EXHIBIT C

1	UNITED STATES DISTRICT COURT		
2	SOUTHERN DISTRICT OF OHIO		
3	WESTERN DIVISION		
4			
5	:		
6	PHILIP MCHUGH,		
7	Plaintiff,		
8	: CASE NO. 1:21-CV-00238 vs.		
9	FIFTH THIRD BANCORP, et		
10	al., :		
11	Defendants. :		
12			
13	VOLUME I		
14			
15	Videotaped Deposition of: Gregory Carmichael		
16	Taken: By the Plaintiff		
17	Date: September 26, 2023		
18	Time: Commencing at 9:40 a.m.		
19	Place: Fifth Third Center		
20	511 Walnut Street, Cincinnati, Ohio 45202		
21	Before: Sydney Jackson		
22	Notary Public - State of Ohio		
23			
24			
25			

1	APPEARANCES:
2	
3	On behalf of the Plaintiff:
4	Peter A. Saba, Esq. Joshua M. Smith, Esq.
5	Bailey Wharton, Esq., via Videoconference of
6	Stagnaro, Saba & Patterson Co., 2623 Erie Avenue
7	Cincinnati, Ohio 45208 Phone: 513.533.2701
8	E-mail: Pas@sspfirm.com jms@sspfirm.com
9	
10	On behalf of the Defendants and the Deponent:
11	Michael L. Cioffi, Esq. of
12	Blank Rome LLP 1700 PNC Center
13	201 East Fifth Street Cincinnati, Ohio 45202
14	Phone: 513.362.8700 E-mail: Michael@blankrome.com
15	
16	Also Present:
17	Philip R. McHugh Phenise Poole, Esq., Fifth Third Bancorp
18	Brian C. Thomas, Esq., Fifth Third Bancorp
19	
20	
21	
22	
23	
24	
25	

F		F	8 · · ·
1	INDEX		
2			
3	Gregory Carmichael		PAGE
4	Examination by Peter A. Saba		5
5	TWITT THE	MADICED	DEEDDEMAED
6	EXHIBITS	MARKED	
7	Exhibit 1 Exhibit 2	10 29	10 29
8	Exhibit 3	36	36
	Exhibit 4	88	88
9	Exhibit 5	110	110
	Exhibit 6	113	113
10	Exhibit 7	114	114
	Exhibit 8	120	120
11	Exhibit 9	122	122
	Exhibit 10	124	124
12			
12	Exhibit 11	127	127
1 2	Exhibit 12	130	130
13	Exhibit 13	132	132
	Exhibit 14	140	140
14	Exhibit 15	152	152
	Exhibit 16	155	155
15	Exhibit 17	177	177
	Exhibit 18	201	201
16	Exhibit 19	203	203
	Exhibit 20	212	212
17	Exhibit 21	212	212
	Exhibit 22	223	223
18	Exhibit 23	229	229
	Exhibit 24	230	230
19	Exhibit 25	242	242
	Exhibit 26	244	244
20			
20	Exhibit 27	252	252
0.1	Exhibit 28	253	253
21	Exhibit 29	254	254
• •	Exhibit 30	258	258
22	Exhibit 31	260	260
	Exhibit 32	260	260
23			
24			
25			

Page 6 1 1 THE VIDEOGRAPHER: Today is September 26, A. Probably about mid 2005, 2006. 2 2023, the time is 9:40 a.m. We're on the record in 2 Q. Why did you have your deposition taken? 3 3 the deposition of Gregory D. Carmichael for the A. I was asked about one e-mail in an individual 4 case pending in the United States District Court, that had left the company. 5 Southern District of Ohio, Western Division, titled Q. Fifth Third, is that the company you're 6 Philip R. McHugh versus Fifth Third Bancorp., et referring to? 7 al, case number 1:21-CV-00238. At this time, all A. Yes. 8 counsel present and will introduce themselves for Q. What type of claim was made by the employee 9 that left the company? the record. 10 MR. SABA: On behalf of the plaintiff, Philip 10 A. I don't recall what the claim was. 11 11 McHugh, Peter Saba. Q. Do you know if it was a claim against Fifth 12 MR. SMITH: On behalf of the plaintiff, Joshua 12 Third? A. I believe it was a claim against Fifth Third, 13 13 14 14 MR. CIOFFI: Peter, before I introduce myself, ves. 15 15 would you state for the record if there's anyone Q. Do you know where that case was filed? 16 16 participating by Zoom or video or otherwise for A. I do not. 17 17 this deposition? Q. As a reminder, I'm going to be asking you a series of questions. If there's anything you don't hear 18 MR. SABA: Currently I think there is at least 19 one -- there is one monitoring by Zoom. There's or understand, please feel free to ask me to repeat or 20 one monitoring by Zoom. Is there a second one on, ²⁰ rephrase the question. For the sake of the court 21 Sydney? There's one attorney from our office, reporter -- we're taking this via video -- I need you to 22 Bailey Wharton. ²² answer verbally. No shaking or nodding of the head, 23 ²³ uh-uhs or uh-huhs. It's difficult for her to take that MR. CIOFFI: As long as it's attorneys only 24 24 because of some confidential information in the down. 25 protective order, things like that, as we've 25 Additionally, if you could wait for me to Page 7 Page 5 discussed before. 1 ¹ finish my question before you answer, and I'll try to do 2 the same before I ask another question. It makes for a MR. SABA: That's fine. John McHugh may join. 3 MR. CIOFFI: All right. If that changes, we clear record. 4 can just put it on the record. 4 Do you understand all those instructions? 5 5 MR. SABA: Right. A. Yes. 6 6 MR. CIOFFI: Just so we know. Q. Could you give me your address, please? On behalf of the defendants, Michael Cioffi A. 3 Abbington Ridge, Cincinnati, Ohio 45242. 8 8 and Collin Hart of Blank Rome. Q. How long have you lived there? 9 MR. THOMAS: Brian Thomas for Fifth Third. 9 A. Approximately 20 years. 10 Q. Who do you live there with? MS. POOLE: Phenise Poole for Fifth Third. 11 11 A. Currently my wife, Sarah Carmichael. 12 12 Q. How long have you been married? GREGORY CARMICHAEL 13 A. 35 years. 13 of lawful age, a defendant herein, being first duly 14 sworn as hereinafter certified, was examined and deposed Q. What did you do to prepare for today's 14 as follows: 15 deposition? 15 16 16 A. Met with my attorneys. 17 Q. Did you review any documents in preparation **EXAMINATION** 18 for today's deposition? 18 BY MR. SABA: 19 19 Q. Mr. Carmichael, could you state your name for A. Those provided to me by my attorneys. ²⁰ the record, please, and spell your last name? Q. Did you discuss this case with anybody at 21 A. Gregory D. Carmichael, C-A-R-M-I-C-H-A-E-L. Fifth Third other than attorneys? 21 22 Q. Have you ever had your deposition taken A. No. 22 23 23 before? Q. Have you ever discussed this litigation with

24

A. No.

anyone at Fifth Third other than attorneys?

When have you had your deposition taken?

A. I have.

De	position of Gregory Carmichael, Volume I		Philip R. McHugh v. Fifth Third Bancorp, et al.
	Page 8	1	Page 10
1	Q. Have you ever discussed this case with anyone	1	Q. That's the Royal Bank of Scotland; is that
2	outside Fifth Third other than attorneys?	3	correct?
	A. No.		A. The Royal Bank of Canada.
4	Q. Have you had discussions with anyone at Fifth	4	Q. Royal Bank of Canada, excuse me.
5	Third about Phil McHugh since this litigation began?	5	What is your role with the Royal Bank of
6	A. Would you ask the question again, please?	6	Canada?
7	Q. Yes. Have you had discussions with anyone	7	A. EVP. I'm the executive chair of the USA
8	about Phil McHugh at Fifth Third since this litigation	8	The state of the s
9	began? I'm talking about other than your attorneys.	9	Q. What are your duties there?
10	A. I don't recall if I've had any conversations	10	A. Oversee strategy, direction, operations.
11	or anything. I would have talked to Susan Zaunbrecher	11	(Exhibit 1 is marked for identification.)
12	about this. She is an attorney, but she knows about the		BY MR. SABA:
13	status of the case. I would have had that conversation.	13	Q. Mr. Carmichael, I've handed you what's been
14	Q. What about anyone besides Susan Zaunbrecher?		marked as Exhibit Number 1. Can you identify that for
15	A. Not that I recall.		me, please?
16	Q. Did you ever have any conversations with Bob	16	A. Appears to be my bio as of March 31, 2022.
17	Shaffer about this litigation?	17	Q. That's your bio of your employment at Fifth
18	MR. CIOFFI: By way of objection, you mean	18	,
19	outside the presence of lawyers?	19	A. Yes.
20	MR. SABA: Outside the presence of counsel.	20	Q. Take me through the history of your employment
21	MR. CIOFFI: Yeah, if counsel's present.	21	with I fill I fill c.
22	THE WITNESS: If counsel's present, I'm okay?	22	A. I started Fifth Third back in 2003, as the
23	MR. CIOFFI: Yeah. You should not answer the		chief information officer, took on additional
24	question. You should just say counsel was present.		responsibilities of operation. 2006, I became chief
25	THE WITNESS: Counsel was present.	25	operating officer. I believe 2011 or '12, I became the
1	BY MR. SABA:	1	president, then the CEO in 2015. Then probably chairman
2	Q. Have you had any discussions about Phil McHugh	2	if I read this roughly 2018.
3	with Bob Shaffer since this litigation began, outside	3	Q. You became president in September 2012; is
4	the presence of counsel?	4	
5	A. I do not believe so.	5	A. Yes. Correct.
6	Q. And by "conversations," I'm also referring to	6	Q. And you stayed in that position until October
7	any e-mails, text messages, any other communications	7	2020, when you were succeeded by Mr. Spence; is that
8	with Mr. Shaffer about Phil McHugh since this litigation	8	correct?
9	began.	9	A. For the bank president, yes.
10	A. I believe I got a text message yesterday, good	10	Q. Okay. That's the position I'm talking about
11	luck on the deposition, something to that extent. That	11	is president at Fifth Third Bank; is that right?
12	would have been a communication.	12	A. Correct.
13	Q. What about any other communications with	13	Q. You were appointed to the board of directors
14	anyone else about Phil McHugh since this litigation,	14	in July of 2015; is that correct?
15	whether through text messaging, e-mail, or otherwise?	15	A. I'd have to go back and look at that, Counsel.
16	A. Not that I can recall.	16	It may have been 2012, when I became president. Let me
17	Q. What's the extent of your education?	1	see if it's in my bio.
18	A. Undergrad degree in computer science. I got a	18	Q. Well, go ahead and refer to your bio, then.
19	master's degree in business administration.	19	I'm referring to the third full paragraph down, third
20	Q. Where did you obtain this?		sentence. It says he was appointed to the board of
21	A. University of Dayton for the undergrad,		directors in July of 2015. Do you see that?
			1
22	Central Michigan University for the graduate degree.	22	A. Okay, then it was 2015; it was not 2012.

²⁵ 2022; is that correct?

23

24

Q. Are you employed?

25 now employed by RBC, the bank.

A. Effective September 21st of this year, I am

Q. And you remained on the board until July of

14

18

19

10

11

Page 13

Page 12 A. No. I would have remained on the board as 2 the executive chair until I stepped down to shareholder meeting this year, in the April timeframe.

Q. So just to clarify your relationship with the ⁵ board, you first went on the board July of 2015, correct?

A. Yes.

1

8

9

10

11

13

16

17

19

20

2.1

22

24

11

13

15

17

19

21

Q. You became CEO in November 2015; is that right?

A. Correct.

Q. Okay. And your role as CEO ended July of ¹² 2022; is that correct?

A. It ended July 5th of 2022, correct.

Q. And you were replaced by -- or succeeded by

¹⁵ Mr. Spence, at that time, as CEO; is that correct?

A. That is correct.

Q. You were elected chairman of the board in ¹⁸ January of 2018; is that right?

A. Yes.

Q. And then you became -- how long did you remain chairman of the board?

A. Until I stepped down in July -- I'm sorry, April of this year.

Q. But your title changed from chairman of the 25 board to executive chairman of the board; is that

1 correct?

> A. Correct. Still the chairman, but became the executive chairman, which is basically a non-independent position because it's executive chairman.

Q. Explain to me the difference between being a 6 chairman of the board and executive chairman of the board.

A. Executive chairman, you're employed by the company. It's not -- in a lot of cases obviously -- I was already non-independent, but it would be a -- it would not be independent. The responsibilities would be 12 to continue to make sure that I provide oversight, strategic input to the executive team, support for the ¹⁴ CEO, and oversight for the board.

Q. Going back to your role as president, what were your duties as president of Fifth Third Bank?

A. Oversee the -- most of the -- what I'll call 18 the P&L -- profit and loss -- operation of the bank, so line of businesses, the markets themselves, the regions. So basically everything except for the staff positions are typically responsibilities that I had as president.

22 Q. And what were your duties as the member of the 23 board of directors?

A. Well, I was the chair of the board, so 25 therefore, I had responsibilities for making sure that

1 the board communications, board preparation, materials were sent to the board appropriately, feedback from our lead director on items that the board wanted to hear 4 about, talk about; send the agenda based on the account of events that needed to take place, coordinated that; receiving feedback from the lead director after the 7 board meetings on things that the board would like to see or questions or concerns the board would like to have addressed; other points in the next meeting itself. 10 That's basically the responsibilities of the chairman.

Q. Going back to my question for a second, there was a period of time where you just were a member of the board and then you became CEO?

A. Correct.

15 Q. And then you became chairman of the board. 16 Distinguish for me your duties as being merely a member 17 of the board and then CEO, and then chairman.

A. When I was appointed to the board as a board member, oftentimes you'll see, in corporate America, 20 where you have other members of the executive team that are on and appointed to the board itself. I was 22 appointed to the board, but I really had no board responsibilities. I wasn't considered an independent, 24 so I didn't have voting responsibilities of that nature, 25 and I was just an executive that was on the board, not

Page 15

1 independent, not part of any of the committees. I was there more for input and support of the executive team 3 to the board.

Q. And then how does that distinguish from when 5 you became CEO?

A. Nothing changed when I became CEO but my responsibilities as the CEO. I'm still on the board. My board responsibilities evolve, as the CEO, to the board, so the CEO has certain responsibilities to the board itself.

I was then -- as CEO, I would have had 12 conversations with the chairman at that time after the 13 board meeting. Any -- once again, input from the board 14 after the board meeting, he would want me to hear that 15 input. I was responsibile obviously for making sure 16 that the materials that was going to be presented to the 17 board, the subject matters going to be covered. Once 18 again, that's all calendar-based or being coordinated, 19 and as the CEO that became my responsibility versus just 20 being on the board when I wasn't the CEO.

Q. You said that, as CEO, you're responsible for providing materials to the board. What materials were you providing to the board?

24 A. There was a significant amount of materials 25 that were provided to the board. Once again, this was

21

22

25

Page 17

9

11

12

14

15

16

17 18

19

20

21

22

24

25

11

13

15

16

17

18 19

21

22

23

24

Page 16 1 all driven by the calendar events that had to take place 2 throughout the year. It's driven by requirements of the regulations in front of us. It's risk-related 4 information, it's our related information, it's even 5 capital information, it's strategic information, it's operational performance, it's regulatory data against regulatory requirements.

It's everything you would think of to run a bank in a structured format. That information has to be provided to the board in a very coordinated fashion, based on a calendar of events and points in time in the year. And at the end of the day, we try to provide that 13 information to the board as, you know, hopefully a week ahead of time, but typically it goes out on Thursday.

So making sure that all that information was put out on to our platform that we use -- It's called Diligent, making sure that information was available on Diligent at the right time.

So just a typical responsibility of the CEO to make sure that the different entities that prepare that information have it done and complete and available to the board so they have time to digest it prior to coming in to the board meeting itself.

Q. And what information, with respect to your duties as CEO, would you provide to the board with

¹ respect to CEO and president's succession planning?

A. The information that gets provided to the board -- ask me the question one more time, please.

Q. With respect to your duties as CEO, what ⁵ information would you provide to the board with respect 6 to president and CEO succession planning?

A. That would be done in December timeframe, at 8 an executive session of the board. It's a structured meeting. It's on the calendar. We do it every single 10 vear, where I go through my executive team and we talk about succession planning for my team. We also then 12 talk about emergency succession plan for the CEO. It's an orchestrated process. It's a requirement by the regulators, a requirement by the oversight governance entities that exist out there that we have succession planning. It's something that's extremely important.

But that's presented at that time. The process itself for succession planning of the CEO, and the information used to support that succession planning process, such as emergency successors, or in the now successors, those type of things will all be presented at that December meeting, and that happens annually at that period of time with the board.

And that's really, like I think about it at 25 the time, the only time I really spend that type time of

Page 18 1 time with the board on that subject matter. Because ² it's -- it's the most important thing the board does, succession planning, putting the CEO in place, removing 4 the CEO; it's the most important job. They take it very seriously, and we allocate a lot of time to do that in December. It's the primary objective of the December meeting, is to go through that talent discussion.

- Q. And what materials do you provide to the board at that December meeting with respect to CEO and president succession planning?
- A. It's well documented, and I think if you ask 12 Bob, he can provide that information for you if you 13 don't already have it. But there's a -- there's a --14 there's a document that we presented to him that goes 15 through the whole succession planning process, kind of 16 to break the glass. It talks about emergency sessions, 17 talks about, you know, the process to the -- to a permanent successor in the event that an emergency successor is needed. It defines the different 20 alternatives that a board can evaluate for an emergency 21 successor. And then I go through talent cards of each 22 of my leadership team.
- 23 Q. And what is your role in putting those 24 materials together?

A. Well, it's a partnership of myself and the

Page 19 1 human capital team. Bob Shaffer led that for me at that

period of time. So my job would be to make sure, at 3 the end of the day, that the information that we're 4 providing to the board in that context is reflective of how I feel about the individuals in the organization, 6 feedback that I received from the board in prior discussions, performance against that feedback, progress against that feedback over -- since the last time we had 9 that discussion, and making sure we identify potential emergency successors in the event that the board needs 11 those options. That's a board decision. My job would 12 be to make sure that information was correct, to the 13 best of my ability reflects my views and the views 14 that I want to put forth to the board. It's also part 15 of the conversations I've had with the board in prior 16 talent management discussions and feedback they might 17 provide to me throughout the year, if there's feedback 18 from individuals after other sessions with my management 19 team at the board sessions. They could provide me 20 feedback.

I bring all that together and I prepare with 22 Bob Shaffer and his team the talent management cards and review the succession planning documentation.

24 Q. Going back to 2019, who are the other people ²⁵ on the human capital team besides Bob Shaffer?

21

10

15

16

Page 20 A. I don't know the whole team. Bob is the one ² I -- Bob's the only one, quite frankly, that I interact with on this subject, that I can recall. I don't recall working with anybody else. It's primarily Bob.

Bob works with this team, and at that time, I'm not sure who was in what role and had what responsibilities. I would be making assumptions and I don't want to do that. Bob Shaffer was my primary contact in those discussions.

- O. You mentioned feedback from the other directors throughout the year; is that right?
 - A. Yes.

1

10

11

12

17

21

22

10

11

13

14

15

17

18 19

21

23

- 13 Q. As far as this process, how was that feedback communicated to you?
- A. It's not necessarily part of the process, but 16 it occurs. So I will get feedback after -- after the individuals on my board, on my management team present to the board. I could get feedback through the lead director afterwards. I could get feedback from another member of the board throughout -- after that session or a phone call later, or at the next board meeting, that feedback can come forth.

Once again, I've strongly encouraged all my board members to work closely with my team, interact with my team. They have their information, their

Page 21 contact information. Members of the board often 2 schedule meetings with -- if you're the chair of the 3 Union Cap committee or you're the chair of the audit 4 committee, it's very common for them to set up special meetings, individual one-on-one meetings with the head 6 of audit or the head of HCC on my team. I encourage that. That gives them direct access to get to know those individuals, something that I'm very proud of, that's very transparent.

So conversations happen all throughout the year with different members on my executive team and the board without me in it. I'll often get feedback on, hey, great conversation. Really enjoyed this or that, or learned this.

So those type of things happen throughout the year, normal course of business between the board and interacting with the executive team. I did not want information only funneled through myself; I wanted to make sure they had complete access to my executive team, and they took full advantage of that.

- Q. With respect to that feedback, how would it be communicated to you? 22
 - A. I just -- I think I answered that.
- 24 Q. Well, my question is, was it always verbal?
- ²⁵ Was it in e-mails? Was it in text messages?

Page 22 1 Physically, what was the method of communication of the ² feedback?

A. Thank you for clarification.

I would -- I don't recall that I received things -- anything in writing. They obviously wouldn't text me. There might be an e-mail; I don't recall an 7 e-mail. But I will tell you, my recollection would be it was always verbal.

- Q. You referred to "my team." Who are you referring to when you refer to "my team"? We'll focus on the 2019 timeframe.
- 12 A. It would have been the executive --13 the executive team, my enterprise team. Refer to them 14 as the enterprise.
 - Q. The enterprise committee?
 - A. Yes.
- 17 Q. And you indicated there would be one-on-one 18 meetings from the board and different members of your 19 team. You gave two examples, human capital compensation 20 and the head of an audit. What other one-on-one 21 meetings are you aware of between -- from board members 22 and members of the enterprise committee?
- 23 A. Um, risk and compliance. I would imagine the head of risk would have -- would -- would have 25 conversations with different board members. Chief

Page 23 1 credit officer could have conversations with different 2 board members. Once again, I didn't -- I didn't corral 3 that type of communication; I encouraged it. I wasn't 4 required to be communicated to when they were reaching out to any member of my team. I would get feedback and sometimes potentially I wouldn't get feedback.

Once again, we tried to -- we tried to make sure the board had access, especially committee chairs, to the individuals that would be a counterpart of my enterprise team. For instance, the HCC would be Bob Shaffer, the -- whoever was running audit at the time would be the person who was the chair. I would want to 13 talk to that individual.

14 So I encouraged that. I wouldn't always be 15 aware that the conversation was happening. I would sometimes get feedback. So you know, we have a -- now 17 we have a technology committee, and I know Jorge, who 18 chairs that committee, has oftentimes reached out to 19 Jude Schramm directly, asking for clarification, talking 20 about trends in the industry, things he might like to 21 see at the next board meeting that he thinks are 22 relevant.

We do a lot of external education, so maybe want to talk about that things of that nature. 25 That necessarily doesn't all get back to me. But it

Raymer Reporting, Inc. (513) 405-2456

2

14

15

17

Page 24 could through Jude. Jude might stop by and say, hey, I 2 talked to Jorge. Here's what was on his mind. I'd say fantastic. That kind of communication, it's very 4 informal and encouraged to make sure that my board members have complete access and transparency to my enterprise team.

Q. The feedback that you would receive from various directors throughout the year, would you make notes of any of that feedback?

A. I don't believe I would make a note of something of that nature.

- O. The head of risk would be the chief risk ¹³ officer: is that correct?
 - A. Correct.

9

10

11

12

14

15

16

19

21

22

24

25

17

18

19

20

- Q. What are the duties of the chief risk officer?
- A. Well, the duties can change based on whether 17 they have -- they have credit reportings or not. Oftentimes, you know, you might find the chief risk officer does not have -- or the chief credit officer reporting to him. Chief credit officer could report directly to the CEO, so that duty could have inflow depending the individual in that role and -- and how the role is structured.

But its overall responsibilities is to provide -- as the role states, You know, risk management for the

Page 25 organization. So at the end of the day, the bank is in 2 the business to take risks and making sure those risks are well identified, understood, mitigating factors are put in place if necessary, anything and everything related to oversight of our risk tolerance.

So there's a risk framework that's put in place. There's risk tolerances that are put in place. There's monitoring mechanisms put in place. There's dashboards that are prepared for the board that they see 10 how we're performing against some of those risk metrics 11 that's presented to the board. So this individual would 12 have responsibility and oversight not just for the 13 methodology, but how the business is performing and being measured against that methodology that is performed, KPIs and so forth. This individual would be 16 responsible for oversight in that, and also working with the lines of businesses to make sure that they have the right risk metrics put in place and they're monitoring appropriately.

Q. The risk you're talking about is financial 21 risk?

22 A. No, there's -- there's many risks in the organization. There's -- I think we identify eight or nine different risks. You know, reputational risk would 25 be an example of a risk that a bank would take on,

Page 26 regulatory risk. You can go down the list. Financial performance, capital risks, liquidity risk.

- Q. Who was the chief risk officer in 2019?
- A. I believe in 2019 -- I don't have my enterprise chart in front of me -- but I believe that would have been -- 2019 -- Frank Forrest.
- Q. You mentioned the position of COO. What are the duties of the COO?
- A. Well, that, once again, is dependent on the 10 organization. The COO, by design, that title can mean a 11 lot of things and have a lot of things reporting to it. 12 It's -- it's -- it's a position that we've had at 13 certain times and we haven't had at certain times.

So depending on the point in time, it could 15 have different entities and different elements of the 16 organization reporting into it. So I couldn't give you 17 any -- any more information than that. It depends on 18 the point in time, the needs of the organization, talent 19 in the organization; that job can be structured 20 accordingly.

- Q. Who would the COO typically report to?
- A. If the COO and president was -- was one -- was 23 one combined role, as it was in the majority of my tenure, that COO would report probably most likely to 25 the CEO and president.

Page 27

- Q. And if the COO and president are separate roles, who would the COO report to?
- A. Could report -- could report to the president, 4 could report to the CEO also, once again, based on the organizational needs.
 - Q. There was a period of time when you were with Fifth Third that COO was a separate position, correct?
 - A. I'm not sure of the question. You say separate position?
- 10 Q. Just to clarify, you indicated before that you 11 held the role of COO prior to holding the role of 12 president. You weren't necessarily holding both at the same time initially; is that correct?
 - A. Correct.
 - Q. So the -- the role of COO was a separate position at that point in time when you held it?

A. It became a separate position at that time. 18 Oftentimes -- I believe, in that period of time, you --19 at one point, you would have had a CEO/president, and a 20 COO/president; it would have been one role. They broke 21 it out, I believe -- I'm not quite sure what the 22 organizational -- if we -- if -- if the title was there with the president or not, but I believe my predecessor, 24 at the time I was named COO, was president/COO, and then 25 that COO title went to me in 2006. I believe that's how

2

3

10

11

16

17

Page 29

Page 28

that occurred, but I'm not positive.

2

9

11

17 18

19

21

25

1

2

3

6

11

14

15

18

19

20

21

22 23

24

25

Q. Who did you report to when you were COO, then?

A. When I became COO, initially it would have 4 been Kevin Kabat. He was the president and then became ⁵ CEO a year later. So depending on the timing, I believe 6 it was Kevin Kabat, then -- then Kevin became the CEO in ⁷ 2000, I want to say, late '6 or early '7, somewhere 8 around there.

Q. What is your understanding of the duties of 10 the chief human resources officer?

A. Oversees human capital responsibilities for 12 the corporation in total.

13 Q. At Fifth Third, who does the chief human 14 resources officer report to?

A. It could vary -- and it has varied --16 throughout the years. In my case, here in 2019, then human capital -- human capital officer reported to myself, Greg Carmichael.

Q. And who was the chief human resources officer 20 at that time?

A. Bob Shaffer.

22 Q. Mr. Carmichael, were you aware that you filed ²³ a counterclaim against Phil McHugh as a result of him 24 filing claims of age discrimination against you?

A. Yes.

Q. When did you become aware of that?

A. When it was filed.

Q. Have you reviewed the counterclaim?

A. I did at the time it was filed. It's been some time since I've seen that claim.

O. And did you believe the allegations to be accurate that were set forth in the counterclaim?

A. Absolutely.

(Exhibit 2 is marked for identification.)

¹⁰BY MR. SABA:

Q. Mr. Carmichael, you've been handed what's been marked as Exhibit Number 2. Are you able to identify 13 this document for me?

A. It looks like the counterclaim you were just

Q. It would also include Fifth Third's answer to ¹⁷ the amended complaint filed by Philip McHugh, but you're referring to the second half as the counterclaim?

A. Right. Yes. I see that.

Q. If I can refer you to page 20. Let me first ask, you said you reviewed the counterclaim. Did you review it for accuracy?

MR. CIOFFI: Objection. Can you clarify the question? He's not a lawyer, so -- I'm assuming factual accuracy?

Page 30 MR. SABA: I'm asking about the factual --MR. CIOFFI: As opposed to legal claims. BY MR. SABA:

Q. Did you review the factual allegations for accuracy?

A. I believe the claim -- the counterclaim itself 7 and what's in this document is accurate and correct when I reviewed it.

Q. If I could refer you to page 20, paragraph number 5. Do you see that?

A. I do.

12 Q. It indicates, since August 2018, plaintiff ¹³ Philip McHugh was employed by Fifth Third as executive vice president and head of Fifth Third regional bank. 15

Is that right?

A. That's what it says, correct.

Q. What would have been Phil McHugh's duties as 18 head of regional banking?

19 A. The head of regional banking, it's a position 20 that -- that five different people held over ten years. 21 We use it as a opportunity, a developmental opportunity. 22 It's more of an administrative role, overseeing the 23 regional presidents. At any one time, we would have 14, 16, 17 regional presidents. They obviously can't all ²⁵ report, you know, directly to the CEO, nor should they.

Page 31 1 So it was more of an administrative role, providing oversight for the regions, responsible for making sure 3 there was coaching in place, performance reviews, 4 lessons learned from one region to the other.

That was the way we used that --6 that position. Helping the organization in the region prepare for a potential ops review, where we go in and we sit down, we spend time with the region.

This individual would kind of be an oversight role, administrative role position. That's what the 11 regional job was. Once again, five different people 12 have had that role in ten years. I use that as a rotational development position for -- for individuals 14 on my team.

Q. And the regions that would have reported to ¹⁶ Phil McHugh at that time, that would have included the ¹⁷ Cincinnati region as well; is that correct?

A. At that time, yes.

Q. If I can refer you to paragraph 6. It ²⁰ indicates plaintiff's combined 2020 compensation package in his role as head of regional banking, a total of ²² 2,050,352. Is that correct?

A. I couldn't answer that. I mean, if that's what it says here and that's what we put in here, I 25 believe that would be correct. But we wouldn't put

15

18

Page 32

1 misinformation there, so I assume that that's what he

would not have had that conversation -- this is

Page 34

2 made, if we typed it in this document. 2 correct. I had that conversation with Phil McHugh 3 3 Q. What -- where would that information have come about taking over the president and CEO of the 4 4 from? Cincinnati region, our largest region, our flagship 5 5 A. It would have came from our compensation company. I don't believe the region was -- that 6 department. They report of our human capital position. Cincinnati region was probably in the regional 7 Q. And that's a -- that's a compensation figure. structure yet. We had it separate. I just can't 8 8 You provide that indication to him at an annual review; be positive of that, but I'm pretty sure it's 9 9 is that correct? correct. I offered that to Phil because Phil 10 10 A. I sit down in February; I go through his acknowledged to me many times that Cincinnati's 11 11 rewards against -- for performance against the prior home; this is where he wants to be. It's a very 12 year, how our long-term equity performed. I give him 12 different region than the other regions. It's our 13 the awards for the prior year and his compensation 13 largest region. It's our flagship. It's viewed 14 14 numbers. Then any changes in his go forward very differently. That's why it was independent of compensation would also be communicated and reflected at 15 the other regions for many -- most of my career, it 16 16 that time in the document. was independent of the other regions. And we had 17 17 Q. In paragraph 7, you indicate, in late 2018, it as an enterprise position. 18 18 Fifth Third Bank president chief executive officer and So when Bob would have had that, when another 19 19 chairman of board of directors, Gregory Carmichael, individual would have had that, like Michael, it 20 approached plaintiff and offered him the position of was not part of the regional structure. It was 21 president of one of Fifth Third's largest regions. Is 21 held on its own because of the importance of that 22 22 that correct? market and that region. So at that time, when I 23 23 A. That is correct. mentioned that to Phil, I don't believe it was 24 24 Q. Okay. And the region that you're referring to necessarily reporting into the regions at that 25 there, that you offered to Phil McHugh, was the 25 time, as I think through it. Page 35 Page 33 1 ¹ Cincinnati region; is that correct? Regardless, it was a region, it was a great 2 2 A. That is correct. opportunity, and I knew he wanted the opportunity 3 3 Q. And you already indicated, at that time, the to be responsible in the community and have that 4 ⁴ Cincinnati region was already reporting to Phil McHugh; opportunity to lead an entity like the Cincinnati 5 is that correct? region in the community, as part of the community. A. I want to go back. I need to verify, because 6 Q. In paragraph 7, it references, in late 2018. 7 at -- that Cincinnati position was in and out -- was --What is meant by "late 2018"? 8 A. Well, I'd think it would be the second half of was -- may not have been in the region at that time. 9 I'm not positive. Thinking back, that may not have been the year. 10 10 in there at the time; I really don't know. I'm not sure Q. Are you able to be more exact than the second 11 half of the year? 11 if it was in there yet or we put it in afterwards. I'm 12 12 not -- I'm not positive of that. A. Without going back, I don't know. Late --13 Q. However, if that region was already reporting late 2018. I mean, can't be more exact than that. 14 14 to Phil McHugh, that would have been a demotion to go Q. How was that offer made to Phil McHugh; was down to heading a region that was already reporting to 15 15 that made in writing? 16 16 him; isn't that right? A. No, I sat down. I was in Phil's office. I 17 17 asked him if he'd be interested in leading the regions. MR. CIOFFI: Objection. Calls for speculation. And, Counsel, how are you defining 18 As I go back and think about that conversation that you 18 19 demotion? 19 brought forth, it was an enterprise role at that time. 20 20 Cincinnati was an enterprise role at that time, so MR. SABA: Go ahead. You can answer. 21 MR. CIOFFI: If -- if you can, without 21 therefore, it wasn't reporting into the regions. I 22 asked him if he wanted to take over that region. He 22 speculating. 2.3 THE WITNESS: I'm not going to speculate. I'm quickly informed me that he was not interested in it 24 trying to remember the timeframe we're talking ²⁴ because he was only planning on working five more years.

about here. That region, I don't believe -- I

25

25 And he thought someone that would take over the region

6

9

10

12

13

14

18

22

23

8

9

10

11

12

13

14

15

16

17

18

19

20

21

22

23

24

25

Page 37

needed to be work -- work more than five years. It wouldn't be fair to the region.

I then asked Bob Shaffer to approach Phil 4 McHugh and ask him if he would reconsider that 5 opportunity, and he told Bob Shaffer, as Bob communicated back to me, that he only wanted to work 7 | five more years and that he was not going to take that job.

- Q. Didn't Phil actually tell you he was not connected in the Cinci market enough to be successful there?
- 12 A. No, he didn't. That was not what he said at 13 all.
 - Q. That's not what he said to you?
 - A. That's not what he said at all.

(Exhibit 3 is marked for identification.)

17 BY MR. SABA:

8

9

11

14

15

16

18

24

25

1

2

4

5

14

16

17

19

21

22

- Q. Mr. Carmichael, I've handed you what's been 19 marked as Exhibit Number 3. And for point of reference, ²⁰ as we proceed in the deposition, this has a Bates stamp number, which is that number you see in the bottom ²² left-hand corner. Fifth Third McHugh 0213064. Do you see that?
 - A. On the bottom, which --
 - Q. Left-hand corner.

A. Yes, I see it. Yes. Okay.

O. So for future reference, we'll be referring to ³ Bate stamp numbers. That's what that is.

A. Okav.

- Q. Mr. Carmichael, this was produced as a text 6 message exchange between yourself and Mr. Shaffer. Do you recognize your phone number there of 513-765-9166?
 - A. That's correct.
- Q. Okay. And do you recognize that 513-470-8400 10 is Mr. Shaffer's cell phone number?
- 11 A. I don't recall what Bob Shaffer's cell phone |12| number is offhand. I just have him in my phone as Bob 13 Shaffer, so I --
- Q. You don't dispute, as I represent to you, that 15 that's Mr. Shaffer's cell phone number; is that right?
 - A. I'm not sure if it is or isn't.
- Q. Okay. And this text message exchange, I'm going to refer you specifically to the July 2, 2018, 18 text, at 8:09 p.m. from Mr. Shaffer to you. Do you see 20 that? Are you able to see where that is?
 - A. I got my glasses on now, so which text exact --
- 23 Q. I'm referring specifically to the one on ²⁴ July 2, 2018, on 8:09 p.m. That would be 2009 military ²⁵ time. Do you see that?

Page 36 1 A. 2009, yes, I see that.

> Q. And Mr. Shaffer says to you, I forgot to ask you today, have you had a chance to talk to Phil and ⁴ find out why he doesn't want to be the Cinci RP? Do you see that?

A. I do.

7 Q. And RP would stand for regional president; is that right?

A. That's correct.

Q. Okay. That's the position we've just been talking about; isn't that right?

A. Yes.

Q. And could you read what your response was?

A. Yes, I doesn't {sic} feel he is connected enough in the Cincinnati market to be successful.

Q. And there's a typo in there, correct, in terms 17 of how you typed that; is that right?

A. Appears so.

19 Q. So the indication you gave to Mr. Shaffer at 20 that time was that Phil did not feel connected enough in the Cinci market to be successful; isn't that right?

A. That's what this text says.

Q. Okay. There's no mention of, oh, he's going to retire in five years or he only wanted to stay five ²⁵ years; isn't that right?

Page 39

Page 38

A. Not in this text, there's not. But that's what he told me.

Q. All right. Is there any written documentation that would indicate to the contrary of this text that you sent to Mr. Shaffer, that Mr. McHugh somehow indicated that I will only stay with the company five more years?

MR. CIOFFI: Objection to the form of the question. Mischaracterizes the e-mail in the use of the word contradiction. You may answer.

THE WITNESS: Phil McHugh told me he wasn't going to take the position because he felt that that role needed to have someone that wanted to work more than five years. That's what he told me. Did he mention the word "connected"? Obviously he did because I put it in this text, but he told me he did not want to take that position because he did not want to work five more years.

We have regional presidents that step into new regions and build connectivity over years, all right? The fact that he only wanted to work five more years, maybe he felt he couldn't build that connection in five years because he only wanted to work five years. He knew -- he felt the market needed someone in that position more than five

15

16

17

18

19

20

21

11

12

13

14

17

19

21

25

Page 41

Page 42

Page 43

Page 40 years. And he was clear that he did not want to work more than five years when I offered him that position, and if the word connectivity -- which he obviously did -- to the marketplace, because he didn't feel he could establish that connectivity in that period of time, he wasn't going to be connected to the market. That's all I can reference from this conversation.

But the glowing thing, and the most important thing was -- is he was only going to work five more years, that's what he told me. And he didn't think he could build the relationships, and the market needed somebody who's going to work five more years to build those relationships.

¹⁵ BY MR. SABA:

1

2

3

4

5

6

7

8

9

10

11

12

13

14

16

18

19

20

21

24

2.5

1

2

3

13

14

15

17

18

19

20

21

23

- Q. Didn't Phil McHugh actually indicate to you that he did -- that it would take five to seven years to be successful in that position, and he didn't want to work in that position for five to seven years?
- A. No. He thought -- he knew it was going to take time to build the relationships to connectivity, 22 but he was only going to work five more years. He never ever said work in that position for five years. He only wanted to work five more years.
 - Q. And do you have any notes from that meeting?

A. No, I don't.

Q. You didn't make any written record of that meeting?

A. No. I stepped in his office and asked him if he'd be interested to step into that role. Now as I go 6 through my recollection, that was not reporting to the regions at the time; it was an enterprise position. He was not on enterprise. So it was an opportunity to step onto the enterprise. That's what assistant in that 10 region always reported into, was on the enterprise committee. The regional head of all the regions did not, because it was more administrative role. We viewed Cincinnati very differently, all right?

And I asked him if he wanted to step into that role, which would put him on enterprise, and he said he only wanted to work five more years, and he did reference his ability to establish himself in the marketplace, build those relationships, and that wasn't going to be fair to the market since he was only going to work five more years.

- Q. But you made no reference to that to ²² Mr. Shaffer; is that right?
 - A. Not in this text message, I didn't.
- 24 Q. In fact, instead, what you do is, you actually

²⁵ have the Cincinnati region ultimately report to

Mr. McHugh; isn't that right?

A. I think, as I looked at the consistency necessary going forward, for the regions, and with Phil stepping into that role, we did bring the Cincinnati region under the regional president at that time.

I had to go back and look exactly what the timeframe was when I moved the Cincinnati region into the regional -- rest of the regional structure, because it was a very different region, thought out very 10 differently and viewed very differently. That's why it was on enterprise. So from a timeframe perspective, at 12 some point, that region reported into the region 13 structure and to Phil McHugh.

- Q. Okay. After this point in time; is that correct?
 - A. I believe that to be the case, ves.
- Q. Do you recall that occurring in August of 2018?
 - A. I do not recall exactly when it occurred.
- Q. Okay. You wouldn't dispute that that occurred in August 2018?
- 22 A. I don't know. I don't -- I don't have -- I don't have that -- that information in front of me, to go back and look exactly when that move was made. It 25 could have happened at that point; I'm just not sure.

Q. Referring back to the second exhibit, in paragraph 8, if you could go back to page 21.

A. Okay.

Q. Paragraph reads, shortly thereafter, Fifth Third chief human resources officer Bob Shaffer and another Fifth Third executive each had a conversation with plaintiff about the position of president of one of Fifth Third's largest regions.

Who is the -- another "Fifth Third executive" that's referenced there?

- A. I believe that individual is Mike Michael.
- O. When did these conversations occur between Phil McHugh and Bob Shaffer and Mike Michael?
- A. It would have been very shortly after the 15 timeframe in which I had a conversation with Phil about the opportunity to be the CEO of the Cincinnati market.
- Q. And what was Mike Michael's role with Fifth 18 Third at that time?
- A. I got to go back in time to think. Mike 20 Michael, at one point, was the Cincinnati regional president. Then I think we elevated him -- we did 22 elevate him to the chairman of the Cincinnati market to keep connectivity with Mike. Great, great leader for us, very well connected in the marketplace.

So I believe, at the time, that he would have

Raymer Reporting, Inc. (513) 405-2456

Page 44 Page 46 1 been the -- chairman of the Cincinnati market was his 1 A. I do. ² title. Not working full-time, still with the bank, 2 O. Where did that information come from? 3 providing oversight to -- to the CEO and president of A. It came from my conversation with -- with ⁴ Phil, subsequent conversation that Bob Shaffer had with 4 the Cincinnati market. Once again, Mike had deep roots 5 and -- and -- and connectivity in the Cincinnati region. Phil, and my ask of -- of Mike Michael, as executive --6 We thought there was tremendous value in retaining his or as the chair of the region, to speak with Phil. 7 services as part of the Fifth Third Bank. So I believe O. When was Bob Shaffer's conversation with Phil? that's Mike Michael. A. It would have been sometime after I first 9 Q. Have you had any discussions with Mike Michael spoke with Phil. Shortly thereafter. ¹⁰ about this 2018 conversation with Phil McHugh? Q. Was this after your text message exchange with 11 A. Not that I can recall. **Bob Shaffer?** 12 12 Q. Why would you know that that is Mike Michael A. Repeat the question, please? 13 13 then? Q. Yes. I asked, when was Bob Shaffer's ¹⁴ conversation with Phil McHugh, and you said it was after 14 A. Because that would have been the only other your conversation with Phil McHugh, and I asked, was it 15 executive in his capacity -- restate the question? 16 Because I asked Mike to go speak with -- with after -- was Bob Shaffer's conversation with Phil McHugh Phil. You said after -- what timeframe are you talking 17 after your text message exchange with Bob Shaffer? 17 18 18 about when you "say afterwards"? Just so I'm clear A. I'm not sure. I'm not sure when -- when --19 19 about when you say -the text went versus when he had the conversation with 20 Phil; I don't know. 20 MR. CIOFFI: Counsel, please repeat the 21 Q. Were you present for the conversations between 21 question so there's no --22 BY MR. SABA: 22 Phil McHugh and Bob Shaffer and/or Mike Michael? 23 Q. At -- at any time did you have a A. I was not present. conversation -- discussion with Mike Michael about his Q. Where does your understanding of what happened conversation with Phil McHugh? ²⁵ during those conversations come from? 25 Page 45 Page 47 1 MR. CIOFFI: Objection. Asked and answered. A. I did, shortly after he had the conversation 2 with Phil. He testified that they told him. 3 3 Q. Do you have any notes of that meeting with THE WITNESS: That's correct. Bob came back 4 4 Mike Michael? to me afterwards, reiterated what Phil told me. I 5 A. I do not. asked Mike to also approach him to see if he might 6 6 O. Did Mike Michael take any notes of that reconsider. Mike shared with me the conversation, 7 meeting? that he only wanted to work five more years and 8 A. Not that I'm aware of. didn't think he could build the connectivity relationships in the marketplace. Q. Other than your text message exchange with BY MR. SABA: 10 Mr. Shaffer, do you have any other communications with 11 ¹¹ Mr. Shaffer and Mr. Michael regarding Phil McHugh Q. And with respect to that conversation with 12 Mr. Shaffer, did you make any notes of that ¹² declining the Cincinnati regional president position? 13 conversation? A. I don't believe so. 14 A. I did not. 14 Q. The allegations in -- in paragraph 9 of the 15 Q. Is -- is that recorded anywhere, the comments

counterclaim. At that time, plaintiff told each executive separately that he would not accept the position of president of one of Fifth Third's largest regions because it was his intention to work only for 19 the next five years before he would enter retirement. ²⁰ He stated that he did not feel it would be fair to Fifth ²¹ Third because success in that position would take longer than five years. The need for continuity warranted the installation of someone who would remain with the Fifth

made by Mr. Shaffer or what Mr. McHugh allegedly said to 17 Mr. Shaffer?

A. I did not take any notes or make any -- any comments anywhere with -- in those conversations. So I do not have any recollection of making any notes or taking any notes on that conversation.

Q. Do you know if Mr. Shaffer has any notes from that? MR. CIOFFI: Objection. Asked and answered.

THE WITNESS: I'm not aware of any.

18

19

20

21

22

23

24

25

Do you see that?

Third Bank for longer than five years.

17

18

6

7

8

9

10

11

12

13

14

15

16

17

18

11

14

15

16

17

18

19

20

21

23

24

25

Page 48

¹BY MR. SABA:

Q. Are you representing today that, during your ³ conversation with Phil McHugh, he specifically indicated 4 that he would be entering retirement?

A. He never used the word "retirement." He told me he only wanted to work five more years.

- Q. Referring you to paragraph 10, following many months of succession planning in 2020, Tim Spence, an experienced high ranking executive at Fifth Third Bank, was vetted for the position of president at Fifth Third ¹¹ Bank. Mr. Spence is in the same protected age 12 classification of over 40. Do you see that?

13

16

17

22

24

2.5

11

15

19

21

24

25

- Q. Okay. And with respect to the "many months of ¹⁵ succession planning," what is that referring to?
- A. Well, succession planning is a process that goes over an extended period of time. We do that, we --18 we exercise that process every single year in December, as I referenced earlier in my testimony. So at the end 20 of the day, it's a process. We go through it each year with the board. There's development plans around potential individuals in the organization with respect to succession planning. So that's what that's referring to.
 - Q. And it indicates that Mr. Spence was "vetted

Page 49 ¹ for the position of president." What does that mean, he was "vetted"?

A. Part of our talent management process and 4 succession planning process. Those discussions were ⁵ held by the board. The board vets that; it's the 6 board's decision. It's the board's opportunity to go through the succession planning process as structured and as required by the regulators, as required by the -by the Glass Lewis and -- and other oversight entities. 10 They review that process. They vet the process.

Q. And that's all that's referring -- that's all 12 that's referring to with respect to the vetting; it's the board's decision to appoint Mr. Spence, or is that referring to anything else as vetting for the position

A. The board is the only one that makes that 17 decision. It's a board process. The board elects the president; the board elects the CEO. That's their job. So any vetting that was done is with respect of the talent management process, assess management process that was done in December; it was the board.

- 22 O. And you were the chairman of the board at that 23 time; is that right?
 - A. I was.
 - So referring to the next paragraph, the bank

Page 50 did not conceal this vetting activity. So the bank was ² not concealing that the board would decide who would be the next president. Is that what that means?

MR. CIOFFI: Objection. The paragraph, the words speak for themselves. But if you have something to add, you can add something.

THE WITNESS: No. It's part of the vetting process; it's coming out of the talent management. For the vetting process for Tim Spence would have been an independent assessment as requested by the board. Marsha Williams called me after the talent management discussion in December and asked me to have RHR engage. That was their decision; that was their selection. It was the same individual and organization used when I became -- was vetted for the -- for the CEO position. So part of the board's vetting process also included independent assessment of Tim Spence by RHR.

19 BY MR. SABA:

- 20 Q. And was that independent assessment a necessary part of Tim Spence being vetted for the 22 position of president with Fifth Third Bank?
- 23 A. It was the board's decision and it was the board's request to validate their beliefs and -- and 25 their understanding of who they believe was the best

Page 51 qualified person to -- to be put in the position of president, CEO. That's their decision. They asked to 3 have further validation by bringing in a third party 4 that's recognized as an industry leader, expert, and has done this for hundreds of companies. It's one they were comfortable with because they'd used them prior.

I did not request they bring in RHR. They requested that. And Bob Shaffer facilitated that process. So when you think of vetting here, that was 10 part of the board's vetting of Tim Spence.

Q. And my question was, is that vetting of Tim 12 Spence by RHR, this independent third party, was that a necessary part of Tim Spence being appointed president of Fifth Third Bank?

MR. CIOFFI: Objection to the form of the question, Counsel. He answered the question. Do you have a particular definition of "necessary"? BY MR. SABA:

Q. I meant, do you understand what the word

A. Yes, I'm very well of what the word necessary 22 means.

Q. Okay. Thank you. My question --

"necessary" means?

MR. CIOFFI: But do you know what it means in

2

3

4

5

6

7

8

9

10

11

12

14

Page 52

the context of his question?

MR. SABA: Thank you. It's my deposition, not your deposition. You can ask him questions, Michael. The issue is -- he indicated he

understands --

1

2

3

4

5

6

7

8

9

10

11

12

13

14

15

16

17

18

19

20

21

22

23

24

25

1

2

3

5

6

8

9

10

11

12

14

15

16

18 19

20

MR. CIOFFI: You've asked the question three times --

MR. SABA: It's not if you understand.

MR. CIOFFI: Emphasizing the word necessary.

MR. SABA: No, I haven't.

MR. CIOFFI: You have. You're using it as a term of art. That's the point of the objection.

MR. SABA: No, I'm not. I asked if he understands. He understands. Whether or not you want to interrupt and put your own answer in is not -- it's not appropriate.

MR. CIOFFI: The objection is our only way to have a clear record. If you can answer the question, answer the question.

THE WITNESS: Let me -- let me try and answer the question, what I think you're referring.

The board's not required to have an independent third-party assessment. The board elected and they felt that -- that as a good part of their due diligence in assessing talent that

Page 53 would be the next CEO of the company, you get a third-party opinion, understand how that individual, against their database of other CEOs would stack up, and Tim stacked up exceptionally well top core down. All right?

They wanted that confirmation. They felt that they would like to have that confirmation and validation. That was their decision. Whether it was necessary or not, they obviously wanted to do it. Whether they thought that was necessary or not, that was the board's decision. I wasn't in that conversation.

¹³BY MR. SABA:

Q. You were a member of the board at that time, correct?

A. I was a member of the board, but not -- when 17 the board has an executive session, I step out. So I am not in an executive session of independent directors where those conversations could happen.

Q. With respect to -- let me -- let me ask you ²¹ this a different way.

22 Was -- was Tim Spence going to be made president of Fifth Third Bank without being vetted by 24 RHR?

A. I can't answer that.

MR. CIOFFI: Yeah, objection to the form of the question. Calls for speculation.

THE WITNESS: I won't speculate. I can't answer. This is a board process. They take it very seriously. We have a lot of very successful board members who take this job very seriously. They're independent. I don't rubber stamp anything. This was not my recommendation. This was the board's decision. The board wanted RHR. I have no clue whether they felt that that was a mandated requirement, that they had to do it. They did it. It was a request.

13 BY MR. SABA:

Q. Referring back to paragraph 11, the first sentence reads, the bank did not conceal this vetting ¹⁶ activity, which was widely known across the bank. What ¹⁷ does that mean, it was "widely known across the bank"?

A. Once again, this was written some time ago, 19 but what I believe that -- widely known across the bank, 20 is that when they brought in RHR as part of the vetting process with Tim Spence, right, that process involved peers being interviewed by RHR, Guy in particular, 23 Odyne. It also involved subordinates, reports of Tim Spence, being interviewed as part of the process. It 25 involved a lot of things, reaffirming the CEO profile,

the winning formula.

Page 55

Page 54

2 So that was known, and I think they brought in quite a few of his peers and quite a few of his direct 4 reports. So when it says it was known, it was also known to Phil McHugh that Tim was being put through the 6 vetting process. Phil McHugh was part of the vetting process. Phil McHugh didn't have any objections. When vou look at the feedback that was -- that was --9 that was put together by RHR from his peers and his 10 subordinates, Tim got very high marks, all right? There 11 was no one stepping up and saying this person was not 12 the right individual to become the CEO or president of the company.

14 So when I say it was known, there was many 15 people involved in this vetting process of Tim for the next president of Fifth Third Bank.

- 17 Q. All right. Did you have any conversations 18 with Phil McHugh about him being involved in the vetting 19 process by RHR of Tim Spence for president of Fifth 20 Third Bank?
- A. I believe that I spoke with each one of Tim's 22 peers to let them know that they would be involved in 23 this process. It would have been irresponsible of me 24 not to communicate to them that this process was going 25 to take place and that they would be involved in this

2

14

18

23

6

7

8

9

10

11

12

13

14

15

16

17

18

19

20

21

22

23

24

25

5

9

11

19

21

22

24

6

8

9

11

12

13

14

15

17

18

19

20

21

22

2.3

24

25

Page 58

Page 56 process. I would not want them surprised by someone 2 from the outside reaching in to them and out to them and asking them for information on a peer of theirs without understanding the process.

So as I would always do, I would absolutely 6 have talked to each of these individuals that was a peer 7 of Tim Spence and informed them of the process and what was going to take place.

- Q. When did you have this conversation with Phil 10 McHugh?
- A. I can't answer that question. I don't have 12 the -- I don't have that in front of me.
- 13 O. What do you recall about the conversation you 14 had with Phil McHugh, about RHR vetting Tim Spence?
- A. I don't -- I don't really recall the 16 conversation with respect to -- I just let them know it was going to -- it was going to transpire. I don't 18 recall Phil reacting -- Phil McHugh reacting to that, those statements. He never said -- he definitely never 20 said why am I not being vetted? Why am I not being considered for the president because you've -- you've promised me in some way that I would be that? Never a conversation of that nature.

I would have informed him it was going to 25 happen, and I think he acknowledged that. He didn't

come back and ask me or why this or why that? He said he would -- he would talk to him when he call him. That's what I remember.

Q. Do you recall anything specifically that was said during that conversation?

MR. CIOFFI: Objection. He just answered the question.

MR. SABA: He told me what wasn't said. I'm trying to -- I'm trying to have you tell me what specifically was said.

THE WITNESS: I cannot recall anything Phil said except where he would be prepared to take the conversation and participate. I'm not aware of anything more than that, and I cannot recall anything more than that about that conversation.

16 BY MR. SABA:

> Q. Can you recall anything you specifically said? MR. CIOFFI: Objection. He answered the question.

THE WITNESS: I just informed him that this process was going to take place, that Tim was being assessed by a third party for potential president of CEO -- of Fifth Third Bank, and that they would be part of that vetting process. And you would -so expect a call from this individual and he's

going to want an interview. That's the only conversation I had.

3 BY MR. SABA:

Q. And that conversation, was that documented anywhere in writing?

A. I did not document every one of these conversations with every one of his peers or subordinates if I talked to them. I just informed them that was going to happen. I did not write anything 10 down.

11 Q. Did you indicate to any of these individuals 12 that Tim is -- the timing for when Tim would be succeeding you as president and CEO?

A. It's not my decision. That's the board's 15 decision. I would never ever talk about the timing of a decision of that nature when it's not my decision. It's 17 the board's decision.

I'm going back; RHR would have required me, by the way, in conversations with Guy, to make sure 20 that these individuals were going to be informed that 21 they were going to be getting a phone call from his 22 organization.

So that is what -- also, as I remember back, I would have did it anyway, but he reminded me it has to be done before he makes a call in to them so they're not

Page 59

surprised, so.

Q. So with respect to these conversations you had with these individuals, you wouldn't have necessarily indicated any timing of when Tim Spence would become president and/or CEO --

MR. CIOFFI: Objection. Asked and answered. Counsel, you -- you keep repeating questions, and I'll remind you of the court's order. You're only permitted to go a second day if the questions aren't redundant. This is sort of the third time you've asked him that question.

MR. SABA: They're not redundant questions.

MR. CIOFFI: He can answer.

It is a redundant question. The record will speak for itself. I mean, it's not the only redundant question in the first hour.

MR. SABA: Michael --

MR. CIOFFI: Could you repeat the question, please?

(The record was read.)

MR. CIOFFI: Objection. Asked and answered. Twice already. But you may answer it again.

THE WITNESS: I would never provide timing to anybody when I don't know the timing myself.

And this is a decision the board makes. And

```
Page 60
                                                                                                                        Page 62
 1
      obviously, the vetting process is the vetting
                                                                          Who is that referring to, "the same protected
 2
      process, and the board makes decisions based on the
                                                                   age classification" as whom?
 3
      outcomes of those processes.
                                                                         MR. CIOFFI: Objection. It calls for a legal
                                                                 4
 4 BY MR. SABA:
                                                                      conclusion. If you can answer.
                                                                 5
      Q. During this conversation you had with Phil
                                                                         THE WITNESS: I would just be making -- I
                                                                 6
 6 McHugh about the vetting process, did you specifically
                                                                      mean, I would assume we're talking about Phil
                                                                 7
 7 indicate to him that he was not being considered for
                                                                      McHugh here, same protected class. That's an
   president and/or CEO?
                                                                      assumption, but I don't -- I don't know why else it
                                                                 9
      A. I would never have that conversation about him
                                                                      would be in there.
10 not being vetted for CEO or president because he was
                                                                10
                                                                   BY MR. SABA:
   never considered. He knows he was never considered, all
                                                                      Q. What is your understanding of what constitutes
12 right? That's why he never responded back when I told
                                                                <sup>12</sup> age discrimination?
13 him that RHR was coming in to assess Tim and vet Tim; he
                                                                13
                                                                         MR. CIOFFI: Objection. Calls for a legal
                                                                14
14 never once said why not me, because he was never being
                                                                      conclusion.
  considered. He knew he wasn't being considered because
                                                                15
                                                                   BY MR. SABA:
                                                                16
16 he wasn't qualified. At no discussion ever with Phil
                                                                      Q. I'm asking for your understanding. Go ahead.
17 McHugh did we ever talk about him being the permanent
                                                                17
                                                                         MR. CIOFFI: Well, his understanding is
                                                                18
18 future leader of Fifth Third Bank as a CEO. We never
                                                                      irrelevant, Counsel, and it's beyond the scope of
                                                                19
19
   had a conversation of that nature. Never happened.
                                                                      discovery.
                                                                20
20
      Q. Did you, during this conversation you had with
                                                                         MR. SABA: Go ahead.
                                                                21
   Phil McHugh about Tim Spence being vetted by RHR -- did
21
                                                                         MR. CIOFFI: If you can answer.
                                                                22
22
   you indicate to Phil McHugh that you were not going to
                                                                         THE WITNESS: Discrimination of an action,
                                                                23
   recommend him as president and CEO succeeding you?
                                                                      someone that is, legally, I guess, above 40 years
                                                                24
      A. I never had a conversation about recommending
24
                                                                      old, that you're -- you're doing and taking an
25 him as president/CEO succeeding me. The only
                                                                25
                                                                      action, based on their age, that's detrimental to
                                                       Page 61
                                                                                                                        Page 63
                                                                 1
 1 conversation that ever occurred with Phil McHugh was
                                                                      them, would be my understanding of age
                                                                 2
 would he be interested, if something happened to me and
                                                                      discrimination. You're making decisions based on
                                                                 3
 3 I had to step out, would he be interested to be
                                                                      age.
                                                                 <sup>4</sup> BY MR. SABA:
 4 considered as an emergency successor if the board wanted
 5 him to step into that role? It's a board decision
                                                                      Q. Did you believe that, because Tim Spence was
 6 again. My job is to make sure that the individual would
                                                                   over the age of 40, that you were free to make a
   be willing to do that as an emergency successor. That's
                                                                   decision based upon age with respect to Phil McHugh?
                                                                 8
   keeping the lights on, keeping the trains on the track,
                                                                         MR. CIOFFI: Objection. Assumes facts not in
   keeping things moving forward until the board completed
                                                                 9
                                                                      evidence, and no decision was -- was based on age.
                                                                10
10 their process. That was the only conversation, ever, I
                                                                      That's what he just testified to. Could you repeat
11
   had with Phil McHugh about, quote, CEO job, and it was
                                                                11
                                                                      -- read the question back.
                                                                12
   an emergency successor.
                                                                         MR. SABA: Re-read the question, then.
13
                                                                13
         MR. SABA: If we can go off the record.
                                                                         (The record was read.)
                                                                14
         THE VIDEOGRAPHER: It's 10:56 a.m. We're
14
                                                                         THE WITNESS: Yes.
                                                                15
15
      going off the record.
                                                                   BY MR. SABA:
                                                                16
16
         (A recess was taken from 10:56 to 11:14.)
                                                                      Q. Did you believe that, because Tim Spence was
17
         THE VIDEOGRAPHER: The time is 11:14 a.m.
                                                                over the age of 40, that you were free to make a
18
      We're back on the record.
                                                                   decision regarding Phil McHugh, based upon age?
                                                                19
19
   BY MR. SABA:
                                                                      A. I don't ever make age a factor in any
20
                                                                <sup>20</sup> discussion on this topic. This is -- at the end of the
      Q. Mr. Carmichael, referring you back to
   Exhibit 2, paragraph number 10 of the counterclaim, and
                                                                21 day, it's based on qualifications. Phil was not
21
<sup>22</sup> I'm on page 21.
                                                                22 qualified for the CEO, so he was never considered. It
                                                                had nothing do with his age. He just wasn't qualified.
23
         The last sentence of paragraph 10 reads,
   Mr. Spence is in the same protected age classification
                                                                <sup>24</sup> I can give you all the examples of why he wasn't
```

25 qualified. I'm sure you'll ask.

²⁵ of over 40.

2

3

4

5

6

7

8

9

10

11

12

13

14

15

16

17

18

19

21

22

2

3

1

8

9

11

12

13

15

16

17

18

19

21

22

24

25

1

2

3

5

6

10

11

13

17

18 19

Page 64 But at the end of the day, I don't make 2 decisions based on age, and we didn't do anything with respect to succession planning because of Tim's age or 4 Phil's age.

- Q. Is age included in a factor with respect to 6 CEO and president/CEO succession planning at Fifth Third 7 Bank?
- A. I've never had a conversation with the board, and the board's never asked me anything with respect to 10 someone's age. It's based on the merits of their qualifications to elevate to higher levels in the organization and potentially CEO.
- Q. Do you believe it would be inappropriate for 14 the board to make a decision based upon the president or CEO succession and use age as a factor?

MR. CIOFFI: Objection. Asked and answered. He said it wasn't a factor. You can answer it again, if you can.

THE WITNESS: Wasn't a factor.

20 BY MR. SABA:

Q. That wasn't my question. I didn't ask if it was a factor. I'm asking if you believe it would be inappropriate for the board to use age as a factor with respect to succession planning of the president or CEO at Fifth Third Bank.

> Page 65 MR. CIOFFI: Objection. Completely redundant.

You asked if it was a factor, he said it wasn't a factor. Now you're asking him again.

MR. SABA: I'm asking him. No, no, no.

That's not my question. You can answer whatever question you want to in your own mind, Michael.

BY MR. SABA:

Q. My question is, is it inappropriate, in your opinion, for the bank to use -- excuse me.

Is it inappropriate, in your opinion, for the board to use age as a factor with respect to succession planning of the president or CEO at Fifth Third Bank?

- A. The board never used age as a factor. I never 14 had to reason to be concerned about that because it was 15 never brought up, never a factor. And I wouldn't expect 16 them to make it a factor. I understand it's about qualifications, not about age, so would it be inappropriate? Absolutely. But it was never discussed because it was never brought forth.
- 20 Q. You did recognize that, with respect to CEO 21 and president succession planning at Fifth Third Bank, 22 that it was important to make sure that the candidate had a long enough runway to be able to take on that 24 position; is that right?

MR. CIOFFI: Objection to the form of the

Page 66 question. There's nothing in testimony that says he believed that.

THE WITNESS: It's the board's decision on who becomes the CEO. My beliefs are irrelevant in this case; it's the board's decision. And the board may factor in, in their decision, the longevity of an individual in that position, not based on age but could be because the individual only wants to work two or three more years. That might be a factor in their decision to put someone in that role because it takes time to put someone in that role; it takes time for them to develop into that role. It takes time to have the next successor brought forth in that role.

So if that individual only wants to work three or four more years, the board would consider something like that, all right? But they wouldn't consider age beyond that. That's really a timeline, not an age thing.

20 BY MR. SABA:

Q. If you could turn to paragraph 13 of the counterclaim, page 22. It reads, in addition, multiple ²³ executives conferred with plaintiff that Mr. Spence was being vetted for president/CEO succession purposes. At no time did plaintiff object or state that he,

Page 67

plaintiff, should be president or should be CEO.

Do you see that?

A. I do.

- Q. Who are the "multiple executives"?
- A. They would have been the other executives that were part of the vetting process, would have been Tim Spence's peers.
- Q. Do you recall specifically who those multiple executives were?
- A. I know Tayfun Tuzun was one of those 11 individuals. I believe Lars Anderson was one of those 12 individuals. I believe Bob Shaffer may have been one of 13 those individuals. I'm speculating, but there is a list 14 of, I think, you know, six, seven individuals that were 15 considered peers that were vetted in this process. I 16 don't have that list in front of me.
- Q. And when did these individuals confer with ¹⁸ Phil McHugh that Mr. Spence was being vetted for president and CEO succession purposes?
- 20 A. It's my understanding that conversations 21 occurred that -- when Tim was going through the process, 22 my understanding, from an individual -- that an 23 individual was asked what the process was for. An ²⁴ individual also had conversations with Phil and was 25 clear that it was -- they all understood that this was

11

12

13

14

15

16

17

18

19

20

21

22

23

24

25

1

2

3

4

5

6

7

8

9

10

12

16

17

20

21

Page 69

Page 68

1

2

10

11

12

14

15

16

17

18

19

20

21

22

23

24

1

2

10

15

17

18

22

23

about vetting Tim as a potential president.

Once again, I made that clear to each of them, that this vetting process and this assessment was about 4 Tim becoming president. So it wasn't a secret. 5 Everyone understood what this was about that he was going to be vetted, and his peers knew he was being vetted for the president, including Phil McHugh, who, by the way, never came to me and said, why not me? What's going on? Why am I not being vetted?

Once again, all the peers were communicated he was being vetted as the potential president. Did they talk among themselves? I believe they did; I heard 13 that. I don't have that documented, but comments were made to me that we all knew what was going on.

- Q. Who made those comments to you?
- A. Jamie Leonard made those comments; Tayfun Tuzun would have made those comments to me.
- O. When did Jamie Leonard and Tayfun Tuzun make these comments to you?
- A. Jamie's comment was made to me weeks after -weeks after -- a week or so after Phil left -- somewhere shortly thereafter when Phil walked out and quit.
 - Q. Had a lawsuit already been filed?
- A. I don't know what the time exactly was, to be 25 honest with you.

Q. And what specifically did Jamie Leonard say?

A. It was -- it was in conversation that, not sure what's going on. We all knew that -- that Tim was 4 being vetted for the president. Not sure what the issue is here. Something to that extent. I didn't write it 6 down. I don't know exactly verbatim. But indicating that they had -- that they were aware. Of course they were aware because they were -- they were told.

- Q. And what did Tayfun Tuzun say to you?
- A. When Phil refused to do the job and quit --11 and I'm not sure the exact timing of that -- Tayfun was 12 in my office and said, hey, we all knew what was going 13 on. This is the -- he knew what was going on. This is 14 not a -- this is not a surprise. Everyone knew what was going on. We were all part of the process. Something to that extent. I don't -- I didn't record it; I didn't write it down.
- Q. Do you recall any other conversations with --19 do you recall any other conversations regarding what ²⁰ Phil McHugh knew with anyone other than Jamie Leonard or 21 Tayfun Tuzun?
 - A. Repeat the question, please?
- Q. Sure. You were identifying the multiple ²⁴ executives that you believe conferred with Mr. McHugh ²⁵ regarding Mr. Spence being vetted for president and CEO

Page 70 succession purposes. And you referred to Bob Shaffer, Lars Anderson, Tayfun Tuzun and Jamie Leonard.

3 I asked you, when did these conversations occur; when did you become aware of them? You identified two conversations, one with Jamie Leonard and Tayfun Tuzun. I'm wondering if you can identify any other conversations with any other executives who indicated that Phil McHugh knew that Tim Spence was 9 being vetted for president and CEO.

MR. CIOFFI: Wait. By way of objection, that was a long question, which I couldn't follow. Could you just read the whole question back? (Record was read.)

MR. CIOFFI: Objection to the form of the question because it's several questions. But if you can answer, you may. Go ahead.

THE WITNESS: Obviously, Bob Shaffer was -was -- was having conversations. Once again, when -- when Phil quit the bank and refused to do the consumer job -- which is a top five job in the company, all right, which is substantially different than -- than -- than the position was prior -- it was never about him not becoming the president or CEO. All right? He walked out and said, I won't report to Tim Spence. I'm not going

to do the consumer job. I refuse it -- he refused to do the job he was offered; he refused to work for Tim Spence. All right?

Had nothing ever to do about him should have been the CEO, could have been the CEO, or promised the CEO. That was an after the fact once the -and when the suit was filed, that was the first I became aware that he believed that. And at the end of the day, that was an afterthought. It was never ever part of any conversation.

11 BY MR. SABA:

Q. Referring to paragraph 14, the counterclaim. It reads, at the bank's September 2020 board meeting, ¹⁴ Fifth Third Bank's board of directors met with the 15 executive development agency to discuss the vetting of Mr. Spence. Plaintiff was aware of this meeting.

When the executive development agency meets 18 with the board to discuss the vetting of Mr. Spence, 19 who's present at that board meeting?

A. Well, it would have been the board. It would have been the -- Bob Shaffer would have most likely been 22 there. I can't remember exactly. Myself, I would have been there for that -- for that review. Good chance we would have had -- Susan Zaunbrecher potentially could 25 have been there. Myself and Bob would have definitely

Page 71

Raymer Reporting, Inc. (513) 405-2456

14

15

16

19

11

Page 73

Page 72 been there. I can't recall any other executive non-board member that would have attended that session. And obviously we have RHR.

Q. And Phil McHugh would not have been present ⁵ for that presentation, correct?

A. No, he would not have been present for that presentation.

Q. Referring you down to paragraph 19, the counterclaim. It indicates, significantly this 10 transition to head of consumer banking would have put plaintiff in a proxy level position, which would have resulted in the plaintiff becoming a named executive officer in the bank's 2021 proxy statement at an annual total income level well in excess of 2 million dollars.

Do you see that?

A. I do.

9

11

15

16

17

19

20

21

22

23

24

25

1

15

16

17

18 19

21

22

Q. Then referring to paragraph 20, beyond that, 18 if plaintiff continued as head of consumer banking, his total income would not have diminished, and his total annual compensation was continued at 2 million 250, making one of the top five highest paid executives in the company.

Do you see that?

A. I do.

Q. And those two paragraphs are accurate, right?

A. If they're in here, they're accurate because I reviewed it at the time, the point in time, so yes, I believe they'd be accurate.

Q. So to be clear, Phil McHugh was already due to 5 make 2 million, 250 in 2020. So he was already going to 6 be part of the proxy statement; is that right?

A. Incorrect. This position of the consumer 8 bank, head of consumer bank, was going to be in the proxy because it had over 50 percent of the gross 10 revenue, over 60 percent of the gross revenue in the company. I was going to put the consumer head job --12 that was the job identifying the proxy because of the 13 scale of that job at this point. The regional job would |14| have never been in the proxy. It never has been in the proxy. If you check today, it's not in the proxy, okay?

By design, it's more of an administrative role. Okay? It's not a proxy position. I was going to ensure that Phil was going to be in the proxy by adding additional compensation beyond this, I believe, because 20 I wanted to make sure that that job was identified as a proxy position and the consumer head was in the proxy.

If -- when Phil didn't take this job, the new consumer head is now in the proxy. Okay? The regional job is not in the proxy. So no, this -- that 25 compensation would not have gotten the proxy because I

would have made adjustments to bring the consumer head in that would have been in the proxy. All right? This 3 is a top five job in the company. I only have five of 4 these excellent top leadership roles that Phil was qualified to step in and do. He refused to do that job. 6 His compensation wasn't diminished or taken down; it was ⁷ going up. All of his perks, he was going to keep, the only executive with two country clubs that he was maintaining that he had to have, okay?

Executive physical, execute weight -- none of that changed. He was being given a raise. He was asked 12 to take one of the top five jobs in the company, refused 13 to do it, told me he wouldn't work for Tim Spence and wouldn't take the role.

Q. This didn't indicate he was being given a raise, correct? It indicates he's going to receive the ¹⁷ exact same compensation that he was otherwise receiving in 2020; isn't that right?

A. I communicated with Phil that I was going to 20 add more to this number, right. That wasn't decided in writing yet. I hadn't put that into the system yet. 22 This is probably what was in the system. But I was 23 going to add more money to this job because Phil's always about money. Every time I've ever given him a ²⁵ role, it was all about the hardship it was going to

Page 75

create and what was in it for him. And he had to have more money to do it.

I headed that off. I offered him an additional 100,000, which would have meant his bonus would have gone up. His annual individual compensation would have gone up. His bonus would have gone up on top of this.

This is probably what was stated, at the time, 9 in the documentation, not what I offered him in addition to that, in that conversation.

Q. There's no reference to an additional 100,000 12 in this counterclaim, is there?

A. They need to put it in there, because at 14 the end of the day -- this compensation was going up at 15 the end of the day. This is more than he made the prior 16 year. His compensation was going up.

- Q. This paragraph that you reviewed for accuracy 18 says his total annual compensation would have continued 19 at 2 million, 250. It says nothing about going up, does 20 it?
 - A. Didn't put it in the suit, didn't need to. It was going -- it was going to go up if he took the position. He didn't take the position.
- Q. It's your position -- is it your position 25 today that the top five highest paid executives in the

21

23

Page 76

2

3

10

14

17

18

19

20

21

22

10

18

20

21

company are not included in the proxy?

MR. CIOFFI: Objection to the form of the question.

THE WITNESS: Please restate the question. BY MR. SABA:

- Q. Sure. Is it your position today that the top ⁷ five highest paid executives in the company are not included in the proxy?
- A. Is it my position that the top -- state that again. I'm not clear what you're asking.
- Q. Is it your position that the top five highest paid executives in the company are not included in the 13 proxy?
- A. Top five highest paid -- it's not -- it's just 15 not the highest paid. There's certain roles -- certain roles that have to be in the proxy. All right? CFO is one of them that has to be in the proxy. So it's not necessarily just the highest paid.

But once you get past the ones that are required to be there, it's typically, all right -- and I think by requirement, it's the next highest paid executive officers.

But once again, we've decided, because of the scope of the consumer job, that that job needed to be compensated to be in the proxy. All right? If -- his

Page 77 compensation as it stood at the time of our discussion. 2 I felt that it might fall short of what we were going to a need to do. I was going to add more money, roughly 4 \$100,000 to that, I communicated that, to his 5 compensation if required, and I believe it was going to 6 be required to make sure he was in the proxy.

- Q. This \$100,000 that you keep talking about -which is not referenced in the counterclaim -- is that in writing anywhere?
- A. No. it was a conversation Phil and I had when 11 I explained to him the transition of an elevation of Tim 12 to president, that he would be reporting in to Tim as president, because Tim had all lines of businesses in |14| all the regions, and that he was going -- I was going to | elevate his role to that of the head of the consumer 16 bank, which now had about 60-plus percent of the gross revenue, and then I was also going to increase his salary to make sure he was in a proxy in this position. 19 That was the conversation.
 - Q. And do you have any notes from this meeting?
- A. Absolutely not. I wouldn't write something 22 like that down until it became official. I was explaining what I was going to do; it had not become official. ACC still has to do a final approval of

support that decision because they understood that the ² consumer head was going to be in the proxy.

- Q. Did you communicate that to anybody in writing anywhere?
- A. No. Bob Shaffer and I had a conversation about it. I told him I was going to -- I was going to 7 increase that. We're going to head that off because I knew Phil would want something, as always, and I was going to head that off. And I wanted to ensure that he was going to be the proxy, and I wanted to send him a message that this was, once again, going to elevate him 12 to the proxy level and he was going to be compensated ¹³ appropriately for it.
- 14 Q. Are you now taking the position that paragraph 20 of the counterclaim is inaccurate?

MR. CIOFFI: Objection. That's not his testimony.

MR. SABA: I know, because he hasn't answered the question yet. Let's let him answer the auestion.

21 BY MR. SABA:

16

17

18

19

20

24

25

1

4

5

6

8

22 Q. Are you now taking a position that paragraph 23 20 is inaccurate?

> MR. CIOFFI: You're saying -- by saying are you taking a position, you're referring back to his

> > Page 79

earlier testimony. I'm making an objection 2 that that's not what he testified to. But go 3 ahead. You can answer.

THE WITNESS: Once again, this was done some time ago. At the end of the day, I believe this was probably the compensation on paper, not what I was communicating to him that I was going to do if he stepped into that role.

BY MR. SABA:

- O. And you actually reviewed this counterclaim 11 contemporaneous with when these conversations would have 12 occurred; is that correct?
- 13 A. I reviewed this claim before it was filed. 14 These compensation numbers came from the -- from the 15 head of HR, the compensation group that was put into 16 this -- my communication with Bob is, we need to make 17 sure that this position was going to be in the proxy, 18 and I think we may need to put another \$100,000 in it, 19 and I was just going to communicate that to Phil. 20 That's what transpired. So that's how the numbers, in 21 my mind, were working. That's what I anticipated.

So my guess is, if I was making an assumption, 23 these are the numbers we had that weren't going to be 24 reduced, and I added to it. It wasn't in writing, we 25 something of that nature, but I had no doubt they would 25 hadn't finalized it yet, we hadn't proceeded with it

17

19

21

23

Page 81

Page 80

yet, we hadn't had final approval for it yet.

Q. Are you aware of -- that Phil McHugh's testimony that you did not offer him any additional compensation with respect to the consumer banking role? MR. CIOFFI: Objection. Mischaracterizes supposed testimony.

THE WITNESS: Yes.

5

6

8

9

10

11

12

13

14

15

16

17

18

19

20

21

22

23

24

25

1

2

3

5

10

11

13

MR. CIOFFI: You can answer, if you know. THE WITNESS: I don't know. I'm going back through. I'm not sure what Phil recalls and doesn't recall. That's a big question mark. I will state one thing. There's never been a role that I've asked Phil to take that increases responsibilities where he didn't get more money and he didn't expect more money. Matter of fact, when I offered him position after position throughout his career, it was always about the hardship this was going to create. When I asked him to take on

Next day, he comes back, I'll do it, but what's in it for me? Same thing when I moved him from Louisville up to Cincinnati, same thing I did when I moved him to the next position. Every promotion was followed by comments about the

the regions, oh my God, this is going to create so

much hardship. I need to talk to my wife.

hardship and then how much money am I going to make. So I knew this was coming, and I tried to get ahead of it.

4 BY MR. SABA:

Q. Don't promotions typically come with an 6 increase in compensation?

A. Not all the time. Definitely not at Fifth 8 Third. I was promoted every point in my career, and compensation always trailed by almost a year. But not in Phil's case.

Q. So it's not uncommon at Fifth Third to move to some new position and not receive an increase in compensation?

14 A. More than -- it's more the norm. We do -- we 15 do increases on a normal basis, typically in February. 16 If you get promoted prior to February, it's not -- it's 17 typically not -- we typically don't do an increase. Now, that doesn't mean it's all the time, doesn't mean 18 19 we don't do it. I'm saying oftentimes we do not. In my career, when I was promoted multiple times throughout my old career, I don't recall getting an increase the day I 21 22 was promoted except for when I became, I believe, president or CEO. I think at that point, they made some 24 adjustments. But typically, I did not.

Q. And notwithstanding Phil's interest in being

compensated along with any promotion, you would still ² promote him; is that right?

A. Phil was a very competent leader and did a -and did a good job at the assignments he was given. All right? He would have done a good job as the head of consumer business if he'd taken the job. I have no doubt. And I wanted to recognize him for that, wanted to make sure he was in the proxy, and I wanted him to make -- make him feel that he was one of the top five guvs in this company and very valued.

This is a tremendous role. I've only got five 12 of these roles, okay? And he's sitting in one of them. 13 All right? He wasn't in one of those roles prior, where 14 it was in the proxy. His compensation was going up; all of his benefits stayed the same. He wouldn't take the job because he refused to work for Tim Spence, and he refused to step into the consumer job because he 18 wouldn't work for Tim Spence.

Q. Phil McHugh used to be head of the consumer ²⁰ banking, didn't he?

A. Very different job at the time Phil McHugh had 22 it. The answer's yes, but different job though.

Q. Referring to paragraph 21, it says, human hubris being what it is, the news about Mr. Spence angered plaintiff. How do you know that angered

Mr. McHugh?

A. Because in my office, when he refused to do the job, told me he wouldn't do the job and he wouldn't work for Tim Spence, he walked out of my office. The last conversation I had was he wouldn't take the job, he wouldn't take -- work for Tim Spence, and he was the most respected executive on this floor. And then he walked out. That's how I'm referring to him as angry.

Q. Do you recall the date of that conversation?

A. It would have been the Thursday before he quit, because I believe it was a Thursday, not a Friday. 12 So I think -- I believe I spoke with him on a Tuesday. 13 He told me he needed a couple days; he walked by my 14 office. Once again, when I told him what we were doing 15 with Tim Spence, it wasn't, why not me? What he said, you surprised me on my timing, I need to talk to my wife |17| and think about this. He walks by my office the next 18 day, which was a Wednesday, told me, I surprised him on 19 the timing; he wasn't expecting this.

All about timing, not that he wasn't the president or CEO. And then the next day, he walks in my 22 office -- I believe that would have been a Thursday -and he told me he would not take the job, he would not work for Tim Spence, that he was the most respected 25 executive on the floor, and he wasn't going to do it.

Page 83

Raymer Reporting, Inc. (513) 405-2456

20

6

7

8

9

10

11

12

13

14

15

16

17

18

19

20

21

22

23

24

Page 84

And he walked out.

1

2

6

9

11

14

17

18

19

2.1

23

24

25

10

11

13

14

18

20

I did not talk to him again ever since then. The only communication I had was with Bob Shaffer and 4 Susan Zaunbrecher, our chief legal officer, prior to the suit being filed.

- Q. These conversations, they were in October of 2020; is that right?
- A. It would have been right prior to the announcement of -- of Tim Spence becoming president, 10 because these conversations had to be -- I had to have these conversations prior to the announcement so the organization could be adjusted and aligned for the 13 announcement.
 - Q. Do you recall those being in October of 2020?
- A. I would assume, based on the timing of the 16 announcement, that that would have been the timeframe, yes. I don't have my calendar in front of me to be more specific than that.
- Q. Referring back to paragraph 21. The second ²⁰ sentence starts in a fit of petulance, plaintiff told Carmichael that he would not accept the assignment of ²² head of consumer banking.

What -- what -- what do you mean there by in a fit of petulance?

A. Well, I didn't write the wording. I wouldn't

Page 85 -- that's not how I would word things. He was angry; he was upset. But it wasn't that he wasn't being promoted 3 to president; that was -- he knew exactly who the 4 president was going to be. All right? He didn't want 5 to report to Tim Spence, and he didn't want to give up 6 his regional role because he enjoyed the regional role. ⁷ By the way, you're not entitled to the regional job. 8 It's not an entitlement job. None of our jobs are 9 entitled. So he was angered by the fact that he had to give up the regions to report to Tim Spence.

Q. But are you able to tell me what was meant by ¹² "in a fit of petulance"? You said it's not your word, so if you don't know, you don't know.

A. I don't know. I just told you how I would 15 have described it.

- Q. Okay. In paragraph 23, it says immediately thereafter, the guerilla litigation tactics began. What is meant by "guerilla litigation tactics." What does 19 that mean?
- A. Let me read the whole paragraph here. Okay. 21 This is referring to the fact that Phil refused to give ²² up, like it's his decision that he -- it's my decision, 23 not Phil McHugh's decision -- that he's going to run the regions or he's going to be the head of consumer 25 banking.

Page 86 1 He can turn the head of consumer bank down. 2 but it's not his role and responsibility to determine what's in the best interest of the company. That's what 4 I get paid to do. He refused to give up the job. All right? I wasn't asking him if he wanted to give up the job. I was making an organization change that was in the best interest of the company, that was at the direction of the board, to support the promotion of Tim

Spence as president. All right?

For him to tell me he's not giving up something, he's not doing this or he's not doing that --12 it's always about Phil McHugh; it's never about the company first in these discussions. So he puts himself 14 at what he wants, not what the company needs. And he 15 refuses to give up the job. And he tells me he's 16 refusing to give up the job, he's refusing to do a top 17 five job in the company, he's refusing to go into 18 the proxy, all right, and he's refusing to report to Tim Spence. That's what we're referring to here.

And what he expected me to do, I'm assuming, based on prior reactions, is he expected me to change my position and potentially say that this job wouldn't --23 this consumer head wouldn't report to Tim Spence and report directly to me or that he could keep the regions 25 reporting to me, but he's already been out there telling

Page 87

people he wouldn't report to Tim Spence. So he has a situation he's dealing with now, and that's what I believe came forth in our conversation.

Q. And that's your understanding of guerilla litigation tactics; is that right?

MR. CIOFFI: Objection. The document speaks for itself. You got to let him read the whole document.

THE WITNESS: I don't believe that any employee should hold the company hostage. I believe people work at the pleasure of the company. I report to the board at the pleasure of the board. Our first responsibilities are always to our shareholders and the company's health and well-being, and to our employees.

For someone to put themselves ahead of that and make it about them when they're getting a raise, they're not -- they're getting all the perks and everything, being one of the top five jobs, of putting themself ahead of what's best for the organization, guerilla tactics. And that's going to force me -- because he won't do this -- it's going to force me to change what's in the best interest of the company. Not acceptable.

²⁵ BY MR. SABA:

7

9

10

11

13

22

Page 89

Page 88

Page 90

Page 91

Q. Referring to paragraph 22, it says plaintiff ² then left the Fifth Third center, refused to follow Carmichael's directive to assume the role of head of consumer banking, and refused to return to work.

Do you see that?

A. I do.

1

5

6

9

16

17

23

24

1

5

6

8

10

11

14

15

16

17

18

19

20

21

22

23

- Q. Didn't Mr. Shaffer actually tell Phil McHugh not to come back?
- A. I don't know which -- I wasn't part of the 10 conversation that Phil had with -- with Mr. Shaffer. At the end of the day, Phil refused to do the job. In our 12 -- in our -- by company policy and by any definition, when you refuse to do a top job, you're quitting the 14 company. So if you're not going to do the job, there's no need to come in because you've already quit the company. And that's what he did.

(Exhibit 4 is marked for identification.)

18 BY MR. SABA:

Q. Mr. Carmichael, I've handed you what's been ²⁰ marked as Exhibit Number 4. And this is defendant's ²¹ Fifth Third Bank National Association Gregory ²² Carmichael's initial rule 2680 disclosures to the court.

Have you ever seen this document before?

A. I believe this is the complaint that was filed 25 against Fifth Third by Phil McHugh.

Q. Let me represent to you it's not that. These are initial disclosures filed on the bank's behalf and on your behalf with the court.

- A. Okay. Can I read through this?
- Q. You can read through it and see if --
- A. I'm just reading the headlines here, so... MR. CIOFFI: Yeah, take your time, read the document.

THE WITNESS: Okay.

BY MR. SABA:

Q. Mr. Carmichael, were you aware that, in your counterclaim, you were seeking punitive damages to be awarded against Phil McHugh for filing an age discrimination claim against you and Fifth Third Bank?

MR. CIOFFI: Objection. It mistakes the record. The counterclaim speaks for itself. It's not for filing a counterclaim, it's for abuse of process. It's clear from the document itself. You're mischaracterizing it purposefully, Counsel.

Read the question back, please.

MR. SABA: Certainly. (The record was read.)

BY MR. SABA:

24 Q. You understand that Phil McHugh has filed the ²⁵ litigation. He's claiming that you and Fifth Third Bank

engaged in age discrimination against him; is that ² right?

A. I'm aware of that claim, yes.

Q. Okay. And is it your position that making that claim by Phil McHugh is an abuse of process?

MR. CIOFFI: Objection. The counterclaim speaks for itself, what is an abuse of process. The witness is not an attorney, cannot opine or speculate as to what "abuse of process" means under the facts as set forth in the counterclaim. You can ask him if he can answer the question.

12 BY MR. SABA:

- Q. Go ahead. Can you answer the question?
- 14 A. There was -- there was a 15 significant amount of allegations that were made, in the 16 filing of the suit, against Fifth Third by Phil McHugh 17 that were completely erroneous, not factual, 18 misrepresented facts, disclosed what I believe is 19 sensitive information into the street that caused damage 20 to the bank, harm to the bank, once again putting himself above the company.

And at the end of the day, very inappropriate. 23 Age never ever had a factor in any of the discussions, and that's an afterthought after he quit the bank, 25 trying to find a way to increase the amount of damages

1 he's seeking from Fifth Third. And it was all an ² afterthought of him being the CEO. So at the end of the 3 day, there was no substance to his claims against Fifth 4 Third. The majority of what he was claiming was not accurate, was not factual, didn't occur in the way it was stated, and we never made a decision based on age.

Q. And as a result of --

A. It was always the board's decision. It's not Greg Carmichael. I'm being -- I'm being, you know, called out here and being sued here, and I don't make 11 that decision. The board makes the decision. So if him 12 not being promoted to CEO is what you guys are arguing, then that's the board's decision, not mine. And they're 14 not -- and it's me in here.

Q. And as a result of that, you're seeking punitive damages against Phil McHugh? Isn't that right? MR. CIOFFI: Objection. That's not what the document says. The document speaks for itself.

19 BY MR. SABA:

- Q. Are you aware that your counterclaim is seeking punitive damages?
- A. I'm aware we're seeking damages for the harm done by that -- this suit.
- 24 Q. And that includes punitive damages; isn't that 25 right?

16

17

18

20

21

22

18

19

21

22

23

24

25

1

2

3

4

5

6

7

8

9

10

11

12

13

15

20

21

22

23

Page 93

Page 92

A. I'm not a lawyer. I'll defer to my counsel ² for it.

Q. Do you know why you're seeking punitive damages against Phil McHugh?

MR. CIOFFI: Objection. The document sets forth clearly the counterclaim of why punitive damages are sought and the legal authority for it. He's not a lawyer; he cannot speculate about that.

And if -- if you know the legal basis for the punitive damages, you can answer the question.

Otherwise --

12 BY MR. SABA:

1

5

6

7

8

9

10

11

13

17

18

19

20

22

24

25

1

2

3

11

13

14

17

19

22

23

Q. I'm asking for your understanding; I'm not asking for a legal basis. What is your understanding of why you are seeking punitive damages against Phil 16 McHugh?

> MR. CIOFFI: Objection. The basis, as stated in the counterclaim, is legal authority from the Supreme Court of Ohio. He's not a lawyer; he doesn't -- he can't opine about that.

21 BY MR. SABA:

Q. I'm asking about your understanding, not ²³ Mr. Cioffi's. What is your understanding of why you are seeking punitive damages against Phil McHugh in your counterclaim?

> MR. CIOFFI: Objection. It's a legal conclusion. He cannot form a legal conclusion.

BY MR. SABA:

O. Go ahead. You can answer.

A. I can't form a legal conclusion, so therefore, 6 I'm not going to answer that question.

Q. I'm asking for your understanding, not for a legal conclusion.

A. My understanding, we are seeking damages 10 because of the erroneous, harmful damage that that suit did to Fifth Third, myself, and all involved on false 12 claims that were made, blatant false claims that were made by the plaintiff.

Q. And referring you to paragraph 9 -- to page 9 15 of Exhibit 4, which is the initial disclosures. And the paragraph that is -- the first paragraph at the top, it ends at the top. The last sentence reads, more 18 important than that, this figure is both reasonable, equal to one year plaintiff's pay, and accomplishes the ²⁰ twin aims of punishment and deterrence as to plaintiff; 21 isn't that right?

- A. That's what this says.
- Q. Okay. Do you agree with that sentence?
- 24 A. Do I agree with what in the sentence?

25 Rephrase the question.

Page 94 Q. That the -- that the punitive damages that are sought accomplishes the twin aims of punishment and deterrence as to plaintiff Phil McHugh?

A. I'm not going to argue the wording. The wording is what it says. But at the end of the day, we don't -- individuals who bring false claims against the company intentionally to harm the company, in order to get -- extract money from the company because they didn't get what they wanted is not -- is not something 10 that's acceptable in a professional workplace and something that should never occur. It's occurring in 12 this case because he never thought he'd file this 13 lawsuit when he did. Now he has to defend it, and the 14 claims were egregious, incorrect, inaccurate, and put 15 the organization at risk with our shareholders, our investment community, analysts, and at the end of the 17 day, this is something we wouldn't want to see occur again.

Q. And what you're including in those egregious and false claims are Phil McHugh's claims of age discrimination; isn't that right?

A. There's substantially more claims --

MR. CIOFFI: Objection.

MR. SABA: My question, sir, are you including claims of age discrimination in what you consider

to be egregious and false claims?

THE WITNESS: No.

MR. CIOFFI: Objection to the form of the question. The basis of the counterclaim is stated in the counterclaim. The witness's understanding of the law is totally irrelevant to that.

MR. SABA: I'm asking for his understanding. MR. CIOFFI: If you have an understanding of the basis for the counterclaim and abuse of process, you can answer the question. If you don't, I'll instruct you not to answer the question -- if he doesn't have an understanding of the law.

14 BY MR. SABA:

Q. So back to my question. My question's specific. You referred to the egregious and false 17 claims that were raised by the plaintiff. I said, is 18 the claim of age discrimination by Phil McHugh included 19 in your list of egregious and false claims made by the plaintiff? Or are you --

MR. CIOFFI: Objection.

MR. SABA: Let me finish my question.

BY MR. SABA:

Q. -- or are you claiming that's an accurate ²⁵ claim by Phil McHugh and not egregious or false? Page 95

2

3

5

6

7

8

9

10

11

12

13

14

15

16

17

18

19

20

21

22

23

24

25

1

2

3

4

5

6

8

9

10

11

12

13

14

15

16

17

19

Page 96 MR. CIOFFI: Objection. The base of the claim is abuse of process, has nothing to do with the lawsuit filed by Phil McHugh. BY MR. SABA:

O. Go ahead, Mr. Carmichael.

MR. CIOFFI: You -- you can answer the question, but with this proviso. I'm going to instruct you, as your counsel, that if you understand the law of abuse of process in Ohio, you may answer the question. If you don't, you may not.

THE WITNESS: I'm not going to answer your question because I don't fully understand the role.

MR. SABA: That's not a basis for not answering a question. Whether you try and create an answer or create an obstruction.

MR. CIOFFI: You're asking a question that's -- that is --

MR. SABA: I'm asking for his understanding. I'm asking for the basis of this claim; he's identified that they are bringing this claim for punitive damages because of all the egregious and false claims made by Mr. McHugh. My specific question goes to, is he including in his list of egregious and false claims the claim of age

Page 97 discrimination brought by Mr. McHugh against you and Fifth Third Bank?

MR. CIOFFI: Objection. That's not the basis of the counterclaim, and you know that.

MR. SABA: That's right. There's your objection. Let him answer.

THE WITNESS: I'm not a lawyer. I'm not going to comment on that. My reference was, the claims that he made about being promised this or promised that about being CEO, those conversations never, never occurred about him being CEO outside of being considered for emergency successor. That's what I'm referring to, all right? Nothing to do with his age was ever, ever, ever a consideration as I thought about the claims. The claims I'm talking about is making statements that were false, not about age.

18 BY MR. SABA:

- Q. So are his claims about age not false?
- 20 A. We never had a discussion about age. Age was never a factor. All right? He -- he can claim whatever 21 22 he -- he needs to claim or considers he wants to claim 23 after the fact. But during the process, and as long as he's worked for me, age was never a factor in any of the 25 discussions. It was a board decision based on

qualifications. And when you get around to asking about ² that, I'll give you a litany of reasons why he was never qualified -- considered ever to be the CEO of the company.

- Q. Is it your position that Phil McHugh's claims that -- that Fifth Third and yourself have engaged in age discrimination, that those are false and egregious?
- A. There's no substance for those claims, I 9 believe.
- 10 Q. As part of your support and recommendation for Tim Spence to become CEO of Fifth Third Bank, did you 12 make Tim Spence a promise that he would not settle the litigation with Phil McHugh? 13

MR. CIOFFI: Objection. Objection. Assumes facts not in evidence. You may answer.

THE WITNESS: I'd love to answer this one.

17 Absolutely not. Absolutely not.

18 BY MR. SABA:

14

15

16

19

- Q. Before your departure from Fifth Third Bank, ²⁰ did you make any individuals promise you that they would not settle the litigation with Phil McHugh?
- 22 A. I don't make people make promises to me. So 23 no. I don't make people make promises to me. I have no authority to ask for a promise when I'm leaving the 25 company, I'm no longer involved in the company.

1 The company makes its own decisions.

Q. Did you make any statements to anyone at Fifth ³ Third Bank that Phil will not work in the banking 4 industry again?

A. I didn't make any comments, that I'm aware of, on that topic. I mean, obviously, when you sue your employer, I think you're going to be challenged to work anywhere. That's -- that's -- that's just a matter of ⁹ fact. That's not my position, that's my -- that's just what typically happens, so.

11 If something was said there, you know, I'm not 12 aware of it, but I think that's just common knowledge.

- Q. Did you tell any individuals at Fifth Third ¹⁴ Bank that you were furious at Phil McHugh for making ¹⁵ claims of age discrimination against you and the bank?
- A. I was -- I was -- I was not pleased, 17 frustrated that -- that false claims were made against 18 the bank, had nothing to do with age -- age 19 discrimination. The claims I was referring to was his 20 claim that I told him he was going to be the next CEO of 21 the company, and I made a promise. That's what I would be upset about.
 - Q. And you were upset?
- A. No, I was very pleased about everything. Yes, 25 I was -- I was not happy. I'm not sure of anyone who

Raymer Reporting, Inc. (513) 405-2456

23

16

Page 99

12

13

20

11

12

13

15

16

17

18

19

20

21

22

23

24

25

Page 100 gets sued, false claims brought against the company and 2 themself, that would be happy about something like that.

- Q. Did you recommend to the board that Tim Spence 4 should succeed you as president and CEO of Fifth Third 5 Bank?
- 6 A. I agree with the board's position that he 7 should be the next CEO and president of Fifth Third Bank. There was a consensus building. It was the board's decision. We had lengthy discussions. At the 10 talent management process, I was asked for my opinion 11 and my thoughts on his qualifications as a data point 12 for the board. I don't control the board, I don't --13 they don't rubber stamp my decisions; they ask for my 14 input. I believe Tim will make a great -- and has made a great president and CEO of this company.
- 16 Q. And was that the opinion you shared with the 17 board?

MR. CIOFFI: Objection. Asked and answered. He just answered it.

20 BY MR. SABA:

18

19

2.1

22

23

24

25

1

2

3

5

6

10

11

15

17

18

Q. When did you share that opinion with the board?

MR. CIOFFI: Objection.

THE WITNESS: Throughout -- throughout a lengthy process of assessing Tim, I would have

Page 101 shared that opinion during the talent review process in 2019, as I put him on there, I think, you know, ready for president in a year and CEO in two years. I would have -- I would have shared my opinion, that of his readiness and his qualifications.

⁷ BY MR. SABA:

- Q. When you say "ready for president" in a year, two years, are you referring to what would be in the talent decks?
- A. I would have had that in the talent deck in 12 the 2019 discussion. That would have been in there. I'm not sure the exact date, but I would have had him in 13 14 there at that point.
- Q. With respect to the board, have you ever made 16 the statement, I am the only vote that really matters?
 - A. Absolutely never.
 - Q. You never said that?
- 19 A. No. If I said that to our board, they 20 would -- they would question my judgment and my
- 21 leadership capabilities because that's not my decision.
- 22 And -- and at the end of the day, the board oftentimes
- would -- would basically deviate from my recommendation or what I believe was right -- might be the right thing
- 25 for the business. Numerous times, the board has taken a

different position than I recommended. The board ² doesn't rubber stamp anything for the CEO. This is a -board's a very serious position.

You know, we are heavily regulated. These are very strong individuals that have been brought onto the board because of their capabilities. They're 7 independent. My -- I get one vote. In an executive session, I get 0 votes. I have an opinion; they make the decisions. I never would have said my vote was the 10 only one that counts.

Q. When --

A. That would be ludicrous.

Q. -- when specifically has the board deviated from a recommendation made by you?

A. Throughout my career as -- as CEO. I would 16 have discussions on -- strategic discussions, potential 17 NMA opportunities, which I'm not going to go into any more. Detailed -- that's privileged information and 19 confidential.

They would -- they have -- they have disagreed. They have taken different approaches. They 22 have asked for -- for another option. Those things 23 happen all the time. I don't get a rubber stamp.

Q. With respect to the recommendation you have made in promoting an individual or employee, when has

Page 103

¹ the board deviated from your recommendation?

A. Ask the question -- because the only -- the only time the board has input on those type of decisions 4 if it's a president or CEO. The other positions, that's my job and my responsibility to make those moves that 6 best -- that best supports the needs of the business and the best interest of our shareholders.

The only time that -- that I recommend something to the board, I may inform the board of -- of things I'm doing, but the only time I ask for their support in a vote is president and CEO.

Q. And they've never deviated from your recommendation with respect to president and CEO, have 14 they?

> MR. CIOFFI: Objection to the form and the sequence of the question in terms of the timeframe we're talking about.

THE WITNESS: Listen, just -- the board, and individuals on the board, one in particular, recommended we bring in Tim Spence because of his deep industry knowledge, his deep strategic understanding, his innovative mindset, his understanding of our competitors, the deep knowledge he had on the industry. When we brought Tim in, from that point forward, the board has been

2

3

4

5

6

7

14

19

20

21

22

23

24

25

2

3

4

5

6

7

8

9

10

11

12

13

14

15

16

17

18

19

20

21

22

23

24

25

Page 105

1

2

3

4

5

6

7

8

9

10

11

12

13

14

15

16

17

18

19

20

21

22

24

25

1

2

3

4

5

6

8

9

10

11

12

13

14

16

17

18

20

21

22

23

24

25

Page 104 assessing Tim as someone who has the qualifications that they believe will make it necessary for the next CEO. They vetted him over years. That position was formed over years that he would be -potentially become the next CEO and president. It started becoming more solidified as you approached the 2019 talent review discussion.

The board has always thought he had the qualifications, the skill set. There was things that they wanted to continue to watch in Tim's development, roles and responsibility. But that was the board's decision, all right? Did I agree with it? Did I think he was absolutely the right person to step in?

I agreed with that. I felt that way. All right? But I don't make that call. I have -- I have input to the process; I have input to the individuals, but they make the call. They can ask for anything they want to ask for.

Q. That wasn't my question. My question is, has the board ever deviated from a recommendation that you've made for president and/or CEO of Fifth Third Bank?

MR. CIOFFI: Objection. He did answer the question. You don't like the question{sic}, so you

keep asking it again. He answered the question. Do you want to add anything to your answer?

THE WITNESS: I put him on -- I put him on the potential list, as the document supports. I put Phil in there as emergency successor, as I promised him I would. All right? The board then makes the -- continues to make that call. The board expected him to be the next president. They expected to see that in there. All right.

I wasn't necessarily making the recommendation, I was supporting the fillings in the direction of the board, but I also agreed with that. And by the way, that only happened with one time in my career.

15 BY MR. SABA:

Q. And they agreed with you, correct? MR. CIOFFI: Objection. He answered the question already.

19 BY MR. SABA:

Q. They did not deviate from your recommendation, correct?

MR. CIOFFI: Objection. The decision of the board happened before any recommendation. He testified to that. You're trying to change his testimony.

THE WITNESS: I didn't recommend him as CEO: I recommended him as the potential for the board's consideration, based on feedback from the board, based on my personal experience and what I thought was in the best interest of the company. The board recommends him as the CEO. The board votes on that. Greg Carmichael doesn't vote on that.

BY MR. SABA:

Q. So, in that recommendation you would have made ¹⁰ in the December 2019 board meeting; is that correct?

A. I -- I identified him as a potential president 12 within a year. You want to call that a recommendation? 13 I identified talent that could be in that position.

O. Okav. And had the board -- Mr. Cioffi 15 indicated the board had already made a decision prior to that recommendation. Had the board already made a ¹⁷ decision that Tim Spence be president prior to that recommendation?

MR. CIOFFI: Objection. He answered at length the board's assessment over a number of years about Tim Spence. At what -- I mean, what -- why do you keep asking the same question over and over?

MR. SABA: It's not the same question. I'm trying to understand your -- your insertion{sic} that the board made a decision that -- that Tim

Page 107

Spence would be the next president and CEO before Mr. Carmichael made his recommendation.

MR. CIOFFI: And he explained why.

MR. SABA: So the board had already made a decision before you made that recommendation in December 2019?

MR. CIOFFI: Objection. Mischaracterized his prior testimony.

THE WITNESS: Let me be clear. The board doesn't make -- didn't make a decision at that point. If the board made a decision, that's a public disclosure. Okay? The board didn't make a decision. The board was -- was continuing their process of succession planning and identifying talent in the organization that could someday elevate to CEO. All right?

Was the board leaning towards that? Did the board believe that he -- he was the best qualified candidate? They were -- they were of like mind, and unanimous like mind, that he was qualified and potentially the next CEO and could become the next CEO and president of Fifth Third Bank.

There were still processes that had to be vetted, RHR's being one of them, as an example, one of those process. If that assessment came back

11

15

16

20

24

25

5

6

14

15

16

17

18

19

1

2

3

4

5

6

7

8

9

10

11

12

13

14

15

16

17

18

19

20

Page 108 very negative and said something different, the board hadn't made their decision yet. But you have candidates. You have individuals they've identified that I supported could step into that role. And that became more solidified in 2019. But the consensus of the board that he was the right guy happened over years, not just one year. I don't know how to make that any clearer. MR. CIOFFI: Counsel, as you think about your

next question, do you want to break for lunch in 15 minutes, 20 minutes? Follow with your notes. I'm just thinking around 12:30 might be a good time. But keep going; I don't want to interrupt your line of questioning. Let's go to at least 12:30; we can talk about it.

MR. SABA: That's fine. We can talk about it. MR. CIOFFI: Okay.

BY MR. SABA:

- Q. When did you first meet Phil McHugh?
- A. I joined the company in 2003. He was in 21 Louisville, I think, running the commercial bank or 22 wealth; I'm not sure which. I think it was the 23 commercial bank. Reported to Jim Gaunt. Jim stepped down and Phil became president. So it was somewhere in 25 that timeframe, I ran into Phil and met Phil. Don't

Page 109 know exactly what year or date. But it would have been a long time ago. It would have been prior to 20 -- 2005 timeframe.

- Q. And you said he was -- what was Phil's position at that time?
- A. It was one of the business line heads that --7 down in Louisville. I believe it was a commercial bank, but I could be wrong.
- Q. You are aware that Phil became president and ¹⁰ CEO of the Louisville region shortly after you started 11 with the bank; is that right?
 - A. I am aware of that, as I just mentioned. Replaced Jim Gaunt, I believe.
 - Q. Did Phil McHugh eventually report to you?
 - A. He did.

13

14

15

16 Q. When does that begin? 17 A. I believe he reported to me -- let me think 18 back here. When I had the regions, where was Phil at --19 was he still -- he may have been -- when I had responsibilities for the region, he may have been a 21 regional, president, at that time, of Louisville. I --22 that's a lot of years ago. I don't really recall. I do 23 know, when I brought him up here to head wealth, he

reported to me, running the wealth group, when I brought

25 him up from Louisville. But he may have reported to me

as -- when I was like a timing -- between when I had the ² regions. There may have been a little window of time there when he reported to me as one of the regional 4 leaders. At the time, they were called affiliates.

- Q. You brought him up to Cincinnati in 2010; is that right?
- A. I believe that's roughly the timeframe, to run the wealth group for Fifth Third Bank.
- Q. Okay. He was promoted to senior vice president, head of investment advisors?
- A. I don't have his career path in front of me, 12 but I brought him up here to lead the wealth group. I could have my dates off somewhere, but that's what he 14 came up for.

(Exhibit 5 is marked for identification.) BY MR. SABA:

- 17 Q. Mr. Carmichael, I've handed you what's been marked as Exhibit Number 4. Can you identify that for 19 me, please?
 - A. Excuse me. This is marked Exhibit Number 5.
- Q. 5, excuse me. Thank you. Just by way of correction, Exhibit Number 5 is Bates stamped Fifth ²³ Third McHugh 000695 through 000700. Is that right?
 - A. That's correct.
 - Q. Can you identify Exhibit Number 5 for me,

Page 111

1 please.

- A. Looks like an old performance management form that we used back in this timeframe.
 - Q. The timeframe being 2011; is that right?
 - A. That is correct.
- O. Okay. Have you seen this document before?
- A. Well, if this is the review I did, I would
- 8 have -- I would have put it together. But that's been
- 9 12 -- 13 years ago, so I don't recall it, but my name's on it; I put it together.
- Q. Okay. And to be specific, can we turn to ¹² Fifth Third McHugh 000700. It refers to you as manager; is that correct?
 - A. That is correct.
 - Q. And it's dated March 6, 2012; is that right?
 - A. It is correct.
 - Q. And this would have been for Phil McHugh's performance for 2011; is that right?
 - A. Apparently so.
- 20 Q. And with respect to this review of Phil 21 McHugh, what were his -- what were his duties at that ²² time? Are you able to identify that from Exhibit 5?
- A. Let me just read it. So he ran the -the wealth division, which we called investment advisory 25 division at that time.

	Page 112		Page 114
1	Q. And with respect to Phil's performance that		of the investment advisory group, so similar to the
2	year, how was his performance in 2011?	2	2011, same organization, same responsibilities.
3	MR. CIOFFI: Objection. The document speaks	3	Q. And how was Phil McHugh's review in 2012,
4	for itself. You want him to read something from	4	before 2012?
5	here? Or you're really not expecting him to	5	MR. CIOFFI: Objection. The document speaks
6	remember something from 12 years ago?	6	for itself.
7	THE WITNESS: I'm going to go to the same page	7	THE WITNESS: In the role he was performing,
8	he has, and I'm going to read it off, what I wrote	8	he did extremely well, and I gave him a very, very
9	here.	9	strong rating. Once again, it says Phil does a
10	Core values were very strong, which you would	10	good job in these type of assignments.
11	expect from Phil, does a great job in that area.	11	MR. CIOFFI: Counsel, it's 12:30; do you want
12	Leadership competencies, I gave him strength.	12	to take a break?
13	Community involvement was effective. Strategic in	13	MR. SABA: Sure. That's fine.
14	this type of role, the role he was filling at this	14	MR. CIOFFI: You're finished with that 2012,
15	time, which is not the CEO role, was strength.	15	right?
16	And talent for this role in this position, I gave	16	MR. SABA: Yeah, that's fine.
17	him a strength. So it was a good review, which I	17	VIDEOGRAPHER: Time is 12:28 p.m. We're going
18	would expect.	18	off the record.
19	111111111111111111111111111111111111111	19	(A recess was taken from 12:28 to 1:06.)
20	Q. Your overall comment at the end is, Phil has	20	VIDEOGRAPHER: Time is 1:06 p.m. We're back
21	done a great job reading the 111 team and continues to	21	on the record.
	step up as a leader in other critical issues for the	22	(Exhibit 7 is marked for identification.)
23			BY MR. SABA:
24	A. That's correct.	24	Q. Mr. Carmichael, I've handed you what's been
25	Q. You indicate, I appreciated his support on	25	marked as Exhibit Number 7, which is Bates stamped Fifth Page 115
1	FTAM and his leadership on the president circle trip.	1	Third McHugh 000732 through Fifth Third McHugh 000737.
2	He is a great leader with a long runway at Fifth Third.	2	Can you identify that document for me, please?
3	Is that right?	3	A. 2013 performance management for Phil McHugh,
4	A. Absolutely correct.	4	performance management form we used in 2013.
5	Q. Great year and I appreciate your partnership;	5	Q. What position did Phil McHugh hold at that
6	is that correct?	6	time?
7	A. Yep, that's correct. All those comments were	7	A. Head of wealth and asset management.
8	in reference to one job ne was notaine, winch was not	8	Q. And would you have completed this review of
9	the CEO job; it was the line of business job in the	9	Phil McHugh?
	organization. And this review supported why I promoted	10	A. Yes, I would have.
	Phil up and offered him the top job in the company as	11	Q. And you completed this in April of 2014; is
12	the nead of consumer built, one of the top live jobs.		that correct?
13	(Exhibit 6 is marked for identification.)	13	A. That's correct.
	BY MR. SABA:	14	Q. And what were the results of Mr. McHugh's
15	Q. Mr. Carmichael, I've handed you what's been		review for his performance in 2013?
	marked as Exhibit 6, Fifth Third McHugh 000701 through	16	A. Good performance in this position. In the
	Fifth Third McHugh 000709. Can you identify that		role that he was overseeing, he did a good job.
	document for me, please?	18	Q. He was far above expectations; isn't that
19	A. Looks like a 2012 leadership PM form for Phil		right?
	R. McHugh.	20	A. Yes, that's a good job.
21	Q. This form was used for the annual review of,	21	Q. Referring you to page 5 of 6, under team
	in this case, Phil McHugh at that time; is that right?		3 · · · · · · · · · · · · · · · · · · ·
23	A. That would be correct.	23	A. I do.
24	Q. What was Phil McHugh's role at that time?		Q. Says far above expectations. And it
25	A. Let me go through here and look at it. Head	²⁵	references Phil's employee engagement; is that right?

11

17

18

19

23

Page 116

1

3

11

15

17

19

20

21

10

11

13

14

15

17

18 19

21

22

A. Let me just take a look at this. Yes, I see 2 that.

- Q. What is "employee engagement"?
- A. Employee engagement is a process and methodology in which we measure the engagement level of an organization, and we typically engage a third party, and we've had multiple third parties come in and do that process for us and support that process for the bank, and we typically do it annually, but that's not always the case. Sometimes we'll do -- we'll skip a year or something of that nature.
- 12 Q. And under manager comments, those are your comments, first of all; is that right? Your manager 14 comments?
- A. Yes, it is. I believe that's correct, because 16 I'm the manager.
 - Q. The last line of your manager comments, it says, please stay focused on improving EE, employee engagement, in 2014; is that correct?
 - A. That's what it says.
- Q. Why did you want Phil to stay focused on ²² improving employee engagement?
 - A. I expect all my leaders every year -- and I can't think of a reason -- why where we wouldn't have an opportunity for our leaders to continue to elevate

Page 117 engagement scores in their line of business. Engagement 2 score looks at a lot of things. It looks at, you know, communication, how things are getting down to the 4 organization, how people are receiving information, how they feel about leadership. There's a lot of things 6 that go into that, so we always want to continue to improve on employee engagement scores.

Every organization has opportunities there; every line of business has opportunities there. So it's always something I always encourage my leaders to continue to stay focused on because at the end of the day, it's -- it's important that we have -- and we continue to elevate engagement in the organization.

Once again, it is at a point in time. The organization can be at a very different state. There could be a lot of changes going on in the organization. So those -- those outcomes can ebb and flow substantially with no respect or relationship to what the manager might be doing. It could be a point in time for the organization, what the organization's going through, what the company's going through, that could change those scores quite drastically.

23 So it's -- they're data points. They're helpful. Year after year, if you look at those data points, there's trend opportunities. But once again,

Page 118 1 it's just another data point of how we think about 2 elevating our work force, making sure we're looking at every opportunity.

Q. You mentioned it's important to improve employee engagement and have employee engagement. Why 6 is it important?

A. Well, by definition, the more engaged an organization is, the better outcome you get as an organization in general. But once again, at any point 10 in time, the organization that an individual might be 11 leading could be at a different phase or can be making 12 tough challenges -- tough decisions in that 13 organization. The organization could be going through a 14 transformation. And you could go with coming in; you could be going out.

16 So it's just something that we use as another data point. But we like to see the scores continue to go up, but that's not always a result of that manager's or the executive's performance. There's a lot of 20 factors that could go into that engagement score. It's 21 just another data point, and we look at all that.

- 22 Q. Clearly though, it's something a manager can focus on improving; is that right?
- A. I think every manager can continue to find 25 opportunities. Once again, depends on what the

Page 119

engagement scores demonstrate. For instance, if -- if the organization says they're not clear on organizational strategy, well, there's something a 4 manager can work on to provide more clarity on organizational strategies. So there's definitely opportunities that come out of those discussions.

- Q. What can a manager typically do to improve their employee engagement scores?
- A. I just gave you one example. So the -- of communication, so the manager may elevate the amount of communication he provides to his organization around 12 strategy, draw parallels of our strategy versus another group's, and how they can support that strategy. Those |14| are examples of things that -- that might have shown up 15 on the viewpoint survey as an opportunity for 16 improvement.
 - Q. Are those different types of coaching that a manager can provide to the employees?
 - A. Can you repeat the question?
- 20 Q. Yeah, I'm asking are those different types of 21 coaching that a manager can provide to employees to help ²² improve employee engagement scores?
- A. There's opportunities. The word "coaching," ²⁴ I'm not sure that I would use the word coaching. 25 There's opportunities for that leader to -- to put in

Page 120 Page 122 processes such as communication processes, enhanced 1 for the company and given further opportunities for --2 communication processes. There's educational ² for a promotion. opportunities that a manager can bring forth. I Q. But your comments would indicate Phil was wouldn't use the word necessarily coaching. actually doing a great job; is that right? (Exhibit 8 is marked for identification.) A. All my leaders do a great job in the 6 BY MR. SABA: organization to reach the levels that they are. They're Q. Mr. Carmichael, I've handed you what's marked good managers. They do well. They can run the 8 as Exhibit Number 8, Fifth Third McHugh 000758 through operation I'm asking them to run. They're good ⁹ Fifth Third McHugh 000763. Can you identify this for performers, and if he wasn't a good performer, he 10 wouldn't have been asked to take a promotion to be 10 me, please? 11 A. 2014 performance management for Phil McHugh. 11 the top five guy in the proxy -- one of the guys in the 12 Q. And what was Phil McHugh's position at this 12 proxy, top five positions in the company. So Phil was 13 doing a good job in this role that I asked him to 13 14 fulfill. It's not the CEO role. It has very different 14 A. Same as prior year, head of wealth and asset 15 management. 15 skills and requirements. In this role, he did a very 16 good job, yes. Yes. That's what this review would 16 Q. And you were serving as his manager at this 17 reflect. ¹⁷ time; is that correct? 18 18 A. Correct. Q. And I'm just referring to your comments. You 19 Q. And you would have completed Exhibit 8; is actually used the word "great," not just good; is that 20 right? 20 that right? 21 21 A. Correct. A. Yeah. In this role, okay -- which was not a 22 Q. And you completed this on February 25, 2015; 22 top role in the company -- he had very good -- great 23 is that right? performance in this role, which I expect my managers to 24 have at this level. A. Correct. 25 25 Q. And how was Phil McHugh's performance in 2014? (Exhibit 9 is marked for identification.) Page 123 1 ¹BY MR. SABA: A. Strong performance review calculated out to a Q. Mr. Carmichael, I've handed you what's been 2 | 3.75 in this case. 3 Q. On what page are you looking? marked as Exhibit Number 9, Fifth Third McHugh 006552 A. Page 4 of 6. So it looks like his rating went 4 through Fifth Third McHugh 006554. Can you identify down from the prior year. this document for me, please? 6 O. His overall rating was far above expectations, A. Looks like an enterprise DDI competencies in 7 correct? the October 2015 timeframe. A. This form switches pages, so bear with me. I Q. Do you know what the enterprise DDI thought I was looking at the rating summary, which was competencies is referring to? 10 calculated at 3.75. A. We had -- it's the skill competency matrix 11 that I'm not -- we've used it -- obviously, we used it 11 Q. Then the overall rating is a 5, "far above 12 once. I'm not -- I'm not really strong with that tool. ¹² expectations"; is that right? This was facilitated by the HR organization; they 13 A. These forms change a little bit year to year; 14 administered it. This wasn't something I was closely 14 I just got to see how they're doing this one. I've got 15 rating summary. Okay, that must have been the rating 15 involved with, to be honest with you. 16 16 summary -- I mean, listen, the overall rating was -- was But I am familiar with what they were -- they | -- was -- calculated at 3.7 in a rating of 5. That were trying to do here, I believe, assessing strengths 18 and weaknesses of an individual, and they used a tool 18 seems inconsistent. I have to study this form a little 19 bit to see where that inconsistency's coming from. 19 called, I believe, DDI. That's all I know about it. 20 20 But this -- strong performance. I can go Q. What does DDI refer to? 21 21 through and read these summaries, but I know Phil was A. I don't know. I couldn't tell you what the 22 acronym is. 22 doing a good job for us at that time, and I have no 23 doubt he had a good performance review. In this -- in Q. And when you say "the HR organization," who 24 this role, what I was asking him to do, he would have are you referring to?

25 done a good job, and that's why he was asked to do more

A. 2015, it would have been -- this was probably

2

3

4

5

6

7

9

10

12

13

14

15

16

19

22

24

6

14

16

Page 124

1	Theresa Tanner at the time at 2015.		
2	О.	So by the HR organization, you're re	

eferring to ³ in-house at Fifth Third, not an outside source?

A. I don't recall. I don't recall this tool and 5 how it was -- who brought it forth, but it would come 6 through and been facilitated by the HR department that 7 Theresa Tanner led. I know no more than that about this 8 form.

Q. Do you know if it's assessing enterprise ¹⁰ leaders for the qualifications to serve as CEO?

A. I'm not familiar with this. To be honest with 12 you, I do not recognize this -- this -- it was eight 13 years ago. I don't recognize and don't recall this page, this deck at all. So I'm really not sure and I can't answer that question with any level of confidence.

Q. Have you seen this document before?

A. I don't recall ever seeing this document. (Exhibit 10 is marked for identification.)

19 BY MR. SABA:

9

11

16

17

18

20

21

24

25

1

5

6

8

9

10

12

13

14

16

21

Q. Mr. Carmichael, I've handed you what's been marked as Exhibit Number 10, Fifth Third McHugh 0006555 ²² through Fifth Third McHugh 0006562. Can you identify this document for me, please?

A. It says succession discussion confidential.

Q. Have you seen this document before?

Page 125 A. I do not recall ever seeing this document. I 2 don't recall seeing it. Doesn't mean I never saw it. I do not recall seeing this document.

Q. Do you know what it's referring to?

A. I have no -- I've got to look through this.

MR. CIOFFI: Take your time. Look at it. THE WITNESS: This looks like some succession management timeline for the prior CEO and different scenarios. I absolutely can't recall ever seeing that document.

11 BY MR. SABA:

O. The document makes several references to "Kevin." Is that Kevin Kabat?

A. I would imagine so, since he was the CEO at 15 the time, and I think that's what we're talking about here.

17 Q. Referring to page 6 of this document, Fifth ¹⁸ Third McHugh 006560. It talks about, in the box, 19 personal challenges for accelerated timeline. And under messaging, age matters. Do you see that?

22 Q. Can you explain to me -- do you know why age ²³ matters with respect to this timeline for CEO 24 succession?

MR. CIOFFI: Objection. He's testified he's

Page 126 never seen this document before, and objection to the representation that the messaging has anything to do with the succession timeline. But you can answer, if you know.

THE WITNESS: I have no clue; I've never seen this document before. I was not involved in this process.

BY MR. SABA:

Q. You said you were never involved in the process. You were in --

A. This document. Referring to that document.

O. Okay.

A. The process.

Q. The process of becoming CEO. You're the one that succeeded Kevin Kabat as CEO, right?

A. I was informed that the board was undertaking 17 the process. I'm not familiar with this succession plan 18 document, is what I was referring to. I've never seen -- I would not have seen that document.

20 Q. You were not involved in putting this document 21 together?

A. I just said I didn't see the document, so obviously I wasn't involved.

Q. Do you know who would have put Exhibit 10 25 together?

Page 127

A. I don't know exactly who put that together. I would assume HR, working with the union capital committee, would have been involved in that type of 4 process. I do not know. I did not put it together. I've never seen it.

(Exhibit 11 is marked for identification.)

BY MR. SABA:

Q. Mr. Carmichael, I've handed you what's been marked as Exhibit Number 11, Fifth Third McHugh 000766 through Fifth Third McHugh 000773. Can you identify 11 this document for me, please?

12 A. 2015 performance management form for Phil 13 McHugh.

Q. And you were not Mr. McHugh's manager for ¹⁵ 2015; is that correct?

A. When this form was done -- I've got to recall 17 how the organization flowed at this point -- when this 18 form was done, it says here the manager at the time was 19 Lars Anderson, who would have been the chief operating 20 officer at that time in this position, then he would 21 have reported to the chief operating officer, it 22 appears, according to this form, which I suspect is

24 Q. And what was Phil McHugh's position at 25 that time?

Page 128 Page 130 itself. 1 A. Head of investment advisors. 2 2 BY MR. SABA: Q. Referring you back to Exhibit 8, which is the ³ 2014 performance review, his title at that time says Q. Do you see that, Mr. Carmichael? 4 ⁴ head of wealth and asset management. Do you see that? A. That's correct. 5 5 (Exhibit 12 is marked for identification.) A. I do. 6 BY MR. SABA: 6 Q. Did his position change from 2014 to 2015? A. I don't recall his position changing. I think Q. Mr. Carmichael, I've handed you what's been we renamed -- we're changing the name of the division marked as Exhibit Number 12, Fifth Third McHugh 000784 9 itself. I'm not a -- it used to be the IA division, ⁹ through Fifth Third McHugh 000791. Can you identify 10 then we shifted to wealth and asset management. It was 10 that document for me, please? 11 11 basically a naming -- a line of business name change is A. According to the form, it's 2016 performance what I think we have here. I just can't recall exactly 12 management for Phil McHugh. 13 the sequence and timings of these changes. But I don't 13 Q. And what was Phil McHugh's position at that 14 time? 14 believe the job was any different. Q. Would Mr. Anderson have reported to you at 15 A. Head of wealth and asset management. 16 16 this point in time? Q. And his manager was still Lars Anderson; is 17 that correct? 17 A. He would have. 18 Q. Have you seen Exhibit 11 before? A. That's what the form says. 19 A. I don't recall seeing this performance review. 19 Q. It also indicates that Frank Forrest 20 It was done by Lars Anderson, so I would not have -- I 20 participated in the review; do you see that? 21 would not be expected to see this. I don't believe I A. I do. 21 22 22 have. I don't recall it. Q. Do you know why Frank Forrest would have ²³ participated in the review back in 2016, of Phil McHugh? Q. As part of your role of being the supervisor A. At this time, I believe we introduced risk to Lars Anderson, he would not have provided this to 24 25 ratings that were -- that had to be independently done 25 you? Page 129 Page 131 1 1 by the chief risk and compliance officer, which at the A. No, he would not have. 2 Q. In 2015, you said Lars Anderson was COO; is ² time was Frank Forrest. And Frank's responsibility that right? 3 would be to assess the manager with respect to risk 4 competencies and managing and overseeing risks in the A. I believe that's correct. 5 area of responsibility that that individual had. There Q. Was he also in charge of the regions? A. I believe when he came in he had the regions 6 was a form and a process that Frank went through to do ⁷ reporting to him. I believe that. I'm not positive, that. It was done independent of the manager, which would have been Lars Anderson, and it was part of the but I believe that was the case. But I'm not -- I can't be a hundred percent factual about that. ⁹ final review. 10 10 Q. Was he also included in the proxy that year? Q. And what was Lars Anderson's position at this point in time in 2016? 11 A. That year, 2015, I'm not sure if he was in 11 12 A. I believe he was still chief operating 12 there in 2015 or 2016, when he actually became in the -when he actually entered the proxy, I'm not sure if it 13 officer, but I believe that to be correct, but I've got 13 14 to look at the data. But I'm pretty sure it was still 14 was a 2015 proxy or 2016. 15 chief operating officer. 15 Q. Are you able to determine how Phil did in 16 2015, from Exhibit 11? Q. And referring to the last page, Fifth Third 17 MR. CIOFFI: Objection. The document speaks 17 McHugh 000791, Phil McHugh's review for 2016 would 18 indicate, again, that he exceeds expectation; is that 18 for itself. It's not a proper question to ask him 19 19 to read the documents and say what it says. It correct? 20 20 MR. CIOFFI: Objection. The document speaks says what it says. 21 21 BY MR. SABA: for itself. You don't have to have him read it.

22

23

24

25

Q. Referring to page 2 of 6, it indicates an

MR. CIOFFI: Objection. Document speaks for

²³ overall rating again of exceeds expectations; is that

22

24

right?

THE WITNESS: Says exceeds, and it says

calculated raise ebb and flowed for Phil for the

last three-plus years in his position. And once

again, it demonstrates he's done a good job and

Page 132

he's been in his role for a while, and he does a good job at performing in this role and meeting expectations of his role in the company.

(Exhibit 13 is marked for identification.)

⁵ BY MR. SABA:

1

2

3

4

6

9

10

11

13

14

16

17

18

19

20

21

10

11

19

- Q. Mr. Carmichael, I've handed you what's marked 7 as Exhibit Number 13, Fifth Third McHugh 000823 through Fifth Third McHugh 000830. Can you identify that document for me, please?
 - A. 2017 performance management of Phil McHugh.
- Q. And you were the person who performed this 12 review of Phil McHugh for 2017; isn't that right?
 - A. That's correct.
- Q. What was your position with the bank at that ¹⁵ point in time?
 - A. I would have been the CEO and president of the company.
 - Q. And why did Phil -- and Phil McHugh was reporting directly to you; is that correct?
 - A. At this point in time, yes.
- Q. Why was Phil McHugh switched to reporting ²² directly to you instead of to Lars Anderson?
- A. Because I felt that was the best structure for the organization for optimal performance. It's a 25 decision I had responsibility to make, and I believe

Page 133 1 that having that role and breaking it out from a chief 2 operating officer role was a better way to run the group, so I changed reporting structure and it appears, 4 at that time, Phil was also asked to step up and add the regional banking group, which is regional banks.

- O. And that was added to his duties as head of ⁷ wealth and asset management; is that right?
- A. Yeah, I think he also picked up business banking at that time. Once again, another nice promotion to a bigger role in the company for Phil McHugh.
- Q. And what was your overall ranking for Phil 13 McHugh that year?
- 14 A. Calculated out to 3.8, which was exceeds 15
- Q. If you could turn to page 6 of 7, Fifth Third 17 McHugh 000828. What does the last paragraph on that page refer to? 18
- A. It refers to the CFPB kicking off a sales practice, our sales practices, and it also talks about 21 other actions and work that the teams are doing to 22 continue to elevate our performance and controls around sales practices, something that's extremely important that we take very seriously, so this was more of that 25 continued effort.

Page 134 Q. And is that the same investigation by the CFPB ² that continues today?

- A. That -- the investigation -- there's a suit 4 that was filed by the CFPB that we have addressed, and continue to address, that's still -- that's still active, it's not been settled.
- Q. Why is that being brought up in Phil McHugh's review?
- 9 A. Because wealth and asset management has sales 10 practice-related activities in wealth and asset management at this point in time, as this -- CFPB is 12 starting their process of evaluating our sales practices 13 and identifying review of that area. So he would be 14 involved from that perspective.

There's also, now that he has responsibilities 16 for the region, the overall sales practices, to make 17 sure the regions are plugged into those appropriate practices, so -- because of his roles, regional banking oversight and responsibilities, and WAM, has sales 20 practice-related. In business banking, there's a fine line there. A lot of times as a consumer -- he has his 22 own company, so we want to make sure all those are 23 covered. So that's why he would have been involved.

Q. And he was -- just to be clear, you referenced ²⁵ business banking. He was the head of the consumer bank

at this point; is that correct?

Page 135

- A. That's not what it says. Head of regional 3 banking, WAM, and business banking, but I believe -- but -- veah, that's what this says.
 - Q. Okay. If I can refer you to --
 - A. I'm looking at the strategic --
- Q. If I can refer to your comments on Fifth Third McHugh 000830.
 - A. Okay.

5

- O. If you look at the second paragraph -- first 11 of all, do you recognize that these are your notes that you put on here?
- A. These would have been my notes. I'm just 14 trying to draw the disconnect between his title and the 15 head of the consumer bank, and I want to know if this --16 if there's a mid-year transition where he was moved over 17 to head of the consumer bank. So I'm just a little 18 confused by this, so once again, I just got this handed 19 to me. But if he's leading the consumer bank at this 20 time, then obviously the sales practice issue was very 21 consumer-focused. It was a hundred percent 22 consumer-focused. And if he had responsibility for the 23 consumer bank, he would have been engaged in that -- in that process and review of the CFPB, and he also would 25 have had some responsibilities to continue to elevate

18

19

20

21

22

23

24

25

1

2

3

4

5

6

8

9

10

11

12

13

14

15

16

17

18

19

20

21

22

23

Page 136 our sales practice activities in the bank and make sure we continue to do a better job in that area wherever possible.

Q. So as one point of clarification, in your ⁵ second paragraph of notes on page Fifth Third McHugh 6 000830, you indicate Phil recently took over leadership ⁷ of the consumer business. He's done a nice job of 8 addressing challenges, achieving this year's financial plan, and setting the stage for a successful 2018. Phil does a nice job with the regulators representing his business, communicating effectively, and addressing any outstanding issues.

Do you see that?

A. I do.

11

12

13

14

15

16

17

18

20

21

22

24

2.5

6

8

23

24

Q. So does that refresh your recollection of him taking over the consumer bank?

A. My guess is it happened midyear or near the end of the year. I don't know. But my guess is he started off as the head of the regional banking and WAM, and then took over the head of the consumer. I don't know -- I don't recall exactly the timelines and how this transpired. I was just confused by the title versus the comments about the consumer banking. He obviously took over the consumer banking that year.

Q. The assignment for him to take over the

Page 137 ¹ consumer banking, that's something you would have given him, correct?

A. I absolutely would have given him that 4 opportunity, ves.

Q. And this is the same consumer bank that you were offering to him in 2020, October; is that correct?

- A. No, that's not correct.
- Q. Why is that incorrect?

A. I'll explain it to you. The consumer bank in 10 2020 had a much larger scope, had over 60 percent of the 11 revenue of the company. The consumer bank during this period of time did not have Fifth Third securities, 13 which is our brokerage business. It did not have MB 14 Financial, which was a substantial -- largest 15 acquisition in the history -- maybe -- probably the 16 largest acquisition. Old Kent may have been about the 17 same size -- been right up there with Old Kent. That made us the second largest consumer bank in Chicago, 18 19 which was huge and very important to us. A tremendous southeast expansion where we were building hundreds of branches in those markets. Very important markets for 21 22 us that we didn't have when he had it prior. We

Then the consumer credit card business wasn't reporting into the consumer bank at this time. So the

Page 138 job was much bigger, and it was, therefore, became --² because of the amount of revenue that was directly -directly attributed to that line of business. Not the 4 regions but the line of business, which was about 60-plus percent of the gross revenue, that was a job that Phil was being offered at that time, different than the one that he had prior.

Q. Is it fair to say that the consumer bank role in 2020 was a far more important role than the consumer ¹⁰ bank role was in 2017?

A. It was a -- it was a larger line of business. 12 Therefore, it had more revenue, responsibilities, which 13 obviously means importance to the company because 14 obviously that's what we're in business to do, serve our customers, center revenues and returns for our shareholders. So it had a much bigger financial responsibility to the corporation. So yes.

Q. Can you read to me your first paragraph on Fifth Third McHugh 000830?

MR. CIOFFI: Objection. Document speaks for itself. You may answer.

THE WITNESS: Phil was a long season employee that understands our business and is deeply committed to the success of Fifth Third. Always does what is in the best interest of the company to

Page 139

achieve outcomes in the right way. Phil takes full accountability for his organization. Never makes excuses or distributes blame. He is a great leader for his people and is always there to assist them in their success. Phil is the epitome of a team player and collaborates with all of his business partners and appropriately addresses challenges.

BY MR. SABA:

- Q. You wrote that, correct?
- A. Yes, I did.
- Q. Can you read the last paragraph for me, please?

MR. CIOFFI: Same objection. Go ahead. THE WITNESS: Phil approaches everything with the highest integrity and fully assesses the risk in every decision. He partners well with the risk and compliance groups to ensure decisions are consistent with our risk appetite. Phil operates in a very collaborative manner with his peers and lives our core values.

BY MR. SABA:

- Q. What are Fifth Third's core values?
- A. They're stated in the document numerous times 24 through all these performance reviews. We can go to 25 them and I can read them to you, if you'd like.

elevated that strategy.

13

16

17

3

11

12

Page 141

Page 140

Q. Certainly.

1 2

5 6

8

9

11

12

14

15

17

21

22

15

18

21

A. Accountability. Customer experience.

3 Employee engagement. Then the core values: Work as one 4 bank, take accountability, be respectful and inclusive, act with integrity.

(Exhibit 14 is marked for identification.)

BY MR. SABA:

- Q. Mr. Carmichael, I've handed you what's been marked as Exhibit Number 14, Fifth Third McHugh 000836 10 through Fifth Third McHugh 000840. Can you identify this document for me, please?
- A. It says 2018 performance management for Phil 13 McHugh.
 - Q. Have you seen this document before?
- A. It would be his performance review that I 16 signed.
- Q. You were still his manager at this point in 18 time?
- 19 A. Apparently so. If I've signed this, I was his 20 manager.
 - Q. And what was Phil McHugh's position in 2018?
- A. I'm reading this right now. Phil recently took over the leash of the regions, so he had that responsibility reporting in 2018. So he had taken over 25 the regions. He also provided leadership over our

president's circle, and then, if the title on this is right, he still had responsibilities for wealth and asset management in business banking.

O. Were you able to determine, with respect to ⁵ that reference, or does it refresh your recollection as 6 to whether or not Phil also took over leadership of the 7 Cincinnati region in 2018?

A. I'm not sure -- it does not. I don't have clarity as to when the Cincinnati region was no longer 10 an enterprise position directly and then came underneath 11 the region. I don't have the exact timeframe | crystallized in my head when that occurred. It wouldn't 13 have been too far off this time. I just don't know 14 exactly when.

Q. And you would have filled out these comments we see on the first page of Exhibit Number 14; is that 17 right?

- A. I would have wrote this, correct.
- 19 Q. And looking at this document, it appears you ²⁰ repeated the first paragraph from 2017; is that correct?
 - A. Apparently so.
- 22 Q. And you still -- you still believe that to be true for 2018 as well; is that right?
- A. In the job that Phil was doing, understanding 25 our business and deeply committed to the success of

Page 142 ¹ Fifth Third, absolutely. I believe he always tried to ² do what was in the best interest of the company, absolutely. And he was a very accountable leader, 4 that's why he was a good leader for the organization, that's why he was promoted, and that's why he was paid

Q. In the second paragraph, where you mention where he recently took over leadership of the regions, you note in the last sentence, and he has ensured the appropriate expectations are in place to position the regions for success in 2019; is that right?

substantially for his services to the company.

A. That's what it says.

Q. With respect to the regions, you were also responsible for the regions before you took over the ¹⁵ role of president and CEO; is that correct?

A. I was.

Q. In fact, it's responsibilities for the 18 regions, you wanted Tim Spence to be responsible for the ¹⁹ regions so he could get some experience doing that for 20 the role of president; isn't that right?

A. The board decided it was their decision to promote Tim Spence to president of the bank. When you 23 have a president in place, the logical -- the logical 24 structure, when it's in that president, separate from 25 the CEO, is that the regions, as presidents themselves

Page 143

are reporting to the president when it's a separate 2 role.

So that's the change we made. In that case, also, as I mentioned before, it's more of an oversight responsibility and role for the organization, the regional leader is. All right? If you go back through my career, that regional position reported to numerous executives over time, because it's administrative in nature. There was guides, coaching, the performance reviews, those types of things. We had five different people performing that role.

So I use it for -- as a rotational development role for all leaders. I used it for Phil, when I gave ¹⁴ Phil that opportunity. I gave Phil that opportunity. 15 We took it away from somebody else. So is it an opportunity that continues to develop, to enhance their 17 skills, to get to know the organization better? 18 Absolutely.

19 Was there an opportunity for Tim to have that role and elevate his experience level in the regions and oversight of the regions? Absolutely. And that was the 22 decision that was made by myself, supported by the 23 board, as he became president.

Q. In the third paragraph, you indicate, Phil ²⁵ does a great job of proactively managing regulatory

Page 144 considerations and potential concerns. He does a nice job of leading his teams' engagement in such matters to achieve positive outcomes.

What is that referring to?

A. Refers that all my leaders are expected to do a good job in managing the regulatory processes, be responsive to the regulatory environment, be responsive to the regulatory request, being responsive to completing regulatory actions MRAs, such as MRIs in their organization. You don't get to become a leader in this organization at the highest level without being good in this space and doing a nice job. That's the way the banking sector works because of the highly regulatory environment we are.

I was pointing out here that he does a very good job, as all my leaders do, in running their lines of business and areas of responsibility. I was acknowledging that.

Q. In the fourth full paragraph, you talk about ²⁰ Phil does a great job of providing outstanding executive leadership to many corporate activities and events and normally assumes such leadership responsibilities. One significant example is the president circle, which recognizes the top performers in our sales force. Phil does a great job at leading such events to ensure they

Page 145 achieve the best outcomes and positively impacts our employees.

Do you see that?

A. I do.

11

13

15

16

17

18

19

22

3

5

6

10

11

13

14

15

17

18 19

21

22

What are you talking about, the president's circle?

A. This was -- this was an event that recognizes and rewards our top performers in the company more on the consumer types of businesses than the commercial business. But we did expand over the years to bring more commercial people involved. It was typically a recognition for -- to think about the retail CSRs, people that work in the retail branch. It would be mortgage loan officers, those kind of individuals. The individuals that don't make a substantial amount of money. This is a great way to recognize our top performers in that area. We view it as money very well spent, to recognize those leaders.

So it's top performers more in the consumer businesses, some entry into the commercial side over time. It was a rewards trip where we took them and their significant other and we recognized them at a formal event. Typically, you know, out of state, out of country. We had a nice venue. It's a very nice event to recognize and reward them. I've had multiple --

1 there's been multiple leaders over the years that have ² done that. Phil stepped in, raised his hand. Greatly appreciated that to lead the president circle. He did a very nice job leading the president circle.

- Q. How long was Phil in the role of leading the president's circle event?
- A. I don't know off the top of my head, but multiple years. That job requires, you know, future planning on the site location, entertainment that we're going to have, working with the third party that puts that together for us, potentially previewing the venue 12 if necessary. But he did that for multiple years for 13 us. It's a role that we want our top -- one of our top 14 executives to have and provide that leadership. So I 15 think at least two, maybe three years he did that for 16 us.
- Q. Under the how section, you repeat some of the sentences that you had from 2017. But you also add, Phil is our most tenured executive and brings deep ²⁰ historical knowledge to all of our key decisions to ensure prior learnings and results are appropriately considered. Do you see that?
 - A. I do.

17

18

22

23

24

25

- Q. What did you mean by that?
- A. Exactly what it says, that Phil was our -- you

Page 147

1 know, most tenured executive. He has been with the company 30-something years. There's no executive on the 3 floor that has that tenure, that I'm aware of, in the organization.

So he has deep history -- deep knowledge of the operations of the company. All right? And I believe every member of the team contributes to the success of the team. Phil had a very good perspective on historical events, the bank as it evolved, the areas 10 of operations of the bank itself, the lines of -- good 11 command of lines of businesses. He was a very good 12 tactical leader that could execute in the job he was in, given the assignments that he was given, that he could execute well. All right?

This is all about historical perspective. 16 It's about understanding the organization. It's not 17 about future leadership, it's not about the CEO role, 18 it's not about the requirements that a CEO would have to 19 have to be successful moving the corporation forward in 20 a very digital world, but historical, keeping the lights 21 on, executing well against the objectives of the 22 organization. He's very good at that.

Q. Under the opportunities for 2019, there are ²⁴ four listed. The first is continue to deepen knowledge 25 of the regions and our talent to support the success in

23

17

18

21

22

23

Page 149

Page 148

each of our various markets in the most impactful manner.

Do you see that?

A. I do.

4

12

13

14

21

10

11

12

13

18

19

20

21

22

23

24

- Q. What did you mean by that?
- A. You have administrative support for the ⁷ regions and oversight of the regions. You're expected to continue to make sure that the key jobs and responsibilities are being met in your organization. So we have turnover. You know, the presidents in the markets or the line of business heads in most cases are responsible for -- depending on what role it was -- are responsible for making sure the position gets filled.

But as the administrator, oversight of the regions, it's something that Phil also has to keep making sure he's on top of, encouraging the leadership to get those roles filled and so forth. So just making 18 sure we have the right talent in the organization and be part of that decision and work with the people responsible for filling those jobs. That's just part of the administrative role of the regional president. It doesn't fully -- isn't fully responsible for every role out there or filling every role, but, you know, oversight as an administrator of the regional 25 presidents, it's part of what I would expect to know

have oversight of.

O. The second bullet point reads be very visible to our clients and appropriately support client acquisition in our markets.

What did you mean by that?

A. Yeah, when -- where appropriate, they need a representative from corporate, or we're trying to bring in a new client or new opportunity to the bank and it's helpful to have someone from the corporate office to show strength and also show breadth of our -- of our banking capabilities and the scale of our organizations.

The regional presidents, oftentimes myself as president or chief operating officer, we would go into those markets and help those regional presidents themselves acquire relationships. I held that -- I kept that responsibility and expected that responsibility of all my executives. As a CIO, I would go into the market and help with a client acquisition opportunity if it was more of a technology-related client.

So you know, as the oversight of the region, that's one of Phil's responsibilities. Going in and helping where appropriate is very logical and beneficial to the corporation.

Q. The next bullet point reads, ensure the smooth ²⁵ integration of MB Financial and realize the revenue and

Page 150 expense synergies as defined by the MB integration plan. ² Also ensure the adoption of the MB Financial business banking model in Chicago is successful, and identify, if appropriate, opportunities to make similar modifications in other regions.

What did you mean by that?

A. As it states, basically as the head of the regions, and have an oversight responsibility for the regions. We are bringing in a very large acquisition in 10 the Chicago region. So a natural responsibility of the 11 individual that has oversight for the regions to make 12 sure that integration goes as smoothly as possible. He 13 didn't have the sole responsibility, the only responsibility for doing that integration. He didn't 15 have sole responsibility for every task and every line of business to integrate it, but he had oversight.

We run a major organization, and because he was a regional leader at the time of all the regions, 19 and we did an acquisition of the region, I asked him to 20 make sure he had his eyes and ears open to provide and help us be successful in integrating that transaction.

- O. Who else was responsible for the integration of MB Financial?
- A. Well, I believe Charlie Bradley was the main 25 person on point as the program office. We had a program

Page 151

office set up to manage the integration of this ² business. The consumer business went extremely well. 3 The commercial business on current market we had, it wasn't as smooth. We had some different challenges there. But the consumer side went extremely well. The 6 head of the consumer that was at the time would have been instrumental in making sure the consumer line went well. The head of the commercial bank would have been, you know, engaged in making sure that went as well as 10 possible. Phil, I would say, was -- was -- had 11 oversight to make sure all those entities came together 12 well because of the nature of the fact there was 13 integration of the region. 14

- O. Who was the head of the consumer bank at that 15 time?
- A. I believe, at this time, this would have been 17 2019 -- I believe, at this time, it was Tim Spence.
 - O. And who was the head of the commercial bank?
- A. The commercial bank is -- Kevin Lavender 20 probably would have been elevated, at this time, to the 21 large corp. I believe Lars still had the core middle 22 market, commercial bank, at this time. But once again, 23 I don't have that right directly in front of me. But I 24 believe that was those individuals that you mentioned, 25 to the best of my recall.

16

18

Page 154

Page 152 Q. Last bullet point reads, ensure timely ² execution of talent management actions to make certain the very best leaders are in key positions.

What did you mean by that?

A. That's his role. That's what -- that's what oversight and that's what administrative role is, over the regions, is to make sure talent management actions happen in a timely manner.

(Exhibit 15 is marked for identification.) 10 BY MR. SABA:

Q. Mr. Carmichael, I've handed you a three-page ¹² document which is marked as Exhibit Number 15. This is ¹³ defendant's disclosure of fact witnesses. Can you see 14 that?

A. I do.

1

9

11

15

19

20

2.1

24

1

2

3

11

16

21

22

16 O. And these are witnesses that defendants may ¹⁷ call at trial. Looking at number 4 on this list, who is ¹⁸ Emerson L. Brumback?

A. Longstanding member of the board of directors, independent director.

- Q. And what is your understanding of what Emerson ²² Brumback would know about this case or be able to offer or add to this case?
- A. Nothing more than the rest of the board 25 understands about this case.

Q. Who is Eileen Mallesch?

- A. Independent board member.
- Q. How long has Eileen Mallesch been a member of 4 the board?
- A. I don't know exactly. I think she came on 6 right before or close to when I became CEO, somewhere in that timeframe. Maybe right after. So five-plus years, maybe longer.
- Q. And what factual information would Eileen 10 Mallesch be able to provide about this case?
- A. Same as Emerson Brumback, no more than the 12 rest of the board.
- 13 Q. Susan Zaunbrecher, what's your understanding 14 of what Susan Zaunbrecher would be able to provide for 15 this case?
- A. She's a chief legal officer, so she has -- the only knowledge she has is what's transpired and when 18 Phil resigned -- quit the company, she was involved in 19 those discussions. She was involved in communicating with me during that timeframe, and she was involved in engaging outside counsel.
 - Q. How long has Mr. Brumback been on the board?
- 23 A. As long as I can recall. So well before I 24 became CEO.
 - Q. Is Mr. Brumback on any committees?

A. Mr. Brumback was the head of the audit

2 committee for many years. I'm not -- I can't recall other committees he might have been on over the long period of time. But the one he chaired for the majority of time that I can recall was the head of the audit committee. He stepped off that recently, as he's

O. Did you have any specific conversations with

transitioning off the board and retiring from the --

Mr. Brumback regarding CEO succession? 10 MR. CIOFFI: Objection to timeframe.

BY MR. SABA:

12

13

16

6

7

8

9

10

11

19

Page 153

Q. Any time after January 1, 2018?

A. I have no independent discussions separate 14 from any discussion I had with the rest of the board during talent management.

O. Was Ms. Mallesch on any committees?

17 A. Ms. Mallesch, today, I believe she has --18 she's now responsible for audit. Emerson might have gone over to risk -- did go over the risk at some point 20 to chair the risk committee. I don't know exactly when 21 that transition happened, but Eileen came in, she was 22 assigned after I think one year -- I think you have to 23 be on the board one year before you can take over a committee. She now has responsibility for audit. And I 25 think Emerson has responsibilities -- still has for --

Page 155 1 for risk in the bank.

O. Did she serve -- did Eileen Mallesch serve on any committees during 2018 or '19?

A. 2018 or '19, any committees? I don't recall. That information is all available publicly in the proxy.

MR. SABA: Can we go off the record? VIDEOGRAPHER: Time is 2:23 p.m.

(A recess was taken from 2:23 to 2:39.)

VIDEOGRAPHER: Time is 2:39 p.m. We're back on the record.

(Exhibit 16 is marked for identification.)

12 BY MR. SABA:

Q. Mr. Carmichael, I've handed you what's been 14 marked as Exhibit Number 16, which is Bates stamped ¹⁵ Fifth Third McHugh 0214533 through 0214550. Can you ¹⁶ identify this document for me, please?

A. The title of it says Fifth Third inclusion 18 tool kit, from Awareness to Advocacy.

- Q. Have you seen this document before?
- 20 A. It was -- I would imagine it was presented in 21 one of our inclusion and diversity discussions. I can't 22 recall exactly when I saw it, but I would assume I would see something of this nature, because it's got me on the 24 front page of it.
 - Q. Did they ever have you review this document?

4

5

6

7

8

9

10

11

12

13

14

15

16

17

18

19

20

21

22

23

24

11

12

20

157

1

11

12

13

16

17

18

19

20

21

8

9

11

12

18

19

20

24

Page 156 A. My -- I would only be assuming that I would 2 have probably read -- read over it and they would probably have presented it to enterprise, something of 4 this importance to the company. I just don't recall when and how.

Q. Did you ever receive any training regarding microaggression?

A. We have inclusion and diversity training every vear that's online that we go through. I've brought external individuals in to teach unbiased -- unconscious biases training, which I thought was fantastic. I also had shared that training with the board.

So as part of our annual process, I would have been exposed and gone through the training module, which I go through all the training modules, I'm required to each year, so I would have been exposed to it in that form.

Q. You said you brought individuals in to provide training; is that right?

A. We brought an external company in, individual lady in particular, ex-New York police individual, worked for the New York Police Department, police 23 officer. She was -- had a company that taught unconscious biases. I thought she did a fantastic job. 25 I brought her in to train and educate our management

Page committee, which is our top, you know, 100 people in the 2 organization. Mr. McHugh was part of that. Then I 3 brought her in because she did such a fantastic job, I

4 had her -- had her do the same thing for the board, which they greatly appreciated, as part of the board education. 6

O. What's her name?

- A. I don't recall her name.
- Q. Do you recall the name of her company?
- A. I don't. It's been a while.
- Q. What years did you bring her in?
- A. I would say shortly after I became CEO,

13 because I remember Theresa Tanner was -- Theresa Tanner

was the one that identified her and brought her in.

15 Theresa Tanner was here up through 2000 I think '16,

16 '17. So it would have been shortly thereafter I became

17 CEO of the company, so roughly that 2016-2017 timeframe.

- Q. How many times total did this person come in that was a former police officer?
- A. For the unbiased -- unconscious bias training, 21 she came in twice, because Theresa had her in for 22 another event, I brought her in because that went so 23 well for the management committee, then I brought her in for the board. So at least three times.
 - Q. Other than this woman you mentioned, are there

Page 158 any other individuals you brought in to provide training regarding microaggression or unconscious bias?

MR. CIOFFI: Objection. Just so the record is clear, when you say "you," do you mean him personally, or the company?

MR. SABA: Right now, I'm asking him personally. He said he brought this woman in, so I'm asking --

MR. CIOFFI: Asking for clarification. THE WITNESS: Then to be clear, Theresa Tanner, head of the human capital group, brought this individual in. I was exposed to her, Theresa shared her program with me, I had a chance to speak with her, and I had recommended we bring her in for a management committee. So Theresa Tanner brought her in under my direction from management

introduced her to the firm. MR. SABA: Okay.

THE WITNESS: Her company to the firm. The term "microaggression" was not used, it was inclusion and diversity is -- is how we would refer to this, as the document states. Not microaggression or -- yeah, microaggression.

committee. But Theresa Tanner's the one who

25 BY MR. SABA:

Q. Going back to my question before and rephrasing it, are you aware of any other individuals that Fifth Third brought in to do training on either unconscious bias or microaggression?

- A. I don't have that date in front of me with 6 firms, but I know Theresa's engaged other entities, external trainings along those lines. I don't know exactly who, what timeframe, that would be something that you'd have to talk to Theresa Tanner about.
 - O. What is your understanding of what is unconscious bias?
- A. It's -- it's -- it's when you have an unconscious bias, basically, based on your upbringing, 14 based on what you've been exposed to. You know, don't 15 think it's intentional. You don't, you know, you're not 16 being intentional about it, but based on your background 17 and your experiences, you may make decisions that have a 18 certain level of bias associated with them, but not 19 intentional.
- Q. And what is your understanding of what 21 constitutes microaggression?
- 22 A. It think it would be a negative, derogatory, demeaning action or comment of a protected class. Something that could be related to bullying, very 25 demeaning, not appropriate.

Page 159

18

24

25

3

5

13

14

15

17

18

Q. Referring to Exhibit 16, and specifically page 5, Fifth Third McHugh 0214537, do you see the definition of microaggression provided in Fifth Third's materials?

A. I do see that.

5

6

9

10

11

12

13

14

15

16

17

18

19

21 22

23

24

25

1

11

- Q. Do you agree with that definition of microaggression?
- A. I'm not an expert at this, but that's the definition that we used in this documentation, so.
- O. You agree it indicates a comment or action that subtly, and often unconsciously or unintentionally, expresses a prejudiced attitude toward a member of a marginalized group; is that right?
 - A. That's what it says.
- Q. Okay. So it doesn't have to be intentionally demeaning; is that right or do I have to --
- A. It doesn't have to be. It could be. Doesn't have to be.
- Q. In fact, somebody could intend something as a 20 compliment or a badge of honor, and yet it still could be a microaggression.

MR. CIOFFI: Objection. Mischaracterizes what the document says, but you may answer.

THE WITNESS: I'm not on expert in this case.

I couldn't tell you. I couldn't answer that

Page 161

question.

² BY MR. SABA:

- Q. You've received your own training. You've 4 received your own understanding; is that right?
 - A. I have.
- O. The goal of Fifth Third's training is to ⁷ remove unconscious bias or microaggressions in the workplace; isn't that right?
 - A. We would not be tolerant of any of those type of actions. If they're inappropriate actions and knew that definition, actions of this nature, we would review as inappropriate. So yes.
- Q. Were you aware that several of your executives 13 referred to Phil McHugh as the silver fox?
- 15 A. The only executive that ever referred --16 that I ever heard refer to that term the silver fox was 17 Phil McHugh. Nobody in my organization have I ever 18 heard refer to Phil McHugh as the silver fox, except for 19 Phil McHugh. In my office, when we were talking about 20 the president circle trip, the silver fox has this. 21 The silver -- not when -- when the silver fox is on the
- | 22 | job, sticking his chest out, strutting around as a badge 23 of honor. He said it multiple times. I thought it was
- very odd that someone would refer to himself like that,
- 25 right. Because I think of a fox as sly, smart, you

Page 160

1 know, deceitful. Nothing of those things that -- that I would characterize it with Phil, so I was taken back why he refers to himself as the silver fox.

I'd never referred to himself -- referred to him as a silver fox. I would never have a reason to do that. It doesn't make sense to me. But he refers to 7 himself that way and had numerous times to me. I've never heard of my executives or anybody call him the silver fox.

- Q. And when were the specific dates and times --
- A. I don't have dates and times of when he said 12 that. It was about the president circle trip, one of 13 the trips, because we were going to an all-inclusive venue, and I was concerned about exposure on an 15 all-inclusive event to alcohol and so forth, and Phil said, not to worry, the silver fox has this, I'm in 17 control, you don't need to worry it.

I've heard him mention that, the silver fox phrase, a few times. Once again, I've never used it. 20 I've never heard anyone else use it. It would have 21 been, you know, it just wasn't -- you know, he embodied | it, he was proud of it, he boasted about it. I found 23 that very, very telling and I mean unusual that someone would do that. That's what he did.

Q. Okay. You said a couple -- you said you heard

Page 163

1 him use it a few times; is that right?

- A. I did.
- Q. How many times is "a few"?
 - A. At a minimum, two to three times.
- Q. Okay. And what do you mean he boasted about 6 it?
 - A. He sticks his chest out; he's proud of it. He was strutting around my office. The silver fox has this. Those types of comments, I view that as boasting.
- O. Who was present when Phil was strutting around 11 your office with his chest out, referring to himself as 12 the silver fox?
 - A. Greg Carmichael was present.
 - Q. Just the two of you?
- A. Greg Carmichael was present and Phil McHugh. 16 He was making the comments, I was listening to them.
 - Q. And do you recall what year this occurred?
 - A. I do not. I do not have year and timeframes.
- 19 He was leading the president's circle for multiple 20 years, but this wasn't a term I heard once. It was, 21 like I said, a minimum two to three times, only by Phil 22 McHugh.
- Q. How many times did Phil McHugh strut around your office with his chest out referring to himself as 25 the silver fox?

Page 164 Page 166 1 1 A. Just that one time. different question. 2 2 Q. Have you ever seen where any members of the MR. SABA: Yes, it was. 3 ³ enterprise committee ever referred to Phil McHugh as the MR. CIOFFI: No, it wasn't. You keep 4 silver fox? repeating questions and saying they're different. 5 5 A. I've already answered that question. I said Read back his last question and you may answer that 6 6 no. again. 7 Q. In writing. You said you've never heard (The record was read.) anybody say that. I'm asking if you've ever read it in 8 MR. SABA: Let me go back. writing? 9 BY MR. SABA: 9 10 10 A. I've never read it in writing. Q. Do you recognize, Mr. Carmichael, that there 11 Q. Would you recognize it as inappropriate for are times where it would be inappropriate to refer to a members of the enterprise committee to refer to Phil 12 black employee at Fifth Third as black fox even though 13 McHugh as the silver fox? 13 they may have referred to themselves as black fox? 14 14 A. Phil McHugh --A. I'm not going to speculate on this. You're 15 MR. CIOFFI: Objection. You may answer if you 15 talking about someone's skin color versus potentially 16 someone's hair color. Phil's had silver hair since the 16 know. 17 THE WITNESS: Phil McHugh referred to himself 17 day I've known him. So I've never known anything but 18 Phil with silver hair, so I don't equate that to age 18 as the silver fox. If he did it in front of me, 19 I'm assuming he did it in front of other members of whatsoever. I don't necessarily believe that to be a 20 ²⁰ microaggression. I wouldn't speculate on anything else the team quite a bit. If someone embraces 21 beyond that until I had all the facts in front of me, so 21 something, embodies it, is proud of it, and thinks 22 it's a compliment to their character and who they 22 I'm not going to speculate. 23 23 are, that's them -- that's them viewing themselves Q. Do you recognize that black fox is a 24 24 that way. That's -- that's -- if someone refers to microaggression? 25 them again that way, it's because he wants them --25 A. I'm not going to speculate. Page 165 Page 167 Q. I'm not asking you to speculate. I'm asking 1 himself to be referred that way. I've never heard 2 you whether or not the term "black fox" would be a it, never seen it in writing. I'm learning about 3 it. microaggression? 4 ⁴BY MR. SABA: MR. CIOFFI: Objection, he's asked and Q. In your mind, would it be appropriate to refer 5 answered it. 6 to a black employee who refers to himself as black fox? THE WITNESS: Do I have all the circumstances? 7 MR. CIOFFI: Objection. Understood all the facts? I don't have an opinion 8 8 THE WITNESS: I'm not going to speculate. yet. 9 There's all kinds of circumstances that could have BY MR. SABA: 10 transpired, so I'm not going to speculate on what I Q. What circumstances would you need to determine 11 that? 11 would or wouldn't consider. There's a lot of 12 12 variables that have to be understood, and in my HR A. I'm not going to speculate. 13 department that would engage, but I'd have to Q. I'm not asking you to speculate. I'm asking 14 14 you what circumstances would you need to make that understand all the variables and I'm not going to 15 15 speculate under what scenario that --16 MR. CIOFFI: Counsel, your question's a 16 BY MR. SABA: 17 17 hypothetical and by its very nature calls for Q. Are you saying that there's situations where 18 18 it would be appropriate to refer to a black employee as speculation. You can't require him to speculate. 19 19 black fox if they refer to themselves as black fox --MR. SABA: I'm not asking him to speculate. 20 20 MR. CIOFFI: Objection. Asked and answered. MR. CIOFFI: Yes, you are. He said he can't 21 21 THE WITNESS: Same answer. answer the question. 22 ²² BY MR. SABA: MR. SABA: I'm not asking him to speculate. 23 Q. This was a different question. Are you saying I'm asking him under what circumstances would it be 23 24 24 that there are appropriate times? inappropriate for you to refer to a black employee

25

MR. CIOFFI: Objection, Counsel. It wasn't a

at Fifth Third as black fox? It's not speculation;

Page 168 Page 170 1 it's a specific question. 1 and still lead to unconscious bias; is that right? 2 MR. CIOFFI: Objection. It's a hypothetical 2 MR. CIOFFI: Objection. That's your opinion. 3 3 question. Until he knows all the conditions of the Are you asking if he agrees with your 4 4 hypothetical, he's not going to speculate and he's characterization? 5 5 entitled not to speculate. Period. You can't make MR. SABA: I asked him a question. Can you 6 6 him speculate about something that's never answer the question? 7 7 happened. Ask it one more time and then, you know, THE WITNESS: Repeat the question. 8 8 he can answer it. MR. SABA: You understand that a 9 9 BY MR. SABA: microaggression can lead to unconscious bias; isn't 10 10 Q. Under what circumstances would it be that right? 11 11 inappropriate to refer to a black employee at Fifth MR. CIOFFI: Objection. Sort of the opposite. 12 12 Third as black fox? But if you can answer that question. 13 13 A. I'd have to understand all the circumstances. THE WITNESS: I can't answer that question. 14 14 I'm not going to speculate. MR. SABA: You haven't received enough 15 15 Q. What circumstances would you need to training to understand that the reason 16 16 understand to make the determination that that would be microaggressions are a problem is that they can 17 inappropriate? 17 lead to unconscious bias in the workplace? 18 18 MR. CIOFFI: Objection. It's just a different MR. CIOFFI: Objection. Mischaracterization 19 19 form of the question. of the definition. 20 20 THE WITNESS: I'm not going to speculate, THE WITNESS: Yeah. 21 21 don't have an answer. I'd have to have the facts MR. CIOFFI: But are you asking him to just 22 22 in front of me. I just gave examples where silver agree with your statement; is that -- I'm just 23 23 fox of someone's hair color doesn't equate to trying to clarify what your question is. 24 24 MR. SABA: I'm trying to understand his discriminatory practice or a comment about 25 someone's age. My brother had hair, gray hair when 25 understanding. That's where the question goes to. Page 169 Page 171 1 1 he was in his 30's, so I mean, I would view that Other than your objection and coaching. 2 2 completely different than the comment you just made MR. CIOFFI: There's no coaching. You're 3 3 about an individual. And I'd have to understand trying to get him to answer a question the way you 4 4 those circumstances too, and I'm not going to want it answered. He's giving you an answer. He 5 5 speculate. can't speculate. 6 6 BY MR. SABA: THE WITNESS: I'm not going to speculate. You 7 Q. So as you sit here today, you don't look at all the factors. The reference to silver 8 8 acknowledge that the term silver fox is an age fox is a reference made by Phil McHugh, who's proud reference? 9 of it. He was proud in my office, and at the end 10 10 A. Absolutely not. Absolutely not. As I said of the day I don't associate that whatsoever with 11 11 before, I've never known Phil not to have gray hair. As age. That's how he viewed himself, not as I viewed 12 12 far as I know, he had gray hair when he was in Little him. I never called him that, I never thought of 13 League. My brother had gray hair before he was 40 years 13 him that way. I never thought of him as smart, 14 14 old. My best friend's wife has beautiful silver hair, cunning, clever like you would a fox, so I was 15 15 and she's not old. taken aback by that, but he continued to promote 16 16 So I don't equate hair color to someone's age. it. 17 17 It could imply -- could be someone older has gray hair, And at the end of the day if other people 18 18 but they could be dying it too, black. So I don't referred to him that way, that situation may have 19 19 necessarily get to that outcome whatsoever. I sure existed, I'm not aware of it. It was never brought 20 20 don't get there when someone boasts about it and to my attention. Phil McHugh never came to me with 21 an issue. I'm not aware of him going to HR with an 21 promotes it about himself and is proud of it. So I 22 would have to understand all that before I jump to a issue. 23 23 conclusion that that was a microaggression. BY MR. SABA: 24 Q. It's apparent -- at least you understand Q. You recognize that Phil McHugh was included in 25 that a microaggression can be intended as a compliment what would be recognized as a group of the older

16

Page 173

6

7

8

9

10

11

12

13

14

15

16

17

18

19

20

21

22

23

24

25

Page 172

employees of Fifth Third; isn't that right?

A. I think that's pretty -- I mean, at the end of the day we don't look at age. We don't consider age. 4 We consider ability. I mean, I think right now we've got two presidents that are 80 years old that are up 6 there in years. You got Warren Buffet. You got -- you ⁷ got other senior executives. Jamie Diamond, 8 67-years-old. So, I mean, you have a lot of senior 9 leaders that are excellent in their job. We never look 10 at age when we think about leadership. We look at capabilities and talent, and that's how the board 12 thought about it.

- 13 Q. The board was never provided with any age information; is that correct?
 - A. I didn't say that, you said that.
 - O. I'm asking you that.

15

16

17

19

21

24

25

1

2

3

5

6

8

9

10

11

12

13

14

15

16

17

18

19

20

21

22

23

24

25

- A. Well, look through the documentation. I'm 18 sure on -- potentially on town reviews or something where you we have to put in the proxy, so yeah, the 20 board reviews the proxy. They see the proxy. There's age in the proxy. It's a requirement.
- 22 Q. Did you ever ask Phil McHugh why he called himself the silver fox?
 - A. I never did.
 - Q. Do you think that microaggressions are

appropriate in the workplace?

MR. CIOFFI: Counsel, just by way of clarification, you're talking about the definition that appears on page 5 of Exhibit 15?

MR. SABA: Sure.

MR. CIOFFI: Look at it and read that, then answer the question.

THE WITNESS: A comment or action that subtly and often unconsciously or unintentionally expresses a prejudiced attitude toward a member of a marginalized group (such as commenting that a black person "talks white" if they are articulate and eloquent or moving to the opposite side of the street to avoid interacting with a particular race

This -- we have no place -- no place for discriminatory practices in the workplace; I made that very clear. This training, microaggression, which I think is a fairly new term, I'm not sure how old that term is, all right. As is written here on paper, no. We wouldn't -- we wouldn't accept that. We wouldn't tolerate that. I'm not saying the situation we were just talking about, that this applies whatsoever.

BY MR. SABA:

Q. Has Fifth Third ever provided specific training regarding age discrimination in the workplace?

A. I believe that is part of our annual training, when we talk about discriminatory practices, that age is part of that training. I may not be correct, but once again, that training has evolved. We've had various vendors at times issuing that training, presenting that ⁹ training. So age absolutely has been part of the 10 curriculum at different points in time. I'm not sure 11 it's in there every single year. It might be. I'd have 12 to go look.

Q. And what -- what do you recall about age specifically as part of the training regarding discrimination at Fifth Third Bank?

A. Age should never be a factor in any of our 17 decisions and it never has been. All right. People 18 tell us they have a certain runway or are interested in doing something at a certain period of time, we factor 20 those things that in, but those aren't age-related. 21 Those are their desires from a timing perspective. It 22 could be retirement, could be anything else, but we never consider someone's age when we make a decision.

We determine who's best qualified to do the 25 job in the best interest of the company, in the best

Page 175

Page 174

interest of our shareholders, which go hand in hand, we make a decision based on capabilities, never about age. Age never comes up in that discussion.

Q. Fifth Third does not have any business groups that would support the issue of age; is that right?

MR. CIOFFI: Objection to the form. Lacks a foundation. He's not the human resource director. If you can answer the question.

THE WITNESS: I don't know if that's one of our business resource groups or not. It would be a large group if it was. Everybody over 40 would be part of that group.

BY MR. SABA:

Q. Exhibit Number 16 makes no reference to any business resource group directed toward age, does it?

MR. CIOFFI: Objection. The document speaks for itself. Do you want him to read all through it?

MR. SABA: Feel free.

THE WITNESS: First page, it says stamp out racism and discrimination. Race -- or age is a protected class. So it says right there discrimination in this country, so it references age. People understand age is a protected class. The first page.

Raymer Reporting, Inc. (513) 405-2456

6

Page 176

Page 177

¹BY MR. SABA:

5

6

7

8

9

10

11

12

13

14

15

16

17

18

19

2.1

22

2 3

6

8

10

18

22

O. My specific question was, Fifth Third did not have a business resource group specifically directed toward age?

MR. CIOFFI: Objection, Counsel, that was not your last question. Your last question was, does the document, anywhere, have a reference to age, and he just answered that question. Now you're asking him a different question.

MR. SABA: That's not the question I asked. MR. CIOFFI: It is. The record will speak for itself. It's in there. It's not going to disappear. So if you want to change it.

MR. SABA: The question's right there and it's not changed.

MR. CIOFFI: Of course it is. It's clear. But.

BY MR. SABA:

Q. Did you understand the question,

20 Mr. Carmichael?

- A. You've asked a couple, so why don't you try again.
- Q. Okay. Sure. You ready? Specifically, referring to Exhibit Number 16, does it identify anywhere in there a business resource group directed

toward age? Did you understand that question?

A. Now I have clarity, yes.

- O. Good.
- A. I do not see one listed on page 17.
- Q. Has Fifth Third ever had a business resource group directed toward addressing age discrimination?
 - A. I can't answer that question; I'm not aware. (Exhibit 17 is marked for identification.)

BY MR. SABA:

- Q. Mr. Carmichael, you've been handed Exhibit 11 Number 17, Bates stamp Fifth Third McHugh 086284. Can you identify that for me, please?
- 13 A. Looks like a calendar entry for a midyear 14 review with Phil McHugh in my office on 8/15/2019, at 15 1:00 p.m., going to 8/15/2019, to 1:30.
- Q. Do you recall having Phil Hugh's midyear ¹⁷ review on August 15, 2019?
- A. I don't know the exact date, but it would 19 be -- anywhere from June to that period of time would be reasonable, so there would have been a discussion had on 21 his midterm, yes.
 - Q. Explain to me the process for midyear reviews.
- A. Midyear reviews are very informal. They're 24 not typically documented. It's a touch base on how the 25 year's going. We never want our executives to be

surprised at the end of the year. So it's really just a ² check-in and conversation. It's, once again, not formal.

- Q. Who would you be performing midyear reviews of?
 - A. My direct reports.
- 7 Q. How many direct reports did you have in the summer of 2019?
 - A. I don't know offhand.
- 10 O. Would that include all members of the enterprise committee?
- 12 A. If they report -- if they were a member who reported to me, and a majority did, it would be every one of them. But not all members of management committee report to the CEO. So the ones that reported to me, I would do their midterm review.
- 17 Q. Do you recall which members of the enterprise 18 committee did not report to you?
- A. You have an individual like Melissa Stevens, who is on -- didn't report to the -- to the CEO. Let me go around the room and think. We elevated another 22 individual on inclusion and diversity that didn't report 23 initially in to me. So there was a couple individuals that didn't report to me. I gave you a couple examples. 25 The majority reported to me.

Page 179 Q. What role did Bob Shaffer have with respect to midyear reviews of members of the enterprise committee?

A. I would touch base with Bob and ask him if he 4 had any input from his role in the organization as the head of human capital. He would make sure that 6 these meetings were on the calendar. You know, keep the process moving forward, and just making sure that these were on the calendar, and probably some conversation that if there's anything that we wanted -- that he thought he wanted me to emphasize or share during that 11 discussion that's come to his observation or his 12 attention that he's observed, that he may share that 13 with me.

14 Q. Other than touching base with Bob Shaffer, 15 what else would you do to prepare for a midyear review?

A. It's an informal process, there's not a lot I would do. This is based on my observations throughout 18 the year, based on the expectations that we set forth 19 for the organization and the individual's ²⁰ responsibility. Very informal, very casual, just a 21 touch and, hey, things are going well. Hey, do a little 22 bit more of this, or what's going on here? Or hey, we got to think about this.

Those type of things. Conversations. But 25 nothing -- nothing, once again, formal. I didn't

24

12

14

15

16

17

20

21

22

24

25

10

13

14

15

17

18

19

20

21

22

Page 182

Page 180 prepare a lot for it. The formal process was the end of 2 the year review that happens in February. That's where we had the deeper discussion, the ratings, risk 4 assessments are brought forth at that point.

- Q. Did you do anything in particular to prepare 6 for Phil McHugh's midyear review on August 15, 2019?
- A. Well, in that -- at that point in time, I would have had a conversation and -- and sought Phil's interest in being considered for the board's consideration for an emergency successor. There were some situations going on with me at that time that were personal in nature that may have caused me to have to --13 to have to step down earlier than my desires or the board's desires would have been.

So I was asking Phil if he wanted to be considered as an emergency successor by the board. I was going into talent management in December. I would never put an emergency successor in front of the board that didn't want the job because, by nature, when something happens to the CEO, that's a very difficult job to step into. A lot's going to be going on, a lot of questions, shareholders, analysts, those type of things are going to be -- the organization.

So I wanted to make sure that the individual would be interested in stepping up as an emergency

Page 181 successor if the board determined what was necessary, at the board's call. I was going to ask Phil if he was interested in that opportunity to keep the lights on, to 4 be an emergency successor in the event something happened to me earlier than we initially had planned.

So I did have a conversation with Bob. I was going to have that conversation with Phil. Did he have any concerns that Phil wouldn't be a good emergency successor and any issue with him being an emergency successor, and he did not have any concerns and thought it was appropriate, and I asked Phil McHugh, as I asked 12 Tayfun Tuzun the same question during his midterm review.

- Q. Other than bringing up these conversations with Bob Shaffer, did you do anything else to prepare for Phil McHugh's midyear review on August 15, 2019?
 - A. I do not believe so.
- Q. What happened at Phil McHugh's 2019 midyear review on August 15, 2019?
- A. I asked Phil if he would want to be considered as an emergency successor, and that I was going to put him and add him to the list to the board and recommend him as an emergency successor, and did he want to be considered for that position in the event that I had to 25 step down earlier.

1 He said he absolutely did, he wanted to be considered for the position, and I -- he fully understands it's the board's decision if they need an emergency successor, which they did not, by the way. There was no need for them to go down the emergency successor route, so they didn't execute that play. I ended up staying on longer. There was no need for that. The board didn't execute that play. But I wanted his understanding that he was interested in a role before I 10 put him on the list and presented it to the board, and

Q. Anything else that happened during that 13 midyear review of Phil McHugh on August 15, 2019?

11 he said absolutely.

12

19

21

22

10

15

21

- 14 A. I don't recall any other discussion that comes 15 to mind at that time, besides the normal check-in on his 16 organization and any comments I might have had about his 17 business responsibilities. I just don't recall what 18 those would have been.
- Q. Did you indicate during that August 15, 2019, ²⁰ midyear review with Phil McHugh that you were planning on pursuing other matters?
- A. I told Phil that I had some personal issues, I 23 might be pursuing other matters, no definites, nothing for certain, but I had some cause for concern and my job 25 is to make sure the organization's protected, and that

Page 183 the board had options in the event that they needed an emergency successor. At that point in time, for personal reasons, there was a heightened sensitivity 4 that that situation might exist. And I wanted to confirm that he was interested in it and being 6 considered as emergency successor if the board felt the need to execute on an emergency successor. As part of our succession planning process until they identified and were comfortable with the next CEO of the company.

O. During the August 15, 2019, midvear review of ¹¹ Phil McHugh, did you indicate that you would recommend ¹² Phil McHugh to the board to be the next president and chief executive officer until Spence was ready for the 14 assignment?

A. Absolutely not.

- 16 Q. During the August 15, 2019, midyear review of ¹⁷ Phil McHugh, did you tell Phil McHugh that he was the 18 most qualified officer on the executive team to take and 19 -- in order to take the role of president and chief ²⁰ executive officer position?
- A. I did not. I told Phil I thought he was very 22 qualified, I thought he could do a very good job of 23 stepping in, in the emergency situation. He has 30-plus years of experience with the company. He could keep the 25 lights on, could keep the train on track. He could

Raymer Reporting, Inc. (513) 405-2456

20

21

22

24

25

10

15

18

21

24

25

Page 184 continue to move the organization forward. He's a good 2 backup quarterback in the event that we need to finish the game until the board can make a better and final decision on the permanent replacement for the CEO.

Q. During the August 15, 2019, midyear review of 6 Phil McHugh, did you indicate that Tim Spence was not 7 only too young but also lacked necessary banking 8 experience, having been at that point at Fifth Third only four years?

A. I did not.

9

10

11

13

14

16

17

19

20

21

25

1

16

17

18 19

20

21

22

23

24

Q. During the August 15, 2019, midyear review of ¹² Phil McHugh, did Phil McHugh indicate that he absolutely wanted to be president and CEO of Fifth Third Bank?

- A. He said he was willing to step in as an 15 emergency successor if that's what the board needed and wanted. He would absolutely do that.
 - Q. Did you have an understanding that he would also absolutely want to be president and CEO of Fifth Third Bank?
- A. Phil was -- never ever had a conversation with me about him being a long-term president of the bank. 22 Never once. If you go back and look at any of these reviews, as we can, you'll see there's never a comment in here about him being the next president and CEO of the company in the review I did with him.

Page 185 After the 2019 talent management discussion, 2 Phil never came to me and said, what was the outcome of 3 that discussion? Am I going to be the next president 4 and CEO? When we were putting -- vetting Tim through 5 RHR, Phil never came to me and said why not me? The 6 reason for that is, we never had that conversation. He never told me he wanted to be the president and CEO. He absolutely was interested in stepping in if there was a need as an interim emergency successor. He wanted that 10 role when I brought it forth and asked him if he was 11 interested. Beyond that, there was never a 12 conversation, there's no documentation to the board. I 13 did exactly what I said I was going to do with Tim -- or with Phil McHugh. I promoted him as an emergency 15 successor to the board. That's on the 2019 succession planning document. That's what I committed to doing. That's the board's ultimate decision whether they want to execute the emergency plan if they felt they needed one, and he was going to be considered, as was Tayfun Tuzun and another board member.

Q. Did you make any notes of the August 15, 2019, midyear review with Phil McHugh?

A. It's an informal discussion; I did not take notes.

Did you send any text messages, e-mails, or

Page 186 other communications with anybody summarizing what ² happened during the August 15, 2019, midyear review of Phil McHugh?

A. That would not be a practice that we ever -ever did. I would never send a note on a midterm. I did confirm with Bob that Tim was -- that Phil was 7 interested in being an emergency successor, and I had the conversation with Phil that he'd be interested in being the emergency successor. Because once again, I would not want to put that on a document to the board because that's a big challenge and a big job to step in 12 as an emergency without that individual, one, being 13 asked, and two, having that individual say yes, they 14 would be interested in that role. That's why it occurred and not the final end-of-year review. 16

Q. Is it your testimony that you had a personal 17 health issue and that is why you were approaching Phil 18 McHugh about being an emergency successor for president and CEO?

A. I had a personal issue. I won't say any more than that. I had a personal issue. But regardless, I would have had an emergency successor identified on a 23 succession plan for the board to review during the talent management succession planning discussion.

So I was more concerned at that point that

Page 187

1 there may be a need for an emergency successor, given my current personal situation, so I wanted to make sure 3 that that conversation that I had the individual 4 identified that could -- and would be willing to and could step in, in an emergency capacity if the board 6 needed that. That's what occurred.

Q. Had emergency successors been previously identified for the role of CEO and president of Fifth 9 Third Bank?

A. I think if you go back over our talent decks, 11 I think we have emergency successors, because it's part 12 of our process. As long as the successor planning process has been in place, emergency successors have 14 been identified.

So I believe that to be the case, that they would have been on prior -- emergency successors would 17 have been identified prior.

There's also a pretty extensive flow chart 19 that kind of goes through the steps of what occurs in an 20 emergency situation to select the next CEO and who could potentially step up as emergency successor. We also 22 have a board member -- I believe it was Emerson Brumback. He's a very qualified ex-president with M&T Bank that was also on that list.

Once again, it's going to be the board's

19

3

12

19

20

21

22

23

24

25

Page 189

Page 188 1 decision. My role is that process and Bob's role was 2 identify individuals who we thought could step in, in an emergency situation and keep the lights on.

- Q. When did you have a conversation with Bob Shaffer about Phil McHugh's review?
 - A. Which review are you referring to?
 - Q. Midyear review August 15, 2019.

8

9

11

12

11

14

17

19

21

- A. I would have quickly circled back to Bob and said we're -- that Phil was interested in the emergency 10 successor role, so I had that conversation with him and we'll put him on the list for this year.
- Q. Did you ask Bob Shaffer to have a conversation 13 with Phil about the issue?
- A. I don't think I asked Bob to have a 14 15 conversation with Phil. Bob communicated to me that 16 Phil came to him at our off-site strategy meeting and confirmed the conversation that I had with Phil and 17 18 asked if Bob would support that, and I believe Bob said, 19 absolutely, yes. That's Bob's role to support people the we put on that list, and Bob was supportive of that and for that list in my conversations before I even 2.1 22 talked to Phil.
 - Q. Is it your testimony today that Bob clearly understood that you were proposing that Phil be the emergency successor for president/CEO, and that you were

1 not proposing Phil to be your successor for president/CEO?

A. Absolutely. Absolutely was crystal clear on 4 that. This was emergency successor only in the event the board needed an emergency successor, and there was 6 three names on that list. And what I told Phil is, I would put his name on that list, okay, and recommend him 8 as an emergency successor. I thought he'd be -- he'd do a good job of it. I did say that because I meant it. 10 He would do a good job of that. As an emergency, not as the permanent CEO.

Q. Why would Phil do a good job as an emergency 13 CEO and not as the permanent CEO and president?

A. Phil clearly doesn't have the experience that 15 the board was looking for with respect to strategic agility, strategic thinking. Doesn't have the innovative, innovation gene, mindset. He's not 18 innovative. He doesn't have the deep understanding of our competitors. He does not have deep understanding of our competitor strategy. He doesn't have a technology background. He doesn't have deep understandings of the 22 financial technology, which is who we're now competing mostly against, this fintech. That's the emerging threat. He has no background there. He doesn't have a 25 network in the fintech space. Tim has a deep network in

Page 190 1 the fintech space. He understands the space extremely well. He worked for a fintech company early in his career. He has deep strategic knowledge. He was 4 basically the strategist that many of my peers brought in to help them develop their strategies. He knows the players, he knows their strategies, he knows their strengths, their weaknesses. He can articulate every single one of them.

He also was brought in multiple years prior to 10 us hiring Tim to do strategy for us. That was his core competency. He was extremely good at it. He had 12 exposure to the board presenting those strategies. The 13 board got to know Tim during those discussions. Tim was 14 -- Tim is innovative, he's strategic in thinking, deep 15 technology background, deep fintech experience, deep 16 network capabilities, deep knowledge of the industry in 17 banking.

He also understood the strengths and weaknesses of our peers. He also had a network of other 20 CEOs. MB Financial Never happens. We never acquire that business in that bank if it's not for Tim Spence. 22 You talked to the three board members that are now part 23 of Fifth Third's board that were MB Financial, they will tell you. It was Tim Spence. They admire Tim, they 25 respected Tim, they were excited about Tim's leadership

Page 191

in the company, and Tim was the reason that they came to Fifth Third.

It doesn't happen to Phil McHugh. He doesn't 4 have that network or any of those experiences that I just articulated. What Phil does do is he does a nice job of executing against the strategy, of leading an organization, of driving task, of completing task, all right, and fostering a team organization. Those are very good traits, but they're not the traits necessary 10 to be the next CEO of the company. Those traits are 11 important. Leaders have to develop those.

But the things that I've just referred to as for Tim's strengths, there's a huge gap between Tim and 14 Phil. It was never a discussion whether it was going to 15 be Tim as the next CEO from the board's perspective or 16 Phil, because Phil was never in the discussion. The only time Phil's name ever came up in discussion for 18 CEO, because of what I just mentioned in the qualifications, was emergency only.

Q. The criticisms that you listed of Phil McHugh, are those set forth in writing anywhere?

MR. CIOFFI: Objection to the form of the question. I don't believe he used the term "criticism."

THE WITNESS: Those are -- those are

2

19

24

3

4

5

6

7

8

9

10

11

13

16

Page 192 experiences that Tim -- that Phil does not have, that Tim has, that the board needs against the profile that the board developed with RHR, of who the next CEO and what the skill sets of the next CEO need to be, all right? I wasn't being critical that -- of Phil in those areas. Phil didn't have those skills, all right? And those skills were defined by the board, all right? And those were the skill sets the board was looking for, all

The fact that Phil hadn't developed those skills isn't a criticism, all right. It's just, he doesn't have those skill sets. And that's paramount to what the board felt was necessary for the next CEO to have.

¹⁶BY MR. SABA:

1

2

3

4

5

6

7

8

9

10

11

12

13

14

15

17

19

21

16

17

19

24

- Q. So let me rephrase my question. These skill sets that you indicate Phil doesn't have, is that set forth anywhere in writing that Phil does not have the ²⁰ following skill sets?
- A. I think I've mentioned in discussions with --22 those are not set forth in writing that Phil was deficient in this, this, and doesn't have these skills, ²⁴ because he was never assessed for the CEO role. So 25 there was never a reason to step forth and say, as a

Page 193 ¹ CEO, you lack these skills. So therefore, you're not going to be considered for the CEO. We don't have that in writing, all right?

Those skill sets -- that skill set was developed by the board. At the end of the day, the only 6 executive that basically supported those skill sets or had the qualifications was Tim Spence. That's who the board was aligning with and believed unanimously 9 that was the right person. I never sat down with Phil and said, you have deficiencies in all these areas. 11 You're never going to be the CEO of the company. We've 12 never had this conversation like that because it was 13 never warranted. Never necessary. He never came to me, 14 asking to be the CEO. He never told me he wanted to be 15 considered for the CEO. That might have prompted some of that.

I was always evaluating Phil against the job 18 he was doing and the skill sets necessary in the job he was doing. I never evaluated him against the CEO position. There was never a requirement to do that. 21 There was never an ask to do that. There was never an 22 assessment against Phil against the CEO profile. If 23 there was, those things would have been clearly articulated.

The only person that was ever assessed for

those -- for that skill set was Tim Spence, correct?

- A. At the direction of the board, correct.
- Q. With respect to the conversation that Bob Shaffer had with Phil McHugh at the Inn at Perry's Cabin, did Bob Shaffer inform you that he told Phil that Carmichael wanted to leave in one to two years and wanted McHugh to succeed him as president and CEO?
 - A. Restate that question again.
- Q. My question is, I'm trying to understand what 10 Bob Shaffer communicated to you about his conversation with Phil McHugh at the Inn of Perry's Cabin. Did he --
- A. That's different than what you just said. So 13 what he -- Bob's conversation back to me, he told me 14 Phil approached him and he did talk to Phil and he did 15 confirm that Phil was absolutely interested in 16 succeeding me in an emergency situation if the board 17 needed that, and that he would be willing to do that and 18 he'd like to do that. He confirmed that conversation.

Emergency successor, he wanted to do it and 20 willing to do it, and wanted to know if Bob would 21 support him, and Bob told me he told him absolutely, he 22 would support him. That's the conversation Bob had with 23 me.

Q. Did Bob Shaffer ever tell you that he told ²⁵ Phil that Greg Carmichael wanted Phil -- wanted to leave

Page 195

Page 194

¹ in one to two years and wanted Phil to succeed him as president and CEO?

MR. CIOFFI: Objection. Asked and answered three minutes ago.

THE WITNESS: I shared with you the conversation I had with Bob. It was not anything like you just suggested it was at all.

MR. SABA: Okay.

THE WITNESS: No. The conversation -- I'm not aware ever happened. It would have been inconsistent with any of our conversations.

12 BY MR. SABA:

Q. Did Bob Shaffer ever tell you that he told ¹⁴ Phil McHugh that Tim Spence is not ready and that Tim 15 would be well served by observing Phil?

- A. Bob never said that to me.
- 17 Q. You mentioned before that after the August 15, 18 2019, midyear review with Phil McHugh, you would have ¹⁹ reached out right away to Bob Shaffer; is that right?
- A. Yeah, he's in the office next door to me. We 21 come in early every day. I believe I circled right 22 around with him and said, yeah, I had a chance to talk 23 to Phil. He's definitely interested in emergency successor. We want to put him on the list.
 - Q. That's what you told Bob?

Page 196

A. That's what I told Bob.

1

2

14

15

19

20

3

10

13

15

17

18 19

20

21

Q. And did you have a subsequent conversation with Bob after he had the conversation with Phil at the 4 Inn of Perry's Cabin?

A. I think I answered that already. 6 The conversation was with Bob, came back and said he 7 talked to Phil, Phil wanted to understand if Bob Shaffer would support him, and Bob said he absolutely would. He wanted to confirm that it was -- that he would be 10 considered and I was going to put him on the

11 recommendation list to be considered for the emergency | successor in the event the board needed an emergency 13

- Q. And my -- I'm just trying to put out the time.
- A. I'm just trying to --
- 16 Q. No, no. I understand. I'm just trying to ¹⁷ understand the timing of that second conversation. When 18 did that take place?

A. Counsel, I believe that conversation took place shortly -- it may have taken place at Perry's 21 Cabin before I left, or if it didn't it was very shortly 22 after. I don't really recall, but it would have been in 23 a very tight timeframe. After that conversation at 24 Perry's Cabin, that while we were still there, or 25 shortly the day after, two days after, whenever we got

Page back, he would have came in and had the conversation with me.

But he absolutely said that Phil had come and 4 spoke with him during that retreat, and strategy -strategy planning session, and asked about that 6 conversation he had with me. Phil wanted confirmation that he heard it right.

Q. The MB Financial acquisition, that closed in ⁹ May of 2019; is that correct?

A. Yeah. It's a long close process with the 11 regulators. So when we announced it -- when we 12 announced the transaction that we were buying them and when it closed would probably be close to 10 months probably, in that transaction. I think that's somewhere -- yeah, that would probably be about the right 16 timeframe.

- Q. You announced sometime in May of 2018; does that sound correct?
 - A. Yeah. So yeah, that would -- that fits.
- Q. And you got regulatory approval in March of 2019; does that sound right?
- 22 A. That would be about the timeline that we were dealing with this. It was approaching a year. I don't 24 think it quite got to a year or not.
 - Q. All right. After that deal closed, I think

Page 198 you indicated there were three executives overseeing ² that operation of MB Financial. I think you identified Tim Spence, Lars Anderson, and Phil McHugh essentially, correct?

A. Not the operation. The oversight for 6 integration of that into our business. It was a large 7 acquisition, a lot of moving parts. A lot of people had 8 oversight responsibilities for different aspects of that 9 integration. If you think about it, we have a regional 10 structure that's being integrated into one of our 11 largest regional opportunities. It's going to become 12 one of our largest regions with this acquisition. Each 13 line of business head had a responsibility for 14 integrating their lines of business.

We had a program management office set up that 16 I believe Charlie Bradley ran that was overseeing the 17 whole integration and kind of the glue and 18 responsibility for keeping all the trains moving in the right direction. And then a line of businesses, the 20 commercial will be responsible for integrating the commercial business, the consumer for the consumer 22 business. As I mentioned before, the consumer went really well. Commercial struggled.

But Phil had responsibility for the regions at 25 the time, so he would have a role to play and contribute

Page 1 to that integration, and if something wasn't going well, ² I would expect Phil to get engaged with that. And I 3 believe I probably had directed Phil and would have 4 expected Phil to be engaged in that acquisition on things that may not have been going as smoothly as we'd 6 like.

- Q. What were the problems with that integration?
- A. Different commercial core middle markets. ⁹ They were a core middle market, small business bank. 10 They weren't a large core bank. They had different 11 credit processes, different relationship management 12 structure, and trying to fit that into Fifth Third's 13 structure, they -- their processes were different than 14 our processes. They actually had, I thought, some very 15 good process-related core middle market, onboarding, how 16 they managed deposits, how they basically handled 17 credit, credit decisions and the credit process, that I 18 thought we could learn from. They were a very good core 19 middle market bank, and that was the one area that when 20 we put the two together we had some I'll call it 21 dysfunctional performance there that needed to be 22 addressed, and we needed to meld the two processes 23 together and get the best process together between the 24 two companies, and that just took some work to get that 25 done. Consumer was a lot easier. Wealth was very easy.

2

9

10

13

14

15

16

19

Page 201

Page 200 1 It was the commercial core middle market bank that was a 2 little more challenging.

- Q. And what about treasury management?
- A. Well, treasury management was part of the 5 commercial bank. All right? Think about it. So that's part of the commercial challenge that we had. They had 7 a very high touch, customized treasury management. They would do a lot of one-off things to support various customers, and we had a more vanilla platform.

10 So try and take all those customizations and 11 basically lay them on top of our treasury management platform, which wasn't as customized, in trying to get 12 13 either customers were going to conform to our standard 14 vanilla, or we were going to have to make modifications, which we didn't want to really do because that 16 creates -- one often creates regulatory risk and other risks, trying to make those changes to our platform. 17

So we had to vet through those challenges. That was part of the commercial bank. It was credit and treasury management, and the relationship with managers themselves and our expectations there. Those three 22 things were what drove most of the clunkiness in the integration.

Q. And ultimately, between Tim Spence, Lars, and ²⁵ Phil, Phil was the guy who was needed to fix those

problems, correct?

9

18

19

20

2.1

24

11

12

15

16

17

18

22

23

A. Phil was one of the individuals asked to get involved and help resolve those issues. So I absolutely 4 would have expected Tim to -- I'm sorry -- Phil to be up 5 there on point. He's the regional leader, working with 6 that bigger market, kind of being a traffic cop on some 7 of these issues. I mean, some of these things needed 8 someone to break the ties, so to speak. So I expected 9 Phil to get involved. I expected Tim to be heavily 10 involved in that, on the consumer side, which he had responsibilities for, which he was.

And then, Lars Anderson, this wasn't really 13 Lars's strength here, I think needed some support from 14 Phil. Once again, what you would expect from someone leading the regions, that they would be involved in this.

(Exhibit 18 is marked for identification.) BY MR. SABA:

- 19 Q. Mr. Carmichael, I've handed you Exhibit ²⁰ Number 18, which is Bates stamp Fifth Third McHugh ²¹ 0213203.
 - A. I see that.
- Q. I'll represent to you this is a text message ²⁴ exchange between Frank Forrest and Bob Shaffer. If I ²⁵ can refer you to the text message on October 11, 2019.

at 10:51 a.m., from Bob Shaffer.

A. Okay, I see that.

Q. Heading to Chicago for some productive conversations and problem resolution. I'll try to solve the credit issues while I'm up there as well.

And Frank Forrest responds, you need to do 7 that. We need one capable executive, not three overseeing MB. That would be a great start. Make it happen.

Bob Shaffer responds, I already did. I met with Greg earlier this week and told him Phil is the guy, and that Lars needs to work through Phil when necessary in Chicago.

Do you see that?

A. I do see that.

Q. Do you recall having that conversation with ¹⁷ Bob Shaffer when he told you Phil's the guy to fix the problems at MB Financial?

A. I don't necessarily recall a conversation with 20 Bob in these texts, but generally, this is correct. I mean, I would have said, you know, there was a lot of pushing and shoving. There's a lot of different views 23 on the commercial core middle market credit side, how to do it, who should do it with authorities. Phil has a 25 commercial core middle market background. He's got

Page 203

Page 202

1 responsibility for the region, and I wanted him to go up 2 there and break the tie, so to speak, and finalize how we're going to get it done.

Lars had his opinion. Other people may have ⁵ had their opinion. The chief credit officer, Richard 6 Stein, had his opinion on how he wanted things to work. At some point we got to put these two organizations together and someone's going to have to break the ties 9 and make final decisions, and I said let's get -- Phil 10 runs the regions, get him up there. He has a commercial 11 background. So yeah, that's absolutely consistent with 12 what I would have said. I don't know how I said it like 13 that, but that's what I would have did.

- Q. And over time, Phil was able to resolve those 15 issues, correct?
- A. The issues got resolved over time, yes. I'm 17 not going to portray that Phil solved all those issues, 18 but I asked someone to get up there and do what I just 19 described, and requested, and over time these issues got resolved.

I will tell you this went on for well over a 22 year and a half. This was not a quick fix. This wasn't something that got done quickly. This took time to get 24 this resolved.

(Exhibit 19 is marked for identification.)

Raymer Reporting, Inc. (513) 405-2456

25

14

16

2

3

4

13

14

15

16

17

18

19

20

21

22

23

24

8

10

11

15

16

Page 204

1 BY MR. SABA:

11

12

14

15

17

7

11

15

17

18 19

20

21

22

23

24

25

Q. Mr. Carmichael, I've handed you what's been ³ marked as Exhibit Number 19, Fifth Third McHugh 005483 4 through Fifth Third McHugh 005515. Can you identify

5 this document for me, please?

A. It appears to be the December 2018 talent 7 management update that I would have presented. If this is the final copy, it would have been the final one I presented, but I assume I'm looking at the final version. I can't -- there's no draft on it, so I assume it's the final version.

- Q. And you were saying you would have presented 13 this to the board; is that correct?
 - A. In our December meeting, correct.
- Q. And do you recall when you would have gotten 16 involved in preparation of the December 2018 talent deck?
- 18 A. Typically, this process is facilitated and 19 administered by the human capital group. Bob Shaffer's organization at this timeframe would have been Bob 20 Shaffer would be leading this. I would -- I would get 2.1 22 involved as we -- we approached the December timeframe. 23 Whether that's two or three weeks, Bob and I would -- I 24 start to see drafts, potential drafts of this document. 25 We'd just be, you know, making sure we're in sync about

Page 205 1 the message we're going to communicate to the board and 2 the consistency of the messaging. Also take into consideration conversations that have been had 4 throughout the years. So yeah, I would have -- I'd probably see the draft of this sometime approaching this 6 timeframe.

- Q. And would you review the document in detail?
- A. I would review the final -- I would review the 9 draft and final, as we get -- as we get towards the 10 timeframe that we're going to present this, I would be very, very close to the data that's in this deck. I wouldn't be in earlier revisions of it or necessarily | seen earlier drafts or something of this nature, if 14 that's your question.
- Q. I'm more asking about this particular 16 document. You would review this document in detail. correct, the final version?
 - A. Yes, absolutely.
 - Q. And would you make changes to the talent deck?
 - A. If I thought something was an error or inconsistent with our beliefs or conversations or the way we viewed something, absolutely.

MR. CIOFFI: Counsel, while you're looking for your next document, let's take a five-minute break and come back.

Page 206 MR. SABA: That's fine. Go off the record. VIDEOGRAPHER: Time is 3:51 p.m. (A recess was taken from 3:51 to 4:07.) VIDEOGRAPHER: Time is 4:07 p.m. We're back on the record.

6 BY MR. SABA:

Q. Mr. Carmichael, you previously indicated that you communicated to Phil McHugh that you were -- to see if he was interested in being the emergency successor of you as president and CEO because of some personal issues you were having, correct? 12

MR. CIOFFI: Objection. Mischaracterizes his testimony. But you may answer.

THE WITNESS: I shared with Phil that I had a personal situation that may require me to step out, step down earlier than I initially anticipated. I didn't elaborate on what those issues might be, and I asked him if he wanted to be considered if the board was moving forward with the emergency successor, which they could, did he want to be considered and I wanted to make sure that he was interested before I put him on the list in the December talent management discussion.

BY MR. SABA:

Q. This personal issue that you did not discuss

Page 207

with Phil that would have caused you to step down earlier than anticipated, how quickly was that going to 3 have to have you step down?

- A. I'm not going to answer that question. It's personal. So I'm not going to --
- O. I'm not asking what the personal issue is; I'm asking what the timing would be.
- A. I don't know what the timing would be; it's personal.
 - O. The timing issue is personal?
- A. It's related to the issues. Related to the |12| situation.
- Q. Well, they're relevant to this case, sir, ¹⁴ because you're making it relevant to this case, based upon the heart of what you're disclosing here.
- A. I don't know how it's relevant to the case when because I'm going to put him as emergency 18 successor, and it's going to be up to the board if they 19 needed an emergency successor. My timeline, whether I'd 20 step down or have to step down or not, is irrelevant to 21 the process. The process is that we needed to identify 22 an emergency successor, which we do anyway. It was part 23 of the process that we were going to forthwith, but I was heightened concern because I might have to step down 25 sooner than I was anticipating, that may facilitate the

Page 208 Page 210 1 1 board assessing whether they wanted to put an emergency just part of the process, and he asked, as he 2 ² successor in place. testified, if Phil McHugh wanted to be part of that 3 3 O. And how is -process. That's all. 4 4 A. As far as that timing goes, I can't answer the MR. SABA: I understand what his testimony is. 5 question because it was -- it was a difficult situation. MR. CIOFFI: It's nothing to do with his 6 6 Q. You're saying you won't answer the question situation. 7 ⁷ because it's a personal issue? MR. SABA: It does in terms of it's a 8 A. No, I said I can't answer the question. I contradiction to what the other testimony is and 9 don't know. I didn't have a -- I didn't know exactly. 9 what happened during that conversation. He's 10 10 Q. How soon could it possibly have been? bringing it up for justification for why he made 11 11 A. There was a lot going on. that statement. That's why it's in dispute. 12 12 Q. What's the soonest it could have been? That's why we're entitled to find out what is his 13 13 A. I'm not going to speculate. basis for saying that he would have to step out 14 14 Q. Do you know? earlier than anticipated. 15 15 A. I do not know. THE WITNESS: I never said I would. I said 16 16 O. Was it a health issue? there's a chance I might have to. But as part of 17 17 A. I said it's a personal-related issue. I'm not our succession process -- which I was getting ready 18 18 going to go into any more detail than that. It's not to present in December -- I would have asked Phil 19 19 relevant to the case. The case is, there's a potential regardless of my situation if he was interested in 20 20 situation where I may have to step down. stepping in as emergency successor. I thought he 21 21 Q. Why would you have to step down? should be on that list. 22 22 A. I think I've answered that question multiple He was going to get that question no matter 23 23 what in that timeframe. I did highlight that there times. 24 24 Q. No, you didn't. may be a need for me to step down sooner, so I 25 A. Yes, I did. 25 wanted to make sure he really wanted to step in Page 211 Page 209 1 1 Q. You didn't explain why this personal issue this position and would consider it. All right? I 2 would cause you to have to step down. 2 do not know what my timing might be. All right? 3 3 MR. CIOFFI: Counsel, that's not relevant to It could have been days, it could have been months. 4 4 the case. What's relevant to the case is the It ended up being never. By the way, I never did 5 5 emergency successor. The emergency successor is step down early. The process went forth, there was 6 6 there because emergencies could happen any day. He no need for an emergency successor play. I would 7 could get hit by a bus, et cetera. It's not have had the conversation anyway. All right? That 8 8 outside of the process of the board. That's what I might need to step down was just part of a 9 he's saying. It has nothing to do with his 9 discussion, but not anything different that would 10 10 personal situation. have drove a different outcome of the process. 11 11 MR. SABA: It is relevant to the case --That's my point. 12 ¹²BY MR. SABA: MR. CIOFFI: How? 13 MR. SABA: -- because he's bringing it up as a Q. During Tim Spence's midyear review in 2019, 14 14 did you ask him if he wanted to be an emergency justification for why he said he had a certain 15 15 conversation with Phil McHugh which is completely successor for president and CEO? 16 16 disputed by the plaintiff in terms of what was said A. No, I didn't have him on the emergency 17 during that conversation. So the fact that he's 17 successor. I wasn't putting him on the emergency 18 bringing up an issue to justify what he said makes successor list, so I did not ask him that question. 19 19 it relevant to this case. He's making it relevant Q. Why not? 20 20 to this case. We --A. Because Tim was identified by the board, in 21 21 conversation I had with the board, and I viewed Tim as MR. CIOFFI: No. The emergency successor is 22 ready to be the president within a year and a CEO a part of a normal -- this is what he testified to --23 couple years. All right? So I wouldn't have a person 23 the normal process of succession planning. It has

that's lining up to be, in the board's eyes, the

potential next CEO of the company and president, and

nothing to do with whether he has a personal issue

or a health issue or might get hit by a bus. It's

24

Page 212 Page 214 then have him as an emergency. 1 1 talent deck draft from October 25, 2019. 2 2 The emergency person, by design, is someone MR. CIOFFI: Well, he said he's never seen it 3 that can hold the bank together, keep the lights on, before. He didn't identify it, he read the first 4 4 keep the trains moving. The fact that Tim was on this page of it. page -- and on the talent management deck in 2019, in BY MR. SABA: succession management, as a potential CEO/president 6 Q. Are you able to identify what Fifth Third McHugh 006968 appears to be? 7 replacement, president in one year and CEO in two to three years, I believe, or something of that nature -- I A. Appears to be an erroneous draft of a talent already had him on the list. 9 management card. 10 By default, he's on the list. The board looks 10 Q. For Phil McHugh; is that correct? 11 at that and will make a determination between that A. For Phil McHugh. I've never seen it before, 12 situation with Tim Spence's readiness, in my view, okay, 12 but looking at the data here it's obviously nothing I've 13 they still make the final call, and if they need an 13 ever seen, I have no knowledge. emergency successor. That's the way the process works 14 Q. If I could also refer you to Exhibit 19. If I in corporate America. could refer you to Exhibit Fifth Third McHugh 005507. 16 16 (Exhibit 20 is marked for identification.) A. Okav. I'm there. 17 17 (Exhibit 21 is marked for identification.) Q. Fifth Third McHugh 005507, the talent card for 18 MR. CIOFFI: Counsel, are you marking the 18 2018, makes no reference to Phil McHugh's age, does it? 19 draft of 11/07 as 20 and 10/25? 19 MR. CIOFFI: Objection, counsel. No one's 20 MR. SABA: It's 21. Yes, that's correct. 20 identified 005507 as a talent card. It's not what 21 BY MR. SABA: 21 it is. If you look at 5502, you'll see what it is. 22 22 Q. Mr. Carmichael, you've been handed two You're misrepresenting it. exhibits. First is Exhibit 20, Bates stamp Fifth Third 23 THE WITNESS: This doesn't look like --24 24 McHugh 006714 through Fifth Third McHugh 006761. Do you MR. SABA: And would you -- let's go back 25 see that? 25 then. Fifth Third McHugh 005507, you would not Page 215 Page 213 1 1 A. I do. recognize that as a talent card? 2 2 Q. Can you identify that document for me, please? THE WITNESS: I'm not saying it's -- to be 3 3 A. That would have been a draft 11/07/19, board honest, Counsel, I --4 4 of directors executive talent management and succession MR. CIOFFI: It's an individual development 5 plan update. plan, if you look at 5502. There's no reason for 6 O. You've also been handed Exhibit Number 21, the record to be confused. ⁷ which is Fifth Third McHugh 006943 through Fifth Third BY MR. SABA: 8 McHugh 006989. Can you identify that for me, please? Q. Have you ever heard these referred to as A. Appears to be a draft dated 10/25/19. Fifth talent cards as part of the talent deck, Mr. Carmichael? 10 Third Bank executive talent management and succession A. Individual development plans. I'm just going 11 back -- if this is the deck I presented to the board at 11 plan update. 12 the 2018 talent and management discussion with the Q. Referring first to Exhibit Number 21. Have you ever seen Exhibit Number 21 before? 13 board, then we could refer to this as a talent card 14 potentially, yes. We could. 14 A. No, I've never seen this document. 15 15 Q. Do you know who prepared Exhibit Number 21? Q. Okay. 16 16 A. I do not. A. I just don't know if we did. I'll just be 17 17 honest with you, I just don't know. I go through a ton Q. I'll refer you to Fifth Third McHugh 006968. 18 This is on Exhibit Number 21. Can you identify that? of information a day as a CEO, and this is five years 19 old. 19 A. 6968? 20 20 Q. That's correct. Can you identify that for me, Q. Going back to my question, comparing Fifth Third McHugh 005507 from the 2018 talent deck to the 21 please? draft we see for October 25, 2019, of the 2019 talent 22 MR. CIOFFI: Counsel, objection. He said he's 23 23 never seen this document before. How can he deck, do you see that they --24 24 identify it? A. Is that 6968 you're referring to? 25 25

Q. That is correct, yes.

MR. SABA: He already identified it as the

6

7

8

9

10

11

14

15

22

23

11

12

14

18

19

20

21

22

24

Page 216

A. Okay. Thank you.

1

2

- Q. Do you see they've added Phil McHugh's age to ³ that talent card; is that correct?
- A. Apparently, age has been added, yes. I see 5 that. It's been added to all the talent cards, not just 6 Phil McHugh's, based on this --
- Q. Correct. Correct. Do you know whose decision 8 it was to add ages to the talent cards?
- A. This process is facilitated -- these documents 10 are facilitated by the human capital group. I would 11 have no clue why -- but age is something we've got to 12 report in the proxy. I'm not sure if they were lining 13 in for the proxy. I don't know why it was added. I 14 didn't request it and I know the board didn't request 15 it. But it could have been something they felt 16 necessary because this information shows up in the proxy. I don't know how it came about.
- Q. Under the potential next positions for Phil ¹⁹ McHugh, it lists president ready now, CEO one to two years. Do you see that?
 - A. I do.

17

18

20

21

24

11

20

23

- 22 Q. Do you have any idea where that information would have come from?
- A. Absolutely not. It's inconsistent with -- if 25 you look above, potential, moderate potential. You know

Page 217 someone's not going to be a president/CEO of this company when they're at this level already if they're moderate potential. That's not going to happen.

So there's inconsistencies in this deck. I've never seen it, I don't know who put it together, I don't 6 know why it's there. It's inconsistent with any conversation I've ever had.

- Q. You do recognize that that's consistent with what Phil McHugh says that you told him during his ¹⁰ August 15, 2019, midyear review; is that right?
- A. I never told Phil McHugh that, so I have no 12 clue what Phil McHugh thinks was said. But that was never said. It was emergency successor only. So I 14 can't help a mistake that was made by somebody in the organization. I have no clue how it was done. 16 Inconsistent with moderate potential.
- 17 Q. With respect to leader capabilities for Phil ¹⁸ McHugh, each one is listed as a strength; do you see 19 that?
 - A. I do.
- 21 Q. Do you have an idea where that information came from? 22
- A. I have never seen this draft. I've already answered the question. I don't know who put it 25 together. I've never seen this draft.

Page 218 Q. Staying with Exhibit Number 21, referring you to Fifth Third McHugh 006971, can you identify that document for me, please?

- A. Which number again, please?
- O. 6971.

MR. CIOFFI: Same objection. He's already testified he's never seen it before.

THE WITNESS: Appears to be a talent card for Tim Spence. Once again, I've never seen it before. BY MR. SABA:

- Q. Under potential next positions, it lists head 12 of regional banking two plus years, head of commercial ¹³ banking years two-plus years. Do you see that?
 - A. I can see that.
- Q. Do you have any idea where that information 16 would have come from?
- 17 A. Counsel, I've testified I've never seen this 18 document and I don't know who put it together. So I don't know where the information came from.
- Q. Staying with Exhibit 21. If you could turn to 21 Fifth Third McHugh 006955.
 - A. 6955, I have in front of me.
 - Q. Have you ever seen this document before?
- A. I've never seen this document before. I've 25 said that multiple times before, I've never seen this

document.

- O. Have you ever seen this breakdown of workforce of the future five generations in the workplace of Fifth 4 Third Bank?
- A. I don't recall seeing this. There's a lot of 6 information in this deck that the HR group puts together. I don't necessarily recall visiting this page five years ago -- four years ago.
 - Q. Staying with Exhibit 21, Fifth Third McHugh -if you turn to Fifth Third McHugh 006977.
 - A. I'm there.
- Q. Can you identify what Fifth Third McHugh 13 006977 and 006978 are?
- A. Appears to be the first -- cover page and the 15 second page of the CEO succession plan according to the 16 draft document I've never seen.
 - Q. And 6978 lists Phil McHugh as the first successor for CEO in one to two years; is that correct?
 - A. That's what this document states.
 - Q. Followed by Tim Spence in two-plus years; is that right?
 - A. That's what the document says.
 - Q. And then, under emergency successions, Tayfun Tuzun and then Phil McHugh. Is that right?
 - A. That's what it says.

Page 219

24

2

12

19

Page 221

Page 220

1 Q. Do you have any idea where this information ² came from?

A. I do not.

11

16

17

19

6

8

10

11

13

16

17

19

20

21

- Q. Again, this would be consistent with what Phil ⁵ McHugh indicates you said to him on August 15, 2019; is that right?
- A. I've never seen this draft and it's 8 inconsistent with what I said to Phil McHugh in my eyes and what I know was said and that Bob Shaffer would confer. So I've never seen this document. I don't know how this information got here. It's not consistent with what we were talking about. It's not consistent with 13 what we communicated.
 - Q. It's consistent with what Phil McHugh said you said. correct?
 - A. I don't control what Phil McHugh wants to say.
- Q. Were you having any conversations with Bob ¹⁸ Shaffer about the talent decks in October of 2019?
- A. I don't get involved in the process, 20 literally, until weeks prior to -- looking at the last couple drafts, we would get in sync on. So I wouldn't 22 have any reason to have a conversation with Bob in that 23 timeframe. But I don't recall every conversation to my head of HR who sits next to me, but I don't believe any 25 conversation usually takes place at that point in time.

1 I couldn't say with ultimate certainty, but no, I wouldn't think so.

- Q. Referring you to Exhibit 20. And again, ⁴ Exhibit 20's the November 7, 2019, draft of the talent 5 deck?
 - A. I see that.
 - Q. Have you ever seen this document before?
 - A. I got to look through it. No, I've never seen this document before.
- Q. Referring to Fifth Third McHugh 006739, can you turn to that page? This, again, is the talent card ¹² for Phil McHugh for November 7, 2019; is that right?
- A. It's a draft that I've never seen before, 14 nothing I agreed with or would support, and it's 15 inconsistent, again, with moderate potential in president, so.
- Q. As you point out, it continues to list Phil 18 McHugh as under potential next positions, president, ready now, CEO, one to two years; is that right?
 - A. Appears to be so in this draft.
- Q. Under -- under key focus areas, do you see ²² that box? It says exposure to certain key stakeholders, ²³ example investors, earnings call, and rating agencies; is that right?
 - A. I see that.

Page 222 1 Q. Would that have been a key focus area for Phil McHugh in 2019?

- A. Not for Phil McHugh, but for a president would 4 have been. But it would have not been for Phil McHugh. As I said, this document is totally inconsistent, erroneous, inconsistencies in it, so I don't know who did this or how it came about.
- Q. Referring you to Fifth Third McHugh 006742. That's the talent card for Tim Spence; is that correct?
 - A. A draft talent card that I've never seen.
- 11 Q. And that continues to list Tim Spence as 12 potential next positions, head of regional banking, 13 two-plus years. Head of commercial banking, two plus vears. Is that right?
- A. Apparently so. I didn't put it in there, 16 | **so...**
- 17 Q. And it lists under, be a great coach, 18 effective; is that right? Under leader capabilities on the right-hand side; do you see that?
- 20 A. Yeah, I see that. But I didn't put it in there. I don't know where this information came from. 22 Why don't you show me the final one, that would be more 23 clear. I did see that.
- Q. If you could turn to Fifth Third McHugh ²⁵ 006748. That is the November 7th version of the CEO

Page 223

succession plan; is that correct?

A. Appears so.

Q. And that continues to list Phil McHugh as the 4 next CEO one to two years, followed by Tim Spence, two plus years. And then -- do you see that?

A. I see it on this page, yes.

Q. And then emergency CEO lists Tuzun Tayfun and 8 Phil McHugh; is that right?

A. Correct.

(Exhibit 22 is marked for identification.)

11 BY MR. SABA:

- Q. Mr. Carmichael, you've been handed what's been marked as Exhibit Number 22, Fifth Third McHugh 006886 14 through Fifth Third McHugh 006940. Can you identify 15 that for me, please?
- 16 A. Appears to be another draft of the board of 17 directors executive talent management and succession 18 plan update.
 - Q. Have you ever seen this document before?
- 20 A. I cannot tell you if I've seen this draft at this point. If this draft was one before that was 22 presented to me or a couple before presented to me, I 23 don't know. But what I do know is the data starts to 24 look consistent with my conversations and my beliefs, 25 and what I was planning to present to the board of

Raymer Reporting, Inc. (513) 405-2456

Page 224 Page 226 1 directors. expectations were for these roles in those earlier 2 So the data is lining up with how I would ² drafts. I never saw them. think about the opportunities in the conversations I've Q. If you turn to Fifth Third McHugh 006921. 4 4 had, and what I was promoting -- putting forth based on A. Okay. 5 the board's expectation and the emergency succession Q. That's a talent card for Tim Spence; is that 6 right? plan then has -- now has Phil McHugh and now has Tim Spence in the right positions, so I could have seen this A. That is correct. draft, I can't say for sure. But the data is Q. And now, on his talent card, the potential 9 directionally now correct. next position has been changed from head of regional Q. And so referring to -- on Exhibit Number 22, 10 banking two plus years, head of commercial banking two 10 11 Fifth Third McHugh 006918, that -plus years, to president, COO one year, CEO two years. 12 12 Is that right? A. Hang on. Hang on. 69 -- okay. Yes, I'm 13 there. 13 A. That's what the document says. 14 Q. This also modified this category of be a great 14 Q. That is the talent card for Phil McHugh; is 15 that correct? coach from effective to strength. Is that right? 16 16 A. I can't recall -- it's a talent card for Phil A. That's what the document states. 17 17 McHugh on this draft. I don't have any -- and I Q. Do you know who made these changes? 18 wouldn't take exception in potential positions or as I MR. CIOFFI: Objection; asked and answered. 19 was thinking about Phil, and as I wanted to present 19 You may answer. 20 20 during the talent management discussion to the board. THE WITNESS: To be honest with you, I do not 21 know -- did Bob make that? Did I tell him to make 21 That data is now correct. The leader capabilities, I 22 22 can't recall if that's correct or not, but the potential that change? I'm not sure I saw this draft. 23 in next positions are correct on this draft. And so are You're asking me about drafts. There's just going 24 24 the key focus areas. to be a litany of drafts that get prepared and 25 25 circulated before I see it. I don't know what Q. And so it lists for potential next positions, Page 227 1 1 head of middle market banking, ready now. What did you point in time I saw -- I saw this. So Bob may have 2 mean by that? changed that knowing that I would want that changed 3 A. What it says, head of middle market banking, or I felt that was correct. I don't know. I'd be 4 ready now. speculating. BY MR. SABA: Q. And would that have made him the head of the consumer bank? Q. Turn to Fifth Third McHugh 006927; this is 6 A. Head of middle market banking, would that make still on Exhibit 22. 8 8 him head of the consumer banking? No. A. I'm there. Q. No, it wouldn't, right? Q. That is the CEO succession plan; is that 10 A. No. That would not make him head of consumer correct? 11 11 bank at this point, no. The word potential's important A. That's correct. 12 12 here, because this is a potential position, next Q. It now lists Tim Spence as the first in line, 13 position for Phil. Not necessarily the only one to two years. Is that right? 14 opportunity. It's one identified as a potential. A. That's correct. 15 15 Q. Do you know who changed the information on Q. And Brian Lamb is listed in five-plus years; ¹⁶ Phil McHugh's talent card from the November 7th version is that correct? of the talent deck? 17 A. That's correct, on this document. 18 A. Counsel, I have no idea who put this Q. And then, Tayfun Tuzun and Phil McHugh are 18 19 information together. That's well below the CEO's role ¹⁹ listed as emergency successors; is that right? 20 20 -- it would be expected of the CEO to look at these A. That's correct. 21 21 decks at this level down the organization. I assume it Q. Do you know where they would have gotten the ²² information about Brian Lamb five plus years? was people down that reported to Bob in his 23 23 organization, pulling information together, drafts A. Brian Lamb was talked about in a talent 24 24 together, cut and paste. It could have been a lot of management discussion with the board in 2018. He was an

25 things. It wasn't anything to do with what our

25 up-and-coming leader. Had a lot of the characteristics

10

11

13

14

17

24

25

2

3

10

11

12

13

18

21

9

2

10

11

13

14

15

23

Page 228 1 that potentially could elevate to a CEO position. He 2 was someone we put on the list as someone we should keep an eye on. You know, five plus years, it could have 4 been ten years. The document was only structured for ⁵ five-plus. Doesn't mean it was in five years. So it 6 was just a high potential person we should keep an eye 7 on. 8

- Q. And is that information that you would have communicated to Bob Shaffer?
- A. That's information Bob would also have 10 11 received in our conversations during the executive 12 talent management discussion that goes on for hours with 13 the board. His name would have been talked about as 14 someday, would he have the runway to do that. That's more of a placeholder for someone that's a high 16 potential that would someday could step -- potentially be considered for that role. But at the end of the day, 17 18 that's something I believe the board wanted -- that has 19 to consider. But at the end of the day when you look at 20 Brian's background, I'm not sure that ever would be 21 elevated to a CEO role. That's just a place holder for 22 someone with high potential that was on the executive team, that was fairly new on the executive team, 24 that wasn't necessarily wanting to be close to being 25 vetted for a CEO job. Just someone we could keep an eye

Page 229

on. That's how I believe that was used.

Q. Do you recall instructing Bob Shaffer to put 3 Brian Lamb's name in for CEO succession?

A. I don't recall instructing Bob to do that.

5 I'm not saying I didn't. I don't recall that, putting 6 Brian Lamb on there. That might have been a name we threw on there just to have, to make the board aware of 8 a high potential person of keller{sic} in the organization that we should keep an eye on.

Subsequently, Brian Lamb got a tremendous offer to be one of the top ten people job at JP Morgan Chase. So he was a high performing, high potential, but far from consideration for a CEO, but someone to keep an eve on. That's why he's on that list.

(Exhibit 23 is marked for identification.)

16 BY MR. SABA:

- 17 Q. As you sit here today, are you aware of any 18 event that would have occurred between November 7th and 19 November 11, 2019, that would have led to Phil McHugh 20 not being listed on the talent deck as president and ²¹ CEO, and Tim Spence being listed instead as the next ²² successor as president and CEO?
- A. I am baffled and confused how Tim -- Phil's 24 name ever showed up on the one to two list. I don't 25 know how that ever occurred, so I'm not aware of any

Page 230 event that added him there, I'm not aware of any event 2 that took him off. It was completely inconsistent with any conversations, direction from the board, 4 expectations. So I have no clue what would have 5 happened, no instructions from me to do anything of that 6 nature.

Q. Mr. Carmichael, you've been handed Exhibit Number 23, Fifth Third McHugh 006762 through Fifth Third 9 McHugh 006811.

MR. CIOFFI: Counsel, do you have a copy for us?

12 BY MR. SABA:

- Q. Can you identify that for me, please?
- A. Draft 11/12/19, human capital and executive 15 talent management succession plan updates.
 - Q. Have you ever seen this document before?
- A. I very well could have. We're getting --18 11/12, we're starting to get within four weeks of the 19 event, so I would probably start to see drafts of this 20 nature by now. That would be consistent with our practice. The data's consistent with how I was thinking 22 of the organization. So I don't see any discrepancies on how I was thinking about it.

(Exhibit 24 is marked for identification.)

Page 231

¹BY MR. SABA:

Q. Can you identify Exhibit Number 24 for me, please?

A. Looks like an e-mail from Bob Shaffer. Let's see the date on this e-mail. Its attachment is executive talent management/update 2019, 11/12/19 PowerPoint presentation. Greg attaches a draft deck for your review. So he sent me the draft for review, this deck.

O. Goes on to say I've set up a time with you on Thursday to go through this and discuss succession.

Do you see that?

A. I do.

- 14 Q. And he also indicates there are a number of 15 changes to this deck compared to what we used the last couple of years. Do you see that as well?
- A. I see that. So based on this, I would tell you that I'm about to see the first draft since my 19 review of last year's deck and discussions of last year's deck. He's pointing out that we have changes.
- Q. What happened during your meeting with ²² Mr. Shaffer to review this talent deck?
- A. I don't recall exactly what happened. I don't recall what changes were made. I would go through this 25 with Bob. This would have been my first pass at this,

14

22

11

18

22

23

233

11

15

21

22

15

18 19

21

22

Page 232

1 it appears. I would have provided my input if I saw any 2 discrepancies in the way we were thinking and talking about the talent and succession planning. I would have 4 made sure this deck provided the clarity necessary to 5 the board and consistent with what we wanted to present to the board.

What I don't know and can't tell is if I requested a change or Bob requested a change after this, but this is what was presented to me. And this indicates this was the first one I've seen.

- Q. I'm referring to Fifth Third McHugh 006789. 12 That would still refer to Phil McHugh now for potential 13 next position as head of middle market banking. Ready 14 now. Is that right?
- A. In this draft there was a potential 16 opportunity for Phil, something I thought he would do an excellent job of, something we needed. And at the time, 18 if I remember correctly, we were restructuring middle market out of what I'll call the total commercial bank and providing different levels because it's a very different type of banking, and it's tough to get one person to do large corp and middle market banking.

So this is, once again, trying to play to the strength of the organization, leverage our talent for the benefit of the organization, and my responsibilities

Page are to make sure I put people in place that can do that and elevate the total organization.

So this was an opportunity for Phil that I 4 thought made sense. It doesn't mean we're going to put him in that job. It's a potential. But that would also 6 be very consistent with moderate potential, which was an expansion of his role or different role, that once again, these jobs at the top of the house, we add things to them, we take things away from them. They ebb and 10 flow based upon the needs of the organization and the capabilities of the individual leading the organization. 12 This happens every single year. No one's entitled, 13 they're not kings in our position, they're employees of 14 the bank.

- Q. How was potential determined?
- A. Someone that was capable of doing that role, a 17 role we might need to have filled. Potential means they can do the job. This was ready -- this was someone that could be a potential, ready now. So that means is if we needed him to take over middle market, he could do that immediately, right now. He has -- he's capable of doing that.
- 23 Q. There's three levels given a potential, high, moderate, at potential. Do you see that under the word 25 potential?

Page 234 A. Yeah, it's hard to read, but yeah, I see it.

2 Q. Okay. Who would determine if an individual was high, moderate, or at potential?

A. That determination is made over years of assessment. In this case, Phil McHugh, or any of my executives, it would be -- it would be my opinion, my assessment, it would be human capital, Bob Shaffer's assessment, it would be the board's assessment because when I review this with them, we talk about that potential, how they see the individual. I share how I see the individual. We talk about their experiences, we 12 talk about their capabilities, we talk about their 13 strengths, we talk about their weaknesses.

And basically when you're at the top of the 15 level of the organization, all right, when you say high potential, you should be able to jump up one to two 17 significant levels in the organization. So when you're 18 at the very top of the organization, and you're in that 19 executive level, enterprise committee member, the next 20 role up is going to be the president of the bank or the CEO. That's the next role up.

So it's hard to be above moderate potential when you're already at the highest level of the organization. As I say, you can take on more, you can 25 do different roles, but you're not going to elevate to

Page 235 the president or the CEO role in the case of a top executive of the company on enterprise. That's kind of 3 how we think about it.

Now, this individual, if this was earlier in Phil's career and he had multiple moves ahead of him, vou could easily see this as high potential. It ebbs and flows based on where the person is in their career and what level in the organization they hold.

- Q. And what, if any, objective criteria are used to determine an individual's potential?
- A. The evaluation of the individual's skill set 12 and leadership, which includes his leadership 13 capability, and what the next role might be, whether 14 they can perform that role or not. In this case, high 15 potential would mean he could step in because of where 16 he was at in the organization to be the president or CEO. Phil does not have those skill sets.

So the fact he doesn't have the skill set to 19 take a high, next high potential role in the company, ²⁰ he's not a high potential because a high potential would 21 be reflective of him being able to take the CEO or president's role.

If this was a lower level in the organization, ²⁴ he could be a high potential because he could have a 25 couple of moves ahead of him that would elevate him.

Raymer Reporting, Inc. (513) 405-2456

14

18

19

6

9

10

11

17

18

19

20

21

10

11

Page 236 1 But now you're at the top of the organization, and now we're assessing against the CEO potential, the president potential, he doesn't have that potential. So 4 therefore, he's not high potential In the way we define 5 it.

- Q. And the skill sets you refer to that you claim 7 that Phil doesn't that, that wasn't set forth in writing anywhere, that Phil does not have these skill sets, correct?
- A. Phil does not have those skill sets -- is it in writing that he doesn't have any fintech experience? 12 Is it put in writing that he didn't have strategic 13 agility and we had to hire someone to come in and do the 14 strategic plan for him year after year? Is it put down 15 in writing he has no network with -- on the fintech 16 side?

Those are experiences after watching an individual operate, reported to me for years, he doesn't have those skills. He has never brought forth one example of a fintech opportunity. He's never done anything on the M&A side. He can't go in depth at all 22 about our competitors, all right? So I don't need to write a document that says, Phil, you can't be the CEO 24 because you lack these skills, when he doesn't seek 25 that job, he's never sought that job, we never had a

Page 237 conversation about that job, and he was never considered for the job.

If he was asking me why he's not going to be 4 the CEO, he wants to be the CEO, we would have had a conversation about those weaknesses, because I would 6 have based it on the needs are of the CEO, based on the profile that we've established for the CEO. that the board's established for the CEO.

- Q. The assessment that Phil only has moderate potential, is it set forth in any way in the terms of the analysis that was done to determine that, by you or 12 by Bob Shaffer or by any members of the board?
- 13 A. I'm not clear on the question. Will you 14 please repeat the question?
- 15 Q. Sure. You've listed moderate potential here, and I'm asking, is there any analysis that's done that ¹⁷ leads to that description of moderate potential?
- A. The fact is, Phil does not have the skill set 18 19 to elevate to the president or CEO position. By our 20 definition, the way we view moderate potential, or at 21 potential, is he could do more at the current level of 22 the organization he is, he could take on more 23 responsibility, he could do a different job, but he's not qualified to elevate -- since he's at the highest 25 level already of the organization, short of the CEO, he

Page 238 can't elevate to the CEO job because he doesn't have the 2 skills. Therefore, he's moderate potential.

- Q. Are those parameters for moderate, high, or at potential, is that set forth in writing anywhere?
- A. We have definitions of those that we've used 6 in the past and when we do our talent management 7 discussion, which I've done for decades and Phil's been part of for decades. We always identify high potential as someone that could elevate to a significant 10 additional role in the company. They can elevate to one to two levels higher in the organization, and that's how we've always thought about high potential. We've always 13 debated and argued individuals on the nine blocker.

If they're high potential or they're at 15 moderate, can they take on more -- really, can they elevate to the next higher level? When you're at the 17 enterprise level, that next higher level would be the president or CEO. All right?

So by the way we've defined it and the way 20 we've used it throughout the years, moderate potential means he can take on more responsibility, do a slightly 22 bigger role or bigger role, but can't elevate above 23 that. Once again, it's a point in time in their careers where they're at and what opportunities they would have 25 above them. When you're at the top job -- one of the

Page 239

top jobs in the company --

- Q. Under the categories of leader capabilities, 3 be a great coach indicates that Phil is effective as 4 opposed to strength. Do you see that?
 - A. I do.

5

6

- Q. Why is he listed as effective as opposed to strength in be a great coach?
- A. Because at the end of the day, I don't recall 9 any -- when I think about being a great coach, I look at overall talent management, this is not a strength of 11 Phil McHugh. I can't recall any top level executive in 12 the company, in our top 100 management team, where Phil 13 McHugh has brought anyone into the organization. Matter 14 of fact, there was at least one individual, I think two 15 individuals that he brought in, one was Ruben Rashty, 16 both those individuals we had to exit out of the company 17 -- were the only two individuals I can think of that he 18 recruited from the outside. Only two individuals I can 19 recall that he's ever recruited from the outside at high 20 level, and neither of them worked out.

That happens, but you should be recruiting 22 some that do work out, and he never has. In addition to 23 that, he doesn't take action on employees. He's very 24 slow to take action. An example of that would be 25 the head of retail when he had consumer bank, Mike

15

16

17

19

4

Page 240 1 Butera, he wouldn't take action on that. It was a problem. Everybody knew it was a problem. Phil knew it was a problem. He wouldn't take action.

So I don't see Phil as a great coach of 5 talent. If he was, we would have a lot of members on enterprise that were related to Phil bringing them in and bringing them up through organization. There's not one.

So when I think about his talent skills, his ability to recruit talent from the outside, his ability to elevate talent, promote talent, I don't think that's 12 a strength of his. It's not something I observed as a 13 strength. Matter of fact, I would tell you, you know, I wouldn't call it necessarily a weakness, but not a strength of Phil McHugh.

Q. Are there any specific definitions for what's required to be a great coach?

MR. CIOFFI: Objection. He just answered that question.

20 BY MR. SABA:

9

10

11

16

17

18

19

2.1

10

13

17

18

19

21

- Q. Does Fifth Third have a specific template or a 22 list of requirements to be a great coach?
 - A. When we think about talent and we think about this category, you have to ask Bob Shaffer, but we think about how an individual recruits, develops, and elevates

Page 241 talent in the organization. All right? All of that is part of being a great coach, the way we categorize that phrase, "great coach," it's around talent: talent ⁴ recruiting, talent development, talent elevation.

- Q. Is that set forth in writing anywhere?
- A. I'd have to go back and look and see how -how defined that is, but that's how we think about it.
- Q. Is there a list of objective criteria that's listed for what --

A. I just listed out how I view that and what we 11 look for when we talk about that strength or weakness, we look for those characteristics in the role and those actions in individuals in the role. The fact that 14 Phil's never brought in any leadership is indicative 15 that he's not someone who can recruit talent in the organization. That attracts talent to the organization.

The fact that I haven't seen him really elevate anyone to a top position in the company after 30-something years, that's indicative of someone who doesn't focus on talent and elevate talent. That's my experience level as a CEO, that's Bob Shaffer's reaction 22 in assessment of that situation, and that's how we think about that role. How defined it is underneath that, you can talk to Bob and see if he has a document that describes that, but I described how I think about it and

how I read that.

Q. You don't have a document of listed objective criteria that you specifically use for making that assessment, correct?

- A. It's recruiting, it's promoting, it's taking action on talent, it's making sure you have the best people in the right roles. It's all of the above, and it's subjective to a point that when I look at it in ⁹ totality, I rate how I think my leader does in that 10 area. I also have HR involved in their assessment of that strength or weakness also involved, and we have a 12 discussion and we evaluate that based on that criteria.
- Q. My question was, is that set forth anywhere in 14 writing?
 - A. I can't answer that question. I don't know. That's a question for Bob Shaffer.

(Exhibit 25 is marked for identification.)

18 BY MR. SABA:

- Q. Mr. Carmichael, you've been handed Exhibit ²⁰ Number 25, which is Bates stamp Fifth Third McHugh 006836 through Fifth Third McHugh 006885. Can you ²² identify this document, please?
- 23 A. Appears to be another draft 11/13/19, board of directors human capital executive talent management 25 succession plan updates.

Page 243

Page 242

Q. If I can refer you to Fifth Third McHugh 006873 in Exhibit Number 25. That's the CEO's succession template; is that right?

A. That's correct.

Q. The document now lists Tim Spence, still first 6 in line for CEO, but it says two to three years, as opposed to one to two years, and Brian Lamb, longer term. Do you see that?

A. I do.

Q. Why does it say two to three years as opposed 11 to one to two years?

A. As we worked through these drafts, we felt 13 that two to three years for CEO was probably an 14 appropriate timeline for Tim. Once again, this is going 15 to be the board -- this is for board discussion. The 16 board will opine on that two to three years when we sit 17 down with them. It was my best assessment of when I 18 thought Tim would be best positioned to step into 19 the CEO role. And it's my assessment to the board was, 20 that's the timeframe from my professional assessment as 21 the CEO of the company. Once again, the board will look 22 at that and make their own determination. And I think 23 that's the timeline things happened on roughly.

Q. Did you consult with any board members before ²⁵ making that change from one to two years to two to three

Page 244 opportunity, but once again, a potential opportunity as 1 vears? ² I defined it. Needs to be ready now to do that. That's A. No, I would not have consulted with any board member. what that means. Q. Did you have any intention that Tim Spence be (Exhibit 26 is marked for identification.) placed in that role of head of regional banking and head BY MR. SABA: 6 Q. Mr. Carmichael, you've been handed Exhibit of commercial banking? 7 Number 26, which is Bates stamp Fifth Third McHugh A. My belief was that would be a great 8 006330 through Fifth Third McHugh 006370. Can you opportunity for Tim Spence to continue to elevate the identify that document for me, please? organization and acquire the experience that other 9 10 A. Draft 11/18/19, board of directors human 10 executives, such as Phil McHugh acquired, and five other 11 capital and executive talent management and succession executives acquired prior to him when I was part of the 12 12 bank, to lead their regions. Once again, that region plan updates. 13 position is used as a development opportunity, and I 13 Q. If I can refer you to Fifth Third McHugh 14 thought that would be a great opportunity for Tim to get 14 006357. 15 that experience at some point under his belt because 15 A. Okay. 16 he's a very high potential. Can elevate, I believe, all 16 Q. Referring to potential next positions, it says expand current responsibilities to include middle market 17 the way to CEO role, present CEO role. So that is an 17 18 leadership. What does that mean? 18 opportunity for him and a potential opportunity for him 19 A. It meant expand current responsibilities to 19 to continue to expand his experiences, as it was when 20 Phil took the job. 20 include middle market leadership. 2.1 Q. Referring back to Exhibit Number 25. Q. Referring you to Exhibit Number 26, and Fifth 22 A. Okav. 22 Third McHugh 006360. This is the November 18th draft. 23 Q. And referring you to Fifth Third McHugh A. Okay. Hang on. This is the 18th draft. This 006866, the talent card for Tim Spence. is the 13th draft. Okav. 24 25 A. 6866? Q. The timeline under potential for Mr. Spence Page 245 Page 247 1 1 has changed again. The head of regional banking ready Q. Correct. 2 A. Okav. I have that. now, the head of commercial banking, one to two years. 3 Q. Under Tim Spence's potential, it says high ³ Do you see that? ⁴ potential, head of regional banking and head of A. I do. 5 commercial banking ready now. Do you see that? Q. Why did that change? A. I do. A. I don't know. Must have been my thinking at Q. And with respect to that, what was the the time that I wanted him to have more time before he 8 intention that you would be moving him to the head of took on the commercial bank -- my assessment that that regional banking and head of commercial banking? would probably be a better role for him to take in one 10 A. This is potential, not a decision was made or to two years. 11 11 not made to move this individual or any individual in Once again, I'll reinforce, these are 12 these potential positions. I -- my job is identify potential. It's not cast in stone. This is how I'm 13 opportunities to create the best organization possible. thinking about it. Other things can materialize, other 14 That's my job. That potential means this is a role that 14 situations can materialize that would warrant a 15 different outcome here based on the needs of the 15 Tim Spence could take immediately, might take 16 immediately, or might not. It's a potential. organization. This is meant to facilitate discussion 17 only and identify opportunities. That's why the word That's what the purpose of this card is for, 18 is to demonstrate to the board my belief that this potential is used. 19 19 individual could take on these additional Q. Also listed as one of his key focus areas -responsibilities. This is all to facilitate a what are the key focus areas, just areas for them to 21 discussion for the board who's going to make the final work on? 21 ²² decision on president and CEO. I make decisions beneath 22 A. Areas of opportunity. Every executive -- I 23 that. I inform them of those decisions, but those are would be remiss in my responsibility as CEO if I didn't

25 That's what that is.

my decisions. So Tim, I would consider him for this

25 role of the head of regions of commercial banking as an

²⁴ find opportunities for my executives to get better.

Page 248 1 Q. So there was an opportunity for him to get ² better, Tim Spence, to demonstrate consistent attraction ³ of key senior talent. Is that right? A. Yes. O. That was an area that he could focus on as 6 opportunity to improve? A. That's absolutely an opportunity to improve

was -- as he continues to elevate in the organization, staving focused on bringing in -- consistent, staving 10 focused on bringing in talent and evaluating and developing talent.

Once again, as a high potential, that would be something I think is critical as he continues to elevate in the organization. It wasn't a weakness of his, but there was opportunity to get better.

Just for the record, I'm always going to find opportunities for my executives to get better. No matter how -- even if it's a strength of theirs, I'm going to find opportunities in a lot of cases for focus on something I think's going to be critical for their long-term success, and I will put it in there if I felt it was appropriate.

> MR. SABA: We can go off the record. (A recess was taken from 5:23 to 5:33.)

VIDEOGRAPHER: Time is 5:33 p.m. We're back

on the record.

² BY MR. SABA:

11

12

13

16

17

18

19

20

21

22

23

24

25

1

3

11

13

15

16

17

19

21

22

23

Q. Mr. Carmichael, you were bringing up your ⁴ evaluation, what makes a great coach, and one assessment ⁵ or factor you brought up is whether or not they've hired 6 anybody who's now in the top 100 or 150 executives of 7 the company?

A. I said top 100.

Q. Top 100. And are you aware of any hires that ¹⁰ Phil McHugh has made that are currently in the top 100 of the company?

A. I'm not aware of anyone he's hired from the outside and brought in as talent. I'm not aware of 14 that. I'm not saying there's not anybody, I'm just not aware of who that would be.

Q. You're not saying they're not; is that right?

- A. I'm saying I'm not aware of anybody.
- 18 Q. Okay. Do you know who Chris Garrett is?
 - A. I do know Chris Garrett.
- 20 O. Who's Chris Garrett?

A. Chris Garrett runs a wealth asset management company, an individual, I believe, Mike Michael recruited into the bank.

24 Q. Didn't Phil McHugh actually recruit her, that ²⁵ he knew her through the wealth management executive

Page 250 circle, and that's why he recommended that she be hired?

A. I was under the impression that was Mike Michael's hire. If that was erroneous information, I was told in the person of Mike Michael was the one that brought her in. I'm not suggesting that Phil didn't 6 have a role to play there; that was my understanding.

Q. And Chris Garrett is currently on the enterprise committee; is that right?

A. She is.

9

10

13

14

19

20

21

25

6

17

Page 249

Q. Do you know who Cary Putrino is?

A. Cary Putrino is a president of now our North 12 Florida market, I believe.

O. North Florida or South Florida?

A. I think he's North Florida. He's North 15 Florida, I think.

16 Q. And he was also recruited and hired by Phil ¹⁷ McHugh; isn't that right?

A. I'm not aware of that.

Q. Do you know who Eric Houseman is?

A. I do know who Eric is.

Q. Okay. And what is Eric's role with Fifth

22 Third?

23 A. I don't know what his role is with Fifth Third 24 right now.

Q. What was your last understanding of Eric's

Page 251

¹ role with Fifth Third?

A. First off, Eric Houseman, I believe, was hired 3 by Tom Hikes and recruited by Tom Hikes. So that was my 4 understanding of Eric Houseman. Cary Putrino, I'm not sure who was involved in Cary Putrino's hiring.

My statement was, I'm not aware of anyone that Phil's brought in.

Q. Is that specifically tracked at Fifth Third, a record of who actually found this person and hired them?

A. I don't believe that's tracked. This is just 11 my exposure and my experience. That's why I used the 12 word I'm not aware of.

Q. So with respect to your assessment of who ¹⁴ actually brings these people in and cultivates these people in the top 100, you're not necessarily aware of who brought them all in; isn't that right?

A. I'm not aware of everybody, no.

Q. So it's difficult for you to accurately assess 19 with respect to whether or not somebody's a great coach, 20 you don't know how many people they've brought in; is 21 that right?

22 A. I have a pretty good idea of my leadership 23 and who they're bringing into the organization. The 24 timeframe we've talked about was over -- was over a 25 decade. I'm -- I was involved with Eric Houseman's

10

17

18

253

12

13

17

19

20

21

22

23

24

Page 252 1 hiring. I'm not aware of Phil bringing Eric in. Once again, I said I'm not aware. That doesn't mean Phil 3 wasn't involved in that process. He may have identified 4 somebody. I'm just not aware of that. In a lot of 5 individuals I know directly who was hired, some of them I'm just not aware.

(Exhibit 27 is marked for identification.) BY MR. SABA:

- 9 Q. Mr. Carmichael, you've been handed Exhibit 10 Number 27, which is Bates stamp Fifth Third McHugh ¹¹ 007016 through Fifth Third McHugh 007065. Can you 12 identify this document for me, please?
- A. Draft 12/01/19 board of directors human 14 capital executive talent management and succession plan updates.
- Q. And referring to Fifth Third McHugh 007053 -and again, this is the CEO succession chart. Under that succession chart, Tim Spence is still listed first in 19 line with Brian Lamb second. Tim Spence is now listed three-plus years instead of two to three, and Brian Lamb is listed seven-plus years.

Do you see that?

A. I do.

13

16

17

20

21

22

23

24

25

11

13

15

17

- Q. Why was that change made?
 - A. Because that was the current thinking when

Page 1 this draft was put together. That was probably a more realistic timeframe. That's all I can assess and the assumption I would make based on the fact that we go 4 through multiple drafts for a reason. Thinking's evolving, adjustments are made.

- O. Did you have any discussions with any of the board members regarding that?
 - A. I did not.

(Exhibit 28 is marked for identification.)

¹⁰BY MR. SABA:

- Q. Mr. Carmichael, I've handed you what's been ¹² marked as Exhibit Number 28, Bates stamp Fifth Third McHugh 001465. Can you identify this document for me, 14 please?
- A. Appears to be an e-mail from Bob Shaffer to 16 Marsha Williams and Mike McCallister, with a copy to myself. Subject matter Fifth Third human capital and executive talent management succession plan updates.
- 18 19 Q. And it goes on to indicate Marsha and Mike, ²⁰ attached is a draft to the deck we will use for the ²¹ human capital and executive talent and management ²² succession plan updates of the board on December 17th. ²³ Wanted to share with you ahead of time for your review. We plan to distribute to all board members by mid next

²⁵ week. Please let me know if you have any questions or

other feedback. I appreciate it. Looking forward to seeing you in a couple weeks.

Do you know if Marsha or Mike McCallister had any feedback regarding the talent deck as of that date?

- A. That would be a good question for Bob since he sent this e-mail out and was soliciting feedback. I don't recall what that feedback might have been, but Bob would.
- Q. Did you have any discussions with Marsha Williams or Mike McCallister about this 2019 version of the talent deck?
- A. I do not recall having a discussion. I do not 13 recall a discussion. My guess is that the first 14 discussion would have been with Bob, but they might 15 have -- they may have contacted me. I just don't recall 16 any discussion of this topic for this deck.

(Exhibit 29 is marked for identification.) BY MR. SABA:

- 19 Q. Mr. Carmichael, can you identify Exhibit 20 Number 29 for me, please?
- A. This looks like an e-mail sent to -- it would 22 have been the board of directors copying some assistants 23 from Bob Shaffer, providing them a copy of the deck we plan on using in the human capital executive talent ²⁵ management succession planning update on 12/17/19.

Page 255

Page 254

Q. That would have been approximately a week before the actual board meeting; is that right?

A. This says in the attachments, there's a date 4 here, 2019, 12/10, so this would have been a 12/10 draft. If one exists, if you have that, that would have 6 been the draft that would have been associated with this. And probably not -- I'm using the word draft instead of final, so it wouldn't have been a draft, it would have been the final document. So if you have that, that's what we would have shared at this point. 11 according to what this memo was.

- Q. And that would have been sent approximately a week before the board meeting; is that correct?
- 14 A. Well, I've got to look at it exactly. This is 15 12/10. I think we met on 12/17, so that's seven days, that constitutes a week. Yes.
- Q. Okay. And I think he indicates in here, I 18 look forward to seeing you next week. Is that right?
 - A. So I believe that's correct. Yes.
 - Q. All right. Did you have any discussions with any of the board meetings prior to -- I'm sorry.
 - A. Board members.
 - Q. Correct that.

Did you have any conversations with any ²⁵ members of the board prior to that board meeting Page 256

regarding the talent deck?

9

10

11

12

17

18

19

20

21 22

13

15

17

18

19

21

23

A. I did not. I don't -- I'm not aware of any 3 conversation I had. I can't recall if someone reached 4 out to me on that. Once again, I don't have that recall 5 if that happened three years ago -- four years ago, so I don't recall that.

- Q. Do you recall that there would have been an 8 enterprise committee meting on Thursday, December 12, 2019?
- A. Well, we have a Thursday -- we have enterprise committees on Thursday, I believe, during that time period. So I'm not positive, but I believe we would 13 have enterprise committee. We typically would have our enterprise committee so -- we would have our enterprise committee by design during that week, unless we made a decision not to have one that week. I can't recall that. I don't have the calendar in front of me.
 - O. And do you recall there was an enterprise committee meeting where Frank Forrest said in the meeting, we all know that Greg likes to control the message to the board?
- A. I have never heard a comment of that nature whatsoever. I've never heard a comment like that, of 24 that nature ever. No, I wasn't aware of that. I've 25 never heard of that, and I wasn't in any conversation

Page that that took place, which would be contrary to what 2 Frank has told me over and over again about the transparency that he has to the board and the 4 connectivity he has to the board, and the opportunities he has to meet one-on-one with the board.

So I don't know how I would be controlling. That's just the opposite of how I think and how I managed the organization. I get high marks for being very transparent. My job is to make sure the messages 10 are clear to the board, that they don't confuse the 11 board. Board members only come in four times a year, so we want to make sure that -- how they say things to the board. They use a lot acronyms and so forth, we would 14 have that type of conversation.

But never the message itself. There's too much data, too much visibility for me to control anything. The board has full access and full visibility. So no, the answer is no to that question.

- Q. Did Bob Shaffer ever contact you while in an ²⁰ enterprise committee meeting and let you know that Frank Forrest had made a comment that Greg likes to control the message to the board?
- A. I can't recall that. I do not recall that happening. It doesn't mean I didn't get something of 25 that nature. I don't have that kind of recall on

Page 258 messages, text messages, that kind of stuff. It doesn't ² resonate with me.

- Q. Did you ever have a conversation with Tim Spence where he indicated that Frank Forrest had said during an enterprise committee meeting that we all know that Greg likes to control the message to the board?
- A. I can't recall ever hearing that statement. Frank does my risk reviews. He gives me extremely high marks. If I was controlling and he felt controlling the 10 message to the board, it would be his job and responsibility to identify that as a risk because you 12 would never want to see or control the message to the 13 board. You want the message to be what the message is, 14 and you want the data to speak for itself in a highly 15 regulated industry. I've never seen any of that in my 16 risk assessment from Frank that he thought that way. 17 I've never heard anyone mention that to me, that I can 18 recall. 19

And Frank's not shy about walking in my office 20 and telling me any concern he has, so I have no doubt if 21 he felt that way he would have come and see me. I have never heard from him on that topic or ever felt that he 23 had that concern.

(Exhibit 30 is marked for identification.)

Page 259

1 BY MR. SABA:

24

25

257

2 Q. Mr. Carmichael, I've handed you what's been marked as Exhibit Number 30, which is Bates stamp Fifth ⁴ Third McHugh 001105 through Fifth Third McHugh 001154. Can you identify this for me, please?

- A. It doesn't say draft. It just says board of directors human capital and executive talent management succession plan updates, December 17, 2019. My assumption would be and only assumption that this is the 10 final version that was used.
- 11 Q. Let me represent to you that this has been 12 previously testified to as the final version that was presented to the board. Do you have any reason to 14 believe that it's not the final version that was 15 presented to the board?
 - A. Nope. I have no reason to believe that this was not the final version presented to the board. From my quick observations.
- 19 Q. With respect to the topic of executive talent management and succession planning, specifically with 21 respect to president and CEO, was there any other 22 documentation that was provided to the board for the 23 December 2019 meeting?
 - A. Could you please re-ask the question again?
 - Q. Certainly. With respect to executive talent

24

25

16

17

Case: 1:21-cv-00238-MRB Doc #: 66-3 Filed: 08/02/24 Page: 69 of 114 PAGEID #: 2846 ion of Gregory Carmichael, Volume I Philip R. McHugh v. Fifth Third Bancorp, et al.

Deposition of Gregory Carmichael, Volume I

	position of diegory Carmienaer, volume i	Timp K. Weriagn v. Film Tima Bancorp, et al.
1	management and succession planning, specifically with	
	respect to president and CEO, was there any other	
3	documentation presented to the board for the December	
4	2019 meeting?	
5	A. I don't believe so. Typically, this would be	
6		
7	three-hours discussions that usually facilitated this	
8	document. I'm not aware and can't recall any other	
9	information, documentation being presented at this at	
10	that meeting at that time.	
11	(Exhibit 31 is marked for identification.)	
12	(Exhibit 32 is marked for identification.)	
13	BY MR. SABA:	
14	Q. Mr. Carmichael, you've been handed Exhibits 31	
15	and 32. For first Exhibit Number 31, it is Bates stamp	
	000253 through 000265. Can you identify Exhibit Number	
	31 for me, please?	
18	A. Appears to be the minutes of the meeting of	
	the board of directors on December 17, 2019.	
20	Q. And then referring to Exhibit Number 32, which	
21	is Bates stamp Fifth Third McHugh 000266 through 000283.	
	Identify that document for me, please.	
23	A. This appears to be the minutes of the board of	
24	directors, December 17, 2019.	
25	Q. Just to be clear, Exhibit 31 are the minutes	
1	Page 261	
1	for the Fifth Third Bank corp; is that correct? A. 31 is Fifth Third Bank corp and 32 is Fifth	
3	Third Bank.	
4	Q. And the meetings for these two entities are	
5	taking place simultaneously with the board of directors,	
6	correct?	
7	A. Yes, it's one board minuted for at a board	
	level, bank corp level, and at a bank level. Regulatory	
9	requirements.	
10	Q. And at least with through the section of	
11	executive session of CEO on page 2	
12	A. Which exhibit, please?	
13	Q. I'm going to be referring to both in my	
14	question. So hold on one second.	
15	My question is, essentially, that with respect	
16	to this first section of Exhibit 31 and Exhibit 32,	
17	specifically through executive session with CEO on	
18	page 2, the minutes are identical; is that right?	
19	A. I haven't read it yet, but I would be	
20	surprised if they were different. Would you want me	
21		
22	expect them to be the same.	
23	Q. You can. I'm just for simplicity, I'm just	
24	trying to confirm that section is the same. There are	
	other sections that are different in the minutes.	

1	A. Just give me one second. I would think these	
2	sections would be Counsel, would be identical, but I	
3	haven't read them both side by side. So yeah, my	
4	assumption is these should be, would be identical, that	
5	section.	
6	Q. Okay. And I'm going to refer to Exhibit 31	
7	starting out.	
8		
9	(Off-the-record discussion.)	
10		
11		
12	Gregory Carmichael	
13	Gregory Carmichaer	
14		
15	Date	
16		
17		
18	DEPOSITION CONCLUDED AT 6:00	
19		
20		
21		
22		
23		
24		
25		

1 CERTIFICATE 2 STATE OF OHIO 3 SS COUNTY OF HAMILTON 4 5 I, Sydney Jackson, the undersigned, a duly 6 qualified and commissioned notary public within and for 7 the State of Ohio, do hereby certify that I recorded in 8 stenotype and thereafter transcribed the within pages, 9 and that the foregoing transcript of proceedings is a 10 true, complete, and accurate transcript of my said 11 stenotype notes to the best of my ability. 12 IN WITNESS WHEREOF, I hereunto set my hand and 13 official seal of office at Cincinnati, Ohio, this 10th 14 day of October, 2023. 15 16 17 18 My Commission expires S/Sydney Jackson 19 February 17, 2026 Notary Public - State of Ohio 20 21 22 23 24 25

1	1 DEPOSITION ERRATA SHEET
2	Date Taken: September 26, 2023
3	Case Caption: PHILIP MCHUGH
4	vs. FIFTH THIRD BANCORP, et al.
5	DECLARATION UNDER PENALTY OF PERJURY
6	I declare under penalty of perjury
7	that I have read the entire transcript of
8	my deposition taken in the captioned matter
9	or the same has been read to me, and
10	the same is true and accurate, save and
11	except for changes and/or corrections, if
12	any, as indicated by me on the DEPOSITION
13	ERRATA SHEET hereof, with the understanding
14	that I offer these changes as if still under
15	oath.
16	Signed on the day of
17	, 20
18	
19	Gregory Carmichael
20	
21	
22	
23	
24	
25	

Case: 1:21-cv-00238-MRB Doc #: 66-3 Filed: 08/02/24 Page: 73 of 114 PAGEID #: 2850 Deposition of Gregory Carmichael, Volume I Philip R. McHugh v. Fifth Third Bancorp, et al.

1	2 DEPOSITION ERRATA SHEET
2	Page NoLine NoChange to:
3	
4	Reason for change:
5	Page NoLine NoChange to:
6	
7	Reason for change:
8	Page NoLine NoChange to:
9	
10	Reason for change:
11	Page NoLine NoChange to:
12	
13	Reason for change:
14	Page NoLine NoChange to:
15	
16	Reason for change:
17	Page NoLine NoChange to:
18	
19	Reason for change:
20	Page NoLine NoChange to:
21	
22	Reason for change:
23	SIGNATURE:DATE:
24	Gregory Carmichael
25	

Case: 1:21-cv-00238-MRB Doc #: 66-3 Filed: 08/02/24 Page: 74 of 114 PAGEID #: 2851 Deposition of Gregory Carmichael, Volume I Philip R. McHugh v. Fifth Third Bancorp, et al.

1	3 DEPOSITION ERRATA SHEET
2	Page NoLine NoChange to:
3	
4	Reason for change:
5	Page NoLine NoChange to:
6	
7	Reason for change:
8	Page NoLine NoChange to:
9	
10	Reason for change:
11	Page NoLine NoChange to:
12	
13	Reason for change:
14	Page NoLine NoChange to:
15	
16	Reason for change:
17	Page NoLine NoChange to:
18	
19	Reason for change:
20	Page NoLine NoChange to:
21	
22	Reason for change:
23	SIGNATURE:DATE:
24	Gregory Carmichael
25	

WORD INDEX	006742 222:8	100,000 75:4, 11	17 3:15 30:24
	006748 222:25	10th 263:13	157: <i>16</i> 177: <i>4</i> , <i>8</i> , <i>11</i>
< \$ >	006761 212:24	11 3: <i>12</i> 54: <i>14</i> 127: <i>6</i> ,	259:8 260: <i>19</i> , <i>24</i>
\$100,000 77:4, 7	006762 230:8	9 128:18 129:16	263:19
79:18	006789 232:11	201:25 229:19	1700 2: <i>12</i>
	006811 230:9	11/07 212: <i>19</i>	177 3: <i>15</i>
< 0 >	006836 242:21	11/07/19 213: <i>3</i>	17th 253:22
0 102:8	006866 244:24	11/12 230: <i>18</i>	18 3: <i>15</i> 201: <i>17</i> , <i>20</i>
000253 260: <i>16</i>	006873 243:2	11/12/19 230: <i>14</i>	18th 246:22, 23
000265 260: <i>16</i>	006885 242:21	231:6	19 3: <i>16</i> 72:8 155: <i>3</i> ,
000266 260:21	006886 223: <i>13</i>	11/13/19 242:23	<i>4</i> 203:25 204: <i>3</i>
000283 260:21	006918 224: <i>11</i>	11/18/19 244: <i>10</i>	214: <i>14</i>
0006555 124:21	006921 226: <i>3</i>	11:14 61: <i>16</i> , <i>17</i>	
0006562 124:22	006927 227:6	110 3:9	< 2 >
000695 110:2 <i>3</i>	006940 223: <i>14</i>	113 3:9	2 3:7 29:9, 12 37:18,
000700 110:23	006943 213:7	114 3: <i>10</i>	<i>24</i> 61:2 <i>1</i> 72: <i>14</i> , 20
111: <i>12</i>	006955 218:2 <i>1</i>	12 3: <i>12</i> 10: <i>25</i> 111: <i>9</i>	73:5 75:19 129:22
000701 113: <i>16</i>	006968 213: <i>17</i> 214: <i>7</i>	112:6 130:5, 8 256:8	261:11, 18 265:1
000709 113: <i>17</i>	006971 218:2	12/01/19 252: <i>13</i>	2,050,352 31:22
000732 115: <i>1</i>	006977 219: <i>10</i> , <i>13</i>	12/10 255:4, 15	2:23 155:7, 8
000737 115: <i>1</i>	006978 219: <i>13</i>	12/17 255: <i>15</i>	2:39 155:8, 9
000758 120:8	006989 213:8	12/17/19 254:25	20 3: <i>16</i> 7: <i>9</i> 29: <i>20</i>
000763 120:9	007016 252:11	12:28 114: <i>17</i> , <i>19</i>	30:9 72:17 78:15, 23
000766 127:9	007053 252:16	12:30 108: <i>12</i> , <i>14</i>	108:11 109:2 212:16,
000773 127: <i>10</i>	007065 252:11	114: <i>11</i>	<i>19</i> , <i>23</i> 221: <i>3</i> 264: <i>17</i>
000784 130:8	0213064 36:22	120 3:10	2000 28:7 157: <i>15</i>
000791 130:9 131: <i>17</i>	0213203 201:2 <i>1</i>	122 3:11	2003 10:22 108:20
000823 132:7	0214533 155: <i>15</i>	124 3: <i>11</i>	2005 6: <i>1</i> 109:2
000828 133: <i>17</i>	0214537 160:2	127 3:12	2006 6: <i>1</i> 10:24
000830 132:8 135:8	0214550 155: <i>15</i>	13 3: <i>13</i> 66:2 <i>1</i> 111:9	27:25
136:6 138: <i>19</i>	086284 177: <i>11</i>	132:4, 7	2009 37:24 38:1
000836 140:9		130 3:12	201 2: <i>12</i> 3: <i>15</i>
000840 140: <i>10</i>	<1>	132 3: <i>13</i>	2010 110:5
001105 259: <i>4</i>	1 3:7 10:11, 14	13th 246:24	2011 10:25 111:4, 18
001154 259: <i>4</i>	154: <i>12</i> 264: <i>1</i>	14 3: <i>13</i> 30: <i>23</i> 71: <i>12</i>	112:2 114:2
001465 253: <i>13</i>	1:00 177: <i>15</i>	140:6, 9 141: <i>16</i>	2012 11:3, 16, 22
005483 204: <i>3</i>	1:06 114:19, 20	140 3: <i>13</i>	111: <i>15</i> 113: <i>19</i> 114: <i>3</i> ,
005507 214:15, 17, 20,	1:21-CV-00238 1:7	15 3: <i>14</i> 108: <i>10</i>	4, 14
25 215:2 <i>1</i>	4:7	152:9, <i>1</i> 2 173:4	2013 115:3, 4, 15
005515 204: <i>4</i>	1:30 177: <i>15</i>	177: <i>17</i> 180:6 181: <i>16</i> ,	2014 115: <i>11</i> 116: <i>19</i>
006330 244:8	10 3:7, 11 48:7	<i>19</i> 182: <i>13</i> , <i>19</i> 183: <i>10</i> ,	120:11, 25 128:3, 6
006357 244: <i>14</i>	61:21, 23 124:18, 21	<i>16</i> 184:5, <i>11</i> 185:2 <i>1</i>	2015 11:1, 14, 21, 22
006360 246:22	126: <i>24</i> 197: <i>13</i>	186:2 188:7 195: <i>17</i>	12:5, 8 120:22 123:7,
006370 244:8	10/25 212: <i>19</i>	217:10 220:5	25 124:1 127:12, 15
006552 123: <i>3</i>	10/25/19 213:9	150 249:6	128:6 129:2, 11, 12,
006554 123:4	10:51 202: <i>1</i>	152 3:14	14, 16
006560 125:18	10:56 61: <i>14</i> , <i>16</i>	155 3:14	2016 129: <i>12</i> , <i>14</i>
006714 212:24	100 157:1 239:12	16 3:14 30:24	130:11, 23 131:11, 17
006739 221:10	249:6, 8, 9, 10 251:15	155:11, 14 157:15	2016-2017 157: <i>17</i>
	- · · · · · · · · · · · · · · · · · · ·	160:1 175:14 176:24	· · · · · ·

2017 132:10, 12 138:10 141:20 146:18 2018 11:2 12:18 30:12 32:17 35:6, 7, 13 37:18, 24 42:18, 21 44:10 136:9 140:12, 21, 24 141:7, 23 154:12 155:3, 4 197:17 204:6, 16 214:18 215:12, 21 227:24 2019 19:24 22:11 26:3, 4, 6 28:16 101:2, 12 104:7 106:10 107:6 108:5 142:11 147:23 151:17 177:17 178:8 180:6 181:16, 18, 19 182:13, 19 183:10, 16 184:5, 11 185:1, 15, 21 186:2 188:7 195:18 197:9, 21 201:25 211:13 212:5 214:1 215:22 217:10 220:5, 18 221:4, 12 222:2 229:19 231:6 254:10 255:4 256:9 259:8, 23 260:4, 19, 24
20.3, 4, 0 20.10
101:2, <i>12</i> 104:7
180:6 181:16, 18, 19
182: <i>13</i> , <i>19</i> 183: <i>10</i> , <i>16</i>
184:5, <i>11</i> 185:1, <i>15</i> ,
195: <i>18</i> 197: <i>9</i> , <i>21</i>
222:2 229:19 231:6
254:10 255:4 256:9
259:8, 23 260:4, 19,
24
2020 11:7 31:20
48:8 71:13 73:5
74:18 84:7, 14 137:6,
10 138:9
2021 72: <i>13</i>
2021 72.13 2022 10:16 11:25
12:12, 13
2023 1:17 4:2
263:14 264:2
2026 263:19
2020 203:19 203 3:16
20's 221:4
21 3:17 43:2 61:22
82:23 84:19 212:17,
20 213:6, 12, 13, 15,
18 218:1, 20 219:9
212 3:16, 17
21st 9:24

```
35 7:13
36 3:8
<4>
4 3:8 88:17, 20
93:15 110:18 121:4
152:17
4:07 206:3, 4
40 48:12 61:25
62:23 63:6, 17
169:13 175:11
45202 1:20 2:13
45208 2:6
45242 7:7
< 5 >
5 3:4, 9 30:10
110:15, 20, 21, 22, 25
111:22 115:21
121:11, 17 160:2
173:4
5:23 248:24
5:33 248:24, 25
50 73:9
511 1:19
513.362.8700 2:13
513.533.2701 2:7
513-470-8400 37:9
513-765-9166 37:7
5502 214:21 215:5
5th 12:13
< 6 >
6 3:9 28:7 31:19
111:15 113:13, 16
115:21 121:4 125:17
129:22 133:16
6:00 262:18
60 73:10 137:10
60-plus 77:16 138:5
67-years-old 172:8
6866 244:25
69 224:12
6955 218:22
6968 213:19 215:24
6971 218:5
6978 219:17
<7>
```

```
7 3:10 28:7 32:17
35:6 114:22, 25
133:16 221:4, 12
7th 222:25 225:16
229:18
< 8 >
8 3:10 43:2 120:5, 8,
19 128:2
8/15/2019 177:14, 15
8:09 37:19, 24
80 172:5
88 3:8
<9>
9 3:11 45:14 93:14
122:25 123:3
9:40 1:18 4:2
< A >
a.m 1:18 4:2 61:14,
17 202:1
aback 171:15
Abbington 7:7
ability 19:13 41:17
172:4 240:10 263:11
able 29:12 35:10
37:20 65:23 85:11
111:22 129:15 141:4
152:22 153:10, 14
203:14 214:6 234:16
235:21
Absolutely 29:8 56:5
65:18 77:21 98:17
101:17 104:13 113:4
125:9 137:3 142:1, 3
143:18, 21 169:10
174:9 182:1, 11
183:15 184:12, 16, 18
185:8 188:19 189:3
194:15, 21 196:8
197:3 201:3 203:11
205:18, 22 216:24
248:7
abuse 89:17 90:5, 7,
9 95:9 96:2, 9
ACC 77:24
accelerated 125:19
```

accept 45:16 84:21

173:22

acceptable 87:24 94:10 access 21:7, 19 23:8 24:5 257:17 accomplishes 93:19 94:2 account 14:4 accountability 139:2 140:2, 4 accountable 142:3 accuracy 29:22, 25 30:5 75:17 accurate 29:7 30:7 72:25 73:1, 3 91:5 95:24 263:10 264:10 accurately 251:18 **achieve** 139:1 144:3 145:*1* achieving 136:8 acknowledge 169:8 acknowledged 34:10 56:25 acknowledging 144:18 **acquire** 149:*15* 190:20 246:9 acquired 246:10, 11 acquisition 137:15, *16* 149:4, *18* 150:9, 19 197:8 198:7, 12 199:4 acronym 123:22 acronyms 257:13 act 140:5 action 62:22, 25 159:23 160:10 173:8 239:23, 24 240:1, 3 242:6 actions 133:21 144:9 152:2, 7 161:10, 11 241:13 **active** 134:6 activities 134:10 136:*1* 144:21 activity 50:1 54:16 actual 255:2 **add** 50:6 74:20, 23 77:3 105:2 133:4 146:18 152:23 181:22 216:8 233:8

added 79:24 133:6 216:2, 4, 5, 13 230:1 **adding** 73:18 addition 66:22 75:9 239:22 additional 10:23 73:19 75:4, 11 80:3 238:10 245:19 **Additionally** 6:25 address 7:6 134:5 addressed 14:9 134:4 199:22 addresses 139:7 **addressing** 136:8, 11 177:6 adjusted 84:12 adjustments 74:1 81:24 253:5 administered 123:14 204:19 administration 9:19 administrative 30:22 31:1, 10 41:12 73:16 143:8 148:6, 21 152:6 administrator 148:14, 24 admire 190:24 adoption 150:2 advantage 21:20 **advisors** 110:10 128:1 advisory 111:24 114:*1* **Advocacy** 155:18 affiliates 110:4 afterthought 71:9 90:24 91:2 age 5:13 28:24 48:11 61:24 62:2, 12, 25 63:1, 3, 6, 7, 9, 17, 18, 19, 23 64:2, 3, 4, 5, 10, 15, 23 65:11, 13, *17* 66:7, *18*, *19* 89:*13* 90:1, 23 91:6 94:20, 25 95:18 96:25 97:14, 17, 19, 20, 24 98:7 99:15, 18 125:20, 22 166:18 168:25 169:8, *16*

171:11 172:3, 10, 13, 21 174:3, 5, 9, 13, 16, 23 175:2, 3, 5, 15, 21, 24 176:4, 7 177:1, 6 214:18 216:2, 4, 11 **agencies** 221:23 agency 71:15, 17 agenda 14:4 age-related 174:20 ages 216:8 **agility** 189:16 236:13 **ago** 54:18 79:5 109:2, 22 111:9 112:6 124:13 195:4 219:8 256:5 agree 93:23, 24 100:6 104:12 160:6, 10 170:22 agreed 104:15 105:12, 16 221:14 **agrees** 170:3 **ahead** 11:18 16:14 33:20 62:16, 20 70:16 79:3 81:3 87:16, 20 90:13 93:4 96:5 139:13 235:5, 25 253:23 aims 93:20 94:2 **al** 1:9 4:7 264:4 **alcohol** 162:15 **aligned** 84:12 aligning 193:8 allegations 29:6 30:4 45:14 90:15 allegedly 47:16 all-inclusive 162:13, 15 allocate 18:5 alternatives 18:20 **amended** 29:17 **America** 14:*19* 212:15 amount 15:24 90:15, *25* 119:*10* 138:2 145:15 analysis 237:11, 16 analysts 94:16 180:22 and/or 46:22 59:5

60:8 104:22 264:11

Anderson 67:11 70:2 127:19 128:15, 20, 24 129:2 130:16 131:8 132:22 198:3 201:12 **Anderson's** 131:*10* angered 82:25 85:9 angrv 83:8 85:1 announced 197:11, 12, 17 announcement 84:9, 11, 13, 16 annual 32:8 72:13, 20 75:5, 18 113:21 156:*13* 174:*4* **annually** 17:22 116:9 answer 6:22 7:1 8:23 29:16 31:23 33:20 39:10 52:15, 18, 19, 20 53:25 54:4 56:11 59:13, 22 62:4, 21 64:17 65:5 70:16 78:19 79:3 80:8 90:11, 13 92:10 93:4, 6 95:10, 11 96:6, 10, 12, 16 97:6 98:15, 16 104:24 105:2 124:15 126:*4* 138:2*1* 160:2*3*, 25 164:15 165:21 166:5 167:21 168:8, 21 170:6, 12, 13 171:3, 4 173:7 175:8 177:7 206:13 207:4 208:4, 6, 8 226:19 242:15 257:18 answered 21:23 47:1, 24 51:16 57:6, 18 59:6, 21 64:16 78:18 100:18, 19 105:1, 17 106:19 164:5 165:20 167:5 171:4 176:8 195:3 196:5 208:22 217:24 226:18 240:18 answering 96:15 answer's 82:22 anticipated 79:21 206:16 207:2 210:14 anticipating 207:25

anybody 7:20 20:4 59:24 78:3 162:8 164:8 186:*1* 249:6, 14, 17 anyway 58:24 207:22 211:7 **apparent** 169:24 Apparently 111:19 140:19 141:21 216:4 222:15 APPEARANCES 2:1 **Appears** 10:16 38:18 127:22 133:3 141:19 173:4 204:6 213:9 214:7, 8 218:8 219:14 221:20 223:2, 16 232:1 242:23 253:15 260:18, 23 **appetite** 139:18 **applies** 173:24 **appoint** 49:13 **appointed** 11:13, 20 14:18, 21, 22 51:13 appreciate 113:5 254:*1* appreciated 112:25 146:3 157:5 **approach** 36:3 47:5 approached 32:20 104:6 194:14 204:22 approaches 102:21 139:14 approaching 186:17 197:23 205:5 appropriate 52:16 134:17 142:10 149:6. 22 150:4 159:25 165:5, *18*, *24* 173:*1* 181:11 243:14 248:22 appropriately 14:2 25:19 78:13 139:7 146:21 149:3 **approval** 77:24 80:1 197:20 **Approximately** 7:9 255:1, 12 **April** 12:3, 23 115:11 area 112:11 131:5 134:13 136:2 145:17

199:19 222:1 242:10 248:5 areas 144:*17* 147:9 192:6 193:10 221:21 224:24 247:19, 20, 22 **argue** 94:4 **argued** 238:13 **arguing** 91:12 **art** 52:12 articulate 173:12 190:7 articulated 191:5 193:24 **asked** 6:3 35:17, 22 36:3 41:4, 14 44:16 46:13, 15 47:1, 5, 24 50:12 51:2 52:6, 13 59:6, 11, 21 64:9, 16 65:2 67:23 70:3 74:11 80:13, 18 100:10, 18 102:22 121:25 122:10.13 133:4 150:19 165:20 167:*4* 170:*5* 176:*10*, *21* 181:*11*, *20* 185:*10* 186:13 188:14, 18 195:3 197:5 201:2 203:18 206:18 210:1, 18 226:18 **asking** 6:17 23:19 30:1 56:3 62:16 64:22 65:3, 4 76:10 86:5 92:13, 14, 22 93:7 95:7 96:17, 19, 20 98:1 105:1 106:22 119:20 121:24 122:8 158:6, 8, 9 164:8 167:1, 13, 19, 22, 23 170:3, 21 172:16 176:9 180:15 193:14 205:15 207:6, 7 226:23 237:3, 16 aspects 198:8 assess 49:20 60:13 131:3 251:18 253:2 assessed 57:22 192:24 193:25 assesses 139:15

assessing 52:25 100:25 104:1 123:17 124:9 208:1 236:2 assessment 50:10, 18, 20 52:23 68:3 106:20 107:25 193:22 234:5, 7, 8 237:9 241:22 242:4, 10 243:17, 19, 20 247:8 249:4 251:13 258:16 assessments 180:4 asset 115:7 120:14 128:4, 10 130:15 133:7 134:9, 10 141:3 249:21 assigned 154:22 assignment 84:21 136:25 183:14 assignments 82:4 114:10 147:13 assist 139:4 assistant 41:9 assistants 254:22 associate 171:10 associated 159:18 255:6 **Association** 88:21 **assume** 32:1 62:6 84:15 88:3 127:2 155:22 204:9, 10 225:21 **Assumes** 63:8 98:14 144:22 assuming 29:24 86:20 156:1 164:19 assumption 62:8 79:22 253:3 259:9 262:4 assumptions 20:7 attached 253:20 attaches 231:7 attachment 231:5 attachments 255:3 attended 72:2 attention 171:20 179:12 **attitude** 160:12 173:10

attorney 4:21 8:12 90:8 attorneys 4:23 7:16, 19, 21, 24 8:2, 9 attraction 248:2 attracts 241:16 attributed 138:3 **audit** 21:3, 6 22:20 23:11 154:1, 5, 18, 24 August 30:12 42:17, 21 177:17 180:6 181:16, 19 182:13, 19 183:10, 16 184:5, 11 185:21 186:2 188:7 195:17 217:10 220:5 authorities 202:24 **authority** 92:7, 18 98:24 **available** 16:17, 21 155:5 Avenue 2:6 avoid 173:14 **awarded** 89:13 awards 32:13 aware 22:21 23:15 28:22 29:1 45:8 47:25 57:13 69:7, 8 70:4 71:8, 16 80:2 89:11 90:3 91:20, 22 99:5, 12 109:9, 12 147:*3* 159:2 161:*13* 171:19, 21 177:7 195:10 229:7, 17, 25 230:1 249:9, 12, 13, 15, 17 250:18 251:6, 12, 15, 17 252:1, 2, 4, 6 256:2, 24 260:8 Awareness 155:18

back 10:22 11:15
13:15 14:11 19:24
23:25 33:6, 9 35:12,
18 36:6 42:6, 24
43:1, 2, 19 47:3
54:14 57:1 58:18, 23
60:12 61:18, 20
63:11 70:12 78:25
80:9, 21 84:19 88:8
89:20 95:15 107:25

109:18 111:3 114:20
128:2 130:23 143:6
155:9 159: <i>1</i> 162:2
166:5, 8 184:22
187: <i>10</i> 188: <i>8</i> 194: <i>13</i>
196:6 197: <i>1</i> 205:25
206:4 214:24 215:11,
20 241:6 244:21
248:25
background 159:16
189:2 <i>1</i> , 2 <i>4</i> 190:15
202:25 203:11
228:20
backup 184:2
badge 160:20 161:22
baffled 229:23
Bailey 2:4 4:22
DANCOPP 1.0 2.17
BANCORP 1:9 2:17
4:6 264:4
bank 9:25 10:1, 3, 4,
5, 8, 18 11:9, 11
13:16, 18 16:9 25:1,
25 30:14 32:18 44:2,
7 45:24 48:9, 11
49:25 50:1, 22 51:14
53:23 54:15, 16, 17,
19 55:16, 20 57:23
60:18 64:7, 25 65:9,
12, 21 70:19 73:8
77:16 86:1 88:21
89:14, 25 90:20, 24
97:2 98:11, 19 99:3,
<i>14</i> , <i>15</i> , <i>18</i> 100: <i>5</i> , <i>8</i>
104:23 107:22
108:21, 23 109:7, 11
110:8 112:23 113:12
116:8 132: <i>14</i> 134: <i>25</i>
135: <i>15</i> , <i>17</i> , <i>19</i> , <i>23</i>
136:1, 16 137:5, 9, 11,
<i>18</i> , <i>25</i> 138:8, <i>10</i>
140:4 142:22 147:9,
10 149:8 151:8, 14,
18, 19, 22 155:1
174:15 184:13, 19, 21
187:9, <i>24</i> 190:2 <i>1</i>
199:9, 10, 19 200:1, 5,
19 212:3 213:10
219:4 225:6, 11
232:19 233:14
234:20 239:25
231.20 237.23

246:12 247:8 249:23 261:1, 2, 3, 8 **banking** 30:18, 19 31:21 72:10, 18 80:4 82:20 84:22 85:25 88:4 99:3 133:5, 9 134:*18*, *20*, *25* 135:*3* 136:19, 23, 24 137:1 141:3 144:13 149:11 150:3 184:7 190:17 218:12, 13 222:12, 13 225:1, 3, 7, 8 226:10 232:13, 21, 22 245:4, 5, 9, 25 246:5, 6 247:1, 2 **banks** 133:5 bank's 71:13, 14 72:13 89:2 **base** 96:1 177:24 179:3, 14 **based** 14:4 16:11 24:16 27:4 60:2 62:25 63:2, 7, 9, 18, 21 64:2, 10, 14 66:7 84:15 86:21 91:6 97:25 106:3, 4 159:13, 14, 16 175:2 179:17, 18 207:14 216:6 224:4 231:17 233:10 235:7 237:6 242:12 247:15 253:3 **basically** 13:3, 20 14:10 101:23 128:11 150:7 159:*13* 190:*4* 193:6 199:16 200:11 234:14 basis 81:15 92:9, 14, 17 95:4, 9 96:14, 20 97:3 210:13 **Bate** 37:3 Bates 36:20 110:22 114:25 155:14 177:11 201:20 212:23 242:20 244:7 252:10 253:12 259:3 260:15, 21 bear 121:8 **beautiful** 169:*14*

becoming 68:4 70:23 72:12 84:9 104:6 126:14 **began** 8:5, 9 9:3, 9 85:17 **behalf** 2:1, 8 4:10, 12 5:7 89:2, 3 **belief** 245:18 246:7 **beliefs** 50:24 66:4 205:21 223:24 **believe** 6:13 9:5, 10 10:25 24:10 26:4, 5 27:18, 21, 23, 25 28:5 29:6 30:6 31:25 33:25 34:5, 23 42:16 43:11, 25 44:7 45:13 50:25 54:19 55:21 63:5, 16 64:13, 22 67:11, 12 68:12 69:24 73:3, 19 77:5 79:5 81:22 83:11, 12, 22 87:3, 9, 11 88:24 90:18 98:9 100:14 101:24 104:2 107:18 109:7, 13, 17 110:7 116:15 123:17, 19 128:14, 21 129:4, 6, 7, 8 130:24 131:12, 13 132:25 135:3 141:22 142:1 147:7 150:24 151:16, 17, 21, 24 154:17 166:19 174:4 181:*17* 187:*15*, *22* 188:18 191:23 195:21 196:19 198:16 199:3 212:8 220:24 228:18 229:1 246:16 249:22 250:12 251:2, 10 255:19 256:11, 12 259:14, 16 260:5 **believed** 66:2 71:8 193:8 **belt** 246:15 **beneath** 245:22 beneficial 149:22 **benefit** 232:25 benefits 82:15 **best** 19:13 50:25 86:3, 7 87:20, 23

103:6, 7 106:5 107:18 132:23 138:25 142:2 145:*1* 151:25 152:3 169:14 174:24, 25 199:23 242:6 243:17, 18 245:13 263:11 **better** 118:8 133:2 136:2 143:*17* 184:*3* 247:9, 24 248:2, 15, 17 **beyond** 62:18 66:18 72:17 73:19 166:21 185:11 bias 157:20 158:2 159:4, 11, 13, 18 161:7 170:*1*, 9, 17 biases 156:11, 24 **big** 80:11 186:11 bigger 133:10 138:1. *16* 201:6 238:22 **bio** 10:16, 17 11:17, 18 **bit** 121:13, 19 164:20 179:22 **black** 165:6, 18, 19 166:12, 13, 23 167:2, 24, 25 168:11, 12 169:18 173:12 **blame** 139:3 **Blank** 2:11 5:8 **blatant** 93:12 **blocker** 238:13 **board** 11:13, 20, 24 12:1, 5, 17, 21, 25 13:6, 7, 14, 23, 24 14:1, 2, 3, 7, 8, 13, 15, *17*, *18*, *21*, *22*, *25* 15:*3*, 7, 8, 9, 10, 13, 14, 17, 20, 22, 23, 25 16:10, 13, 22, 23, 25 17:3, 5, 8, 23 18:1, 2, 8, 20 19:4, 6, 10, 11, 14, 15, 19 20:17, 18, 20, 21, 24 21:1, 12, 16 22:18, 21, 25 23:2, 8, 21 24:4 25:9, 11 32:19 48:21 49:5, 16, 17, 18, 21, 22 50:2, 11 52:23 53:14, 16, 17 54:4, 6,

9 59:25 60:2 61:4, 5, 9 64:8, 14, 23 65:11, 13 66:5, 16 71:13, 14, 18, 19, 20 86:8 87:12 91:11 97:25 100:3, *12*, *17*, *22* 101:*15*, *19*, 22, 25 102:1, 6, 13 103:1, 3, 9, 18, 19, 25 104:8, 21 105:6, 7, 12, 23 106:3, 5, 6, 10, 14, 15, 16, 25 107:4, 9, 11, *12, 13, 17, 18* 108:2, *6* 126:16 142:21 143:23 152:19, 24 153:2, 4, 12, 22 154:7, 14, 23 156:12 157:4, 5, 24 172:11, 13, 20 180:16, 18 181:1, 22 182:8, 10 183:1, 6, 12 184:3, 15 185:12, 15, 20 186:10, 23 187:5, 22 189:5, 15 190:12, 13, 22, 23 192:2, 3, 8, 9, 14 193:5, 8 194:2, *16* 196:*12* 204:*13* 205:1 206:19 207:18 208:1 209:8 211:20, *21* 212:*10* 213:*3* 215:11, 13 216:14 223:16, 25 224:20 227:24 228:13, 18 229:7 230:3 232:5, 6 237:12 242:23 243:15, 16, 19, 21, 24 244:2, 10 245:18, 21 252:13 253:7, 22, 24 254:22 255:2, 13, 21, 22, 25 256:21 257:3, 4, 5, 10, 11, 13, 17, 22 258:6, 10, 13 259:6, *13*, *15*, *17*, *22* 260:*3*, 19, 23 261:5, 7 board's 49:6, 13 50:17, 23, 24 51:10 52:22 53:11 54:9 58:14, 17 64:9 66:3, *5* 91:8, *13* 100:6, 9 102:3 104:12 106:2, 20 180:9, 14 181:2 182:*3* 185:*17* 187:*25*

191:15 211:24 224:5 234:8 237:8 **boasted** 162:22 163:5 boasting 163:9 **boasts** 169:20 **Bob** 8:16 9:3 18:12 19:1, 22, 25 20:1, 4, 5, 8 23:10 28:21 34:18 36:3, 5 37:11, 12 43:5, 13 46:4, 7, 11, *13*, *16*, *17*, *22* 47:*3* 51:8 67:12 70:1, 17 71:21, 25 78:5 79:16 84:3 179:1. 3. 14 181:6, *15* 186:6 188:4, 8, 12, 14, 15, 18, 20, 23 194:3, 5, 10, 20, 21, 22, 24 195:6, 13, 16, 19, 25 196:1, 3, 6, 7, 8 201:24 202:1, 10, *17*, *20* 204:*19*, *20*, *23* 220:9, 17, 22 225:22 226:21 227:1 228:9, 10 229:2, 4 231:4, 25 232:8 234:7 237:12 240:24 241:21, 24 242:16 253:15 254:5, 7, 14, 23 257:19 **Bob's** 20:2 188:1, 19 194:13 bonus 75:4, 6 **bottom** 36:21, 24 **box** 125:18 221:22 **Bradley** 150:24 198:16 **branch** 145:*13* **branches** 137:21 **breadth** 149:10 **break** 18:16 108:10 114:12 201:8 203:2, 8 205:24 breakdown 219:2 breaking 133:1 **Brian** 2:17 5:9 227:15, 22, 23 229:3, 6, 10 243:7 252:19, 20 **Brian's** 228:20 **bring** 19:21 42:4 51:7 74:1 94:6

103:20 120:3 145:10 149:7 157:11 158:14 **bringing** 51:*3* 96:2*1* 150:9 181:14 209:13, 18 210:10 240:6, 7 248:9, 10 249:3 251:23 252:1 **brings** 146:19 251:14 **broke** 27:20 **brokerage** 137:*13* **brother** 168:25 169:*13* **brought** 35:19 54:20 55:2 65:15, 19 66:13 97:*1* 100:*1* 102:*5* 103:24 109:23, 24 110:5, 12 124:5 134:7 156:9, 18, 20, 25 157:3, *14*, 22, 23 158:1, 7, 11, 15 159:3 171:19 180:4 185:10 190:4, 9 236:19 239:13, 15 241:14 249:5, 13 250:5 251:7, 16, 20 **Brumback** 152:18, 22 153:11, 22, 25 154:1, 9 187:23 **Buffet** 172:6 **build** 39:20, 22 40:12, 14, 21 41:18 47:8 **building** 100:8 137:20 bullet 149:2, 24 152:1 **bullying** 159:24 **bus** 209:7, 25 **business** 9:19 21:16 25:2, 13 82:6 101:25 103:6 109:6 113:9 117:1, 9 128:11 133:8 134:20, 25 135:3 136:7, 11 137:13, 24 138:3, 4, *11, 14, 23* 139:6 141:3, 25 144:17 145:10 148:11 150:2, *16* 151:2, *3* 175:4, *10*, *15* 176:3, 25 177:5

182:17 190:21 198:6, 13, 14, 21, 22 199:9 businesses 13:19 25:17 77:13 145:9, 20 147:11 198:19 Butera 240:1 buying 197:12

< C > Cabin 194:5, 11 196:4, 21, 24 **calculated** 121:1, 10, *17* 131:23 133:*14* **calendar** 16:1.11 17:9 84:*17* 177:*13* 179:6, 8 256:17 calendar-based 15:18 call 13:17 20:21 57:2, 25 58:21, 25 104:16, 18 105:7 106:12 152:17 162:8 181:2 199:20 212:*13* 221:23 232:19 240:14 **called** 16:16 50:11 91:10 110:4 111:24 123:19 171:12 172:22 Calls 33:17 54:2 62:3, 13 167:17 **Canada** 10:3, 4, 6 candidate 65:22 107:19 candidates 108:3 **Cap** 21:3 capabilities 101:21 102:6 149:11 172:11 175:2 190:16 217:17 222:18 224:21 233:11 234:12 239:2 capability 235:13 capable 202:7 233:16, 21 capacity 44:15 187:5 **capital** 16:5 19:1, 25 22:19 26:2 28:11, 17 32:6 127:2 158:11 179:5 204:19 216:10 230:14 234:7 242:24 244:11 252:14

253:17, 21 254:24 259:7 **Caption** 264:*3* captioned 264:8 card 137:24 214:9, *17, 20* 215:*1, 13* 216:3 218:8 221:11 222:9, 10 224:14, 16 225:16 226:5, 8 244:24 245:17 cards 18:21 19:22 215:9 216:5, 8 career 34:15 80:17 81:8, 20, 21 102:15 105:14 110:11 143:7 190:3 235:5, 7 **careers** 238:23 **Carmichael** 1:*15* 3:*3* 4:3 5:12, 19, 21 7:11 10:13 28:18, 22 29:11 32:19 36:18 37:5 61:20 84:21 88:19 89:11 91:9 96:5 106:7 107:2 110:17 113:15 114:24 120:7 123:2 124:20 127:8 130:3, 7 132:6 140:8 152:11 155:13 163:13, 15 166:10 176:20 177:10 194:6, 25 201:19 204:2 206:7 212:22 215:9 223:12 230:7 242:19 244:6 249:3 252:9 253:11 254:19 259:2 260:14 262:12 264:19 265:24 266:24 C-A-R-M-I-C-H-A-E-L 5:21 **Carmichael's** 88:*3*, 22 Cary 250:10, 11 251:4.5 **CASE** 1:7 4:4, 7 6:15 7:20 8:1, 13 28:16 42:16 66:5 81:10 94:12 113:22 116:10 121:2 129:8 143:3 152:22, 23, 25

153:10, 15 160:24 187:15 207:13, 14, 16 208:19 209:4, 11, 19, 20 234:5 235:1, 14 264:3 cases 13:9 148:11 248:19 cast 247:12 casual 179:20 categories 239:2 categorize 241:2 **category** 226:14 240:24 cause 182:24 209:2 caused 90:19 180:12 207:1 **cell** 37:10, 11, 15 **Center** 1:19 2:12 88:2 138:*15* Central 9:22 **CEO** 11:1 12:8, 11, *15* 13:*14* 14:*13*, *17* 15:5, 6, 7, 8, 9, 11, 19, 20, 21 16:19, 25 17:1, 4, 6, 12, 18 18:3, 4, 9 24:21 26:25 27:4 28:5, 6 30:25 34:3 43:16 44:3 49:18 50:16 51:2 53:1 54:25 55:12 57:23 58:13 59:5 60:8, 10, 18. 23 61:11 63:22 64:6, 12, 15, 24 65:12, 20 66:4 67:1, 19 69:25 70:9, 24 71:5, 6 81:23 83:21 91:2, 12 97:10, 11 98:3, 11 99:20 100:4, 7, 15 101:3 102:2, 15 103:4, 11, 13 104:3, 5, 22 106:1, 6 107:1, 16, 21, 22 109:10 112:15 113:9 122:14 124:10 125:8, 14, 23 126:14, *15* 132:*16* 142:*15*, *25* 147:17, 18 153:6, 24 154:9 157:12, 17 178:15, 20 180:20 183:9 184:4, 13, 18,

24 185:4, 7 186:19

187:8, 20 189:11, 13 191:10, 15, 18 192:4, 5, 15, 24 193:1, 2, 11, *14*, *15*, *19*, *22* 194:7 195:2 206:10 211:15, *22, 25* 212:7 215:*18* 216:19 219:15, 18 221:19 222:25 223:4, 7 225:20 226:11 227:9 228:1, 21, 25 229:3, 13, 21, 22 234:21 235:1, 17, 21 236:2, 23 237:4, 6, 7, 8, 19, 25 238:1, 18 241:21 243:6, 13, 19, 21 245:22 246:17 247:23 252:17 259:21 260:2 261:11, 17 CEO/president 27:19 212:6 **CEOs** 53:3 190:20 **CEO's** 225:19 243:2 **certain** 15:9 26:13 76:*15* 152:2 159:*18* 174:18, 19 182:24 209:14 221:22 Certainly 89:21 140:1 259:25 certainty 221:1 certified 5:14 certify 263:7 **cetera** 209:7 **CFO** 76:16 **CFPB** 133:19 134:1, 4. 11 135:24 chair 10:7 12:2 13:24 21:2, 3 23:12 46:6 154:20 chaired 154:4 chairman 11:1 12:17, 21, 24, 25 13:2, *3*, *4*, *6*, *8* 14:10, 15, 17 15:12 32:19 43:22 44:1 49:22 **chairs** 23:8, 18 **challenge** 186:*11* 200:6

challenges 118:12 125:19 136:8 139:7 151:4 200:18 challenging 200:2 **chance** 38:3 71:23 158:13 195:22 210:16 change 24:16 86:6, 21 87:23 105:24 117:22 121:13 128:6, *11* 143:3 176:*13* 226:22 232:8 243:25 247:5 252:24 265:4, 7, 10, 13, 16, 19, 22 266:4, 7, 10, 13, 16, 19, 22 **changed** 12:24 15:6 74:11 133:3 176:15 225:15 226:9 227:2 247:1 **changes** 5:3 32:14 117:16 128:13 200:17 205:19 226:17 231:15, 20, 24 264:11, 14 **changing** 128:7, 8 character 164:22 characteristics 227:25 241:12 characterization 170:4 characterize 162:2 **charge** 129:5 **Charlie** 150:24 198:16 **chart** 26:5 187:18 252:17, 18 Chase 229:12 **check** 73:15 **check-in** 178:2 182:15 **chest** 161:22 163:7, 11, 24 **Chicago** 137:18 150:3, 10 202:3, 13 **chief** 10:23, 24 22:25 24:12, 15, 18, 19, 20 26:3 28:10, 13, 19 32:18 43:5 84:4 127:19, 21 131:1, 12,

challenged 99:7

15 133:*1* 149:*13* 153:16 183:13, 19 203:5 **Chris** 249:18, 19, 20, 21 250:7 Cinci 36:10 38:4, 21 **Cincinnati** 1:20 2:6, *13* 7:7 31:*17* 33:*1*, *4*, 7 34:4, 6 35:4, 20 38:15 41:13, 25 42:4, 7 43:16, 20, 22 44:1, 4. 5 45:12 80:23 110:5 141:7, 9 263:13 Cincinnati's 34:10 **CIO** 149:17 **Cioffi** 2:8 4:14, 23 5:3, 6, 7 8:18, 21, 23 29:23 30:2 33:17, 21 39:8 44:20 47:1, 24 50:4 51:15, 25 52:6, 9, 11, 17 54:1 57:6, 18 59:6, 13, 18, 21 62:3, 13, 17, 21 63:8 64:16 65:1, 25 70:10, 14 76:2 78:16, 24 80:5, 8 87:6 89:7, 15 90:6 91:17 92:5, 17 93:1 94:23 95:3, 8, 21 96:1, 6, 17 97:3 98:14 100:18, 23 103:15 104:24 105:17, 22 106:14, 19 107:3, 7 108:9, 17 112:3 114:5, 11, 14 125:6, 25 129:17, 25 131:20 138:20 139:13 154:10 158:3, 9 160:22 164:15 165:7, 20, 25 166:3 167:4, 16, 20 168:2, 18 170:2, 11, 18, 21 171:2 173:2, 6 175:6, 16 176:5, 11, 16 191:22 195:3 205:23 206:12 209:3, 12, 21 210:5 212:18 213:22 214:2, 19 215:4 218:6 226:18 230:10

240:18 **Cioffi's** 92:23 **circle** 113:1 141:1 144:23 145:6 146:3, *4*, *6* 161:20 162:12 163:19 250:1 circled 188:8 195:21 circulated 226:25 circumstances 165:9 167:6, 10, 14, 23 168:10, 13, 15 169:4 **claim** 6:8, 10, 11, 13 29:5 30:6 79:13 89:14 90:3, 5 95:18. *25* 96:1, 20, 21, 25 97:21, 22 99:20 236:6 **claiming** 89:25 91:4 95:24 claims 28:24 30:2 91:3 93:12 94:6, 14, 20, 22, 25 95:1, 17, 19 96:23, 25 97:8, 15, 19 98:5, 8 99:15, 17, 19 100:*1* clarification 22:3 23:19 136:4 158:9 173:3 **clarify** 12:4 27:10 29:23 170:23 **clarity** 119:4 141:9 177:2 232:4 class 62:7 159:23 175:22, 24 classification 48:12 61:24 62:2 clear 7:3 40:1 44:18 52:18 67:25 68:2 73:4 76:10 89:18 107:9 119:2 134:24 158:4, 10 173:*18* 176:*16* 189:*3* 222:23 237:13 257:10 260:25 clearer 108:8 clearly 92:6 118:22 188:23 189:14 193:23 clever 171:14

client 149:3, 8, 18, 19 **clients** 149:*3* close 153:6 197:10, 13 205:11 228:24 **closed** 197:8, 13, 25 closely 20:24 123:14 **clubs** 74:8 **clue** 54:10 126:5 216:11 217:12, 15 230:4 clunkiness 200:22 coach 222:17 226:15 239:3, 7, 9 240:4, 17, 22 241:2, 3 249:4 251:19 coaching 31:3 119:17, 21, 23, 24 120:4 143:9 171:1, 2 collaborates 139:6 collaborative 139:19 Collin 5:8 color 166:15.16 168:23 169:16 **combined** 26:23 31:20 come 20:22 32:3 46:2, *25* 57:*1* 81:*5* 88:8, *15* 116:7 119:6 124:5 157:18 179:11 195:21 197:3 205:25 216:23 218:16 236:13 257:11 258:21 comes 80:21 175:3 182:14 comfortable 51:6 183:9 coming 16:22 50:8 60:13 81:2 118:14 121:19 **command** 147:11 Commencing 1:18 **comment** 68:20 97:8 112:20 159:23 160:10 168:24 169:2 173:8 184:23 256:22, 23 257:21 commenting 173:11 comments 47:15, 19 68:13, 15, 16, 17, 19

80:25 99:5 113:7 116:12, 13, 14, 17 122:3, 18 135:7 136:23 141:15 163:9, *16* 182:*16* commercial 108:21, 23 109:7 145:9, 11, 20 151:3, 8, 18, 19, 22 198:20, 21, 23 199:8 200:1, 5, 6, 19 202:23, *25* 203:*10* 218:*12* 222:13 226:10 232:19 245:5, 9, 25 246:6 247:2, 8 Commission 263:18 commissioned 263:6 committed 138:24 141:25 185:16 **committee** 21:3, 4 22:15, 22 23:8, 17, 18 41:11 127:3 154:2, 6, 20, 24 157:1, 23 158:15, 17 164:3, 12 178:11, 15, 18 179:2 234:19 250:8 256:8, 13, 14, 15, 19 257:20 258:5 committees 15:1 153:25 154:3, 16 155:3, 4 256:11 **common** 21:4 99:12 communicate 55:24 78:*3* 79:*19* 205:*1* communicated 20:14 21:22 23:4 32:15 36:6 68:10 74:19 77:4 188:15 194:10 206:8 220:13 228:9 communicating 79:7 136:11 153:19 communication 9:12 22:1 23:3 24:3 79:16 84:3 117:3 119:10, 11 120:1, 2 communications 9:7. 13 14:1 45:10 186:1 **community** 35:3, 5 94:16 112:13 companies 51:5 199:24

company 6:4, 5, 9 10:8 13:9 34:5 39:6 53:1 55:13 70:21 72:22 73:11 74:3, 12 76:1, 7, 12 82:10 86:3, 7, 13, 14, 17 87:10, 11, 24 88:12, 14, 16 90:21 94:7, 8 98:4, 25 99:1, 21 100:1, 15 106:5 108:20 113:11 122:1, *12*, *22* 132:*3*, *17* 133:10 134:22 137:11 138:13, 25 142:2, 6 145:8 147:2, 6 153:18 156:4, 20, 23 157:9, 17 158:5, 20 174:25 183:9, 24 184:25 190:2 191:*1*, 10 193:11 211:25 217:2 235:2, 19 238:10 239:1, 12, 16 241:18 243:21 249:7, 11, 22 **company's** 87:14 117:21 **compare** 261:21 **compared** 231:*15* **comparing** 215:20 compensated 76:25 78:12 82:1 compensation 22:19 31:20 32:5, 7, 13, 15 72:20 73:19, 25 74:6, 17 75:5, 14, 16, 18 77:1, 5 79:6, 14, 15 80:4 81:6, 9, 13 82:14 competencies 112:12 123:6, 9 131:4 competency 123:10 190:11 competent 82:3 competing 189:22 competitor 189:20 competitors 103:23 189:19 236:22 complaint 29:17 88:24

complete 16:21 21:19 24:5 263:10 completed 61:9 115:8, 11 120:19, 22 Completely 65:1 90:17 169:2 209:15 230:2 completing 144:9 191:7 compliance 22:23 131:1 139:17 compliment 160:20 164:22 169:25 computer 9:18 **conceal** 50:1 54:15 concealing 50:2 **concern** 182:24 207:24 258:20, 23 concerned 65:14 162:14 186:25 **concerns** 14:8 144:1 181:8, 10 CONCLUDED 262:18 **conclusion** 62:*4*, *14* 93:2, 5, 8 169:23 conditions 168:3 **confer** 67:17 220:10 conferred 66:23 69:24 confidence 124:15 confidential 4:24 102:19 124:24 **confirm** 183:5 186:6 194:15 196:9 261:24 confirmation 53:6, 7 197:6 **confirmed** 188:*17* 194:18 **conform** 200:13 **confuse** 257:10 **confused** 135:18 136:22 215:6 229:23 connected 36:10 38:14, 20 39:15 40:7 43:24 connection 39:23 connectivity 39:20 40:3, 5, 21 43:23

44:5 47:8 257:4

consensus 100:8 108:6 **consider** 66:16, 18 94:25 165:11 172:3, *4* 174:23 211:*1* 228:19 245:24 consideration 97:14 106:3 180:10 205:3 229:13 considerations 144:1 considered 14:23 56:21 60:7, 11, 15 61:4 63:22 67:15 97:12 98:3 146:22 180:9, 16 181:20, 24 182:2 183:6 185:*19* 193:2, 15 196:10, 11 206:18, 21 228:17 237:1 considers 97:22 consistency 42:2 205:2 consistent 139:18 203:11 217:8 220:4, 11, 12, 14 223:24 230:20, 21 232:5 233:6 248:2, 9 constitutes 62:11 159:21 255:16 **consult** 243:24 consulted 244:2 **consumer** 70:20 71:1 72:10, 18 73:7, 8, 11, 21, 23 74:1 76:24 77:15 78:2 80:4 82:6, 17, 19 84:22 85:24 86:1, 23 88:4 113:12 134:21, *25* 135:*15*, *17*, *19*, *23* 136:7, 16, 20, 23, 24 137:1, 5, 9, 11, 18, 24, *25* 138:8, 9 145:9, *19* 151:2, 5, 6, 7, 14 198:21, 22 199:25 201:10 225:6, 8, 10 239:25 consumer-focused 135:21, 22 contact 20:9 21:1

257:19 contacted 254:15 contemporaneous 79:11 context 19:4 52:1 **continue** 13:12 104:10 116:25 117:6, 11, 13 118:17, 24 133:22 134:5 135:25 136:2 147:24 148:8 184:1 246:8, 19 **continued** 72:18, 20 75:18 133:25 171:15 continues 105:7 112:21 134:2 143:16 221:17 222:11 223:3 248:8, 13 **continuing** 107:*13* continuity 45:22 contradiction 39:10 210:8 contrary 39:4 257:1 contribute 198:25 contributes 147:7 **control** 100:12 162:17 220:16 256:20 257:16, 21 258:6, 12 controlling 257:6 258:9 controls 133:22 conversation 8:13 21:13 23:15 34:1, 2 35:18 40:8 43:6, 15 44:10, 24, 25 45:1 46:3, 4, 7, 14, 15, 16, 19 47:6, 11, 13, 21 48:3 53:12 56:9, 13, 16, 23 57:5, 13, 15 58:2, 4 60:5, 9, 19, 20, 24 61:1, 10 64:8 69:2 71:10 75:10 77:10, 19 78:5 83:5, 9 87:3 88:10 178:2 179:8 180:8 181:6, 7 184:20 185:6, *12* 186:8 187:3 188:4, 10, 12, 15, 17 193:12 194:3, 10, 13, 18, 22 195:6, 9 196:2, 3, 6,

17, *19*, *23* 197:*1*, *6* 202:16, 19 209:15, 17 210:9 211:7, 21 217:7 220:22, 23, 25 237:1, 5 256:3, 25 257:14 258:3 conversations 8:10, *16* 9:6 15:*12* 19:*15* 21:10 22:25 23:1 43:12 46:21, 25 47:19 53:19 55:17 58:7, 19 59:2 67:20, 24 69:18, 19 70:3, 5, 7, 18 79:11 84:6, 10, 11 97:10 154:8 179:24 181:14 188:21 195:11 202:4 205:3, 21 220:17 223:24 224:3 228:11 230:3 255:24 **COO** 26:7, 8, 10, 21, 22, 24 27:1, 2, 7, 11, 15, 24, 25 28:2, 3 129:2 226:11 COO/president 27:20 coordinated 14:5 15:18 16:10 **cop** 201:6 **copy** 204:8 230:10 253:16 254:23 **copying** 254:22 core 53:5 112:10 139:20, 22 140:3 151:21 190:10 199:8, 9, 10, 15, 18 200:1 202:23, 25 corner 36:22, 25 **corp** 151:21 232:22 261:1, 2, 8 corporate 14:19 144:21 149:7, 9 212:15 corporation 28:12 138:17 147:19 149:23 corral 23:2 correct 10:2 11:4, 5, 8, 12, 14, 23, 25 12:6, *10*, *12*, *13*, *15*, *16* 13:*1*, 2 14:14 19:12 24:13, 14 27:7, 13, 14 30:7, 16 31:17, 22, 25 32:9, 22, 23 33:1, 2, 5 34:2, 9 37:8 38:9, 16 42:15 47:3 53:15 72:5 74:16 79:12 105:16, 21 106:10 110:24 111:5, 13, 14, 16 112:24 113:4, 6, 7, 23 115:12, 13 116:15, 19 120:17, 18, 21, 24 121:7 127:15, 23 129:4 130:4, 17 131:13, 19 132:13, 19 135:1 137:2, 6, 7 139:9 141:18, 20 142:15 172:14 174:6 194:1, 2 197:9, 18 198:*4* 201:*1* 202:*20* 203:15 204:13, 14 205:17 206:11 212:20 213:20 214:10 215:25 216:3, 7 219:18 220:15 222:9 223:1, 9 224:9, 15, 21, 22, 23 226:7 227:3, 10, 11, 14, 16, *17, 20* 236:9 242:*4* 243:4 245:1 255:13, 19, 23 261:1, 6 correction 110:22 corrections 264:11 correctly 232:18 counsel 4:8 8:20, 24, *25* 9:*4* 11:*15* 33:*18* 44:20 51:16 59:7 62:18 89:19 92:1 96:8 108:9 114:11 153:21 165:25 167:16 173:2 176:5 196:19 205:23 209:3 212:18 213:22 214:19 215:3 218:17 225:18 230:10 262:2 counsel's 8:21, 22 counterclaim 28:23 29:3, 7, 14, 18, 21 30:6 45:15 61:21 66:22 71:12 72:9 75:12 77:8 78:15

79:10 89:12, 16, 17 90:6, 10 91:20 92:6, 18, 25 95:4, 5, 9 97:4 counterpart 23:9 country 74:8 145:24 175:23 counts 102:10 **COUNTY** 263:3 **couple** 83:*13* 162:25 176:21 178:23, 24 211:23 220:21 223:22 231:16 235:25 254:2 course 21:16 69:7 176:16 **COURT** 1:1 4:4 6:20 88:22 89:3 92:19 **court's** 59:8 cover 219:14 **covered** 15:17 134:23 create 75:1 80:18.19 96:15, 16 245:13 creates 200:16 **credit** 23:1 24:17, 19, 20 137:24 199:11, 17 200:19 202:5, 23 203:5 criteria 235:9 241:8 242:3, 12 critical 112:22 192:5 248:13, 20 **criticism** 191:24 192:12 criticisms 191:20 **crvstal** 189:3 crystallized 141:12 **CSRs** 145:12 cultivates 251:14 **cunning** 171:*14* **current** 151:3 187:2 237:21 244:17, 19 252:25 **Currently** 4:18 7:11 249:10 250:7 curriculum 174:10 Customer 140:2 **customers** 138:*15* 200:9, 13

customizations 200:*10* **customized** 200:*7*, *12* **cut** 225:24

<D> damage 90:19 93:10 **damages** 89:12 90:25 91:16, 21, 22, 24 92:4, 7, 10, 15, 24 93:9 94:1 96:22 dashboards 25:9 **data** 16:6 100:11 117:23, 24 118:1, 17, 21 131:14 205:11 214:12 223:23 224:2, 8, 21 257:16 258:14 database 53:3 data's 230:21 **Date** 1:17 83:9 101:13 109:1 159:5 177:18 231:5 254:4 255:3 262:14 264:2 **dated** 111:15 213:9 dates 110:13 162:10, 11 day 16:12 19:3 25:1 48:20 59:9 63:21 64:1 71:9 75:14, 15 79:5 80:21 81:21 83:18, 21 88:11 90:22 91:3 94:5, 17 101:22 117:12 166:*17* 171:*10*, *17* 172:3 193:5 195:21 196:25 209:6 215:18 228:17, 19 239:8 263:14 264:16 days 83:13 196:25 211:3 255:15 **Dayton** 9:21 **DDI** 123:6, 8, 19, 20 **deal** 197:25 **dealing** 87:2 197:23 debated 238:13 decade 251:25 **decades** 238:7, 8 deceitful 162:1 **December** 17:7, 22 18:6, 9 48:18 49:21 50:12 106:10 107:6

180:17 204:6, 14, 16, 22 206:23 210:18 253:22 256:8 259:8, 23 260:3, 19, 24 decide 50:2 **decided** 74:20 76:23 142:21 decision 19:11 49:6, *13*, *17* 50:*13*, *23* 51:2 53:8, 11 54:9 58:14, *15*, *16*, *17* 59:25 61:5 63:7, 9, 18 64:14 66:3, 5, 6, 10 78:1 85:22, 23 91:6, 8, 11, *13* 97:25 100:9 101:21 104:12 105:22 106:15, 17, 25 107:5, 10, 11, 13 108:2 132:25 139:16 142:21 143:22 148:19 174:23 175:2 182:*3* 184:*4* 185:*17* 188:*1* 216:7 245:*10*, 22 256:16 **decisions** 60:2 63:2 64:2 99:1 100:13 102:9 103:3 118:12 139:17 146:20 159:17 174:17 199:17 203:9 245:22, 23, 24 **deck** 101:11 124:14 204:17 205:11, 19 212:5 214:1 215:9, 11, 21, 23 217:4 219:6 221:5 225:17 229:20 231:7, 9, 15, 19, 20, 22 232:4 253:20 254:4, 11, 16, 23 256:1 decks 101:10 187:10 220:18 225:21 **DECLARATION** 264:5 declare 264:6 declining 45:12 **deep** 44:4 103:21, 23 146:19 147:5 189:18, 19, 21, 25 190:3, 14,

15. 16 deepen 147:24 **deeper** 180:3 **deeply** 138:23 141:25 **default** 212:10 **defend** 94:13 defendant 5:13 **Defendants** 1:10 2:8 5:7 152:16 defendant's 88:20 152:13 **defer** 92:1 deficiencies 193:10 **deficient** 192:23 **define** 236:4 **defined** 150:1 192:8 238:19 241:7, 23 246:2 **defines** 18:19 **defining** 33:18 definitely 56:19 71:25 81:7 119:5 195:23 **definites** 182:23 **definition** 51:17 88:12 118:7 160:3, 6, 9 161:11 170:19 173:3 237:20 definitions 238:5 240:16 degree 9:18, 19, 22 demeaning 159:23, *25* 160:*16* demonstrate 119:1 245:18 248:2 demonstrates 131:25 **demotion** 33:14, 19 department 32:6 124:6 156:22 165:*13* departure 98:19 dependent 26:9 depending 24:22 26:14 28:5 148:12 **depends** 26:17 118:25 **Deponent** 2:8 deposed 5:14 **Deposition** 1:15 4:3, 17 5:22, 25 6:2 7:15, 18 9:11 36:20 52:2,

3 262:18 264:1, 8, 12 265:1 266:1 **deposits** 199:16 depth 236:21 derogatory 159:22 described 85:15 203:19 241:25 describes 241:25 description 237:17 **design** 26:10 73:16 212:2 256:15 **desires** 174:21 180:13, 14 detail 205:7, 16 208:18 **Detailed** 102:18 determination 167:15 168:16 212:11 234:4 243:22 determine 86:2 129:15 141:4 167:10 174:24 234:2 235:10 237:11 determined 181:1 233:15 deterrence 93:20 94:3 detrimental 62:25 **develop** 66:12 143:16 190:5 191:11 **developed** 192:*3*, *11* 193:5 developing 248:11 development 31:13 48:21 71:15, 17 104:11 143:12 215:4. 10 241:4 246:13 developmental 30:21 **develops** 240:25 **deviate** 101:23 105:20 **deviated** 102:13 103:1, 12 104:21 **Diamond** 172:7 difference 13:5 different 16:20 18:19 21:11 22:18, 25 23:1 25:24 26:15 30:20 31:11 34:12 42:9 53:21 70:22

82:21, 22 102:1, 21 108:*1* 117:*15* 118:*11* 119:*17*, *20* 122:*14* 125:8 128:14 138:6 143:10 151:4 165:23 166:1, 4 168:18 169:2 174:10 176:9 194:12 198:8 199:8, 10, 11, 13 202:22 211:9, 10 232:20, 21 233:7 234:25 237:23 247:15 261:20, 25 differently 34:14 41:13 42:10 **difficult** 6:23 180:20 208:5 251:18 **digest** 16:22 **digital** 147:20 diligence 52:25 **Diligent** 16:17, 18 diminished 72:19 74:6 **direct** 21:7 55:3 178:6, 7 **directed** 175:15 176:3, 25 177:6 199:3 **direction** 10:10 86:8 105:12 158:16 194:2 198:19 230:3 directionally 224:9 directive 88:3 directly 23:19 24:21 30:25 86:24 132:19, 22 138:2, 3 141:10 151:23 252:5 **director** 14:3, 6 20:19 152:20 175:7 **directors** 11:13, 21 13:23 20:11 24:8 32:19 53:18 71:14 152:19 213:4 223:17 224:1 242:24 244:10 252:13 254:22 259:7 260:19, 24 261:5 disagreed 102:21 disappear 176:13 disclosed 90:18 disclosing 207:15

disclosure 107:12
152: <i>13</i>
disclosures 88:22
89:2 93:15
disconnect 135:14
discovery 62:19
discrepancies 230:22
232:2
discrimination 28:24
62:12, 22 63:2 89:14
90:1 94:21, 25 95:18
97:1 98:7 99:15, 19
174:3, 15 175:21, 23
177:6
discriminatory
168:24 173:17 174:5
discuss 7:20 71:15,
18 206:25 231:11
discussed 5:1 7:23
8:1 65:18
discussion 18:7 19:9
44:24 50:12 60:16
63:20 77:1 97:20
101:12 104:7 124:24
101: <i>12</i> 104: <i>7</i> 124:24 154: <i>14</i> 175: <i>3</i> 177:20
179: <i>11</i> 180: <i>3</i> 182: <i>14</i>
185: <i>1</i> , <i>3</i> , <i>23</i> 186: <i>24</i>
191:14, 16, 17 206:23
211:9 215:12 224:20
227:24 228:12 238:7
242:12 243:15
242: <i>12</i> 243: <i>15</i> 245: <i>21</i> 247: <i>16</i>
254:12, 13, 14, 16
262:9
discussions 8:4, 7
9:2 19:7, 16 20:9
44:9 49:4 86:13
90:23 97:25 100:9
102:16 119:6 153:19
154: <i>13</i> 155:2 <i>1</i>
190: <i>13</i> 192: <i>21</i>
231:19 253:6 254:9
255:20 260:7
dispute 37:14 42:20
210:11
disputed 209:16
Distinguish 14:16
15:4
distribute 253:24
distributes 139:3
uistributes 139.3

DISTRICT 1:1, 2 4:4, 5 diversity 155:21 156:8 158:22 178:22 **DIVISION** 1:3 4:5 111:24, 25 128:8, 9 **document** 18:14 29:13 30:7 32:2, 16 58:6 87:6, 8 88:23 89:8, 18 91:18 92:5 105:4 111:6 112:3 113:18 114:5 115:2 123:5 124:16, 17, 23, 25 125:1, 3, 10, 12, 17 126:1, 6, 11, 18, 19, 20, 22 127:11 129:17, 25 130:10 131:20 132:9 138:20 139:23 140:11, 14 141:19 152:12 155:16, 19, 25 158:23 160:23 175:16 176:7 185:16 186:10 204:5, 24 205:7, 16, 24 213:2, *14*, *23* 218:*3*, *18*, *23*, 24 219:1, 16, 19, 22 220:10 221:7, 9 222:5 223:19 226:13, 16 227:17 228:4 230:16 236:23 241:24 242:2, 22 243:5 244:9 252:12 253:13 255:9 260:6, 8, 22 documentation 19:23 39:3 75:9 160:9 172:17 185:12 259:22 260:3, 9 documented 18:11 58:4 68:13 177:24 documents 7:17 129:19 216:9 **doing** 62:24 83:14 86:11 103:10 117:19 121:14, 22 122:4, 13 133:21 141:24 142:19 144:12 150:14 174:19 185:16 193:18, 19

233:16, 21 **dollars** 72:14 **door** 195:20 doubt 77:25 82:7 121:23 258:20 **draft** 204:10 205:5, 9 212:19 213:3, 9 214:1, 8 215:22 217:23, 25 219:16 220:7 221:4, 13, 20 222:10 223:16, 20, 21 224:8, 17, 23 226:22 230:14 231:7, 8, 18 232:15 242:23 244:10 246:22, 23, 24 252:13 253:1, 20 255:5, 6, 7, 8 259:6 drafts 204:24 205:13 220:21 225:23 226:2, 23, 24 230:19 243:12 253:4 drastically 117:22 draw 119:12 135:14 **driven** 16:1, 2 **driving** 191:7 drove 200:22 211:10 due 52:25 73:4 duly 5:13 263:5 **duties** 10:9 13:16, 22 14:16 16:25 17:4 24:15, 16 26:8 28:9 30:17 111:21 133:6 **duty** 24:21 **dying** 169:18 dysfunctional 199:21 <E> earlier 48:19 79:1 180:13 181:5, 25 202:11 205:12, 13 206:16 207:2 210:14 226:1 235:4 early 28:7 190:2 195:21 211:5 **earnings** 221:23 ears 150:20

ebb 117:*17* 131:*23* 233:9 **ebbs** 235:6 **educate** 156:25 education 9:17 23:23 157:6 educational 120:2 **EE** 116:18 Effective 9:24 112:13 222:18 226:15 239:3, 6 effectively 136:11 effectiveness 115:22 effort 133:25 **egregious** 94:14, 19 95:1, 16, 19, 25 96:22, 25 98:7 eight 25:23 124:12 **Eileen** 153:1, 3, 9 154:21 155:2 either 159:3 200:13 elaborate 206:17 **elected** 12:17 52:24 elects 49:17, 18 **elements** 26:15 elevate 43:22 64:11 77:15 78:11 107:16 116:25 117:13 119:10 133:22 135:25 143:20 228:1 233:2 234:25 235:25 237:19, 24 238:1, 9, 10, 16, 22 240:11 241:18, 20 246:8, 16 248:8, 13 elevated 43:21 137:23 151:20 178:21 228:21 **elevates** 240:25 elevating 118:2 **elevation** 77:11 241:4 **eloquent** 173:13 **E-mail** 2:7, 14 6:3 9:15 22:6, 7 39:9 231:4, 5 253:15 254:6, 21 e-mails 9:7 21:25 185:25 **embodied** 162:21

easier 199:25

easily 235:6

easy 199:25

East 2:12

embodies 164:21 **embraces** 164:20 emergencies 209:6 **emergency** 17:12, 20 18:16, 18, 20 19:10 61:4, 7, 12 97:12 105:5 180:10, 16, 18, 25 181:4, 8, 9, 21, 23 182:4, 5 183:2, 6, 7, 23 184:15 185:9, 14, 18 186:7, 9, 12, 18, 22 187:1, 5, 7, 11, 13, 16, 20, 21 188:3, 9, 25 189:4, 5, 8, 10, 12 191:19 194:16, 19 195:23 196:11, 12 206:9, 19 207:17, 19, 22 208:1 209:5, 21 210:20 211:6, 14, 16, 17 212:1, 2, 14 217:13 219:23 223:7 224:5 227:19 **emerging** 189:23 Emerson 152:18, 21 153:*11* 154:*18*, *25* 187:22 **emphasize** 179:*10* **Emphasizing** 52:9 **employed** 9:23, 25 13:8 30:13 **employee** 6:8 87:10 102:25 115:25 116:3. *4*, *18*, *22* 117:7 118:5 119:8, 22 138:22 140:3 165:6, 18 166:12 167:24 168:11 employees 87:15 119:18, 21 145:2 172:1 233:13 239:23 employer 99:7 **employment** 10:17, 20 encourage 21:6 117:10 encouraged 20:23 23:3, 14 24:4 encouraging 148:16 **ended** 12:11, 13 182:7 211:4

end-of-year 186:*15* ends 93:17 **engage** 50:13 116:6 165:13 **engaged** 90:1 98:6 118:7 135:23 151:9 159:6 199:2, 4 engagement 115:25 116:3, 4, 5, 19, 22 117:1, 7, 13 118:5, 20 119:*1*, *8*, *22* 140:*3* 144:2 **engaging** 153:21 **enhance** 143:16 **enhanced** 120:*1* **enjoyed** 21:13 85:6 **ensure** 73:18 78:9 139:17 144:25 146:21 149:24 150:2 152:*1* ensured 142:9 enter 45:19 **entered** 129:13 entering 48:4 **enterprise** 22:13, 14, *15*, *22* 23:*10* 24:*6* 26:5 34:17 35:19, 20 41:7, 8, 9, 10, 15 42:11 123:6, 8 124:9 141:10 156:3 164:3, *12* 178:*11*, *17* 179:2 234:19 235:2 238:17 240:6 250:8 256:8, 10, 13, 14, 18 257:20 258:5 entertainment 146:9 **entire** 264:7 **entities** 16:20 17:15 26:15 49:9 151:11 159:6 261:4 **entitled** 85:7, 9 168:5 210:12 233:12 entitlement 85:8 **entity** 35:4 entry 145:20 177:13 environment 144:7, 14 **epitome** 139:5 equal 93:19

equate 166:18 168:23 169:16 **equity** 32:12 Eric 250:19, 20 251:2, 4, 25 252:1 Eric's 250:21, 25 **Erie** 2:6 **ERRATA** 264:1, 13 265:1 266:1 erroneous 90:17 93:10 214:8 222:6 250:3 error 205:20 especially 23:8 **Esq** 2:1, 4, 8, 17 essentially 198:3 261:15 **establish** 40:5 41:17 established 237:7, 8 et 1:9 4:6 209:7 264:4 evaluate 18:20 242:12 **evaluated** 193:*19* evaluating 134:12 193:17 248:10 evaluation 235:11 249:4 event 18:18 19:10 145:7, 23, 24 146:6 157:22 162:15 181:4, *24* 183:*1* 184:2 189:4 196:12 229:18 230:1, 19 events 14:5 16:1, 11 144:21, 25 147:9 eventually 109:14 **Everybody** 175:11 240:2 251:17 **evidence** 63:9 98:15 **evolve** 15:8 **evolved** 147:9 174:7 evolving 253:5 **EVP** 10:7 exact 35:10, 13 37:22 69:11 74:17 101:13 141:11 177:18 exactly 42:6, 19, 24 68:24 69:6 71:22

85:*3* 109:*1* 127:*1* 128:12 136:21 141:14 146:25 153:5 154:20 155:22 159:8 185:*13* 208:9 231:*23* 255:14 Examination 3:4 5:17 examined 5:14 **example** 25:25 107:24 119:9 144:23 221:23 236:20 239:24 examples 22:19 63:24 119:14 168:22 178:24 **exceeds** 129:23 131:18, 22 133:14 **excellent** 74:4 172:9 232:17 exception 224:18 exceptionally 53:4 excess 72:14 **exchange** 37:6, 17 45:9 46:10, 17 201:24 **excited** 190:25 **excuse** 10:4 65:9 110:20, 21 **excuses** 139:3 **execute** 74:10 147:12, 14 182:6, 8 183:7 185:18 executing 147:21 191:6 execution 152:2 **executive** 10:7 12:2, 25 13:3, 4, 6, 8, 13 14:20, 25 15:2 17:8, 10 21:11, 17, 19 22:12, 13 30:13 32:18 43:6, 9 44:15 45:16 46:5 48:9 53:17, 18 71:15, 17 72:1, 12 74:8, 10 76:22 83:7, 25 102:7 144:20 146:19 147:1, 2 161:15 183:13, 18, 20 193:6 202:7 213:4, 10 223:17

228:11, 22, 23 230:14 231:6 234:19 235:2 239:11 242:24 244:11 247:22 249:25 252:14 253:18, 21 254:24 259:7, 19, 25 261:11, 17 executives 66:23 67:4, 5, 9 69:24 70:7 72:21 75:25 76:7, 12 143:8 146:14 149:17 161:*13* 162:8 172:7 177:25 198:*1* 234:6 246:10, 11 247:24 248:17 249:6 executive's 118:19 exercise 48:18 **Exhibit** 3:7, 8, 9, 10, 11, 12, 13, 14, 15, 16, 17, 18, 19, 20, 21, 22 10:11, 14 29:9, 12 36:16, 19 43:1 61:21 88:17, 20 93:15 110:15, 18, 20, 22, 25 111:22 113:13, 16 114:22, 25 120:5, 8, *19* 122:25 123:3 124:18, 21 126:24 127:6, 9 128:2, 18 129:16 130:5, 8 132:4, 7 140:6, 9 141:16 152:9, 12 155:11, 14 160:1 173:4 175:14 176:24 177:8, 10 201:17, 19 203:25 204:3 212:16, *17, 23* 213:6, *12, 13*, 15, 18 214:14, 15 218:1, 20 219:9 221:3, 4 223:10, 13 224:10 227:7 229:15 230:7, 24 231:2 242:17, 19 243:2 244:4, 6, 21 246:21 252:7, 9 253:9, 12 254:17, 19 258:24 259:3 260:11, 12, 15, *16*, *20*, *25* 261:*12*, *16* 262:6

EXHIBITS 3:6 212:23 260:14 exist 17:15 183:4 **existed** 171:19 **exists** 255:5 exit 239:16 ex-New 156:21 **expand** 145:10 244:17, 19 246:19 expansion 137:20 233:7 **expect** 57:25 65:15 80:15 112:11, 18 116:23 122:23 148:25 199:2 201:*14* 261:22 expectation 131:18 224:5 expectations 115:18, 24 121:6, 12 129:23 132:3 133:15 142:10 179:18 200:21 226:1 230:4 **expected** 86:20, 21 105:8, 9 128:21 144:5 148:7 149:16 199:4 201:4, 8, 9 225:20 expecting 83:19 112:5 **expense** 150:*1* experience 106:4 140:2 142:19 143:20 183:24 184:8 189:14 190:15 236:11 241:21 246:9, 15 251:11 experienced 48:9 experiences 159:17 191:4 192:1 234:11 236:17 246:19 expert 51:4 160:8, 24 **expires** 263:18 **Explain** 13:5 125:22 137:9 177:22 209:*1* explained 77:11 107:3 explaining 77:23 **exposed** 156:14, 16

158:12 159:14

exposure 162:*14* 190:12 221:22 251:11 ex-president 187:23 expresses 160:12 173:10 extended 48:17 extensive 187:18 **extent** 9:11, 17 69:5, 16 external 23:23 156:10, 20 159:7 extract 94:8 extremely 17:16 114:8 133:23 151:2, *5* 190:*1*, *11* 258:8 eve 228:3, 6, 25 229:9, 14 eves 150:20 211:24 220:8

< F > facilitate 207:25 245:20 247:16 facilitated 51:8 123:13 124:6 204:18 216:9, 10 260:7 **fact** 39:21 41:24 71:6 80:15 85:9, 21 97:23 99:9 142:17 151:*12* 152:*13* 160:19 192:11 209:17 212:4 235:18 237:18 239:14 240:13 241:13, 17 253:3 factor 63:19 64:5, 15, 17, 19, 22, 23 65:2, 3, 11, 13, 15, 16 66:6, 9 90:23 97:21, 24 174:16, 19 249:5 **factors** 25:3 118:20 171:7 facts 63:8 90:10, 18 98:15 166:21 167:7 168:2*1* factual 29:25 30:1, 4 90:17 91:5 129:9 153:9

fair 36:2 41:19 45:20 138:8 fairly 173:19 228:23 **fall** 77:2 **false** 93:11, 12 94:6, 20 95:1, 16, 19, 25 96:23, 25 97:16, 19 98:7 99:*17* 100:*1* **familiar** 123:16 124:11 126:17 fantastic 24:3 156:11, 24 157:3 **far** 20:13 115:18, 24 121:6. 11 138:9 141:13 169:12 208:4 229:13 **fashion** 16:10 **February** 32:10 81:15, 16 120:22 180:2 263:19 **feedback** 14:2, 6 19:6, 7, 8, 16, 17, 20 20:10, 13, 16, 18, 19, 22 21:12, 21 22:2 23:5, 6, 16 24:7, 9 55:8 106:*3* 254:*1*, *4*, **feel** 6:19 19:5 38:14, 20 40:5 45:20 82:9 117:5 175:19 **felt** 39:12, 22, 24 52:24 53:6 54:10 77:2 104:15 132:23 183:6 185:18 192:14 216:15 227:3 243:12 248:21 258:9, 21, 22 **FIFTH** 1:9, 19 2:12, 17 4:6 5:9, 10 6:5, 11, 13 7:21, 24 8:2, 4, 8 10:17, 21, 22 11:11 13:16 27:7 28:13 29:16 30:13, 14 32:18, 21 36:22 43:4, 6, 8, 9, 17 44:7 45:17, 20, 23 48:9, 10 50:22 51:14 53:23 55:16, 19 57:23 60:18 64:6, 25 65:12, 21 71:14 81:7, 11 88:2, 21, 25 89:14, 25 90:16 91:1,

3 93:11 97:2 98:6,
11, 19 99:2, 13 100:4, 7 104:22 107:22
110:8, 22 111:12
113:2, 16, 17 114:25
115:1 120:8, 9 123:3,
4 124:3, 21, 22
125: <i>17</i> 127: <i>9</i> , <i>10</i> 130: <i>8</i> , <i>9</i> 131: <i>16</i>
132:7, 8 133:16
135:7 136:5 137:12
138:19, 24 139:22
140:9, <i>10</i> 142: <i>1</i>
155: <i>15</i> , <i>17</i> 159: <i>3</i> 160:2, <i>3</i> 161:6
166: <i>12</i> 167:25
168:11 172:1 174:2,
<i>15</i> 175: <i>4</i> 176:2
177:5, <i>11</i> 184:8, <i>13</i> ,
18 187:8 190:23
191:2 199: <i>12</i> 201: <i>20</i> 204: <i>3</i> , <i>4</i> 212: <i>23</i> , <i>24</i>
213:7, 9, 17 214:6, 15,
17, 25 215:20 218:2,
21 219:3, 9, 10, 12
221:10 222:8, 24
223:13, 14 224:11
226:3 227:6 230:8 232:11 240:21
242:20, 21 243:1
244:7, 8, 13, 23
246:21 250:21, 23
251:1, 8 252:10, 11,
16 253:12, 17 259:3, 4 260:21 261:1, 2
264: <i>4</i>
figure 32:7 93:18
file 94:12
filed 6:15 28:22
29:2, <i>4</i> , <i>17</i> 68:23 71:7 79: <i>13</i> 84:5
88:24 89:2, 24 96:3
134:4
filing 28:24 89:13,
17 90:16
filled 141:15 148:13,
17 233:17 filling 112:14 148:20,
111111g 112:14 148:20,
fillings 105:11

i, volume i
final 77:24 80:1
131:9 184:3 186:15
203:9 204:8, 9, 11
205:8, 9, 17 212:13
222:22 245:21 255:8,
9 259:10, 12, 14, 17
finalize 203:2
finalized 79:25
financial 25:20 26:1
136:8 137: <i>14</i> 138: <i>16</i>
149:25 150:2, 23
189:22 190:20, 23
197:8 198:2 202:18
find 24:18 38:4
90:25 118:24 210:12
247:24 248:16, 19
fine 5:2 108:16
114:13, 16 134:20
206:1
finish 7:1 95:22
184:2
finished 114: <i>14</i>
fintech 189:23, 25
190:1, 2, 15 236:11,
15, 20
firm 158:18, 20
firms 159:6
first 5:13 12:5
29:20 46:8 54:14
59:16 71:7 86:13
87:13 93:16 108:19
116:13 135:10
138:18 141:16, 20
147:24 175:20, 25
212:23 213:12 214:3
219:14, 17 227:12
231:18, 25 232:10
243:5 251:2 252:18
254: <i>13</i> 260: <i>15</i>
261: <i>16</i>
fit 84:20, 24 85:12
199:12
fits 197:19
five 30:20 31:11
35:24 36:1, 7 38:24 30:6 14 18 21 23 24
39:6, 14, 18, 21, 23, 24,
25 40:2, 10, 13, 17, 19,
22, 23, 24 41:16, 20
45:19, 22, 24 47:7
48: <i>6</i> 70:20 72:21

```
74:3, 12 75:25 76:7,
11, 14 82:9, 11 86:17
87:19 113:12 122:11,
12 143:10 215:18
219:3, 8 227:22
228:3, 5 246:10
five-minute 205:24
five-plus 153:7
227:15 228:5
fix 200:25 202:17
203:22
flagship 34:4, 13
floor 83:7, 25 147:3
Florida 250:12, 13,
14, 15
flow 117:17 187:18
233:10
flowed 127:17 131:23
flows 235:7
focus 22:10 118:23
221:21 222:1 224:24
241:20 247:19, 20
248:5, 19
focused 116:18, 21
117:11 248:9, 10
follow 70:11 88:2
108:11
followed 80:25
219:20 223:4
following 48:7
192:20
follows 5:15
force 87:22, 23
118:2 144:24
foregoing 263:9
forgot 38:2
form 39:8 51:15
54:1 65:25 70:14
76:2 93:2, 5 95:3
103:15 111:2 113:19,
21 115:4 121:8, 18
124:8 127:12, 16, 18,
22 130:11, 18 131:6
156:17 168:19 175:6
191:22
formal 145:23 178:3
179:25 180:1
format 16:9
```

former 157:19
forms 121:13
formula 55:1
Forrest 26:6 130:19,
22 131:2 201:24
202:6 256:19 257:21
258:4
forth 19:14 20:22
25:15 29:7 35:19
65:19 66:13 87:3
90:10 92:6 120:3
124:5 148:17 162:15
179: <i>18</i> 180: <i>4</i> 185: <i>10</i>
191:21 192:19, 22, 25
211:5 224:4 236:7,
19 237:10 238:4
241:5 242:13 257:13
forthwith 207:23
forward 32:14 42:3
61:9 103:25 147:19
179:7 184: <i>1</i> 206: <i>19</i>
254:1 255:18
fostering 191:8
found 162:22 251:9
foundation 175:7
four 66:16 147:24
184:9 219:8 230:18
256:5 257:11
fourth 144:19
fox 161:14, 16, 18, 20,
21, 25 162:3, 5, 9, 16,
<i>18</i> 163:8, <i>12</i> , <i>25</i>
164: <i>4</i> , <i>13</i> , <i>18</i> 165: <i>6</i> ,
19 166:12, 13, 23
167:2, 25 168:12, 23
169:8 171:8, <i>14</i>
172:23
framework 25:6
Frank 26:6 130:19,
<i>22</i> 131:2, <i>6</i> 201:24
202:6 256:19 257:2,
20 258:4, 8, 16
frankly 20:2
Frank's 131:2 258:19
free 6:19 63:6, 17
175:19
Friday 83:11
friend's 169: <i>14</i>
front 16:3 26:5
42:23 56:12 67:16

formed 104:4

84:17 110:11 151:23 155:24 159:5 164:18, *19* 166:2*1* 168:22 180:18 218:22 256:17 frustrated 99:17 **FTAM** 113:*1* **fulfill** 122:14 **full** 11:19 21:20 139:1 144:19 257:17 full-time 44:2 **fully** 96:13 139:15 148:22 182:2 **funneled** 21:18 **furious** 99:14 **further** 51:3 122:1 **future** 37:2 60:18 146:8 147:17 219:3

<G> **game** 184:*3* **gap** 191:*13* Garrett 249:18, 19, 20, 21 250:7 **Gaunt** 108:23 109:13 gene 189:17 general 118:9 generally 202:20 generations 219:3 **getting** 58:21 81:21 87:17, 18 117:3 210:17 230:17 give 7:6 26:16 32:12 63:24 85:5, 10, 21 86:4, 5, 15, 16 98:2 262:1 given 74:11, 15, 24 82:4 122:1 137:1, 3 147:*13* 187:*1* 233:23 gives 21:7 258:8 **giving** 86:10 171:4 glass 18:16 49:9 **glasses** 37:21 glowing 40:9 **glue** 198:17 **go** 11:15, 18 17:10 18:7, *21* 26:*1* 31:7 32:10, 14 33:6, 14, 20 35:18 41:5 42:6, 24 43:2, 19 44:16 48:20

49:6 59:9 61:*13* 62:16, 20 70:16 75:22 79:2 86:17 90:13 93:4 96:5 102:17 108:14 112:7 113:25 117:6 118:14, 18, 20 121:20 139:13, 24 143:6 149:13, 17 154:19 155:6 156:9. *15* 166:8 174:*12* 175:*1* 178:2*1* 182:5 184:22 187:*10* 203:*1* 206:1 208:18 214:24 215:17 231:11, 24 236:2*1* 241:6 248:2*3* 253:3 **goal** 161:6 God 80:19 goes 16:14 18:14 48:17 96:24 150:12 170:25 187:19 208:4 228:12 231:10 253:19 **going** 6:17 13:15 14:11 15:16, 17 19:24 33:23 35:12 36:7 37:18 38:23 39:12 40:6, 10, 13, 20, 22 41:19 42:3 53:22 55:24 56:8, 17, 24 57:21 58:1, 9, 18, 20, 21 60:22 61:15 67:21 68:6, 9, 14 69:3, 12, 13, 15 70:25 73:5, 8, 11, 17, 18 74:7, 16, 19, 23, 25 75:14, 16, 19, 22 77:2, 3, 5, 14, 17, 23 78:2, 6, 7, 9, 10, 11, 12 79:7, 17, 19, 23 80:9, 18, 19 81:1 82:14 83:25 85:4, 23, 24 87:21, 23 88:14 93:6 94:4 96:7, 12 97:7 99:7, 20 102:17 108:13 112:7, 8 114:17 117:16, 20, 21 118:13, 15 146:10 149:21 159:*1* 162:*13* 165:8,

167:12 168:4, 14, 20 169:4 171:6, 21 176:12 177:15, 25 179:21, 22 180:11, 17, *21, 23* 181:2, *7, 21* 185:3, 13, 19 187:25 191:14 193:2, 11 196:10 198:11 199:1, 5 200:13, 14 203:3, 8, *17* 205:*1*, *10* 207:2, *4*, 5, 17, 18, 23 208:11, *13*, *18* 210:22 215:*10*, 20 217:1, 3 226:23 233:4 234:20, 25 237:3 243:14 245:21 248:16, 19, 20 261:13 262:6 good 9:10 52:24 71:23 82:4, 5 108:12 112:17 114:10 115:16, 17, 20 121:22, 23, 25 122:7, 8, 9, 13, *16*, *19*, *22* 131:25 132:2 142:4 144:6, 12, 16 147:8, 10, 11, 22 177:3 181:8 183:22 184:*1* 189:9, 10, 12 190:11 191:9 199:15, 18 251:22 254:5 gotten 73:25 204:15 227:21 governance 17:14 graduate 9:22 gray 168:25 169:11, 12, 13, 17 great 21:13 35:1 43:23 100:14, 15 112:11, 21 113:2, 5 122:4, 5, 19, 22 139:3 143:25 144:20, 25 145:16 202:8 222:17 226:14 239:3, 7, 9 240:4, 17, 22 241:2, 3 246:7, 14 249:4 251:19 **Greatly** 146:2 157:5 Greg 28:18 91:9

194:25 202:11 231:7 256:20 257:21 258:6 **Gregory** 1:15 3:3 4:3 5:12, 21 32:19 88:21 262:12 264:19 265:24 266:24 gross 73:9, 10 77:16 138:5 **group** 79:15 109:24 110:8, 12 114:1 133:*3*, *5* 158:*11* 160:13 171:25 173:11, 15 175:11, 12, 15 176:3, 25 177:6 204:19 216:10 219:6 groups 139:17 175:4, 10 **group's** 119:13 **guerilla** 85:17, 18 87:4, 21 guess 62:23 79:22 136:17, 18 254:13 **guides** 143:9 Guy 54:22 58:19 108:7 122:11 200:25 202:12, 17 guys 82:10 91:12 122:11 < H >

hair 166:16, 18 168:23, 25 169:11, 12, 13, 14, 16, 17 half 29:18 35:8, 11 203:22 **HAMILTON** 263:*3* **hand** 146:2 175:1 263:12 **handed** 10:13 29:11 36:18 88:19 110:17 113:15 114:24 120:7 123:2 124:20 127:8 130:7 132:6 135:18 140:8 152:11 155:13 177:10 201:19 204:2 212:22 213:6 223:12 230:7 242:19 244:6 252:9 253:11 259:2 260:14

10, 14 166:14, 22, 25

106:7 163:13, 15

handled 199:16 Hang 224:12 246:23 happen 21:10, 15 53:19 56:25 58:9 102:23 152:8 191:3 202:9 209:6 217:3 happened 42:25 46:24 60:19 61:2 105:13, 23 108:7 136:17 154:21 168:7 181:5, 18 182:12 186:2 195:10 210:9 230:5 231:21, 23 243:23 256:5 happening 23:15 257:24 happens 17:22 99:10 180:2, 20 190:20 233:12 239:21 happy 99:25 100:2 hard 234:1, 22 hardship 74:25 80:17, 20 81:1 **harm** 90:20 91:22 94:7 **harmful** 93:10 **Hart** 5:8 **HCC** 21:6 23:10 **head** 6:22 21:5, 6 22:20, 24 24:12 30:14, 18, 19 31:21 41:11 72:10, 18 73:8, 11, 21, 23 74:1 77:15 78:2, 7, 9 79:15 82:5, 19 84:22 85:24 86:1, 23 88:3 109:23 110:10 113:12, 25 115:7 120:14 128:1, 4 130:15 133:6 134:25 135:2, 15, 17 136:19, 20 141:12 146:7 150:7 151:6, 8, *14*, *18* 154:1, 5 158:11 179:5 198:13 218:11, 12 220:24 222:12, 13 225:1, 3, 5, 7, 8, 10 226:9, 10 232:13 239:25 245:4, 8, 9, 25 246:5 247:1,

headed 75:3 heading 33:15 202:3 headlines 89:6 **heads** 109:6 148:11 health 87:14 186:17 208:16 209:25 hear 6:18 14:3 15:14 **heard** 68:12 161:16, *18* 162:8, *18*, *20*, *25* 163:20 164:7 165:*1* 197:7 215:8 256:22, 23, 25 258:17, 22 hearing 258:7 heart 207:15 heavily 102:4 201:9 **he'd** 35:17 41:5 82:6 94:12 186:8 189:8 194:18 heightened 183:3 207:24 **held** 27:11, 16 30:20 34:21 49:5 149:15 **help** 119:21 149:14, 18 150:21 190:5 201:3 217:14 **helpful** 117:24 149:9 **Helping** 31:6 149:22 hereinafter 5:14 hereof 264:13 **hereunto** 263:12 **hey** 21:13 24:1 69:12 179:21, 22 **high** 48:9 55:10 200:7 228:6, 15, 22 229:8, 12 233:23 234:3, 15 235:6, 14, 19, 20, 24 236:4 238:3, 8, 12, 14 239:19 245:3 246:16 248:12 257:8 258:8 **higher** 64:11 238:11, 16.17 highest 72:21 75:25 76:7, 11, 14, 15, 18, 21 139:15 144:11 234:23 237:24 **highlight** 210:23

highly 144:13 258:14 Hikes 251:3 hire 236:13 250:3 hired 249:5, 12 250:1, 16 251:2, 9 252:5 hires 249:9 **hiring** 190:10 251:5 252:1 historical 146:20 147:9, 15, 20 **history** 10:20 137:15 147:5 **hit** 209:7, 25 **hold** 87:10 115:5 212:3 235:8 261:14 **holder** 228:21 holding 27:11, 12 113:8 home 34:11 honest 68:25 123:15 124:11 215:3, 17 226:20 **honor** 160:20 161:23 **hopefully** 16:13 **hostage** 87:10 hour 59:16 hours 228:12 house 233:8 **Houseman** 250:19 251:2, 4 Houseman's 251:25 **HR** 79:15 123:13, 23 124:2, 6 127:2 165:12 171:21 219:6 220:24 242:10 **hubris** 82:24 **huge** 137:19 191:13 **Hugh's** 177:16 human 19:1, 25 22:19 28:10, 11, 13, 17, 19 32:6 43:5 82:23 158:11 175:7 179:5 204:19 216:10 230:14 234:7 242:24 244:10 252:13 253:17, 21 254:24 259:7 **hundred** 129:9

hundreds 51:5 137:20 hypothetical 167:17 168:2, 4

< I > IA 112:21 128:9 idea 216:22 217:21 218:15 220:1 225:18 251:22 **identical** 261:18 262:2, 4 identification 10:11 29:9 36:16 88:17 110:15 113:13 114:22 120:5 122:25 124:18 127:6 130:5 132:4 140:6 152:9 155:11 177:8 201:17 203:25 212:16, 17 223:10 229:15 230:24 242:17 244:4 252:7 253:9 254:17 258:24 260:11.12 **identified** 25:3 70:5 73:20 96:21 106:11, 13 108:4 157:14 183:8 186:22 187:4, 8, 14, 17 198:2 211:20 213:25 214:20 225:14 252:3 **identify** 10:14 19:9 25:23 29:12 70:6 110:18, 25 111:22 113:17 115:2 120:9 123:4 124:22 127:10 130:9 132:8 140:10 150:3 155:16 176:24 177:12 188:2 204:4 207:21 213:2, 8, 18, 20, 24 214:3, 6 218:2 219:12 223:14 230:13 231:2 238:8 242:22 244:9 245:12 247:17 252:12 253:13 254:19 258:11 259:5 260:16, 22 identifying 69:23

135:2*1*

73:12 107:14 134:13

imagine 22:23
125:14 155:20
immediately 85:16
233:21 245:15, 16
impactful 148:1
impacts 145:1
imply 169:17
importance 34:21
138: <i>13</i> 156: <i>4</i>
important 17:16
18:2, 4 40:9 65:22
93:18 117:12 118:4,
6 133:23 137:19, 21
138:9 191: <i>11</i> 225: <i>11</i>
impression 250:2
improve 117:7 118:4
119:7, 22 248:6, 7
improvement 119:16
improving 116:18, 22
118: <i>23</i>
inaccurate 78:15, 23
94: <i>14</i>
inappropriate 64:13,
23 65:8, 10, 18 90:22
161: <i>10</i> , <i>12</i> 164: <i>11</i>
166:11 167:24
168: <i>11</i> , <i>17</i>
include 29:16
178:10 244:17, 20
included 31: <i>16</i>
50:17 64:5 76:1, 8,
12 95:18 129:10
171:2 <i>4</i>
includes 91:24
235:12
including 68:7 94:19,
24 96:24
inclusion 155:17, 21
156:8 158:22 178:22
inclusive 140:4
income 72:14, 19
inconsistencies 217:4
222:6
inconsistency's 121:19
inconsistent 121:18
195: <i>11</i> 205: <i>21</i>
216:24 217:6, 16
220:8 221:15 222:5
230:2

Incorrect 73:7 94:14 137:8
increase 77:17 78:7
81:6, 12, 17, 21 90:25
increases 80:13
81:15
independent 13:11
14:23 15:1 34:14, 16
50:10, 17, 20 51:12
52:23 53:18 54:7
102:7 131:7 152:20
153:2 154: <i>13</i>
independently 130:25
indicate 32:17 39:4
40:16 58:11 60:7, 22
40: <i>16</i> 58: <i>11</i> 60: <i>7</i> , 22 74: <i>15</i> 112: <i>25</i> 122: <i>3</i>
131:18 136:6 143:24
182:19 183:11 184:6,
12 192:18 253:19
indicated 22:17
27:10 33:3 39:6
48:3 52:4 59:4 70:8
106:15 198:1 206:7
258:4 264:12
indicates 30:12
31:20 48:25 72:9
74:16 129:22 130:19
160:10 220:5 231:14
232:10 239:3 255:17
indicating 69:6
indication 32:8 38:19
indicative 241:14, 19
individual 6: <i>3</i> 21: <i>5</i>
23:13 24:22 25:11,
<i>15</i> 31:9 34: <i>19</i> 43: <i>11</i>
50:14 53:3 55:12
57:25 61:6 66:7, 8,
<i>15</i> 67:22, 23, 24 75:5
102:25 118:10
123: <i>18</i> 131: <i>5</i> 150: <i>11</i>
156:20, 21 158:12
169:3 178:19, 22
180: <i>24</i> 186: <i>12</i> , <i>13</i>
187: <i>3</i> 215: <i>4</i> , <i>10</i>
233:11 234:2, 10, 11
235:4 236:18 239:14
240:25 245:11, 19
249:22
individuals 19:5, 18
20:17 21:8 23:9

```
31:13 48:22 56:6
58:11, 20 59:3 67:11,
12, 13, 14, 17 94:6
98:20 99:13 102:5
103:19 104:18 108:3
145:14, 15 151:24
156:10, 18 158:1
159:2 178:23 188:2
201:2 238:13 239:15,
16, 17, 18 241:13
252:5
individual's 179:19
235:10, 11
industry 23:20 51:4
99:4 103:21, 24
190:16 258:15
inflow 24:21
inform 103:9 194:5
245:23
informal 24:4
177:23 179:16, 20
185:23
information 4:24
10:23 16:4, 5, 9, 13,
15, 17, 21, 24 17:2, 5,
19 18:12 19:3, 12
20:25 21:1, 18 26:17
32:3 42:23 46:2
56:3 90:19 102:18
117:4 153:9 155:5
172:14 215:18
216:16, 22 217:21
218:15, 19 219:6
220:1, 11 222:21
225:15, 19, 23 227:22
228:8, 10 250:3
260:9
informed 35:23 56:7,
24 57:20 58:8, 20
126:16
in-house 124:3
initial 88:22 89:2
93:15
initially 27:13 28:3
178:23 181:5 206:16
Inn 194:4, 11 196:4
innovation 189:17
innovative 103:22
189:17, 18 190:14
```

input 13:13 15:2, 13, *15* 100:*14* 103:*3* 104:*17* 179:*4* 232:*1* insertion{sic 106:24 installation 45:23 instance 23:10 119:1 instruct 95:11 96:8 **instructing** 229:2, 4 instructions 7:4 230:5 instrumental 151:7 **integrate** 150:16 integrated 198:10 integrating 150:21 198:14, 20 integration 149:25 150:1, 12, 14, 22 151:1, 13 198:6, 9, 17 199:1, 7 200:23 **integrity** 139:15 140:5 **intend** 160:19 **intended** 169:25 intention 45:18 245:8 246:4 **intentional** 159:15, 16, 19 intentionally 94:7 160:15 **interact** 20:2, 24 interacting 21:17 173:14 interest 81:25 86:3, 7 87:24 103:7 106:5 138:25 142:2 174:25 175:1 180:9 **interested** 35:17, 23 41:5 61:2, 3 174:18 180:25 181:3 182:9 183:5 185:8, 11 186:7, *8*, *14* 188:9 194:15 195:23 206:9, 22 210:19 **interim** 185:9 interrupt 52:15 108:13 interview 58:1 **interviewed** 54:22, 24 **introduce** 4:8, 14

introduced 130:24 158:18 investigation 134:1, 3 investment 94:16 110:10 111:24 114:1 128:*1* **investors** 221:23 involved 54:21, 23, 25 55:15, 18, 22, 25 93:11 98:25 123:15 126:6, 9, 20, 23 127:3 134:14, 23 145:11 153:*18*, *19*, *20* 201:*3*, 9, 10, 15 204:16, 22 220:19 242:10, 11 251:5, 25 252:3 involvement 112:13 irrelevant 62:18 66:4 95:6 207:20 irresponsible 55:23 issue 52:4 69:4 135:20 171:21, 22 175:*5* 181:*9* 186:*17*, 20, 21 188:13 206:25 207:6, 10 208:7, 16, 17 209:1, 18, 24, 25 issues 112:22 136:12 182:22 201:3, 7 202:5 203:15, 16, 17, 19 206:10, 17 207:11 **issuing** 174:8 items 14:3 its 24:24 34:21 99:1 167:17 231:5

Jackson 1:21 263:5, 18 **Jamie** 68:16, 18 69:1, 20 70:2, 5 172:7 **Jamie's** 68:20 **January** 12:18
154:12 **Jim** 108:23 109:13 **jms@sspfirm.com** 2:8 **job** 18:4 19:2, 11
26:19 31:11 36:8
49:18 54:6 61:6, 11
69:10 70:20 71:1, 2
73:11, 12, 13, 20, 22,

24 74:3, 5, 23 76:24 82:4, 5, 6, 16, 17, 21, 22 83:3, 5, 23 85:7, 8 86:4, 6, 15, 16, 17, 22 88:11, 13, 14 103:5 112:11, 21 113:8, 9, *11* 114:*10* 115:*17*, *20* 121:22, 25 122:4, 5, *13*, *16* 128:*14* 131:*25* 132:2 136:2, 7, 10 138:1, 5 141:24 143:25 144:2, 6, 12, 16, 20, 25 146:4, 8 147:12 156:24 157:3 161:22 172:9 174:25 180:19, 21 182:24 183:22 186:11 189:9, 10, 12 191:6 193:17, 18 228:25 229:11 232:17 233:5, 18 236:25 237:1, 2, 23 238:1, 25 245:12, 14 246:20 257:9 258:10 jobs 74:12 85:8 87:19 113:12 148:8, 20 233:8 239:1 **John** 5:2 **join** 5:2 **joined** 108:20 **Jorge** 23:17 24:2 **Joshua** 2:4 4:12 **JP** 229:11 **Jude** 23:19 24:1 **judgment** 101:20 **July** 11:14, 21, 24 12:5, 11, 13, 22 37:18, 24 jump 169:22 234:16 **June** 177:19 iustification 209:14 210:10 justify 209:18 < K >

< K >
Kabat 28:4, 6
125:13 126:15
keep 43:23 59:7
74:7 77:7 86:24
105:1 106:22 108:13
148:15 166:3 179:6

181:3 183:24, 25 188:3 212:3, 4 228:2, 6, 25 229:9, 13 **keeping** 61:8, 9 147:20 198:18 keller{sic 229:8 **Kent** 137:16, 17 **kept** 149:15 **Kevin** 28:4, 6 125:13 126:15 151:19 **key** 146:20 148:8 152:3 221:21, 22 222:1 224:24 247:19, 20 248:3 **kicking** 133:19 kind 18:15 24:3 31:9 145:14 187:19 198:17 201:6 235:2 257:25 258:1 kinds 165:9 kings 233:13 **kit** 155:18 knew 35:2 39:24 40:20 60:15 68:6, 14 69:3, 12, 13, 14, 20 70:8 78:8 81:2 85:3 161:10 240:2 249:25 **know** 5:6 6:11, 15 16:13 18:17 20:1 21:7 23:16, 17 24:18, 25 25:24 30:25 33:10 35:12 42:22 44:12 46:20 47:22 51:25 55:22 56:16 59:24 62:8 67:10, 14 68:24 69:6 78:18 80:8, 9 82:25 85:13, 14 88:9 91:9 92:3, 9 97:4 99:11 101:3 102:4 108:8 109:1. 23 117:2 121:21 123:8, 19, 21 124:7, 9 125:4, 22 126:4, 24 127:1, 4 130:22 135:15 136:18, 21 141:13 143:17 145:23 146:7, 8 147:1 148:10, 23, 25 149:20 151:9 152:22 153:5 154:20 157:*1*

159:6, 7, 14, 15 162:1, 21 164:16 168:7 169:12 175:9 177:18 178:9 179:6 190:*13* 194:20 202:21 203:12 204:25 207:8, 16 208:9, 14, 15 211:2 213:15 215:16, *17* 216:7, *13*, *14*, *17*, 25 217:5, 6, 24 218:18, 19 220:9, 10 222:6, 21 223:23 225:15 226:17, 21, 25 227:3, 21 228:3 229:25 232:7 240:13 242:15 247:6 249:18, 19 250:10, 19, 20, 23 251:20 252:5 253:25 254:3 256:20 257:6, 20 258:5 **knowing** 227:2 knowledge 99:12 103:21, 24 146:20 147:5, 24 153:17 190:3, 16 214:13 known 54:16, 17, 19 55:2, 4, 5, 14 166:17 169:11 knows 8:12 60:11 168:3 190:5, 6 **KPIs** 25:15

< L > lack 193:1 236:24 **lacked** 184:7 **Lacks** 175:6 **lady** 156:21 **Lamb** 227:15, 22, 23 229:6, 10 243:7 252:19, 20 Lamb's 229:3 large 150:9 151:21 175:11 198:6 199:10 232:22 larger 137:10 138:11 largest 32:21 34:4, 13 43:8 45:17 137:14, 16, 18 198:11, 12

Lars 67:11 70:2 127:19 128:20, 24 129:2 130:16 131:8, 10 132:22 151:21 198:3 200:24 201:12 202:12 203:4 Lars's 201:13 late 28:7 32:17 35:6, 7, 12, 13 **Lavender** 151:19 **law** 95:6, 13 96:9 **lawful** 5:13 lawsuit 68:23 94:13 96:3 lawyer 29:24 92:1, 8, 19 97:7 lawyers 8:19 lav 200:11 **lead** 14:3, 6 20:19 35:4 110:12 146:3 170:1, 9, 17 246:12 **leader** 43:23 51:4 60:18 82:3 112:22 113:2 119:25 139:3 142:3, 4 143:6 144:10 147:12 150:18 201:5 217:17 222:18 224:21 227:25 239:2 242:9 leaders 110:4 116:23, 25 117:10 122:5 124:10 143:13 144:5. 16 145:18 146:1 152:3 172:9 191:11 leadership 18:22 74:4 101:21 112:12 113:1, 19 117:5 136:6 140:25 141:6 142:8 144:21, 22 146:14 147:17 148:16 172:10 190:25 235:12 241:14 244:18, 20 251:22 **leading** 35:17 112:21 118:11 135:19 144:2, 25 146:4, 5 163:19 191:6 201:15 204:21

233:11 leads 237:17 **League** 169:13 **leaning** 107:17 learn 199:18 **learned** 21:14 31:4 learning 165:2 **learnings** 146:21 **leash** 140:23 leave 194:6, 25 **leaving** 98:24 **led** 19:1 124:7 229:19 **left** 6:4, 9 68:21 88:2 196:21 **left-hand** 36:22, 25 **legal** 30:2 62:3, 13 84:4 92:7, 9, 14, 18 93:1, 2, 5, 8 153:16 **legally** 62:23 **length** 106:19 lengthy 100:9, 25 **Leonard** 68:16, 18 69:1, 20 70:2, 5 lessons 31:4 level 72:11, 14 78:12 116:5 122:24 124:*15* 143:20 144:11 159:*18* 217:2 225:*21* 234:15, 19, 23 235:8, 23 237:21, 25 238:16, *17* 239:*11*, *20* 241:*21* 261:8 levels 64:11 122:6 232:20 233:23 234:17 238:11 **leverage** 232:24 **Lewis** 49:9 **lights** 61:8 147:20 181:3 183:25 188:3 212:3 likes 256:20 257:21 258:6 **line** 13:19 108:13 109:6 113:9 116:17 117:1, 9 128:11 134:21 138:3, 4, 11 148:11 150:15 151:7 198:13, 19 227:12 243:6 252:19

lines 25:17 77:13 144:16 147:10, 11 159:7 198:14 **lining** 211:24 216:12 224:2 liquidity 26:2 **list** 26:1 67:13, 16 95:19 96:24 105:4 152:17 181:22 182:10 187:24 188:11, 20, 21 189:6, 7 195:24 196:11 206:22 210:21 211:18 212:9, 10 221:17 222:11 223:3 228:2 229:14, 24 240:22 241:8 **listed** 147:24 177:4 191:20 217:18 227:15, 19 229:20, 21 237:15 239:6 241:9, 10 242:2 247:19 252:18, 19, 21 **Listen** 103:18 121:16 **listening** 163:16 lists 216:19 218:11 219:17 222:17 223:7 224:25 227:12 243:5 litany 98:2 226:24 **literally** 220:20 **litigation** 7:23 8:5, 8, 17 9:3, 8, 14 85:17, 18 87:5 89:25 98:13, 21 little 110:2 121:13, *18* 135:*17* 169:*12* 179:21 200:2 live 7:10 **lived** 7:8 lives 139:20 **LLP** 2:11 loan 145:14 location 146:9 logical 142:23 149:22 long 4:23 7:8, 12 12:20 65:23 70:11 97:23 109:2 113:2 138:22 146:5 153:3, 22, 23 154:3 187:12 197:10

longer 45:21, 24 98:25 141:9 153:8 182:7 243:7 longevity 66:6 **Longstanding** 152:19 **long-term** 32:12 184:21 248:21 **look** 11:15 42:6, 24 55:8 113:25 116:*1* 117:24 118:21 125:5, 6 131:14 135:10 171:7 172:3, 9, 10, 17 173:6 174:12 184:22 214:21. 23 215:5 216:25 221:8 223:24 225:20 228:19 239:9 241:6, 11, 12 242:8 243:21 255:14, 18 looked 42:2 **looking** 118:2 121:3, 9 135:6 141:19 152:17 189:15 192:9 204:9 205:23 214:12 220:20 254:1 looks 29:14 111:2 113:19 117:2 121:4 123:6 125:7 177:*13* 212:*10* 231:*4* 254:*21* loss 13:18 **lot** 13:9 18:5 23:23 26:11 54:5, 25 109:22 117:2, 5, 16 118:19 134:21 165:11 172:8 179:16 180:1, 21 198:7 199:25 200:8 202:21, 22 208:11 219:5 225:24 227:25 240:5 248:19 252:4 257:13 lot's 180:21 Louisville 80:23 108:21 109:7, 10, 21, 25 love 98:16 lower 235:23 **luck** 9:11 **ludicrous** 102:12 **lunch** 108:10

< M >M&A 236:21 **M&T** 187:23 main 150:24 maintaining 74:9 major 150:17 majority 26:23 91:4 154:4 178:13, 25 making 13:25 15:15 16:15, 17 19:9 20:7 25:2 31:2 47:20 62:5 63:2 72:21 79:1, 22 86:6 90:4 97:16 99:14 105:10 118:2, 11 148:13, 16, *17* 151:7, 9 163:*16* 179:7 204:25 207:14 209:19 242:3, 6 243:25 **Mallesch** 153:1, 3, 10 154:16, 17 155:2 manage 151:1 managed 199:16 257:8 management 19:16, 18, 22 20:17 24:25 49:3, 20 50:8, 12 100:10 111:2 115:3, *4*, *7* 120:*11*, *15* 125:8 127:12 128:4, 10 130:12, 15 132:10 133:7 134:9, 11 140:12 141:3 152:2, 7 154:15 156:25 157:23 158:15, 16 178:*14* 180:*17* 185:*1* 186:24 198:15 199:11 200:3, 4, 7, 11, 20 204:7 206:23 212:5, 6 213:4, 10 214:9 215:12 223:17 224:20 227:24 228:12 230:15 238:6 239:10, 12 242:24 244:11 249:21, 25 252:14 253:18, 21 254:25 259:7, 20 260:*1* management/update 231:6

manager 111:*12* 116:12, 13, 16, 17 117:19 118:22, 24 119:4, 7, 10, 18, 21 120:3, 16 127:14, 18 130:16 131:3, 7 140:17, 20 managers 122:7, 23 200:20 **manager's** 118:*18* managing 131:4 143:25 144:6 mandated 54:11 manner 139:19 148:2 152:8 March 10:16 111:15 197:20 marginalized 160:13 173:11 mark 80:11 **MARKED** 3:6 10:11, 14 29:9, 12 36:16, 19 88:17, 20 110:15, 18, 20 113:13, 16 114:22, *25* 120:5, *7* 122:25 123:3 124:18, 21 127:6, 9 130:5, 8 132:4, 6 140:6, 9 152:9, 12 155:11, 14 177:8 201:17 203:25 204:3 212:16, 17 223:10, 13 229:15 230:24 242:17 244:4 252:7 253:9, 12 254:17 258:24 259:3 260:11, 12 market 34:22 36:10 38:15, 21 39:24 40:7, 12 41:19 43:16, 22 44:1, 4 149:17 151:3, 22 199:9, 15, 19 200:1 201:6 202:23, 25 225:1, 3, 7 232:13, 19, 22 233:20 244:17, 20 250:12 marketplace 40:4 41:18 43:24 47:9 **markets** 13:19 137:21 148:1, 11

149:4, 14 199:8 marking 212:18 marks 55:10 257:8 258:9 married 7:12 Marsha 50:11 253:16, 19 254:3, 9 **master's** 9:19 materialize 247:13, 14 materials 14:1 15:16, 22, 24 18:8, 24 160:4 matrix 123:10 matter 18:1 80:15 99:8 210:22 239:13 240:13 248:18 253:17 264:8 **matters** 15:17 101:16 125:20, 23 144:2 182:21, 23 **MB** 137:13 149:25 150:*1*, *2*, *23* 190:*20*, 23 197:8 198:2 202:8, 18 McCallister 253:16 254:3, 10 **MCHUGH** 1:6 2:14 4:6, 11 5:2 8:5, 8 9:2, 8, 14 28:23 29:17 30:13 31:16 32:25 33:4, 14 34:2 35:14 36:4, 22 39:5, 11 40:16 42:1, 13 43:13 44:10, 25 45:11 46:14, 15, 16, 22 47:16 48:3 55:5, 6, 7, 18 56:10, 14, 18 60:6, 17, 21, 22 61:1, 11 62:7 63:7, 18 67:18 68:7 69:20, 24 70:8 72:4 73:4 82:19, 21 83:1 86:12 88:7, 25 89:13, 24 90:5, 16 91:16 92:4, 16, 24 94:3 95:18, 25 96:3, 23 97:1 98:13, 21 99:14 108:19 109:14 110:23 111:12, 21 113:16, 17, 20, 22 115:1, 3, 5, 9 120:8, 9, 11 123:3, 4

124:21, 22 125:18 127:9, 10, 13 130:8, 9, *12*, *23* 131:*17* 132:*7*, 8, 10, 12, 18, 21 133:11, 13, 17 135:8 136:5 138:19 140:9, 10, 13 155:15 157:2 160:2 161:14, 17, 18, 19 163:15, 22, 23 164:3, 13, 14, 17 171:8, 20, 24 172:22 177:11, 14 181:11 182:13, 20 183:11, 12, *17* 184:6, *12* 185:*14*, 22 186:3, 18 191:3, 20 194:4, 7, 11 195:14, 18 198:3 201:20 204:3, 4 206:8 209:15 210:2 212:24 213:7, 8, 17 214:7, 10, 11, 15, 17, 25 215:21 216:19 217:9, 11, 12, 18 218:2, 21 219:9, 10, 12, 17, 24 220:5, 8, 14, 16 221:10, 12, 18 222:2, 3, 4, 8, 24 223:3, 8, 13, 14 224:6, 11, 14, 17 226:3 227:6, 18 229:19 230:8, 9 232:11, 12 234:5 239:11, 13 240:15 242:20, 21 243:1 244:7, 8, 13, 23 246:10, 22 249:10, 24 250:17 252:10, 11, 16 253:13 259:4 260:21 264:3 McHugh's 30:17 80:2 85:23 94:20 98:5 111:17 113:24 114:3 115:14 120:12, *25* 127:*14*, *24* 130:*13* 131:*17* 134:7 140:2*1* 180:6 181:16, 18 188:5 214:18 216:2, 6 225:16 mean 8:18 26:10 31:23 35:13 49:1 54:17 59:15 62:6

81:18 84:23 85:19
99:6 106:21 121:16
125:2 146:24 148:5
149:5 150:6 152:4
159.4 160.02 162.5
158:4 162:23 163:5 169:1 172:2, 4, 8
109:1 1/2:2, 4, 6
201:7 202:21 225:2
228:5 233:4 235:15
244:18 252:2 257:24
means 50:3 51:20,
22, 25 90:9 138:13
233:17, 19 238:21
245:14 246:3
meant 35:7 51:19
75:4 85:11, 18 189:9
244:19 247:16
measure 116:5
measured 25:14
mechanisms 25:8
meet 108:19 257:5
meeting 12:3 14:9
15:13, 14 16:23 17:9,
22 18:7, 9 20:22
23:21 40:25 41:3
45:3, 7 71:13, 16, 19
77:20 106:10 132:2
188: <i>16</i> 204: <i>14</i>
231:21 255:2 13 25
256:19, 20 257:20
258:5 259:23 260:4,
10, 18
meetings 14:7 21:2,
5 22:18, 21 179:6
255:2 <i>1</i> 261:4
meets 71:17
meld 199:22
Melissa 178:19
member 13:22 14:12,
16, 19 20:20 23:5
53:14, 16 72:2 147:7
152:19 153:2, 3
160:12 173:10
178:12 185:20
187:22 234:19 244:3
members 14:20
20:24 21:1, 11 22:18,
21, 22, 25 23:2 24:5
54:6 164:2, 12, 19
178:10, 14, 17 179:2
190:22 237:12 240:5

243:24 253:7, 24
255:22, 25 257:11
memo 255:11
mention 38:23 39:15
142:7 162:18 258:17
mentioned 20:10
26:7 34:23 109: <i>12</i>
118:4 143:4 151:24
157:25 191:18
192:21 195:17
198:22
merely 14:16
merits 64:10
message 9:10 37:6,
17 41:23 45:9 46:10,
17 78:11 201:23, 25
205:1 256:21 257:15,
22 258:6, 10, 12, 13
messages 9:7 21:25
185:25 257:9 258: <i>1</i>
messaging 9:15
125:20 126:2 205:2
Met 7:16 71:14
108:25 148:9 202:10
255:15
method 22:1
methodology 25:13,
14 116:5
meting 256:8
metrics 25:10.18
Michael 2:8 5:7
34:19 43:11, 13, 20
44:8, 9, 12, 24 45:4, 6,
11 46:5, 22 52:4
59:17 65:6 249:22
250:4
Michael@blankrome.c
om 2:14
Michael's 43:17
250:3
Michigan 9:22
microaggression
156:7 158:2, <i>21</i> , <i>24</i>
159:4, 21 160:3, 7, 21
166:20, 24 167:3
169:23, 25 170:9
173:18
microaggressions
161:7 170: <i>16</i> 172: <i>25</i>
mid 6:1 253:24

mid 6:1 253:24

```
middle 151:21 199:8,
9, 15, 19 200:1
202:23, 25 225:1, 3, 7
232:13, 18, 22 233:20
244:17, 20
midterm 177:21
178:16 181:12 186:5
midvear 136:17
177:13, 16, 22, 23
178:4 179:2, 15
180:6 181:16, 18
182:13, 20 183:10, 16
184:5, 11 185:22
186:2 188:7 195:18
211:13 217:10
mid-vear 135:16
Mike 43:11, 13, 17,
19, 23 44:4, 8, 9, 12,
16, 24 45:4, 6 46:5,
22 47:5, 6 239:25
249:22 250:2, 4
253:16, 19 254:3, 10
military 37:24
million 72:14, 20
73:5 75:19
mind 24:2 65:6
79:21 107:19, 20
165:5 182:15
mindset 103:22
189:17
mine 91:13
minimum 163:4, 21
minuted 261:7
minutes 108:11
195:4 260:18, 23, 25
261:18, 25
Mischaracterization
170:18
Mischaracterized
107:7
Mischaracterizes
39:9 80:5 160:22
206:12
mischaracterizing
89:19
misinformation 32:1
misrepresented 90:18
misrepresenting
214:22
```

mistake 217:14 **mistakes** 89:15 mitigating 25:3 **model** 150:3 **moderate** 216:25 217:3, 16 221:15 233:6, 24 234:3, 22 237:9, 15, 17, 20 238:2, 3, 15, 20 modifications 150:4 200:14 **modified** 226:14 **module** 156:14 **modules** 156:15 money 74:23, 24 75:2 77:3 80:14, 15 81:1 94:8 145:16, 17 **monitoring** 4:19, 20 25:8, 18 months 48:8, 14 197:13 211:3 Morgan 229:11 mortgage 145:14 move 42:24 81:11 184:1 245:11 moved 42:7 80:22, 24 135:16 moves 103:5 235:5, 25 moving 61:9 147:*19* 173:*13* 179:7 198:7, 18 206:19 212:4 245:8 **MRAs** 144:9 **MRIs** 144:9 **multiple** 66:22 67:4, 8 69:23 81:20 116:7 145:25 146:1, 8, 12 161:23 163:19 190:9 208:22 218:25 235:5 253:4

<N>
name 5:19, 20 128:8,
11 157:7, 8, 9 189:7
191:17 228:13 229:3,
6, 24
named 27:24 72:12
names 189:6

name's 111:9 naming 128:11 **National** 10:8 88:21 **natural** 150:10 nature 14:24 23:24 24:11 56:23 58:16 60:19 77:25 116:11 143:9 151:12 155:23 161:11 167:17 180:12, 19 205:13 212:8 230:6, 20 256:22, 24 257:25 near 136:17 necessarily 20:15 23:25 27:12 34:24 59:3 76:18 105:10 120:4 166:19 169:19 202:19 205:12 219:7 225:13 228:24 240:14 251:15 necessary 25:4 42:3 50:21 51:13, 17, 20, 21 52:9 53:9, 10 104:2 146:*1*2 181:*1* 184:7 191:9 192:*14* 193:13, 18 202:13 216:16 232:4 **need** 6:21 33:6 45:22 75:13, 21 77:3 79:16, 18 80:20 83:16 88:15 149:6 162:17 167:10, 14 168:*15* 182:*3*, *5*, *7* 183:7 184:2 185:9 187:1 192:5 202:6, 7 210:24 211:6, 8 212:13 233:17 236:22 **needed** 14:5 18:19 36:1 39:13, 25 40:13 76:24 83:13 183:1 184:15 185:18 187:6 189:5 194:17 196:12 199:21, 22 200:25 201:7, 13 207:19, 21 232:17 233:20 needs 19:10 26:18 27:5 86:14 97:22 103:6 192:2 202:12

233:10 237:6 246:2 247:15 **negative** 108:1 159:22 **neither** 239:20 **network** 189:25 190:16, 19 191:4 236:15 never 40:22 48:5 56:19, 22 58:15 59:23 60:9, 11, 12, 14, 18, 19, 24 63:22 64:8, 9 65:13, 15, 18, 19 68:8 70:23 71:9 73:14 80:12 86:12 90:23 91:6 94:11, 12 97:10, 11, 20, 21, 24 98:2 101:17, 18 102:9 103:12 125:2 126:1, 5, 9, 18 127:5 139:2 162:4, 5, 8, 19, 20 164:7, 10 165:1, 2 166:*17* 168:*6* 169:*11* 171:12, 13, 19, 20 172:9, 13, 24 174:16, *17*, *23* 175:2, *3* 177:25 180:18 184:20, 22, 23 185:2, 5, 6, 7, 11 186:5 190:20 191:14, 16 192:24, 25 193:9, 11, 12, 13, 14, 19, 20, 21 195:16 210:15 211:4 213:14, 23 214:2, 11 217:5, 11, 13, 23, 25 218:7, 9, 17, 24, 25 219:16 220:7, 10 221:8, 13 222:10 226:2 236:19, 20, 25 237:1 239:22 241:14 256:22, 23, 25 257:15 258:12, 15, 17, 22 new 39:19 73:22 81:12 149:8 156:22 173:19 228:23 news 82:24 nice 133:9 136:7, 10 144:1, 12 145:24 146:4 191:5

nine 25:24 238:13 **NMA** 102:17 No.____Change 265:2, 5, 8, 11, 14, 17, 20 266:2, 5, 8, 11, 14, 17, 20 No. Line 265:2, 5, 8, 11, 14, 17, 20 266:2, 5, 8, 11, 14, 17, 20 nodding 6:22 non-board 72:2 non-independent 13:3, 10 Nope 259:16 norm 81:14 normal 21:16 81:15 182:15 209:22, 23 **normally** 144:22 **North** 250:11, 13, 14 Notary 1:21 263:6, **note** 24:10 142:9 186:5 **notes** 24:9 40:25 45:3, 6 47:12, 18, 20, 21, 22 77:20 108:11 135:11, 13 136:5 185:21, 24 263:11 notwithstanding 81:25 November 12:8 221:4, 12 222:25 225:16 229:18, 19 246:22 **number** 4:7 10:14 29:12 30:10 36:19, 21 37:7, 10, 12, 15 61:21 74:20 88:20 106:20 110:18, 20, 22, 25 114:25 120:8 123:3 124:21 127:9 130:8 132:7 140:9 141:16 152:12, 17 155:14 175:14 176:24 177:11 201:20 204:3 213:6, 12, 13, 15, 18 218:1, 4 223:13 224:10 230:8 231:2, 14 242:20

243:2 244:7, 21 246:21 252:10 253:12 254:20 259:3 260:15, 16, 20 numbers 32:14 37:3 79:14, 20, 23 Numerous 101:25 139:23 143:7 162:7

< 0 > oath 264:15 **object** 66:25 **objection** 8:18 29:23 33:17 39:8 47:1, 24 50:4 51:15 52:12, 17 54:1 57:6, 18 59:6, 21 62:3, 13 63:8 64:16 65:1, 25 70:10, 14 76:2 78:16 79:1 80:5 87:6 89:15 90:6 91:17 92:5, 17 93:1 94:23 95:3, 21 96:1 97:3, 6 98:14 100:18, 23 103:15 104:24 105:17, 22 106:19 107:7 112:3 114:5 125:25 126:1 129:17, 25 131:20 138:20 139:13 154:10 158:3 160:22 164:15 165:7, 20, 25 167:4 168:2, 18 170:2, 11, 18 171:1 175:6, 16 176:5 191:22 195:3 206:12 213:22 214:19 218:6 226:18 240:18 objections 55:7 **objective** 18:6 235:9 241:8 242:2 objectives 147:21 observation 179:11 observations 179:17 259:18 **observed** 179:12 240:12 **observing** 195:*15* obstruction 96:16 **obtain** 9:20

obviously 13:9 15:15 22:5 30:24 39:16 40:4 53:9 60:1 70:17 72:3 99:6 123:11 126:23 135:20 136:24 138:13, 14 214:12 occur 43:12 70:4 91:5 94:11, 17 occurred 28:1 42:19. 20 61:1 67:21 79:12 97:11 141:12 163:17 186:15 187:6 229:18, 25 occurring 42:17 94:11 occurs 20:16 187:19 **October** 11:6 84:6, *14* 123:7 137:6 201:25 214:1 215:22 220:18 263:14 odd 161:24 **Odvne** 54:23 **offer** 35:14 80:3 152:22 229:11 264:14 offered 32:20, 25 34:9 40:2 71:2 75:3, 9 80:16 113:11 138:6 offering 137:6 **offhand** 37:12 178:9 **office** 4:21 35:16 41:4 69:12 83:2, 4, *14*, *17*, *22* 149:9 150:25 151:1 161:19 163:8, 11, 24 171:9 177:14 195:20 198:15 258:19 263:13 **officer** 10:23, 25 23:1 24:13, 15, 19, 20 26:3 28:10, 14, 17, 19 32:18 43:5 72:13 84:4 127:20, 21 131:1, 13, 15 133:2 149:13 153:16 156:23 157:19 183:13, 18, 20 203:5 **officers** 76:22 145:14 official 77:22, 24 263:13 **off-site** 188:*16* Off-the-record 262:9 oftentimes 14:19 23:18 24:18 27:18 81:19 101:22 149:12 oh 38:23 80:19 **OHIO** 1:2, 20, 21 2:6, 13 4:5 7:7 92:19 96:9 263:1, 7, 13.19 okay 8:22 11:10, 22 12:11 32:24 37:1, 4. 9, 17 38:10, 23 42:14, 20 43:3 48:14 51:23 73:15, 17, 23 74:9 82:12 85:16, 20 89:4, 9 90:4 93:23 106:14 107:12 108:17 110:9 111:6, 11 121:15 122:21 126:12 135:5. 9 158:19 160:15 162:25 163:5 176:23 189:7 195:8 202:2 212:12 214:16 215:15 216:1 224:12 226:4 234:2 244:15, 22 245:2 246:23, 24 249:18 250:21 255:17 262:6 **old** 62:24 81:21 111:2 137:16, 17 169:14, 15 172:5 173:20 215:19 **older** 169:17 171:25 onboarding 199:15 **once** 15:13, 17, 25 20:23 23:2, 7 26:9 27:4 31:11 44:4 54:18 60:14 68:2, 10 70:18 71:6 76:19, 23 78:11 79:4 83:14 90:20 114:9 117:14, *25* 118:9, *25* 123:*12* 131:24 133:9 135:18 151:22 162:19 163:20 174:6 178:2 179:25 184:22 186:9 187:25 201:*14* 218:9

232:23 233:7 238:23 243:14, 21 246:1, 12 247:11 248:12 252:1 256:4 **one-off** 200:8 one-on-one 21:5 22:17, 20 257:5 ones 76:19 178:15 one's 214:19 233:12 **online** 156:9 **open** 150:20 **operate** 236:18 **operates** 139:18 operating 10:25 127:19, 21 131:12, 15 133:2 149:13 operation 10:24 13:18 122:8 198:2, 5 operational 16:6 operations 10:10 147:6, 10 opine 90:8 92:20 243:16 opinion 53:2 65:9, 10 100:10, 16, 21 101:1, 5 102:8 167:7 170:2 203:4, 5, 6 234:6 opportunities 102:17 117:8, 9, 25 118:25 119:6, 23, 25 120:3 122:1 147:23 150:4 198:11 224:3 238:24 245:13 247:17, 24 248:17, 19 257:4 opportunity 30:21 35:2, 4 36:5 41:8 43:16 49:6 116:25 118:3 119:15 137:4 143:14, 16, 19 149:8, 18 181:3 225:14 232:16 233:3 236:20 246:1, 8, 13, 14, 18 247:22 248:1, 6, 7, 15 **opposed** 30:2 239:4, 6 243:7, 10 **opposite** 170:11 173:13 257:7 **ops** 31:7

optimal 132:24 **option** 102:22 **options** 19:11 183:1 orchestrated 17:13 order 4:25 59:8 94:7 183:19 organization 19:5 25:1, 23 26:10, 16, 18, 19 31:6 48:22 50:15 58:22 64:12 84:12 86:6 87:21 94:15 107:15 113:10 114:2 116:6 117:4, 8, 13, 15, *16*, *20* 118:8, 9, *10*, *13* 119:2, 11 122:6 123:13, 23 124:2 127:17 132:24 139:2 142:4 143:5, 17 144:10, 11 147:4, 16, 22 148:9, 18 150:17 157:2 161:17 179:4, *19* 180:23 182:16 184:1 191:7, 8 204:20 217:15 225:21, 23 229:9 230:22 232:24, 25 233:2, 10, 11 234:15, 17, 18, 24 235:8, 16, 23 236:1 237:22, 25 238:11 239:13 240:7 241:1, 16 245:13 246:9 247:16 248:8. 14 251:23 257:8 organizational 27:5, 22 119:3, 5 organizations 149:11 203:7 organization's 117:20 182:25 outcome 118:8 169:19 185:2 211:10 247:15 outcomes 60:3 117:17 139:1 144:3 145:*1* outside 8:2, 19, 20 9:3 56:2 97:11 124:3 153:21 209:8 239:18, 19 240:10 249:13

outstanding 136:12 144:20 overall 24:24 112:20 121:6, 11, 16 129:23 133:12 134:16 239:10 Oversee 10:10 13:17 overseeing 30:22 115:17 131:4 198:1, 16 202:8 Oversees 28:11 oversight 13:12, 14 17:14 25:5, 12, 16 31:2, 9 44:3 49:9 134:*19* 143:*4*, *21* 148:7, 14, 24 149:1, 20 150:8, 11, 16 151:11 152:6 198:5,

< P > **P&L** 13:18 **p.m** 37:19, 24 114:17, 20 155:7, 9 177:15 206:2, 4 248:25 package 31:20 **PAGE** 3:3 29:20 30:9 43:2 61:22 66:22 93:14 112:7 115:21 121:3, 4 124:14 125:17 129:22 131:16 133:16, 18 136:5 141:16 155:24 160:2 173:4 175:20, 25 177:4 212:5 214:4 219:7, 14, 15 221:11 223:6 261:11, 18 265:2, 5, 8, 11, 14, 17, 20 266:2, 5, 8, 11, 14, 17, 20 pages 121:8 263:8 paid 72:21 75:25 76:7, 12, 14, 15, 18, 21 86:4 142:5 paper 79:6 173:21 paragraph 11:19 30:9 31:19 32:17 35:6 43:2, 4 45:14

48:7 49:25 50:4 54:14 61:21, 23 66:21 71:12 72:8, 17 75:17 78:14, 22 82:23 84:19 85:16, 20 88:1 93:14, 16 133:17 135:10 136:5 138:18 139:11 141:20 142:7 143:24 144:19 paragraphs 72:25 parallels 119:12 parameters 238:3 **paramount** 192:14 part 15:1 19:14 20:15 34:20 35:5 44:7 49:3 50:7, 16, 21 51:10, 13 52:24 54:20, 24 55:6 57:24 67:6 69:15 71:10 73:6 88:9 98:10 128:23 131:8 148:19, 20, 25 156:13 157:2, 5 174:4, 6, 9, 14 175:12 183:7 187:11 190:22 200:4, 6, 19 207:22 209:22 210:1, 2. 16 211:8 215:9 238:8 241:2 246:11 participate 57:13 participated 130:20, 23 participating 4:16 particular 51:17 54:22 103:19 156:21 173:*14* 180:*5* 205:*15* **parties** 116:7 partners 139:7, 16 partnership 18:25 113:5 parts 198:7 party 51:3, 12 57:22 116:6 146:10 Pas@sspfirm.com 2:7 pass 231:25 paste 225:24 **path** 110:11 Patterson 2:5 pay 93:19 peer 56:3, 6

peers 54:22 55:3, 9, 22 58:7 67:7, 15 68:6, 10 139:19 190:4, 19 **PENALTY** 264:5, 6 pending 4:4 **people** 19:24 30:20 31:11 55:15 87:1, 11 98:22, 23 117:4 139:4 143:11 145:11, *13* 148:*19* 157:*1* 171:17 174:17 175:24 188:*19* 198:7 203:4 225:22 229:11 233:1 242:7 251:14, 15, 20 percent 73:9, 10 77:16 129:9 135:21 137:10 138:5 **perform** 235:14 performance 16:6 19:7 26:2 31:3 32:11 111:2, 18 112:1, 2 115:3, 4, 15, *16* 118:*19* 120:*11*, *25* 121:1, 20, 23 122:23 127:12 128:3, 19 130:11 132:10, 24 133:22 139:24 140:12. 15 143:9 199:2*1* performed 25:15 32:12 132:11 performer 122:9 performers 122:9 144:24 145:8, 17, 19 **performing** 25:10, 13 114:7 132:2 143:11 178:4 229:12 **period** 14:12 17:23 19:2 27:6, 18 40:6 48:17 137:12 154:4 168:5 174:19 177:19 256:12 **PERJURY** 264:5, 6 **perks** 74:7 87:18 permanent 18:18 60:17 184:4 189:11, 13 permitted 59:9

Perry's 194:4, 11 196:4, 20, 24 **person** 23:12 51:1 55:11 104:14 132:11 150:25 157:18 173:12 193:9, 25 211:23 212:2 228:6 229:8 232:22 235:7 250:4 251:9 personal 106:4 125:19 180:12 182:22 183:*3* 186:*16*, 20, 21 187:2 206:10, 15, 25 207:5, 6, 9, 10 208:7 209:1, 10, 24 **personally** 158:5, 7 personal-related 208:17 perspective 42:11 134:*14* 147:8, *15* 174:21 191:15 **Peter** 2:1 3:4 4:11, 14 **petulance** 84:20, 24 85:12 **phase** 118:11 **Phenise** 2:17 5:10 **Phil** 8:5, 8 9:2, 8, 14 28:23 30:17 31:16 32:25 33:4, 14 34:2, 9, 23 35:14 36:3, 9 38:3, 20 39:11 40:16 42:3, 13 43:13, 15 44:10, 17, 25 45:2, 11 46:4, 5, 6, 7, 9, 14, 15, *16*, *20*, *22* 47:4 48:3 55:5, 6, 7, 18 56:9, 14, 18 57:11 60:5, 16, 21, 22 61:1, 11 62:6 63:7, 18, 21 67:18, 24 68:7, 21, 22 69:10, 20 70:8, 19 72:4 73:4, 18, 22 74:4, 19 77:10 78:8 79:19 80:2, 10, 13 82:3, 19, 21 85:21, 23 86:12 88:7, 10, 11, 25 89:13, 24 90:5, 16 91:16 92:4, 15, 24 94:3, 20 95:18, 25 96:3 98:5, 13, 21

99:3, 14 105:5 108:19, 24, 25 109:9, *14*, *18* 111:*17*, *20* 112:11, 20 113:11, 19, 22, 24 114:3, 9 115:3, 5, 9 116:21 120:11, 12, 25 121:21 122:3, *12* 127:*12*, *24* 129:*15* 130:12, 13, 23 131:17, 23 132:10, 12, 18, 21 133:4, 10, 12 134:7 136:6, 9 138:6, 22 139:1, 5, 14, 18 140:12, 21, 22 141:6, 24 143:13, 14, 24 144:20, 24 146:2, 5, *19*, *25* 147:8 148:*15* 151:10 153:18 161:14, 17, 18, 19 162:2, 15 163:10, 15, 21, 23 164:3, 12, 14, *17* 166:*18* 169:*11* 171:8, 20, 24 172:22 177:14, 16 180:6, 15 181:2, 7, 8, 11, 16, 18, 20 182:13, 20, 22 183:11, 12, 17, 21 184:6, 12, 20 185:2, 5, *14*, *22* 186:*3*, *6*, *8*, *17* 188:5, 9, 13, 15, 16, 17, 22, 24 189:1, 6, 12, 14 191:3, 5, 14, 16, 20 192:1, 6, 11, 18, 19, 22 193:9, 17, 22 194:4, 5, 11, 14, 15, 25 195:1, 14, 15, 18, 23 196:3, 7 197:3, 6 198:3, 24 199:2, 3, 4 200:25 201:2, 4, 9, 14 202:11, 12, 24 203:9, 14, 17 206:8, 14 207:1 209:15 210:2, 18 214:10, 11, 18 216:2, 6, 18 217:9, 11, 12, 17 219:17, 24 220:4, 8, 14, 16 221:12, 17 222:1, 3, 4 223:3, 8 224:6, 14, 16, 19 225:13, 16 227:18 229:19 232:12, 16

233:3 234:5 235:17 236:7, 8, 10, 23 237:9, 18 239:3, 11, 12 240:2, 4, 6, 15 246:10, 20 249:10, 24 250:5, 16 252:1, 2 **PHILIP** 1:6 2:14 4:6, 10 29:17 30:13 264:3 **Phil's** 35:16 64:4 74:23 81:10, 25 109:4 112:1 115:25 149:21 166:16 180:8 191:17 202:17 229:23 235:5 238:7 241:14 251:7 **Phone** 2:7, 13 20:21 37:7, 10, 11, 12, 15 58:21 **phrase** 162:19 241:3 physical 74:10 Physically 22:1 **picked** 133:8 **Place** 1:19 14:5 16:*1* 18:*3* 25:*4*, 7, 8, *18* 31:*3* 55:25 56:8 57:21 142:10, 23 173:16 187:13 196:18, 20 208:2 220:25 228:21 233:1 257:1 261:5 **placed** 246:5 placeholder 228:15 **Plaintiff** 1:7, 16 2:1 4:10, 12 30:12 32:20 43:7 45:15 66:23, 25 67:1 71:16 72:11, 12, 18 82:25 84:20 88:1 93:13, 20 94:3 95:17, 20 209:16 plaintiff's 31:20 93:19 **plan** 17:*12* 126:*17* 136:9 150:*1* 185:*18* 186:23 213:5, 11 215:5 219:15 223:1, 18 224:6 227:9 230:15 236:14 242:25 244:12

252:14 253:18, 22, 24 254:24 259:8 **planned** 181:5 **planning** 17:1, 6, 11, *16*, *18*, *19* 18:*3*, *10*, *15* 19:23 35:24 48:8, 15, *16*, *23* 49:4, *7* 64:3, *6*, 24 65:12, 21 107:14 146:9 182:20 183:8 185:16 186:24 187:*12* 197:*5* 209:*23* 223:25 232:3 254:25 259:20 260:1 plans 48:21 215:10 **platform** 16:*16* 200:9, 12, 17 **play** 182:6, 8 198:25 211:6 232:23 250:6 **player** 139:6 players 190:6 **please** 5:20 6:19 7:6 8:6 10:15 17:3 44:20 46:12 59:19 69:22 76:4 89:20 110:19 111:1 113:18 115:2 116:18 120:10 123:5 124:23 127:11 130:10 132:9 139:12 140:11 155:16 177:12 204:5 213:2. 8, 21 218:3, 4 223:15 230:13 231:3 237:14 242:22 244:9 252:12 253:14, 25 254:20 259:5, 24 260:17, 22 261:12 pleased 99:16, 24 pleasure 87:11, 12 **plugged** 134:17 **plus** 218:*12* 222:*13* 223:5 226:10, 11 227:22 228:3 **PM** 113:19 **PNC** 2:12 **point** 26:14, 18 27:16, 19 36:19 42:12, 14, 25 43:20 52:12 73:2, 13 81:8, *23* 100:*11* 101:*14* 103:25 107:11

117:14, 19 118:1, 9, *17*, *21* 120:*13* 127:*17* 128:16 131:11 132:15, 20 134:11 135:*1* 136:*4* 140:*17* 149:2, 24 150:25 152:1 154:19 180:4, 7 183:2 184:8 186:25 201:5 203:7 211:11 220:25 221:17 223:21 225:11 227:1 238:23 242:8 246:15 255:10 **pointing** 144:15 231:20 **points** 14:9 16:11 117:23, 25 174:10 police 156:21, 22 157:19 **policy** 88:12 **Poole** 2:17 5:10 **portray** 203:17 **position** 11:6, 10 13:4 26:7, 12 27:7, 9, 16, 17 30:19 31:6, 10, 13 32:6, 20 33:7 34:17 38:10 39:12, 17, 25 40:3, 18, 19, 23 41:7 43:7 45:12, 17, 21 48:10 49:1, 14 50:16, 22 51:1 65:24 66:7 70:22 72:11 73:7, 17, 21 75:23, 24 76:6, 9, 11 77:18 78:14, 22, 25 79:17 80:16, 24 81:12 86:22 90:4 98:5 99:9 100:6 102:*1*, *3* 104:4 106:13 109:5 112:16 115:5, 16 120:12 127:20, 24 128:6, 7 130:13 131:10, 24 132:14 140:21 141:10 142:10 143:7 148:13 181:24 182:2 183:20 193:20 211:1 225:12, 13 226:9 228:1 232:13 233:13

237:19 241:18 246:13 positioned 243:18 positions 13:20 103:4 122:12 152:3 216:18 218:11 221:18 222:12 224:7, 18, 23, 25 244:16 245:12 positive 28:1 33:9, *12* 34:8 129:7 144:*3* 256:12 positively 145:1 possible 136:3 150:12 151:10 245:13 **possibly** 208:10 **potential** 19:9 31:7 48:22 57:22 68:1, 11 102:16 105:4 106:2, 11 144:1 204:24 208:19 211:25 212:6 216:18, 25 217:3, 16 218:11 221:15, 18 222:12 224:18, 22, 25 225:12, 14 226:8 228:6, 16, 22 229:8, 12 232:12, 15 233:5, 6, 15, 17, 19, 23, 24, 25 234:3, 10, 16, 22 235:6, 10, 15, 19, 20, 24 236:2, 3, 4 237:10, *15*, *17*, *20*, *21* 238:2, *4*, 8, 12, 14, 20 244:16 245:3, 4, 10, 12, 14, 16 246:1, 16, 18, 25 247:12, 18 248:12 potentially 23:6 64:12 71:24 86:22 104:5 107:21 146:11 166:15 172:18 187:21 215:14 228:1, 16 potential's 225:11 PowerPoint 231:7 practice 133:20 135:20 136:1 168:24 186:4 230:21 practice-related 134:10, 20

practices 133:20, 23 134:12, 16, 18 173:17 174:5 predecessor 27:23 prejudiced 160:12 173:10 preparation 7:17 14:1 204:16 **prepare** 7:14 16:20 19:21 31:7 179:15 180:*1*, *5* 181:*15* **prepared** 25:9 57:12 213:15 226:24 presence 8:19, 20 9:4 **Present** 2:14 4:8 8:21, 22, 24, 25 20:18 46:21, 23 71:19 72:4, *6* 163:*10*, *13*, *15* 205:10 210:18 223:25 224:19 232:5 246:17 presentation 72:5, 7 231:7 presented 15:16 17:17, 21 18:14 25:11 155:20 156:3 182:10 204:7, 9, 12 215:11 223:22 232:9 259:13, 15, 17 260:3, presenting 174:8 190:12 **president** 11:1, 3, 9, *11, 16* 13:*15, 16, 21* 17:6 18:10 26:22, 25 27:1, 3, 12, 23 28:4 30:14 32:18, 21 34:3 38:7 42:5 43:7, 21 44:3 45:12, 17 48:10 49:1, 15, 18 50:3, 22 51:2, 13 53:23 55:12, 16, 19 56:21 57:22 58:13 59:5 60:8, 10, 23 64:14, 24 65:12, 21 67:1, 19 68:1, 4, 7, 11 69:4, 25 70:9, 24 77:12, 13 81:23 83:21 84:9 85:3, 4 86:9 100:4, 7, 15

101:3, 8 103:4, 11, 13

104:5, 22 105:8 106:11, 17 107:1, 22 108:24 109:9, 21 110:10 113:1 132:16 142:15, 20, 22, 23, 24 143:1, 23 144:23 146:3, 4 148:21 149:13 161:20 162:12 183:12, 19 184:13, 18, 21, 24 185:3, 7 186:18 187:8 189:*13* 194:*7* 195:2 206:*10* 211:*15*, 22, 25 212:7 216:19 221:16, 18 222:3 226:11 229:20, 22 234:20 235:1, 16 236:2 237:19 238:18 245:22 250:11 259:21 260:2 president/CEO 60:25 64:6 66:24 188:25 189:2 217:1 president/COO 27:24 **presidents** 30:23, 24 39:19 142:25 148:10, 25 149:12, 14 172:5 president's 17:1 141:*1* 145:*5* 146:*6* 163:19 235:22 **pretty** 34:8 131:14 172:2 187:18 251:22 previewing 146:11 previously 187:7 206:7 259:12 primarily 20:4 **primary** 18:6 20:8 **prior** 16:22 19:6, 15 27:11 32:11, 13 51:6 70:23 75:15 81:16 82:13 84:4, 8, 11 86:21 106:15, 17 107:8 109:2 120:14 121:5 125:8 137:22 138:7 146:2*1* 187:16, *17* 190:9 220:20 246:11 255:21, 25 privileged 102:18 proactively 143:25

Probably 6:1 11:1 26:24 34:6 74:22 75:8 79:6 123:25 137:15 151:20 156:2, *3* 179:8 197:*13*, *14*, 15 199:3 205:5 230:19 243:13 247:9 253:1 255:7 **problem** 170:16 202:4 240:2, 3 problems 199:7 201:1 202:18 **proceed** 36:20 proceeded 79:25 proceedings 263:9 **process** 17:13, 18, 20 18:15, 17 20:13, 15 48:16, 18, 20 49:3, 4, 7, 10, 17, 20 50:8, 9, *17* 51:9 54:4, 21, 24 55:6, 7, 15, 19, 23, 24 56:1, 4, 7 57:21, 24 60:1, 2, 6 61:10 67:6, *15*, *21*, *23* 68:*3* 69:*15* 89:18 90:5, 7, 9 95:10 96:2, 9 97:23 100:10, 25 101:2 104:17 107:14, 25 116:4, 8 126:7, 10, 13, *14*, *17* 127:4 131:6 134:12 135:24 156:13 177:22 179:7. *16* 180:*1* 183:*8* 187:*12*, *13* 188:*1* 197:*10* 199:*17*, *23* 204:18 207:21, 23 209:8, 23 210:1, 3, 17 211:5, 10 212:14 216:9 220:19 252:3 processes 60:3 107:23 120:1, 2 144:6 199:11, 13, 14, 22 process-related 199:15 produced 37:5 productive 202:3 professional 94:10 243:20

profile 54:25 192:3 193:22 237:7 **profit** 13:18 **program** 150:25 158:*13* 198:*15* progress 19:7 **promise** 98:12, 20, 24 99:21 **promised** 56:22 71:5 97:9 105:5 **promises** 98:22, 23 promote 82:2 142:22 171:15 240:11 **promoted** 81:8, 16. 20, 22 85:2 91:12 110:9 113:10 142:5 185:14 **promotes** 169:21 **promoting** 102:25 224:4 242:5 promotion 80:25 82:1 86:8 122:2, 10 133:10 promotions 81:5 **prompted** 193:15 **proper** 129:18 **proposing** 188:24 189:*1* protected 48:11 61:24 62:1, 7 159:23 175:22, 24 182:25 protective 4:25 **proud** 21:8 162:22 163:7 164:21 169:21 171:8, 9 **provide** 13:12 16:12, 25 17:5 18:8, 12 19:17, 19 24:24 32:8 59:23 119:4, 18, 21 146:14 150:20 153:10, 14 156:18 158:*1* **provided** 7:19 15:25 16:10 17:2 128:24 140:25 160:3 172:13 174:2 232:1, 4 259:22 **provides** 119:11 **providing** 15:22, 23 19:4 31:1 44:3

144:20 232:20 254:23 proviso 96:7 proxy 72:11, 13 73:6, 9, 12, 14, 15, 17, 18, 21, 23, 24, 25 74:2 76:1, 8, 13, 16, 17, 25 77:6, 18 78:2, 10, 12 79:17 82:8, 14 86:18 122:11, 12 129:10, 13, *14* 155:5 172:*19*, 20, 21 216:12, 13, 17 **Public** 1:21 107:12 263:6, 19 publicly 155:5 **pulling** 225:23 punishment 93:20 94:2 **punitive** 89:12 91:16, 21, 24 92:3, 6, 10, 15, 24 94:1 96:22 purpose 245:17 purposefully 89:19 purposes 66:24 67:19 70:1 pursuing 182:21, 23 **pushing** 202:22 **put** 5:4 16:16 19:14 25:4, 6, 7, 8, 18 31:24, 25 33:11 39:16 41:15 51:1 52:15 55:5, 9 66:10, 11 72:10 73:11 74:21 75:13, 21 79:15, 18 87:16 94:14 101:2 105:3, 4 111:8, 10 119:25 126:24 127:1, 4 135:12 172:19 180:18 181:21 182:10 186:10 188:11, 20 189:7 195:24 196:10, 14 199:20 203:7 206:22 207:17 208:1 217:5, 24 218:18 222:15, 20 225:18 228:2 229:2 233:1, 4 236:12, 14 248:21 253:1 **Putrino** 250:10, 11

Philip R. I 251:4 Putrino's 251:5 puts 86:13 146:10 219:6 putting 18:3, 23 87:20 90:20 126:20 185:4 211:17 224:4 229:5 < Q > qualifications 63:21 64:11 65:17 98:1 100:11 101:6 104:1,

100:11 101:6 104:1, 9 124:10 191:19 193:7 **qualified** 51:1 60:16 63:22, 23, 25 74:5 98:3 107:18, 20 174:24 183:18, 22 187:23 237:24 263:6 quarterback 184:2 **question** 6:20 7:1, 2 8:6, 24 14:11 17:3 21:24 27:8 29:24 39:9 44:15, 21 46:12 51:11, 16, 24 52:1, 6, 19, 21 54:2 56:11 57:7, 19 59:11, 14, 16, 18 63:11, 12 64:21 65:5, 6, 8 66:1 69:22 70:11, 12, 15 76:3, 4 78:19, 20 80:11 89:20 90:11, 13 92:10 93:6, 25 94:24 95:4, 10, 12, 15, 22 96:7, 10, 13, 15, 17, 24 101:20 103:2, 16 104:20, 25 105:1, 18 106:22, 23 108:10 119:19 124:15 129:*18* 159:*1* 161:*1* 164:5 165:23 166:*1*, *5* 167:21 168:1, 3, 19 170:5, 6, 7, 12, 13, 23, 25 171:3 173:7 175:8 176:2, 6, 8, 9, 10, 19 177:1, 7 181:*12* 191:*23* 192:17 194:8, 9 205:14 207:4 208:5,

6, 8, 22 210:22 211:18 215:20 217:24 237:13, 14 240:19 242:13, 15, 16 254:5 257:18 259:24 261:14, 15 question{sic 104:25 questioning 108:14 **questions** 6:18 14:8 52:3 59:7, 9, 12 70:15 166:4 180:22 253:25 question's 95:15 167:16 176:14 quick 203:22 259:18 quickly 35:23 188:8 203:23 207:2 quit 68:22 69:10 70:19 83:11 88:15 90:24 153:18 quite 20:2 27:21 55:3 117:22 164:20 197:24 **quitting** 88:13 **quote** 61:11

< R > race 173:14 175:21 racism 175:21 raise 74:11, 16 87:18 131:23 raised 95:17 146:2 ran 108:25 111:23 198:16 ranking 48:9 133:12 **Rashtv** 239:15 rate 242:9 rating 114:9 121:4, 6, 9, 11, 15, 16, 17 129:23 221:23 ratings 130:25 180:3 **RBC** 9:25 reach 122:6 reached 23:18 195:19 256:3 reaching 23:4 56:2 reacting 56:18 reaction 241:21 reactions 86:21

read 11:2 38: <i>13</i>
59:20 63:11, 13
70:12, 13 85:20 87:7
89:4, 5, 7, 20, 22
111:23 112:4, 8
121:2 <i>1</i> 129: <i>19</i>
131:21 138:18
139:11, 25 156:2
164:8, 10 166:5, 7
173:6 175:17 214:3
234:1 242:1 261:19,
21 262:3 264:7, 9
readiness 101:5
212: <i>12</i>
reading 89:6 140:22
reads 43:4 54:15
61:23 66:22 71:13
93:17 149:2, 24
152:1
132.1 mondy 101.2 8
ready 101:3, 8 176:23 183:13
1/0:23 183:13
195: <i>14</i> 210: <i>17</i>
211:22 216: <i>19</i> 221: <i>19</i> 225: <i>1</i> , <i>4</i>
221:19 225:1, 4
232:13 233:18, 19
245:5 246:2 247:1
reaffirming 54:25
realistic 253:2
realize 149:25
really 14:22 17:24,
25 21:13 33:10
56:15 66:18 101:16
109:22 112:5 123:12
124: <i>14</i> 178: <i>1</i> 196:22
198:2 <i>3</i> 200: <i>15</i>
201:12 210:25
238:15 241:17
re-ask 259:24
reason 65:14 116:24
162:5 170: <i>15</i> 185: <i>6</i> 191: <i>1</i> 192: <i>25</i> 215: <i>5</i>
191:1 192:25 215:5
220:22 253:4 259:13,
16 265:4, 7, 10, 13, 16,
19, 22 266:4, 7, 10, 13,
16, 19, 22
reasonable 93:18
177:20
reasons 98:2 183: <i>3</i>
recall 6:10 8:10, 15
9:16 20:3 22:4, 6

```
37:11 42:17, 19
44:11 56:13, 15, 18
57:4, 11, 14, 17 67:8
69:18, 19 72:1 80:11
81:21 83:9 84:14
109:22 111:9 124:4,
13, 17 125:1, 2, 3, 9
127:16 128:7, 12, 19,
22 136:21 151:25
153:23 154:2, 5
155:4, 22 156:4
157:8, 9 163:17
174:13 177:16
178:17 182:14.17
196:22 202:16, 19
204:15 219:5, 7
220:23 224:16, 22
229:2, 4, 5 231:23, 24
239:8, 11, 19 254:7,
12, 13, 15 256:3, 4, 6,
7, 16, 18 257:23, 25
258:7, 18 260:8
recalls 80:10
receive 24:7 74:16
81:12 156:6
received 19:6 22:4
161:3, 4 170:14
228:11
receiving 14:6 74:17
117:4
recess 61:16 114:19
155:8 206:3 248:24
recognition 145:12
recognize 37:7, 9
65:20 82:7 124:12,
13 135:11 145:16, 18,
25 164:11 166:10, 23
171:24 215:1 217:8
recognized 51:4
145:22 171:25
recognizes 144:24
145:7
recollection 22:7
41:6 47:20 136:15
141:5
recommend 60:23
100:3 103:8 106:1
181:22 183:11 189:7
recommendation
54:8 98:10 101:23
```

```
102:14, 24 103:1, 13
104:21 105:11, 20, 23
106:9, 12, 16, 18
107:2, 5 196:11
recommended 102:1
103:20 106:2 158:14
250:1
recommending 60:24
recommends 106:6
reconsider 36:4 47:6
record 4:2, 9, 15 5:4,
20 7:3 41:2 52:18
59:14, 20 61:13, 15,
18 63:13 69:16
70:13 89:16, 22
114:18, 21 155:6, 10
158:3 166:7 176:11
206:1, 5 215:6
248:16, 23 249:1
251:9
recorded 47:15 263:7
recruit 240:10
241:15 249:24
recruited 239:18.19
249:23 250:16 251:3
recruiting 239:21
241:4 242:5
recruits 240:25
reduced 79:24
redundant 59:10, 12,
14, 16 65:1
refer 11:18 22:10, 13
29:20 30:9 31:19
37:18 123:20 133:18
135:5, 7 158:22
161:16, 18, 24 164:12
165:5, 18, 19 166:11
167:24 168:11
201:25 213:17
214:14.15 215:13
232:12 236:6 243:1
244:13 262:6
reference 36:19 37:2
40:8 41:17, 21 75:11
97:8 113:8 141:5
169:9 171:7, 8
175:14 176:7 214:18
REFERENCED 3:6
43:10 48:19 77:8
134:24
```

references 35:6 115:25 125:12 175:23 **referred** 22:9 70:1 95:*16* 161:*14*, *15* 162:*4* 164:*3*, *17* 165:*1* 166:*13* 171:*18* 191:12 215:8 **referring** 6:6 9:6 11:19 22:10 29:15, *18* 32:24 37:2, 23 43:1 48:7, 15, 23 49:11, 12, 14, 25 52:21 54:14 61:20 62:1 71:12 72:8, 17 78:25 82:23 83:8 84:19 85:21 86:19 88:1 93:14 97:13 99:*19* 101:9 115:*21* 122:18 123:9, 24 124:2 125:4, 17 126:11.18 128:2 129:22 131:16 144:4 160:1 163:11, 24 176:24 188:6 213:*1*2 215:24 218:1 221:3, 10 222:8 224:10 232:11 244:16, 21, 23 246:21 252:16 260:20 261:13 **refers** 111:12 133:19 144:5 162:3, 6 164:24 165:6 **reflect** 122:17 reflected 32:15 reflective 19:4 235:21 **reflects** 19:*13* **refresh** 136:15 141:5 **refuse** 71:1 88:13 **refused** 69:10 70:19 71:1, 2 74:5, 12 82:16, 17 83:2 85:21 86:4 88:2, 4, 11 **refuses** 86:15 **refusing** 86:16, 17, 18 regarding 45:11 63:18 69:19, 25 154:9 156:6 158:2

174:3, 14 253:7 254:4 256:1 Regardless 35:1 186:21 210:19 **region** 31:4, 6, 8, 17 32:24 33:1, 4, 8, 13, *15*, *25* 34:*4*, *5*, *6*, *12*, 13, 22 35:1, 5, 22, 25 36:2 41:10, 25 42:5, 7, 9, 12 44:5 46:6 109:10, 20 134:16 141:7, 9, 11 149:20 150:10, 19 151:13 203:1 246:12 regional 30:14, 18, 19, 23, 24 31:11, 21 34:6, 20 38:7 39:19 41:11 42:5, 8 43:20 45:12 73:13, 23 85:6, 7 109:21 110:3 133:5 134:18 135:2 136:19 143:6, 7 148:21, 24 149:12, 14 150:18 198:9, 11 201:5 218:12 222:12 226:9 245:4, 9 246:5 247:1 regions 13:19 31:2, 15 32:21 34:12, 15, 16, 24 35:17, 21 39:20 41:7, 11 42:3 43:8 45:18 77:14 80:19 85:10, 24 86:24 109:18 110:2 129:5, 6 134:17 138:4 140:23, 25 142:8, 11, 13, 14, 18, 19, 25 143:20, 21 147:25 148:7, *15* 150:5, 8, 9, 11, 18 152:7 198:12, 24 201:15 203:10 245:25 246:12 regulated 102:4 258:15 regulations 16:3 regulators 17:14 49:8 136:10 197:11 regulatory 16:6, 7 26:1 143:25 144:6, 7, 8, 9, 14 197:20 200:16 261:8 reinforce 247:11 reiterated 47:4 **related** 16:4 25:5 159:24 207:11 240:6 relationship 12:4 117:18 199:11 200:20 relationships 40:12, 14, 21 41:18 47:9 149:15 relevant 23:22 207:13, 14, 16 208:19 209:3, 4, 11, 19 **remain** 12:20 45:23 remained 11:24 12:1 remember 33:24 57:3 58:23 71:22 112:6 157:13 232:18 **remind** 59:8 reminded 58:24 reminder 6:17 remiss 247:23 **remove** 161:7 removing 18:3 renamed 128:8 **repeat** 6:19 44:20 46:12 59:18 63:10 69:22 119:19 146:17 170:7 237:14 **repeated** 141:20 **repeating** 59:7 166:4 **rephrase** 6:20 93:25 192:17 rephrasing 159:2 **replaced** 12:*14* 109:13 replacement 184:4 212:7 report 24:20 26:21, 24 27:2, 3, 4 28:2, 14 30:25 32:6 41:25 70:25 85:5, 10 86:18, 23, 24 87:1, 12 109:14 178:12, 15, 18, 20, 22, 24 216:12 reported 28:17 31:15 41:10 42:12 108:23 109:17, 24, 25

110:3 127:21 128:15 143:7 178:*13*, *15*, *25* 225:22 236:18 reporter 6:21 reporting 24:20 26:11, 16 33:4, 13, 15 34:24 35:21 41:6 77:12 86:25 129:7 132:19. 21 133:3 137:25 140:24 143:1 reportings 24:17 reports 54:23 55:4 178:6, 7 **represent** 37:14 89:1 201:23 259:11 representation 126:2 representative 149:7 representing 48:2 136:10 reputational 25:24 request 50:24 51:7 54:12 144:8 216:14 requested 50:10 51:8 203:19 232:8 **require** 167:18 206:15 **required** 23:4 49:8 52:22 58:18 76:20 77:5, 6 156:15 240:17 requirement 17:13, 14 54:11 76:21 172:21 193:20 requirements 16:2, 7 122:15 147:18 240:22 261:9 requires 146:8 **Re-read** 63:12 **resigned** 153:18 resolution 202:4 resolve 201:3 203:14 resolved 203:16, 20, 24 resonate 258:2 resource 175:7, 10, *15* 176:3, 25 177:5 resources 28:10, 14, *19* 43:5 respect 16:24 17:1, 4,

48:14, 22 49:12, 19 53:20 56:16 59:2 63:7 64:3, 5, 9, 24 65:11, 20 80:4 101:15 102:24 103:*13* 111:20 112:*1* 117:18 125:23 131:3 141:4 142:13 179:1 189:15 194:3 217:17 245:7 251:13, 19 259:19, 21, 25 260:2 261:15 **respected** 83:7, 24 190:25 respectful 140:4 responded 60:12 responds 202:6, 10 **response** 38:13 responsibile 15:15 responsibilities 10:24 13:11, 21, 25 14:10, 23, 24 15:7, 8, 9 20:7 24:24 28:11 80:14 87:13 109:20 114:2 134:15, 19 135:25 138:12 141:2 142:17 144:22 148:9 149:2*1* 154:25 182:17 198:8 201:11 232:25 244:17, 19 245:20 responsibility 15:19 16:19 25:12 86:2 103:5 104:11 131:2, 5 132:25 135:22 138:17 140:24 143:5 144:17 149:16 150:8. 10, 13, 14, 15 154:24 179:20 198:13, 18, 24 203:1 237:23 238:21 247:23 258:11 responsible 15:21 25:16 31:2 35:3 142:14, 18 148:12, 13, 20, 22 150:22 154:18 198:20 responsive 144:7, 8 rest 42:8 152:24 153:12 154:14 restate 44:15 76:4

5 18:9 21:21 47:11

194:8 restructuring 232:18 result 28:23 91:7, 15 118:18 resulted 72:12 results 115:14 146:21 **retail** 145:12, 13 239:25 retaining 44:6 retire 38:24 retirement 45:19 48:4, 5 174:22 retiring 154:7 **retreat** 197:4 **return** 88:4 returns 138:15 revenue 73:10 77:17 137:11 138:2, 5, 12 149:25 **revenues** 138:15 **review** 7:17 19:23 29:22 30:4 31:7 32:8 49:10 71:23 101:*I* 104:*7* 111:*7*, 20 112:17 113:10, 21 114:3 115:8, 15 121:1, 23 122:16 128:3, 19 130:20, 23 131:9, 17 132:12 134:8, 13 135:24 140:15 155:25 161:11 177:14, 17 178:16 179:15 180:2, 6 181:13, 16, 19 182:13, 20 183:10, 16 184:5, 11, 25 185:22 186:2, *15*, *23* 188:5, *6*, 7 195:18 205:7, 8, 16 211:13 217:10 231:8, 19, 22 234:9 253:23 reviewed 29:3, 21 30:8 73:2 75:17 79:10, 13 reviews 31:3 139:24 143:10 172:18, 20 177:22, 23 178:4 179:2 184:23 258:8 revisions 205:12 reward 145:25

rewards 32:11 145:8, 21 **RHR** 50:13, 18 51:7, 12 53:24 54:9, 20, 22 55:9, 19 56:14 58:18 60:13, 21 72:3 185:5 192:3 **RHR's** 107:24 Richard 203:5 **Ridge** 7:7 **right** 5:3, 5 10:18 11:11 12:9, 18 16:18 20:11 25:18 29:19 30:15 33:16 37:15 38:8, 11, 17, 21, 25 39:3, 21 41:13, 22 42:1 49:23 53:5 54:21 55:10, 12, 17 60:12 65:24 66:17 70:21. 24 71:3 72:25 73:6 74:2, 18, 20 76:16, 20, 25 82:2, 5, 13 84:7, 8 85:4 86:5, 9, 18 87:5 90:2 91:16, 25 93:21 94:21 97:5, 13, 21 101:24 104:12, 13, 16 105:6, 9 107:16 108:7 109:11 110:6, 23 111:4, 15, 18 112:23 113:3, 22 114:15 115:19, 25 116:13 118:23 120:20, 23 121:12 122:4, 20 126:15 129:3, 24 132:12 133:7 137:*17* 139:*1* 140:22 141:2, 17, 23 142:11, 20 143:6 147:6, 14 148:18 151:23 153:6, 7 156:*19* 158:*6* 160:*13*, 16 161:4, 8, 25 163:1 170:1, 10 172:1, 4 173:20 174:17 175:5, *22* 176:*14* 191:8 192:5, 7, 8, 10, 12 193:3, 9 195:19, 21 197:7, 15, 21, 25 198:19 200:5 211:1,

2, 7, 23 217:10 219:21, 24 220:6 221:12, 19, 24 222:14, 18 223:8 224:7 225:9 226:6, 12, 15 227:13, 19 232:14 233:21 234:15 236:22 238:18 241:1 242:7 243:3 248:3 249:16 250:8, 17, 24 251:16, 21 255:2, 18, 20 261:18 **right-hand** 222:19 risk 22:23, 24 24:12. 15, 18, 25 25:5, 6, 7, 10, 18, 20, 21, 24, 25 26:1, 2, 3 94:15 130:24 131:1, 3 139:15, 16, 18 154:19, 20 155:1 180:3 200:16 258:8, 11, 16 risk-related 16:3 risks 25:2, 22, 24 26:2 131:4 200:17 role 10:5 12:11 13:15 18:23 20:6 24:22, 23, 25 26:23 27:11, 15, 20 30:22 31:1, 10, 12, 21 35:19, 20 39:13 41:5, 12, 15 42:4 43:17 61:5 66:10, 11, 12, 14 73:17 74:14, 25 77:15 79:8 80:4, 12 82:11 85:6 86:2 88:3 96:13 108:5 112:14, 15, 16 113:24 114:7 115:17 121:24 122:13, 14, 15, 21, 22, 23 128:23 132:1, 2, 3 133:1, 2, 10 138:8, 9, 10 142:15, 20 143:2, 5, 11, 13, 20 146:5, 13 147:17 148:12, 21, 22, 23 152:5, 6 179:1, 4 182:9 183:19 185:10 186:*14* 187:8 188:*1*, 10, 19 192:24 198:25 225:19 228:17, 21 233:7, 16, 17 234:20,

21 235:1, 13, 14, 19, 22 238:10, 22 241:12, 13, 23 243:19 245:14, 25 246:5, 17 247:9 250:6, 21, 23 251:1 roles 27:2 74:4 76:15, 16 82:12, 13 104:11 134:18 148:17 226:1 234:25 242:7 Rome 2:11 5:8 room 178:21 **roots** 44:4 rotational 31:13 143:12 **roughly** 11:2 77:3 110:7 157:17 243:23 route 182:6 **Royal** 10:1, 3, 4, 5 **RP** 38:4. 7 **rubber** 54:7 100:13 102:2, 23 **Ruben** 239:15 rule 88:22 **run** 16:8 85:23 110:7 122:7, 8 133:2 150:17 **running** 23:11 108:21 109:24 144:16 runs 203:10 249:21 runway 65:23 113:2 174:18 228:14

< S > **S/Svdnev** 263:18 **Saba** 2:1, 5 3:4 4:10, 11, 18 5:2, 5, 18 8:20 9:1 10:12 29:10 30:1, 3 33:20 36:17 40:15 44:22 47:10 48:1 50:19 51:18 52:2, 8, 10, 13 53:13 54:13 57:8, 16 58:3 59:12, 17 60:4 61:13, 19 62:10, 15, 20 63:4, 12, 15 64:20 65:4, 7 66:20 71:11 76:5 78:18, 21 79:9 81:4 87:25 88:18

20.10 21 23 00.12
89:10, 21, 23 90:12
91:19 92:12, 21 93:3
94:24 95:7, 14, 22, 23
96:4, 14, 19 97:5, 18
98:18 100:20 101:7
105:15, 19 106:8, 23
107: <i>4</i> 108: <i>16</i> , <i>18</i>
110: <i>16</i> 112: <i>19</i>
113:14 114:13, 16, 23
120:6 123: <i>1</i> 124: <i>19</i>
125:11 126:8 127:7
129:2 <i>1</i> 130:2, <i>6</i>
132:5 139:8, <i>21</i>
140:7 152:10 154:11
155:6, 12 158:6, 19,
25 161:2 165:4, <i>16</i> ,
22 166:2, 8, 9 167:9,
19, 22 168:9 169:6
170:5, 8, 14, 24
171:2 <i>3</i> 173:5 174: <i>1</i>
175:13, 19 176:1, 10,
<i>14</i> , <i>18</i> 177:9 192: <i>16</i>
195:8, <i>12</i> 201: <i>18</i>
204: <i>1</i> 206: <i>1</i> , <i>6</i> , 24
209:11, 13 210:4, 7
211: <i>12</i> 212:20, 2 <i>1</i> 213:25 214:5, 2 <i>4</i>
213:25 214:5, 24
215:7 218:10 223:11
227:5 229:16 230:12
231:1 240:20 242:18
244:5 248:23 249:2
252:8 253:10 254:18
259:1 260:13
sake 6:20
salary 77:18
sales 133:19, 20, 23
134:9, 12, 16, 19
135:20 136:1 144:24
Sarah 7:11
sat 35:16 193:9
save 264:10
saw 125:2 155:22
226:2, 22 227:1
232:1
saying 55:11 78:24
81:19 165:17, 23
166:4 173:23 204:12
208:6 209:9 210:13
215:2 229:5 249:14,
16, 17
,

says 11:20 30:16
31:24 38:2, 22 55:4
66:1 75:18, 19 82:23
85: <i>16</i> 88: <i>1</i> 91: <i>18</i>
93:22 94:5 114:9
115:24 116:18, 20
119:2 124:24 127:18
128:3 129:19, 20
130:18 131:22 135:2,
4 140:12 142:12
146:25 155:17
160: <i>14</i> , <i>23</i> 175: <i>20</i> , <i>22</i>
217:9 219:22, 25
221:22 225:3 226: <i>13</i> 236:23 243:6 244: <i>16</i>
236:23 243:6 244:16
245:3 255:3 259:6
scale 73:13 149:11
scenario 165:15
scenarios 125:9
schedule 21:2
Schramm 23:19
science 9:18
scope 62:18 76:24
137:10
score 117:2 118:20
scores 117:1, 7, 22
118:17 119:1, 8, 22
Scotland 10:1
seal 263:13
season 138:22
second 4:20 14:11
29:18 35:8, 10 43:1
59:9 84:19 135:10
136:5 137:18 142:7
149:2 196:17 219:15
252:19 261:14 262:1
secret 68:4
section 146:17
261:10, 16, 24 262:5
201.10, 10, 27 202.3
sections 261.25 262.2
sections 261:25 262:2
sector 144:13
sector 144: <i>13</i> securities 137: <i>12</i>
sector 144:13 securities 137:12 see 11:17, 21 14:8,
sector 144: <i>13</i> securities 137: <i>12</i> see 11: <i>17</i> , 21 14:8, 19 23:21 25:9 29:19
sector 144: <i>13</i> securities 137: <i>12</i> see 11: <i>17</i> , 2 <i>1</i> 14:8, <i>19</i> 23:2 <i>1</i> 25:9 29: <i>19</i> 30: <i>10</i> 36:2 <i>1</i> , 2 <i>3</i> 37: <i>1</i> ,
sector 144:13 securities 137:12 see 11:17, 21 14:8, 19 23:21 25:9 29:19 30:10 36:21, 23 37:1, 19, 20, 25 38:1, 5
sector 144:13 securities 137:12 see 11:17, 21 14:8, 19 23:21 25:9 29:19 30:10 36:21, 23 37:1, 19, 20, 25 38:1, 5 45:25 47:5 48:12
sector 144:13 securities 137:12 see 11:17, 21 14:8, 19 23:21 25:9 29:19 30:10 36:21, 23 37:1, 19, 20, 25 38:1, 5 45:25 47:5 48:12 67:2 72:15, 23 88:5
sector 144:13 securities 137:12 see 11:17, 21 14:8, 19 23:21 25:9 29:19 30:10 36:21, 23 37:1, 19, 20, 25 38:1, 5 45:25 47:5 48:12

```
121:14, 19 125:20
126:22 128:4, 21
130:3, 20 136:13
141:16 145:3 146:22
148:3 152:13 155:23
160:2, 5 172:20
177:4 184:23 201:22
202:2, 14, 15 204:24
205:5 206:8 212:25
214:21 215:22, 23
216:2, 4, 20 217:18
218:13, 14 221:6, 21,
25 222:19, 20, 23
223:5, 6 226:25
230:19, 22 231:5, 12,
16, 17, 18 233:24
234:1, 10, 11 235:6
239:4 240:4 241:6,
24 243:8 245:5
247:3 252:22 258:12.
21
seeing 124:17 125:1,
2, 3, 9 128:19 219:5
254:2 255:18
seek 236:24
seeking 89:12 91:1,
15, 21, 22 92:3, 15, 24
93:9
seen 29:5 88:23
111:6 124:16, 25
126:1, 5, 19 127:5
128:18 140:14
155:19 164:2 165:2
205:13 213:13, 14, 23
214:2, 11, 13 217:5,
23, 25 218:7, 9, 17, 23,
24, 25 219:2, 16
220:7, 10 221:7, 8, 13
222:10 223:19, 20
224:7 230:16 232:10
241:17 258:15
select 187:20
selection 50:14
send 14:4 78:10
185:25 186:5
senior 110:9 172:7,
8 248:3
sense 162:6 233:4
sensitive 90:19
sensitivity 183:3
```

sent 14:2 39:5 231:8 254:6, 21 255:12 sentence 11:20 54:15 61:23 84:20 93:17, 23, 24 142:9 sentences 146:18 separate 27:1, 7, 9, 15, 17 34:7 142:24 143:1 154:13 separately 45:16 **September** 1:17 4:1 9:24 11:3 71:13 264:2 **sequence** 103:*16* 128:*13* **series** 6:18 **serious** 102:*3* **seriously** 18:5 54:5, 6 133:24 serve 124:10 138:14 155:2 served 195:15 services 44:7 142:6 **serving** 120:16 session 17:8 20:21 53:17, 18 72:2 102:8 197:5 261:*11*, *17* sessions 18:16 19:18, 19 set 21:4 29:7 90:10 104:9 151:1 179:18 191:21 192:18, 22 193:*4* 194:*1* 198:*15* 231:10 235:11, 18 236:7 237:10, 18 238:4 241:5 242:13 263:12 sets 92:5 192:4, 9, 13, 18, 20 193:4, 6, 18 235:17 236:6, 8, 10 **setting** 136:9 settle 98:12, 21 settled 134:6 seven 40:17, 19 67:14 255:15 seven-plus 252:21 **Shaffer** 8:17 9:3, 8 19:1, 22, 25 20:8 23:11 28:21 36:3, 5

37:6, 13, 19 38:2, 19 39:5 41:22 43:5, 13 45:10, 11 46:4, 11, 17, 22 47:12, 16, 17, 22 51:8 67:12 70:1, 17 71:21 78:5 84:3 88:7, 10 179:1, 14 181:15 188:5, 12 194:4, 5, 10, 24 195:13, 19 196:7 201:24 202:1, 10, 17 204:21 220:9, 18 228:9 229:2 231:4, 22 237:12 240:24 242:16 253:15 254:23 257:19 **Shaffer's** 37:10, 11, 15 46:7, 13, 16 204:19 234:7 241:21 shaking 6:22 share 100:21 179:10, 12 234:10 253:23 **shared** 47:6 100:16 101:1, 4 156:12 158:*13* 195:*5* 206:*14* 255:10 shareholder 12:2 shareholders 87:14 94:15 103:7 138:16 175:1 180:22 **SHEET** 264:1, 13 265:1 266:1 **shifted** 128:10 **short** 77:2 237:25 **shortly** 43:4, 14 45:1 46:9 68:22 109:10 157:12, 16 196:20, 21, 25 **shoving** 202:22 **show** 149:10 222:22 **showed** 229:24 **shown** 119:*14* shows 216:16 shy 258:19 sic 38:14 **side** 145:20 151:5 173:13 201:10 202:23 222:19 236:16, 21 262:3

SIGNATURE:__

DA **TE** 265:23 266:23 **signed** 140:16, 19 264:16 significant 15:24 90:15 144:23 145:22 234:17 238:9 significantly 72:9 silver 161:14, 16, 18, 20, 21 162:3, 5, 9, 16, 18 163:8, 12, 25 164:4, 13, 18 166:16, 18 168:22 169:8, 14 171:7 172:23 **similar** 114:1 150:4 **simplicity** 261:23 simultaneously 261:5 **single** 17:9 48:18 174:11 190:8 233:12 sir 94:24 207:13 sit 31:8 32:10 169:7 229:17 243:16 **site** 146:9 sits 220:24 **sitting** 82:12 situation 87:2 171:18 173:23 183:4, *23* 187:2, *20* 188:*3* 194:16 206:15 207:12 208:5, 20 209:10 210:6, 19 212:12 241:22 **situations** 165:17 180:11 247:14 six 67:14 **size** 137:17 **skill** 104:9 123:10 192:4, 9, 13, 17, 20 193:4, 6, 18 194:1 235:11, 17, 18 236:6, 8. 10 237:18 skills 122:15 143:17 192:7, *12*, *23* 193:*1* 236:19, 24 238:2 240:9 **skin** 166:15 **skip** 116:10

slightly 238:21

slow 239:24 **sly** 161:25 **small** 199:9 **smart** 161:25 171:13 **Smith** 2:4 4:12, 13 **smooth** 149:24 151:4 **smoothly** 150:12 199:5 **sole** 150:13. 15 soliciting 254:6 solidified 104:6 108:5 **solve** 202:4 **solved** 203:17 **somebody** 40:13 143:15 160:19 217:14 252:4 **somebody's** 251:19 **someday** 107:15 228:14, 16 **someone's** 64:10 166:15, 16 168:23, 25 169:16 174:23 203:8 217:1 soon 208:10 sooner 207:25 210:24 soonest 208:12 sorry 12:22 201:4 255:21 **sort** 59:10 170:11 sought 92:7 94:2 180:8 236:25 **sound** 197:18, 21 **source** 124:*3* **South** 250:13 southeast 137:20 **SOUTHERN** 1:2 4:5 **space** 144:12 189:25 190:*1* **speak** 44:16 46:6 50:5 59:15 158:13 176:11 201:8 203:2 258:14 **speaks** 87:6 89:16 90:7 91:18 112:3 114:5 129:17, 25 131:20 138:20 175:16

specific 84:18 95:16 96:23 111:11 154:8 162:10 168:1 174:2 176:2 240:16, 21 **specifically** 37:18, 23 48:3 57:4, 10, 17 60:6 67:8 69:1 102:13 160:1 174:14 176:3, 23 242:3 251:8 259:20 260:1 261:17 speculate 33:23 54:3 90:9 92:8 165:8, 10, *15* 166:*14*, *20*, *22*, *25* 167:1, 12, 13, 18, 19, 22 168:4, 5, 6, 14, 20 169:5 171:5, 6 208:13 speculating 33:22 67:13 227:4 speculation 33:18 54:2 167:18, 25 **spell** 5:20 **Spence** 11:7 12:*15* 48:8, 11, 25 49:13 50:9, 18, 21 51:10, 12, 13 53:22 54:21, 24 55:19 56:7, 14 59:4 60:21 61:24 63:5, 16 66:23 67:18 69:25 70:8, 25 71:3, 16, 18 74:13 82:16, 18, 24 83:4, 6, 15, 24 84:9 85:5, 10 86:9, 19, 23 87:1 98:11, 12 100:3 103:20 106:17, 21 107:1 142:18, 22 151:17 183:13 184:6 190:21, 24 193:7 194:*1* 195:*14* 198:*3* 200:24 218:9 219:20 222:9, 11 223:4 224:7 226:5 227:12 229:21 243:5 244:24 245:15 246:4, 8, 25 248:2 252:18, 19 258:4 Spence's 67:7 211:13 212:12 245:3

special 21:4

spend 17:25 31:8
spent 145:18
spoke 46:9 55:21
83: <i>12</i> 197: <i>4</i>
SS 263:3
stack 53:4
stacked 53:4
staff 13:20
stage 136:9
Stagnaro 2:5
stakeholders 221:22
stamp 36:20 37:3
54:7 100: <i>13</i> 102:2,
23 175:20 177:11
201:20 212:23
242:20 244:7 252:10
253:12 259:3 260:15,
21
stamped 110:22
114:25 155:14
stand 38:7
standard 200:13
start 202:8 204:24
230:19
started 10:22 104:6
109:10 136:19
starting 134:12
230:18 262:7
starts 84:20 223:23
State 1:21 4:15
5:19 66:25 76:9
80:12 117:15 145:23
263:1, 7, 19
stated 45:20 75:8
91:6 92:17 95:4
139:2 <i>3</i>
statement 72:13
73:6 101:16 170:22
210:11 251:6 258:7
statements 56:19
97:16 99:2
STATES 1:1 4:4
24:25 150:7 158:23
219:19 226:16
status 8:13
stay 38:24 39:6
116: <i>18</i> , <i>21</i> 117: <i>11</i>
stayed 11:6 82:15
staying 182:7 218:1,
'

Volume I
20 219:9 248:9
Stein 203:6
stenotype 263:8, 11
step 39:19 41:5, 8,
14 53:17 61:3, 5
74:5 82: <i>17</i> 104: <i>14</i>
108:4 112:22 133:4
180:13, 21 181:25
184: <i>14</i> 186: <i>11</i> 187: <i>5</i> ,
21 188:2 192:25
206:15, 16 207:1, 3,
20, 24 208:20, 21
209:2 210:13, 24, 25
211:5, 8 228:16
235:15 243:18
stepped 12:2, 22
41:4 79:8 108:23
146:2 154:6
stepping 42:4 55:11
180:25 183:23 185:8
210:20
steps 187:19
Stevens 178:19
sticking 161:22
sticks 163:7
stone 247:12
stood 77:1
stop 24:1
strategic 13: <i>13</i> 16: <i>5</i>
102: <i>16</i> 103: <i>21</i>
112:13 135:6 189:15,
16 190:3, 14 236:12,
14
strategies 119:5
190:5, 6, 12
strategist 190:4
strategy 10:10 119:3,
12, 13 137:23 188:16
189:20 190:10 191:6
197:4, 5
Street 1:19 2:12
90:19 173:14
strength 112:12, 15,
17 149:10 201:13
217:18 226:15
232:24 239:4, 7, 10
240:12, 13, 15 241:11
242:11 248:18

```
strengths 123:17
190:7, 18 191:13
234:13
strong 102:5 112:10
114:9 121:1, 20
123:12
strongly 20:23
structure 34:7, 20
42:8, 13 132:23
133:3 142:24 198:10
199:12, 13
structured 16:9 17:8
24:23 26:19 49:7
228:4
struggled 198:23
strut 163:23
strutting 161:22
163:8, 10
study 121:18
stuff 258:1
subject 15:17 18:1
20:3 253:17
subjective 242:8
subordinates 54:23
55:10 58:8
subsequent 46:4
196:2
Subsequently 229:10
substance 91:3 98:8
substantial 137:14
145:15
substantially 70:21
94:22 117:18 142:6
subtly 160:11 173:8
succeed 100:4 194:7
195:1
succeeded 11:7
12:14 126:15
succeeding 58:13
60:23, 25 194:16
success 45:21 138:24
139:5 141:25 142:11
147:8, 25 248:21
successful 36:10
38:15, 21 40:18 54:5
136:9 147:19 150:3,
21
succession 17:1, 6, 11,
12, 15, 18, 19 18:3, 10,
15 19:23 48:8, 15, 16,
```

23 49:4, 7 64:3, 6, 15, 24 65:11, 21 66:24 67:19 70:1 107:14 124:24 125:7, 24 126:3, 17 154:9 183:8 185:*15* 186:*23*, 24 209:23 210:17 212:6 213:4, 10 219:15 223:1, 17 224:5 227:9 229:3 230:15 231:11 232:3 242:25 243:3 244:11 252:14, 17, 18 253:18, 22 254:25 259:8, 20 260:1 successions 219:23 successor 18:18, 19, 21 61:4, 7, 12 66:13 97:12 105:5 180:10, *16*, *18* 181:*1*, *4*, *9*, *10*, 21, 23 182:4, 6 183:2, 6, 7 184:15 185:9, 15 186:7, 9, 18, 22 187:1, 12, 21 188:10, 25 189:1, 4, 5, 8 194:19 195:24 196:12, 13 206:9, 20 207:18, 19, 22 208:2 209:5, 21 210:20 211:6, 15, 17, 18 212:14 217:13 219:18 229:22 successors 17:20, 21 19:10 187:7, 11, 13, 16 227:19 **sue** 99:6 **sued** 91:10 100:1 suggested 195:7 suggesting 250:5 **suit** 71:7 75:21 84:5 90:16 91:23 93:10 134:3 **summaries** 121:21 summarizing 186:1 summary 121:9, 15, **summer** 178:8 supervisor 128:23 **support** 13:13 15:2 17:19 78:1 86:8 98:10 103:11 112:25

116:8 119: <i>13</i> 147:25
148:6 149:3 175:5
188:18, 19 194:21, 22
196:8 200:8 201: <i>13</i>
221:14
supported 108:4
113:10 143:22 193:6
supporting 105:11
supportive 188:20
supports 103:6 105:4
supposed 80:6
Supreme 92:19
sure 13:12, 25 15:15
16:15, 17, 20 19:2, 9,
12 20:6 21:19 23:8
24:4 25:2, 17 27:8,
21 31:2 33:10 34:8
37:16 42:25 46:18
58: <i>19</i> 61: <i>6</i> 63: <i>25</i> 65: <i>22</i> 69: <i>3</i> , <i>4</i> , <i>11</i> , <i>23</i>
73:20 76:6 77:6, 18
79:17 80:10 82:8
00.25 101.12 109.22
99:25 101:13 108:22
114:13 118:2 119:24
124:14 129:11, 13
131:14 134:17, 22
136:1 141:8 148:8,
<i>13</i> , <i>16</i> , <i>18</i> 150: <i>12</i> , <i>20</i>
151:7, 9, <i>11</i> 152:7
169:19 172:18 173:5,
19 174:10 176:23
179:5, 7 180:24
182:25 187:2 204:25
206:21 210:25
216:12 224:8 226:22
228:20 232:4 233:1
237:15 242:6 251:5
257:9, 12
surprise 69: <i>14</i>
surprised 56:1 59:1
83: <i>16</i> , <i>18</i> 178: <i>1</i>
261:20
survey 119: <i>15</i>
Susan 8:11, 14 71:24
84:4 153:13, 14
suspect 127:22
switched 132:21
switches 121:8
sworn 5:14
SHULL SILI

```
Sydney 1:21 4:21
263:5
sync 204:25 220:21
synergies 150:1
system 74:21, 22
<T>
tactical 147:12
tactics 85:17, 18
87:5, 21
take 6:23 10:20
14:5 16:1 18:4 25:2,
25 35:22, 25 36:7
39:12, 17 40:17, 21
45:6, 21 47:18 54:4,
6 55:25 56:8 57:12,
21 65:23 73:22
74:12, 14 75:23
80:13, 18 82:15 83:5,
6, 23 89:7 114:12
116:1 122:10 125:6
133:24 136:25 140:4
154:23 183:18, 19
185:23 196:18
200:10 205:2, 24
224:18 233:9, 20
234:24 235:19, 21
237:22 238:15, 21
239:23, 24 240:1, 3
245:15, 19 247:9
Taken 1:16 5:22, 25
6:2 61:16 74:6 82:6
101:25 102:21
114:19 140:24 155:8
162:2 171:15 196:20
206:3 248:24 264:2,
8
takes 66:11, 12
139:1 220:25
talent 18:7, 21 19:16,
22 26:18 49:3, 20
50:8, 11 52:25
100:10 101:1, 10, 11
104:7 106:13 107:15
112:16 147:25
148:18 152:2, 7
154:15 172:11
180:17 185:1 186:24
187:10 204:6, 16
205:19 206:23 212:5
```

```
213:4, 10 214:1, 8, 17,
20 215:1, 9, 12, 13, 21,
22 216:3, 5, 8 218:8
220:18 221:4, 11
222:9, 10 223:17
224:14, 16, 20 225:16,
17 226:5, 8 227:23
228:12 229:20
230:15 231:6, 22
232:3, 24 238:6
239:10 240:5, 9, 10,
11, 23 241:1, 3, 4, 15,
16, 20 242:6, 24
244:11, 24 248:3, 10,
11 249:13 252:14
253:18, 21 254:4, 11,
24 256:1 259:7, 19,
25
talk 14:4 17:10, 12
23:13, 24 38:3 57:2
58:15 60:17 68:12
80:20 83:16 84:2
108:15, 16 144:19
159:9 174:5 194:14
195:22 234:9, 11, 12,
13 241:11, 24
talked 8:11 24:2
56:6 58:8 188:22
190:22 196:7 227:23
228:13 251:24
talking 8:9 11:10
23:19 25:20 33:24
38:11 44:17 62:6
77:7 97:15 103:17
125:15 145:5 161:19
166:15 173:3, 23
220:12 232:2
talks 18:16, 17
125:18 133:20
173:12
Tanner 124:1, 7
157:13, 15 158:11, 15
159:9
Tanner's 158:17
task 150:15 191:7
taught 156:23
Tayfun 67:10 68:16,
18 69:9, 11, 21 70:2,
6 181:12 185:19
```

```
219:23 223:7 227:18
teach 156:10
team 13:13 14:20
15:2 17:10, 11 18:22
19:1, 19, 22, 25 20:1,
5, 17, 24, 25 21:6, 11,
17, 19 22:9, 10, 13, 19
23:5, 10 24:6 31:14
112:21 115:21 139:5
147:7, 8 164:20
183:18 191:8 228:23
239:12
teams 133:21 144:2
technology 23:17
189:20, 22 190:15
technology-related
149:19
tell 22:7 36:9 57:9
85:11 86:10 88:7
99:13 123:21 160:25
174:18 183:17
190:24 194:24
195:13 203:21
223:20 226:21
231:17 232:7 240:13
telling 86:25 162:23
258:20
tells 86:15
template 240:21
243:3
ten 30:20 31:12
228:4 229:11
tenure 26:24 147:3
tenured 146:19 147:1
term 52:12 158:21
161:16 163:20 167:2
169:8 173:19, 20
191:23 243:8
terms 38:16 103:16
209:16 210:7 237:10
testified 47:2 63:10
79:2 105:24 125:25
209:22 210:2 218:7,
17 259:12
testimony 48:19
66:1 78:17 79:1
80:3, 6 105:25 107:8
186:16 188:23
206:13 210:4, 8
```

text 9:7, 10, 15 21:25 22:6 37:5, 17, 19, 21 38:22 39:1, 4, 16 41:23 45:9 46:10, 17, *19* 185:25 201:23, 25 258:1 texts 202:20 **Thank** 22:3 51:23 52:2 110:21 216:1 theirs 56:3 248:18 themself 87:20 100:2 **Theresa** 124:1, 7 157:13, 15, 21 158:10, 12, 15, 17 159:9 Theresa's 159:6 thing 18:2 40:9, 10 66:19 80:12, 22, 23 101:24 157:4 things 4:25 14:7 17:21 21:15 22:5 23:20, 24 26:11 54:25 61:9 85:1 102:22 103:10 104:9 117:2, 3, 5 119:14 143:10 162:1 174:20 179:21, 24 180:23 191:12 193:23 199:5 200:8, 22 201:7 203:6 225:25 233:8, 9 243:23 247:13 257:12 **think** 4:18 16:8 17:24 18:11 21:23 25:23 34:25 35:8, 18 40:11 42:2 43:19, 21 47:8 51:9 52:2*1* 55:2 56:25 67:14 76:21 79:18 81:23 83:12, 17 99:7, 12 101:2 104:13 108:9, 21, 22 109:17 116:24 118:1, 24 125:15 128:7, 12 133:8 145:12 146:15 153:5 154:22, *25* 157:*15* 159:*15*, 22 161:25 172:2, 4, 10, 25 173:19 178:21 179:23 187:10, 11 188:*14* 192:*21* 196:*5*

197:14, 24, 25 198:2, 9 200:5 201:13 208:22 221:2 224:3 235:3 239:9, 14, 17 240:9, 11, 23, 24 241:7, 22, 25 242:9 243:22 248:13 250:14, 15 255:15, 17 257:7 262:1 Thinking 33:9 108:12 189:16 190:14 224:19 230:21, 23 232:2 247:6. 13 252:25 Thinking's 253:4 thinks 23:21 164:21 217:12 think's 248:20 **THIRD** 1:9, 19 2:17 4:6 5:9, 10 6:5, 12, 13 7:21, 24 8:2, 5, 8 10:18, 21, 22 11:11, *19* 13:*16* 27:*7* 28:*13* 30:13, 14 32:18 36:22 43:5, 6, 9, 18 44:7 45:21, 24 48:9, 10 50:22 51:3, 12, 14 53:23 55:16, 20 57:22, 23 59:10 60:18 64:6, 25 65:12, *21* 71:*14* 81:*8*, *11* 88:2, 21, 25 89:14, 25 90:16 91:1, 4 93:11 97:2 98:6, 11, 19 99:3, 13 100:4, 7 104:22 107:22 110:8, *23* 111:*12* 113:2, *16*, *17* 115:*1* 116:*6*, 7 120:8, 9 123:3, 4 124:3, 21, 22 125:18 127:9, 10 130:8, 9 131:16 132:7, 8 133:16 135:7 136:5 137:12 138:19, 24 140:9, 10 142:1 143:24 146:10 155:15, 17 159:3 160:2 166:12 167:25 168:12 172:1 174:2, *15* 175:4 176:2

177:5, *11* 184:8, *13*, 19 187:9 191:2 201:20 204:3, 4 212:23, 24 213:7, 10, *17* 214:6, *15*, *17*, *25* 215:21 218:2, 21 219:4, 9, 10, 12 221:10 222:8, 24 223:13, 14 224:11 226:3 227:6 230:8 232:11 240:21 242:20, 21 243:1 244:7, 8, 13, 23 246:22 250:22, 23 251:1, 8 252:10, 11, 16 253:12, 17 259:4 260:21 261:1, 2, 3 264:4 third-party 52:23 53:2 **Third's** 29:16 32:21 43:8 45:17 139:22 160:3 161:6 190:23 199:12 **Thomas** 2:17 5:9 thought 35:25 40:20 42:9 44:6 53:10 94:12 97:15 104:8 106:4 121:9 156:*11*, 24 161:23 171:12, 13 172:12 179:10 181:*10* 183:*21*, *22* 188:2 189:8 199:14, 18 205:20 210:20 232:16 233:4 238:12 243:18 246:14 258:16 **thoughts** 100:11 threat 189:24 **three** 52:6 66:9, 15 146:15 157:24 163:4, *21* 189:6 190:22 195:4 198:1 200:21 202:7 204:23 212:8 233:23 243:6, 10, 13, 16, 25 252:20 256:5 three-hours 260:7 three-page 152:*11* three-plus 131:24

252:20 threw 229:7 **Thursday** 16:*14* 83:10, 11, 22 231:11 256:8, 10, 11 tie 203:2 ties 201:8 203:8 tight 196:23 **Tim** 48:8 50:9, 18, 21 51:10, 11, 13 53:4, 22 54:21, 23 55:5, 10, 15, 19 56:7, 14 57:21 58:12 59:4 60:13, 21 63:5, 16 67:6, 21 68:1, 4 69:3 70:8, 25 71:3 74:13 77:11, 12, 13 82:16, 18 83:4, 6, 15, 24 84:9 85:5, 10 86:8, 18, 23 87:1 98:11, 12 100:3, 14, *25* 103:20, *25* 104:*1* 106:17, 21, 25 142:18, 22 143:19 151:17 184:6 185:*4*, *13* 186:6 189:25 190:10, 13, 14, 21, 24, 25 191:1, 13, 15 192:1, 2 193:7 194:*1* 195:*14* 198:3 200:24 201:4, 9 211:13, 20, 21 212:4, 12 218:9 219:20 222:9, 11 223:4 224:6 226:5 227:12 229:21, 23 243:5, 14, 18 244:24 245:3, 15, 24 246:4, 8, 14 248:2 252:18, 19 258:3 **Time** 1:18 4:2, 7 12:15 14:12 15:12 16:11, 14, 18, 22 17:3, *17*, *23*, *25* 18:*1*, *5* 19:2, 8 20:5 23:11 26:14, 18 27:6, 13, 16, 17, 18, 24 28:20 29:4, *5* 30:23 31:8, *16*, *18* 32:16 33:3, 8, 10 34:22, 25 35:19, 20 37:25 38:20 40:6, 21 41:7 42:5, 14 43:18,

19, 25 44:23 45:15
48:17 49:23 53:14
54:18 59:10 61:17
66:11, 12, 13, 25
68:24 73:2 74:24
75:8 77:1 79:5 81:7,
18 82:21 89:7
102:23 103:3, 8, 10
105:14 108:12 109:2,
<i>5</i> , <i>21</i> 110:2, <i>4</i> 111:22,
25 112: <i>15</i> 113:22, 24
114: <i>17</i> , <i>20</i> 115: <i>6</i>
117:14, 19 118:10
120:13, 17 121:22
124: <i>1</i> 125: <i>6</i> , <i>15</i>
127: <i>18</i> , <i>20</i> , <i>25</i> 128: <i>3</i> ,
<i>16</i> 130: <i>14</i> , <i>24</i> 131:2,
<i>11</i> 132: <i>15</i> , <i>20</i> 133: <i>4</i> ,
9 134:11 135:20
137:12, 25 138:6
140:18 141:13 143:8
145:21 150:18 151:6,
15, 16, 17, 20, 22
154:4, 5, 12 155:7, 9
164: <i>1</i> 168:7 174: <i>10</i> ,
19 177:19 180:7, 11
19 1/7.19 100.7, 11
182: <i>15</i> 183:2 191: <i>17</i>
196:14 198:25
203:14, 16, 19, 23
206:2, 4 220:25
227:1 231:10 232:17
238:23 247:7 248:25
253:23 256:11
260:10
timeframe 12:3 17:7
22:11 33:24 42:7, 11
43:15 44:17 84:16
103:16 108:25 109:3
110:7 111:3, 4 123:7
141:11 153:7, 20
154:10 157:17 159:8
196:2 <i>3</i> 197: <i>16</i>
204:20, 22 205:6, 10
210:23 220:23
243:20 251:24 253:2
timeframes 163:18
timeline 66:19 125:8,
<i>19</i> , <i>23</i> 126: <i>3</i> 197:22
207:19 243:14, 23
7 -

,			
246:25			
timelines 136:21			
timely 152:1, 8 times 26:13 34:10			
52:7 81:20 101:25			
134:2 <i>1</i> 139:2 <i>3</i>			
157:18, 24 161:23			
162:7, 10, 11, 19			
163:1, 3, 4, 21, 23			
165:24 166:11 174:8			
208:23 218:25			
257:11			
timing 28:5 58:12,			
15 59:4, 23, 24 69:11			
83:16, 19, 20 84:15			
110:1 174:21 196:17			
207:7, 8, 10 208:4			
211:2			
timings 128:13			
Tim's 55:21 64:3			
104:10 190:25			
191:13			
title 12:24 26:10			
27:22, 25 44:2 128:3			
135: <i>14</i> 136:22 141: <i>1</i>			
155:17			
titled 4:5			
Today 4:1 38:3			
48:2 73:15 75:25			
76:6 134:2 154: <i>17</i>			
169:7 188:23 229:17			
today's 7:14, 18			
told 36:5 39:2, 11,			
14, 17 40:11 45:15			
47:2, 4 48:5 57:8			
60:12 69:8 74:13			
78:6 83:3, 13, 14, 18,			
23 84:20 85:14			
99:20 182:22 183:2 <i>1</i>			
185:7 189:6 193: <i>14</i>			
194:5, <i>13</i> , <i>21</i> , <i>24</i>			
195: <i>13</i> , <i>25</i> 196: <i>1</i>			
202:11, 17 217:9, 11			
250:4 257:2			
tolerance 25:5			
tolerances 25:7			
tolerant 161:9			
tolerate 173:22			
Tom 251:3			

ton 215:*17*

```
tool 123:12, 18
124:4 155:18
top 53:5 70:20
72:21 74:3, 4, 12
75:6, 25 76:6, 9, 11,
14 82:9 86:16 87:19
88:13 93:16, 17
113:11, 12 122:11, 12,
22 144:24 145:8, 16,
19 146:7, 13 148:16
157:1 200:11 229:11
233:8 234:14, 18
235:1 236:1 238:25
239:1, 11, 12 241:18
249:6, 8, 9, 10 251:15
topic 63:20 99:6
254:16 258:22
259:19
total 28:12 31:21
72:14, 19 75:18
157:18 232:19 233:2
totality 242:9
totally 95:6 222:5
touch 177:24 179:3,
21 200:7
touching 179:14
tough 118:12 232:21
town 172:18
track 61:8 183:25
tracked 251:8. 10
traffic 201:6
trailed 81:9
train 156:25 183:25
training 156:6, 8, 11,
12, 14, 15, 19 157:20
158:1 159:3 161:3, 6
170:15 173:18 174:3,
4, 6, 7, 8, 9, 14
trainings 159:7
trains 61:8 198:18
212:4
traits 191:9, 10
transaction 150:21
197:12, 14
transcribed 263:8
transcript 263:9, 10
264:7
transformation
```

transition 72:10 77:11 135:16 154:21 transitioning 154:7 transparency 24:5 257:3 transparent 21:9 257:9 transpire 56:17 transpired 79:20 136:22 153:17 165:10 treasury 200:3, 4, 7, 11, 20 tremendous 44:6 82:11 137:19 229:10 **trend** 117:25 **trends** 23:20 **trial** 152:17 tried 23:7 81:2 142:*1* **trip** 113:1 145:21 161:20 162:12 **trips** 162:13 **true** 141:23 263:10 264:10 **trv** 7:1 16:12 52:20 96:15 176:21 200:10 202:4 trying 33:24 57:9 90:25 105:24 106:24 123:17 135:14 149:7 170:23, 24 171:3 194:9 196:*14*, *15*, *16* 199:12 200:12, 17 232:23 261:24 **Tuesday** 83:12 turn 66:21 86:1 111:11 133:16 218:20 219:10 221:11 222:24 226:3 227:6 turnover 148:10 **Tuzun** 67:10 68:17, 18 69:9, 21 70:2, 6 181:12 185:20 219:24 223:7 227:18 Twice 59:22 157:21 twin 93:20 94:2 two 22:19 66:9 70:5 72:25 74:8 101:4, 9

118:14

146:15 163:4, 14, 21 172:5 186:*13* 194:*6* 195:*1* 196:25 199:20, 22, 24 203:7 204:23 212:7, 22 216:19 218:12 219:18 221:19 222:13 223:4 226:10, 11 227:13 229:24 234:16 238:11 239:14, 17, 18 243:6, 7, 10, 11, 13, 16, 25 247:2, 10 252:20 260:6 261:4 two-plus 218:13 219:20 222:13 **type** 6:8 17:21, 25 21:15 23:3 103:3 112:14 114:10 127:3 161:9 179:24 180:22 232:21 257:14 **typed** 32:2 38:17 types 119:17, 20 143:10 145:9 163:9 **typical** 16:19 typically 13:21 16:14 26:21 76:20 81:5, 15, 17, 24 99:10 116:6, 9 119:7 145:11, 23 177:24 204:18 256:13 260:5 **typo** 38:16

<U> **uh-huhs** 6:23 **uh-uhs** 6:23 **ultimate** 185:17 221:*1* ultimately 41:25 200:24 Um 22:23 **unanimous** 107:20 unanimously 193:8 **unbiased** 156:10 157:20 **uncommon** 81:11 unconscious 156:10, 24 157:20 158:2 159:4, 11, 13 161:7 170:1, 9, 17

unconsciously 160:11 173:9 **Undergrad** 9:18, 21 underneath 141:10 241:23 undersigned 263:5 **understand** 6:19 7:4 51:19 52:8 53:2 65:16 89:24 96:9, 13 106:24 165:14 168:13, 16 169:3, 22, 24 170:8, 15, 24 175:24 176:19 177:1 194:9 196:7, 16, 17 210:4 understanding 28:9 46:24 50:25 56:4 62:11, 16, 17 63:1 67:20, 22 87:4 92:13, 14, 22, 23 93:7, 9 95:5, 7, 8, 12 96:19 103:22, 23 141:24 147:16 152:21 153:13 159:10, 20 161:4 170:25 182:9 184:17 189:18, 19 250:6, 25 251:4 264:13 understandings 189:2*1* understands 52:5, 14 138:23 152:25 182:3 190:*1* understood 25:3 67:25 68:5 78:1 165:12 167:7 188:24 190:18 undertaking 126:16 unintentionally 160:11 173:9 **Union** 21:3 127:2 **UNITED** 1:1 4:4 **University** 9:21, 22 **unusual** 162:23 up-and-coming 227:25 **upbringing** 159:*13*

update 204:7 213:5,

11 223:18 254:25

updates 230:15 242:25 244:12 252:15 253:18, 22 259:8 **upset** 85:2 99:22, 23 **USA** 10:7 use 16:16 30:21 31:12 39:9 64:15, 23 65:9, 11 118:16 119:24 120:4 143:12 162:20 163:*1* 242:*3* 253:20 257:13 usually 220:25 260:7 < V > validate 50:24 **validation** 51:*3* 53:*8* **value** 44:6 **valued** 82:10 values 112:10 139:20, 22 140:3 vanilla 200:9, 14 variables 165:12, 14 varied 28:15 various 24:8 148:1 174:7 200:8 vary 28:15 vendors 174:8 venue 145:24 146:11 162:14 **verbal** 21:24 22:8 verbally 6:22 verbatim 69:6 verify 33:6 version 204:10, 11 205:17 222:25 225:16 254:10 259:10, 12, 14, 17 versus 4:6 15:19 46:19 119:12 136:23 166:15 vet 49:10 60:13 200:18 vets 49:5 **vetted** 48:10, 25 49:2 50:15, 21 53:23 56:20 60:10, 21 66:24 67:15, 18 68:6, 7, 9, 11 69:4, 25 70:9 104:3 107:24 228:25

vetting 49:12, 14, 19 50:1, 7, 9, 17 51:9, 10, 11 54:15, 20 55:6, 15, 18 56:14 57:24 60:1, 6 67:6 68:1, 3 71:15, 18 185:4 **vice** 30:14 110:9 **video** 4:16 6:21 Videoconference 2:4 **VIDEOGRAPHER** 4:1 61:14, 17 114:17, 20 155:7, 9 206:2, 4 248:25 Videotaped 1:13 view 145:17 163:9 169:1 212:12 237:20 241:10 viewed 34:13 41:12 42:10 171:11 205:22 211:21 **viewing** 164:23 **viewpoint** 119:*15* views 19:13 202:22 visibility 257:16, 18 visible 149:2 visiting 219:7 **VOLUME** 1:13 vote 101:16 102:7, 9 103:11 106:7 votes 102:8 106:6 **voting** 14:24 vs 1:8 264:4 < W > wait 6:25 70:10 **walked** 68:22 70:24

vs 1:8 264:4

<W>
wait 6:25 70:10

walked 68:22 70:24

83:4, 8, 13 84:1

walking 258:19

walks 83:17, 21

Walnut 1:19

WAM 134:19 135:3

136:19

want 15:14 19:14

20:8 21:17 23:12, 24

28:7 33:6 38:4

39:17, 18 40:1, 18

52:15 56:1 58:1

65:6 78:8 85:4, 5

94:17 104:19 105:2

106:12 108:10, 13

112: <i>4</i> 114: <i>11</i> 116:2 <i>1</i>
117:6 134:22 135:15
146:13 171:4 175:17
176: <i>13</i> 177: <i>25</i>
180: <i>19</i> 181: <i>20</i> , <i>23</i> 184: <i>18</i> 185: <i>17</i>
186: <i>10</i> 195: <i>24</i>
200:15 206:20 227:2
257:12 258:12, 13, 14
261:20
wanted 14:3 21:18
35:2, 22 36:6 38:24
39:13, 21, 23 40:24
41:14, 16 47:7 48:6
53:6, 9 54:9 61:4
73:20 78:9, 10 82:7,
8 86:5 94:9 104:10
142:18 179:9, 10
180:15, 24 182:1, 8
183:4 184:13, 16
185:7, 9 187:2
193: <i>14</i> 194: <i>6</i> , <i>7</i> , <i>19</i> ,
<i>20</i> , <i>25</i> 195: <i>1</i> 196: <i>7</i> , <i>9</i>
197:6 203: <i>1</i> , 6
206:18, 21 208:1
210:2, 25 211:14
224:19 228:18 232:5
247:7 253:23
wanting 228:24
wants 34:11 66:8, 15
86:14 97:22 164:25
220:16 237:4
warrant 247:14
warranted 45:22
193: <i>13</i>
Warren 172:6
watch 104:10
watching 236:17
way 8:18 31:5
52:17 53:21 56:22
58:19 68:8 70:10
85:7 90:25 91:5
104: <i>15</i> 105: <i>13</i>
110:21 133:2 139:1
144:12 145:16 162:7
164:24, 25 165:1
171:3, <i>13</i> , <i>18</i> 173:2
· · ·
182:4 205:22 211:4 212:14 232:2 236:4
237:10, 20 238:19

	246:17	258:16,
21		1.4
	ess 240:	
241: <i>11</i>	242:11	1
248:14		
	esses 12	23:18
	19 234:	
	17 234	.13
237:5	100.55	
	108:22	
109:23	, 24 110	0:8, 12
	115:7	
	<i>10</i> 130:	
	134:9, 1	
1/11.2	107.7, 1	249:2 <i>1</i> ,
	179.23	Z 49 .Z1,
25		
Wedne	sday 83	3:18
week	16: <i>13</i> 6	8:21
		255:1,
	18 256:	
	68:20, 2	
204.23	00.20, 2	, 1)
204:23	220:20	,
	254:2	
weight	74:10	
	11:18 13	3:24
	25 21:2	
	25:3 2i.2	
31:17	35:8 4:	5:24
	51:21	
	71:20	
84:25	111:7	114:8
118:7	119:3	122:7
	141:23	
145:1/	147:14	·, ∠1
150:24	151:2,	5, 8, 9,
<i>12</i> 153	3:2 <i>3</i> 15'	7:23
	′ 179:2 <i>1</i>	
190:2	195: <i>15</i>	198:23
	200:4	
	207:13	
	230:17	
	255:14	I.
256:10		
well-be	e ing 87: 12: <i>5</i> 27	15
went	12:5 27	:25
46.19	121:4	131.6
151.2	5, 7, 9	157.00
	203:21	
	4:2 6:2	
19:3	25:10 3	3:24
	18 62:6	

```
86:19 91:22 103:17
114:17, 20 118:2
125:15 128:8 138:14
146:9 149:7 155:9
188:9 189:22 203:3
204:25 205:1, 10
206:4 210:12 230:17,
18 233:4 236:2
248:25
WESTERN 1:3 4:5
we've 4:25 26:12
38:10 76:23 116:7
123:11 172:4 174:7
193:11 216:11 237:7
238:5, 12, 19, 20
251:24
Wharton 2:4 4:22
whatsoever 166:19
169:19 171:10
173:24 256:23
WHEREOF 263:12
white 173:12
widely 54:16, 17, 19
wife 7:11 80:20
83:16 169:14
Williams 50:11
253:16 254:10
willing 61:7 184:14
187:4 194:17, 20
window 110:2
winning 55:1
WITNESS 8:22, 25
33:23 39:11 47:3, 25
50:7 52:20 54:3
57:11, 20 59:23 62:5,
22 63:14 64:19 66:3
70:17 76:4 79:4
80:7, 9 87:9 89:9
90:8 95:2 96:12
97:7 98:16 100:24
103:18 105:3 106:1
107:9 112:7 114:7
125:7 126:5 131:22
138:22 139:14
158:10, 20 160:24
164:17 165:8, 21
167:6 168:20 170:7,
13, 20 171:6 173:8
175:9, 20 191:25
195:5, 9 206:14
```

210:15 214:23 215:2 218:8 226:20 263:12 witnesses 152:13, 16 witness's 95:5 woman 157:25 158:7 wondering 70:6 word 39:10, 15 40:3 48:5 51:19, 21 52:9 85:*1*, *12* 119:*23*, *24* 120:4 122:19 225:11 233:24 247:17 251:12 255:7 wording 84:25 94:4, 5 **words** 50:5 work 20:24 36:1, 6 39:14, 18, 21, 24 40:2, 10, 13, 19, 22, 23, 24 41:16, 20 45:18 47:7 48:6 66:8, 15 71:2 74:13 82:16, 18 83:4, 6, 24 87:11 88:4 99:3, 7 118:2 119:4 133:21 140:3 145:13 148:19 199:24 202:12 203:6 239:22 247:21 **worked** 97:24 156:22 190:2 239:20 243:12 workforce 219:2 working 20:4 25:16 35:24 44:2 79:21 127:2 146:10 201:5 workplace 94:10 161:8 170:17 173:1, *17* 174:3 219:3 works 20:5 144:13 212:14 world 147:20 worry 162:16, 17 write 58:9 69:5, 17 77:21 84:25 236:23 writing 22:5 35:15 58:5 74:21 77:9 78:3 79:24 164:7, 9, 10 165:2 191:21 192:19, 22 193:3 236:7, 11, 12, 15 238:4 241:5 242:14

written 39:3 41:2 54:18 173:20 wrong 109:8 wrote 112:8 139:9 141:18

< Y >
Yeah 8:21, 23 54:1
89:7 114:16 119:20
122:21 133:8 135:4
149:6 158:24 170:20
172:19 195:20, 22
197:10, 15, 19 203:11
205:4 222:20 234:1
262:3

year 9:24 12:3, 23 16:2, 12 17:10 19:17 20:11 21:11, 16 24:8 28:5 32:12, 13 35:9, 11 48:18, 20 75:16 81:9 93:19 101:3, 8 106:*12* 108:*7* 109:*1* 112:2 113:5 116:10, 23 117:24 120:14 121:5, 13 129:10, 11 133:13 136:18, 24 154:22, 23 156:9, 16 163:*17*, *18* 174:*11* 178:*1* 179:*18* 180:*2* 188:*11* 197:*23*, *24* 203:22 211:22 212:7 226:11 233:12 236:14 257:11 years 7:9, 13 28:16 30:20 31:12 35:24 36:1, 7 38:24, 25

39:7, 14, 18, 20, 22, 23, 24 40:1, 2, 11, 13, 17, 19, 22, 23, 24 41:16, 20 45:19, 22, 24 47:7 48:6 62:23 66:9, 16 101:4, 9 104:3, 4 106:20 108:7 109:22 111:9 112:6 124:13 131:24 145:10 146:1, 8, 12, 15 147:2 153:7 154:2 157:11 163:20

211:23 212:8 215:18 216:20 218:12, 13 219:8, 18, 20 221:19 222:13, 14 223:4, 5 226:10, 11 227:13, 15, 22 228:3, 4, 5 231:16 234:4 236:18 238:20 241:19 243:6, 7, 10, 11, 13, 16, 25 244:1 247:2, 10 252:20, 21 256:5 year's 136:8 177:25 231:19, 20

Yep 113:7 yesterday 9:10 York 156:21, 22 young 184:7

< Z > Zaunbrecher 8:11, 14 71:24 84:4 153:13, 14 Zoom 4:16, 19, 20

169:*13* 172:*5*, *6* 183:*24* 184:*9* 190:*9* 194:*6* 195:*1* 205:*4*